

Alice H Eagly

List of Publications by Year in descending order

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Version: 2024-02-01

158
papers

40,389
citations

8172

76
h-index

9334

143
g-index

167
all docs

167
docs citations

167
times ranked

17286
citing authors

#	ARTICLE	IF	CITATIONS
1	Role congruity theory of prejudice toward female leaders.. Psychological Review, 2002, 109, 573-598.	2.7	4,215
2	Gender and leadership style: A meta-analysis.. Psychological Bulletin, 1990, 108, 233-256.	5.5	1,738
3	Transformational, transactional, and laissez-faire leadership styles: A meta-analysis comparing women and men.. Psychological Bulletin, 2003, 129, 569-591.	5.5	1,634
4	The origins of sex differences in human behavior: Evolved dispositions versus social roles.. American Psychologist, 1999, 54, 408-423.	3.8	1,456
5	What is beautiful is good, butÂ.Â.Â.: A meta-analytic review of research on the physical attractiveness stereotype.. Psychological Bulletin, 1991, 110, 109-128.	5.5	1,308
6	Gender and the evaluation of leaders: A meta-analysis.. Psychological Bulletin, 1992, 111, 3-22.	5.5	1,273
7	Gender stereotypes stem from the distribution of women and men into social roles.. Journal of Personality and Social Psychology, 1984, 46, 735-754.	2.6	1,210
8	Are leader stereotypes masculine? A meta-analysis of three research paradigms.. Psychological Bulletin, 2011, 137, 616-642.	5.5	1,104
9	A cross-cultural analysis of the behavior of women and men: Implications for the origins of sex differences.. Psychological Bulletin, 2002, 128, 699-727.	5.5	1,051
10	Gender and helping behavior: A meta-analytic review of the social psychological literature.. Psychological Bulletin, 1986, 100, 283-308.	5.5	1,000
11	Gender and aggressive behavior: A meta-analytic review of the social psychological literature.. Psychological Bulletin, 1986, 100, 309-330.	5.5	999
12	The female leadership advantage: An evaluation of the evidence. Leadership Quarterly, 2003, 14, 807-834.	3.6	991
13	Feeling validated versus being correct: A meta-analysis of selective exposure to information.. Psychological Bulletin, 2009, 135, 555-588.	5.5	923
14	Gender and the effectiveness of leaders: A meta-analysis.. Psychological Bulletin, 1995, 117, 125-145.	5.5	869
15	Stereotypes as Dynamic Constructs: Women and Men of the Past, Present, and Future. Personality and Social Psychology Bulletin, 2000, 26, 1171-1188.	1.9	806
16	The Leadership Styles of Women and Men. Journal of Social Issues, 2001, 57, 781-797.	1.9	803
17	Effects of involvement on persuasion: A meta-analysis.. Psychological Bulletin, 1989, 106, 290-314.	5.5	786
18	Gender-Stereotypic Images of Occupations Correspond to the Sex Segregation of Employment. Personality and Social Psychology Bulletin, 1999, 25, 413-423.	1.9	682

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19	Explaining Sex Differences in Social Behavior: A Meta-Analytic Perspective. <i>Personality and Social Psychology Bulletin</i> , 1991, 17, 306-315.	1.9	637
20	The Advantages of an Inclusive Definition of Attitude. <i>Social Cognition</i> , 2007, 25, 582-602.	0.5	617
21	Gender Stereotypes and Attitudes Toward Women and Men. <i>Personality and Social Psychology Bulletin</i> , 1989, 15, 543-558.	1.9	601
22	Social Role Theory. , 0, , 458-476.		599
23	Female Leadership Advantage and Disadvantage: Resolving the Contradictions. <i>Psychology of Women Quarterly</i> , 2007, 31, 1-12.	1.3	586
24	Gender and the emergence of leaders: A meta-analysis.. <i>Journal of Personality and Social Psychology</i> , 1991, 60, 685-710.	2.6	560
25	The science and politics of comparing women and men.. <i>American Psychologist</i> , 1995, 50, 145-158.	3.8	538
26	The his and hers of prosocial behavior: An examination of the social psychology of gender.. <i>American Psychologist</i> , 2009, 64, 644-658.	3.8	489
27	Gender stereotypes have changed: A cross-temporal meta-analysis of U.S. public opinion polls from 1946 to 2018.. <i>American Psychologist</i> , 2020, 75, 301-315.	3.8	475
28	Causal inferences about communicators and their effect on opinion change.. <i>Journal of Personality and Social Psychology</i> , 1978, 36, 424-435.	2.6	469
29	Evidence for the social role theory of stereotype content: Observations of groupsâ€™ roles shape stereotypes.. <i>Journal of Personality and Social Psychology</i> , 2014, 107, 371-392.	2.6	448
30	Achieving relational authenticity in leadership: Does gender matter?. <i>Leadership Quarterly</i> , 2005, 16, 459-474.	3.6	429
31	Communication modality as a determinant of persuasion: The role of communicator salience.. <i>Journal of Personality and Social Psychology</i> , 1983, 45, 241-256.	2.6	406
32	Biosocial Construction of Sex Differences and Similarities in Behavior. <i>Advances in Experimental Social Psychology</i> , 2012, 46, 55-123.	2.0	396
33	Are People Prejudiced Against Women? Some Answers From Research on Attitudes, Gender Stereotypes, and Judgments of Competence. <i>European Review of Social Psychology</i> , 1994, 5, 1-35.	5.8	395
34	Sex of researchers and sex-typed communications as determinants of sex differences in influenceability: A meta-analysis of social influence studies.. <i>Psychological Bulletin</i> , 1981, 90, 1-20.	5.5	391
35	Communication modality as a determinant of message persuasiveness and message comprehensibility.. <i>Journal of Personality and Social Psychology</i> , 1976, 34, 605-614.	2.6	370
36	Womenâ€™s representation in science predicts national gender-science stereotypes: Evidence from 66 nations.. <i>Journal of Educational Psychology</i> , 2015, 107, 631-644.	2.1	331

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37	Gender and social influence: A social psychological analysis.. American Psychologist, 1983, 38, 971-981.	3.8	307
38	The Natureâ€Nurture Debates. Perspectives on Psychological Science, 2013, 8, 340-357.	5.2	298
39	Leadership in applied psychology: Three waves of theory and research.. Journal of Applied Psychology, 2017, 102, 434-451.	4.2	288
40	Are stereotypes of nationalities applied to both women and men?. Journal of Personality and Social Psychology, 1987, 53, 451-462.	2.6	274
41	Sex differences in influenceability.. Psychological Bulletin, 1978, 85, 86-116.	5.5	265
42	The Development of Children's Genderâ€Science Stereotypes: A Metaâ€analysis of 5 Decades of U.S. Drawâ€Scientist Studies. Child Development, 2018, 89, 1943-1955.	1.7	262
43	Are Women Evaluated More Favorably Than Men?: An Analysis of Attitudes, Beliefs, and Emotions. Psychology of Women Quarterly, 1991, 15, 203-216.	1.3	252
44	An exploration of stereotypical beliefs about leadership styles: Is transformational leadership a route to women's promotion?. Leadership Quarterly, 2011, 22, 10-21.	3.6	243
45	Gender, Hierarchy, and Leadership: An Introduction. Journal of Social Issues, 2001, 57, 629-636.	1.9	233
46	Cognitive and Affective Bases of Attitudes toward Social Groups and Social Policies. Journal of Experimental Social Psychology, 1994, 30, 113-137.	1.3	228
47	Gender Gaps in Sociopolitical Attitudes: A Social Psychological Analysis.. Journal of Personality and Social Psychology, 2004, 87, 796-816.	2.6	225
48	Diversity and leadership in a changing world.. American Psychologist, 2010, 65, 216-224.	3.8	224
49	The Heroism of Women and Men.. American Psychologist, 2004, 59, 163-178.	3.8	222
50	Gender Stereotypes Are Alive, Well, and Busy Producing Workplace Discrimination. Industrial and Organizational Psychology, 2008, 1, 393-398.	0.5	207
51	Women and the labyrinth of leadership. Harvard Business Review, 2007, 85, 62-71, 146.	3.1	189
52	Inferred sex differences in status as a determinant of gender stereotypes about social influence.. Journal of Personality and Social Psychology, 1982, 43, 915-928.	2.6	186
53	Two Traditions of Research on Gender Identity. Sex Roles, 2015, 73, 461-473.	1.4	186
54	An attribution analysis of the effect of communicator characteristics on opinion change: The case of communicator attractiveness.. Journal of Personality and Social Psychology, 1975, 32, 136-144.	2.6	171

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55	The moderating role of attitude strength in selective exposure to information. <i>Journal of Experimental Social Psychology</i> , 2007, 43, 611-617.	1.3	134
56	Comprehensibility of persuasive arguments as a determinant of opinion change.. <i>Journal of Personality and Social Psychology</i> , 1974, 29, 758-773.	2.6	131
57	When Passionate Advocates Meet Research on Diversity, Does the Honest Broker Stand a Chance?. <i>Journal of Social Issues</i> , 2016, 72, 199-222.	1.9	130
58	Cognitive Theories of Persuasion. <i>Advances in Experimental Social Psychology</i> , 1984, 17, 267-359.	2.0	128
59	Accuracy and Bias in Stereotypes about the Social and Political Attitudes of Women and Men. <i>Journal of Experimental Social Psychology</i> , 2002, 38, 268-282.	1.3	123
60	Vividness can undermine the persuasiveness of messages.. <i>Journal of Personality and Social Psychology</i> , 1993, 65, 32-44.	2.6	116
61	Finding gender advantage and disadvantage: Systematic research integration is the solution. <i>Leadership Quarterly</i> , 2003, 14, 851-859.	3.6	113
62	Dynamic Stereotypes about Women and Men in Latin America and the United States. <i>Journal of Cross-Cultural Psychology</i> , 2005, 36, 209-226.	1.0	113
63	Gender and leadership: Introduction to the special issue. <i>Leadership Quarterly</i> , 2016, 27, 349-353.	3.6	108
64	Stereotype Threat in Men on a Test of Social Sensitivity. <i>Sex Roles</i> , 2005, 52, 489-496.	1.4	106
65	Feminism and psychology: Analysis of a half-century of research on women and gender.. <i>American Psychologist</i> , 2012, 67, 211-230.	3.8	104
66	Women face a labyrinth: an examination of metaphors for women leaders. <i>Gender in Management</i> , 2016, 31, 514-527.	1.1	100
67	Is Traditional Gender Ideology Associated with Sex-Typed Mate Preferences? A Test in Nine Nations. <i>Sex Roles</i> , 2006, 54, 603-614.	1.4	99
68	The impact of attitudes on memory: An affair to remember.. <i>Psychological Bulletin</i> , 1999, 125, 64-89.	5.5	94
69	Gender Stereotypes, Occupational Roles, and Beliefs About Part-Time Employees. <i>Psychology of Women Quarterly</i> , 1986, 10, 252-262.	1.3	93
70	Gender and motivation to manage in hierarchic organizations: A meta-analysis. <i>Leadership Quarterly</i> , 1994, 5, 135-159.	3.6	92
71	Another Look at Sex Differences in Preferred Mate Characteristics: The Effects of Endorsing the Traditional Female Gender Role. <i>Psychology of Women Quarterly</i> , 2002, 26, 322-328.	1.3	91
72	Stages in the analysis of persuasive messages: The role of causal attributions and message comprehension.. <i>Journal of Personality and Social Psychology</i> , 1981, 40, 246-259.	2.6	90

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73	Sex differences in conformity: Surveillance by the group as a determinant of male nonconformity.. Journal of Personality and Social Psychology, 1981, 40, 384-394.	2.6	90
74	Uneven progress: Social psychology and the study of attitudes.. Journal of Personality and Social Psychology, 1992, 63, 693-710.	2.6	90
75	Implicit and explicit preferences for physical attractiveness in a romantic partner: A double dissociation in predictive validity.. Journal of Personality and Social Psychology, 2011, 101, 993-1011.	2.6	90
76	Gender and Leadership Style among School Principals: A Meta-Analysis. Educational Administration Quarterly, 1992, 28, 76-102.	2.1	89
77	When and why do ideal partner preferences affect the process of initiating and maintaining romantic relationships?. Journal of Personality and Social Psychology, 2011, 101, 1012-1032.	2.6	82
78	Do Attitudes Affect Memory? Tests of the Congeniality Hypothesis. Current Directions in Psychological Science, 2001, 10, 5-9.	2.8	81
79	Feminism and the Evolution of Sex Differences and Similarities. Sex Roles, 2011, 64, 758-767.	1.4	80
80	Sex Differences in Conformity: Status and Gender Role Interpretations. Psychology of Women Quarterly, 1986, 10, 203-220.	1.3	78
81	Why Counterattitudinal Messages Are as Memorable as Proattitudinal Messages: The Importance of Active Defense Against Attack. Personality and Social Psychology Bulletin, 2000, 26, 1392-1408.	1.9	77
82	Feminism and psychology: Critiques of methods and epistemology.. American Psychologist, 2014, 69, 685-702.	3.8	76
83	Homogeneity of Gender Groups in Memory. Journal of Experimental Social Psychology, 1995, 31, 193-217.	1.3	72
84	Possible Selves in Marital Roles: The Impact of the Anticipated Division of Labor on the Mate Preferences of Women and Men. Personality and Social Psychology Bulletin, 2009, 35, 403-414.	1.9	70
85	Gender and Leadership: Negotiating the Labyrinth. , 2010, , 443-468.		59
86	Attitude toward the communicator, perception of communication content, and attitude change.. Journal of Personality and Social Psychology, 1965, 1, 63-78.	2.6	58
87	Scientific Eminence. Perspectives on Psychological Science, 2016, 11, 899-904.	5.2	54
88	Width of the latitude of acceptance as a determinant of attitude change.. Journal of Personality and Social Psychology, 1972, 23, 388-397.	2.6	53
89	Is His Heroism Hailed and Hers Hidden? Women, Men, and The Social Construction of Heroism. Psychology of Women Quarterly, 2008, 32, 414-422.	1.3	50
90	Diminishing Returns: The Effects of Income on the Content of Stereotypes of Wage Earners. Personality and Social Psychology Bulletin, 2002, 28, 1538-1545.	1.9	49

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91	The Impact of Social Roles on Trait Judgments. <i>Personality and Social Psychology Bulletin</i> , 2012, 38, 429-440.	1.9	48
92	The Vicious Cycle Linking Stereotypes and Social Roles. <i>Current Directions in Psychological Science</i> , 2021, 30, 343-350.	2.8	45
93	Envisioning Oneself as a Leader: Comparisons of Women and Men in Spain and the United States. <i>Psychology of Women Quarterly</i> , 2006, 30, 312-322.	1.3	43
94	Communion and agency judgments of women and men as a function of role information and response format. <i>European Journal of Social Psychology</i> , 2008, 38, 1148-1155.	1.5	42
95	Do Young Women Expect Gender Equality in Their Future Lives? An Answer From a Possible Selves Experiment. <i>Sex Roles</i> , 2011, 65, 83-93.	1.4	40
96	Women and Men of the Past, Present, and Future: Evidence of Dynamic Gender Stereotypes in Ghana. <i>Journal of Cross-Cultural Psychology</i> , 2018, 49, 115-129.	1.0	38
97	Editorial: Gender Roles in the Future? Theoretical Foundations and Future Research Directions. <i>Frontiers in Psychology</i> , 2019, 10, 1965.	1.1	38
98	A sociocultural framework for understanding partner preferences of women and men: Integration of concepts and evidence. <i>European Review of Social Psychology</i> , 2015, 26, 328-373.	5.8	37
99	The Shaping of Science by Ideology: How Feminism Inspired, Led, and Constrained Scientific Understanding of Sex and Gender. <i>Journal of Social Issues</i> , 2018, 74, 871-888.	1.9	32
100	Invited reaction: Gender, social roles, and the emergence of leaders. <i>Human Resource Development Quarterly</i> , 1999, 10, 321-327.	2.1	29
101	Social role effects on gender stereotyping in Germany and Japan. <i>Asian Journal of Social Psychology</i> , 2014, 17, 52-60.	1.1	28
102	Implicit Theories about Influence Style. <i>Personality and Social Psychology Bulletin</i> , 1985, 11, 191-205.	1.9	27
103	Social Structure. , 2010, , 209-224.		24
104	Universal sex differences across patriarchal cultures are evolved psychological dispositions. <i>Behavioral and Brain Sciences</i> , 2005, 28, 281-283.	0.4	23
105	Feminism and Evolutionary Psychology: Moving Forward. <i>Sex Roles</i> , 2013, 69, 549-556.	1.4	23
106	The meaning of tears: Which sex seems emotional depends on the social context. <i>European Journal of Social Psychology</i> , 2013, 43, 505-515.	1.5	23
107	Biology or Culture Alone Cannot Account for Human Sex Differences and Similarities. <i>Psychological Inquiry</i> , 2013, 24, 241-247.	0.4	22
108	Effect of choice on receptivity to favorable and unfavorable evaluation of oneself.. <i>Journal of Personality and Social Psychology</i> , 1972, 22, 223-230.	2.6	21

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109	Experimental Tests of an Attitudinal Theory of the Gender Gap in Voting. <i>Personality and Social Psychology Bulletin</i> , 2003, 29, 1245-1258.	1.9	21
110	Dinámica de estereotipos de género y poder: un estudio transcultural. <i>Revista De Psicología Social</i> , 2008, 23, 213-219.	0.3	21
111	Understanding the Magnitude of Psychological Differences Between Women and Men Requires Seeing the Forest and the Trees. <i>Perspectives on Psychological Science</i> , 2022, 17, 1339-1358.	5.2	21
112	Evaluation of message and communicator as a function of involvement.. <i>Journal of Personality and Social Psychology</i> , 1966, 3, 483-485.	2.6	18
113	Do the social roles that women and men occupy in science allow equal access to publication?. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 5553-5555.	3.3	18
114	Latin American female business executives: an interesting surprise. <i>Gender in Management</i> , 2014, 29, 2-24.	1.1	17
115	Congruencia de rol de género y aspiraciones de las mujeres a posiciones de liderazgo. <i>Revista De Psicología Social</i> , 2009, 24, 99-108.	0.3	16
116	Sex Role and Attitudinal Correlates of Desired Family Size. <i>Journal of Applied Social Psychology</i> , 1974, 4, 151-158.	1.3	15
117	Leadership style and role differentiation as determinants of group effectiveness1. <i>Journal of Personality</i> , 1970, 38, 509-524.	1.8	14
118	Comparing the Heroism of Women and Men.. <i>American Psychologist</i> , 2005, 60, 343-344.	3.8	14
119	Are memberships in race, ethnicity, and gender categories merely surface characteristics?. <i>American Psychologist</i> , 2010, 65, 934-935.	3.8	14
120	Typical Roles and Intergroup Relations Shape Stereotypes: How Understanding Social Structure Clarifies the Origins of Stereotype Content. <i>Social Psychology Quarterly</i> , 2019, 82, 205-230.	1.4	14
121	Friendly or just polite? The effect of self-esteem on attributions. <i>European Journal of Social Psychology</i> , 1977, 7, 265-274.	1.5	13
122	The origins of aggression sex differences: Evolved dispositions versus social roles. <i>Behavioral and Brain Sciences</i> , 1999, 22, 223-224.	0.4	13
123	Extending Role Congruity Theory of Prejudice to Men and Women With Sex-Typed Mental Illnesses. <i>Basic and Applied Social Psychology</i> , 2014, 36, 70-82.	1.2	13
124	Sexual selection does not provide an adequate theory of sex differences in aggression. <i>Behavioral and Brain Sciences</i> , 2009, 32, 276-277.	0.4	12
125	Meta-Analysis of Research in Social and Personality Psychology. , 2014, , 677-710.		12
126	Janet Taylor Spence: Innovator in the Study of Gender. <i>Sex Roles</i> , 2017, 77, 725-733.	1.4	12

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127	Gender Prejudice: on the Risks of Occupying Incongruent Roles. , 0, , 63-81.		11
128	More women at the top: The impact of gender roles and leadership style. , 2003, , 151-169.		11
129	Anticipatory Belief Polarization as a Function of the Expertise of a Discussion Partner. Personality and Social Psychology Bulletin, 1981, 7, 636-642.	1.9	10
130	Of Caring Nurses and Assertive Police Officers: Social Role Information Overrides Gender Stereotypes in Linguistic Behavior. Social Psychological and Personality Science, 2020, 11, 743-751.	2.4	10
131	Responses to attitude-discrepant information as a function of intolerance of inconsistency and category width1. Journal of Personality, 1969, 37, 601-617.	1.8	8
132	Female Advantage. , 0, , .		8
133	Where are the women deans? The importance of gender bias and self-selection processes for the deanship ambition of female and male professors. Journal of Applied Social Psychology, 2022, 52, 602-622.	1.3	8
134	IV. Has the psychology of women stopped playing handmaiden to social values?. Feminism and Psychology, 2016, 26, 282-291.	1.2	7
135	The Processing of Nested Persuasive Messages. Psychological Inquiry, 1999, 10, 123-127.	0.4	6
136	Some Leaders Come from Nowhere: Their Success Is Uneven. Journal of Social Issues, 2018, 74, 184-196.	1.9	6
137	The Science and Politics of Comparing Women and Men:A Reconsideration. , 0, , 11-28.		5
138	Mischaracterizing social psychology to support the laudable goal of increasing its political diversity. Behavioral and Brain Sciences, 2015, 38, e141.	0.4	4
139	Hidden in Plain Sight: The Inconsistent Gender Gaps in STEM and Leadership. Psychological Inquiry, 2021, 32, 89-95.	0.4	4
140	Authors'™ Reply: Commentaries on Wood & Eagly's (2015) 'Two Traditions of Research on Gender Identity'• Sex Roles, 2015, 73, 497-501.	1.4	3
141	Bias, Feminism, and the Psychology of Investigating Gender. , 2012, , 267-288.		3
142	Self-Esteem and the Perceived Cause of Friendly and Unfriendly Acts. Proceedings of the Division of Personality and Society Psychology, 1974, 1, 387-389.	0.0	2
143	Gender inequalities in power in organizations. , 0, , 186-204.		1
144	Prejudice in context departs from attitudes toward groups. Behavioral and Brain Sciences, 2012, 35, 431-432.	0.4	1

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145	Omitted evidence undermines sexual motives explanation for attractiveness bias. Behavioral and Brain Sciences, 2017, 40, e31.	0.4	1
146	Beyond Biological Sex: The Importance of the Psychological Study of Gender in Organizations. Proceedings - Academy of Management, 2019, 2019, 11534.	0.0	1
147	Novel Insights on Improving Gender Balance. Proceedings - Academy of Management, 2018, 2018, 16334.	0.0	1
148	Report From Secretary-Treasurer. Personality and Social Psychology Bulletin, 1975, 1, 528-528.	1.9	0
149	Report on the Activities of the Society for Personality and Social Psychology. Personality and Social Psychology Bulletin, 1976, 3, 139-139.	1.9	0
150	Summary of Activities of Division 8 Executive Committee. Personality and Social Psychology Bulletin, 1976, 2, 84-85.	1.9	0
151	Annual Division 8 Financial Report for Year 1975. Personality and Social Psychology Bulletin, 1976, 2, 86-86.	1.9	0
152	Achievement Arousal Inhibits Helping Behavior Only in Males. Psychology of Women Quarterly, 1984, 8, 389-394.	1.3	0
153	Do Don Juans have better genes than family men?. Behavioral and Brain Sciences, 2000, 23, 601-602.	0.4	0
154	Beyond Representation of Women in I-O to Producing Gender-Inclusive Knowledge. Industrial and Organizational Psychology, 2018, 11, 448-455.	0.5	0
155	Female Leadership Advantage and Disadvantage: Resolving the Contradictions. , 2009, , 277-296.		0
156	The Future of Leadership Research: A Panel of Eminent Leadership Scholars. Proceedings - Academy of Management, 2016, 2016, 17980.	0.0	0
157	More Handbook Chapters?. PsycCritiques, 1978, 23, 815-817.	0.0	0
158	On the Enduring Value of the Attitude Concept. PsycCritiques, 1982, 27, 561-562.	0.0	0