

Erich Kirchler Kirchler

List of Publications by Year in descending order

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Version: 2024-02-01

185
papers

7,548
citations

66343

42
h-index

85541

71
g-index

205
all docs

205
docs citations

205
times ranked

2692
citing authors

#	ARTICLE	IF	CITATIONS
1	Enforced versus voluntary tax compliance: The "slippery slope" framework. <i>Journal of Economic Psychology</i> , 2008, 29, 210-225.	2.2	682
2	When Social Norms Overpower Competition: Gift Exchange in Experimental Labor Markets. <i>Journal of Labor Economics</i> , 1998, 16, 324-351.	2.8	348
3	Trust and power as determinants of tax compliance: Testing the assumptions of the slippery slope framework in Austria, Hungary, Romania and Russia. <i>Journal of Economic Psychology</i> , 2013, 34, 169-180.	2.2	192
4	Trust in Authorities and Power to Enforce Tax Compliance: An Empirical Analysis of the "Slippery Slope Framework". <i>Law and Policy</i> , 2010, 32, 383-406.	0.7	184
5	Do we need rules for "what's mine is yours"? Governance in collaborative consumption communities. <i>Journal of Business Research</i> , 2016, 69, 2756-2763.	10.2	165
6	Voluntary versus enforced tax compliance: empirical evidence for the "slippery slope" framework. <i>European Journal of Law and Economics</i> , 2011, 32, 89-97.	1.1	163
7	Powerful authorities and trusting citizens: The Slippery Slope Framework and tax compliance in Italy. <i>Journal of Economic Psychology</i> , 2013, 34, 36-45.	2.2	141
8	Psychology, Financial Decision Making, and Financial Crises. <i>Psychological Science in the Public Interest: A Journal of the American Psychological Society</i> , 2009, 10, 1-47.	10.7	139
9	Tax compliance inventory TAX-I: Designing an inventory for surveys of tax compliance. <i>Journal of Economic Psychology</i> , 2010, 31, 331-346.	2.2	136
10	Sequences of audits, tax compliance, and taxpaying strategies. <i>Journal of Economic Psychology</i> , 2009, 30, 405-418.	2.2	128
11	Everyday representations of tax avoidance, tax evasion, and tax flight: Do legal differences matter?. <i>Journal of Economic Psychology</i> , 2003, 24, 535-553.	2.2	122
12	Sex differences in tax compliance: Differentiating between demographic sex, gender-role orientation, and prenatal masculinization (2D:4D). <i>Journal of Economic Psychology</i> , 2010, 31, 542-552.	2.2	120
13	Reactance to taxation: Employers' attitudes towards taxes. <i>Journal of Socio-Economics</i> , 1999, 28, 131-138.	1.0	115
14	Simultaneous Over- and Underconfidence: Evidence from Experimental Asset Markets. <i>Journal of Risk and Uncertainty</i> , 2002, 25, 65-85.	1.5	114
15	Tax authorities' interaction with taxpayers: A conception of compliance in social dilemmas by power and trust. <i>New Ideas in Psychology</i> , 2015, 37, 13-23.	1.9	110
16	Tax compliance within the context of gain and loss situations, expected and current asset position, and profession. <i>Journal of Economic Psychology</i> , 2001, 22, 173-194.	2.2	104
17	Credit use: Psychological perspectives on a multifaceted phenomenon. <i>International Journal of Psychology</i> , 2012, 47, 1-27.	2.8	93
18	The influence of member status differences and task type on group consensus and member position change.. <i>Journal of Personality and Social Psychology</i> , 1986, 51, 83-91.	2.8	87

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19	Procedural Fairness and Tax Compliance. <i>Economic Analysis and Policy</i> , 2008, 38, 137-152.	6.6	87
20	Cooperative Tax Compliance. <i>Current Directions in Psychological Science</i> , 2014, 23, 87-92.	5.3	85
21	Misperception of chance and loss repair: On the dynamics of tax compliance. <i>Journal of Economic Psychology</i> , 2007, 28, 678-691.	2.2	84
22	Preconditions of Voluntary Tax Compliance. <i>Zeitschrift Fuer Psychologie Mit Zeitschrift Fuer Angewandte Psychologie</i> , 2008, 216, 209-217.	1.0	80
23	Shared subjective views, intent to cooperate and tax compliance: Similarities between Australian taxpayers and tax officers. <i>Journal of Economic Psychology</i> , 2006, 27, 502-517.	2.2	79
24	Trust and power as determinants of tax compliance across 44 nations. <i>Journal of Economic Psychology</i> , 2019, 74, 102191.	2.2	77
25	Testing the "slippery slope framework" among self-employed taxpayers. <i>Economics of Governance</i> , 2015, 16, 125-142.	1.5	76
26	Consumer credit use: a process model and literature review. <i>Revue Europeenne De Psychologie Appliquee</i> , 2007, 57, 267-283.	0.8	75
27	A Comparison of Models Describing the Impact of Moral Decision Making on Investment Decisions. <i>Journal of Business Ethics</i> , 2008, 82, 171-187.	6.0	72
28	The slippery slope framework on tax compliance: An attempt to formalization. <i>Journal of Economic Psychology</i> , 2014, 40, 20-34.	2.2	70
29	Savings and investment decisions within private households: Spouses' dominance in decisions on various forms of investment. <i>Journal of Economic Psychology</i> , 1999, 20, 499-519.	2.2	67
30	Differential representations of taxes: Analysis of free associations and judgments of five employment groups. <i>Journal of Socio-Economics</i> , 1998, 27, 117-131.	1.0	66
31	Enhancing Tax Compliance through Coercive and Legitimate Power of Tax Authorities by Concurrently Diminishing or Facilitating Trust in Tax Authorities. <i>Law and Policy</i> , 2014, 36, 290-313.	0.7	63
32	Tax compliance of small business owners. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 2012, 18, 330-351.	3.8	62
33	Tax Compliance by Trust and Power of Authorities. <i>International Economic Journal</i> , 2010, 24, 607-610.	1.1	61
34	Social representations of the euro in Austria. <i>Journal of Economic Psychology</i> , 1998, 19, 755-774.	2.2	58
35	Framing of information on the use of public finances, regulatory fit of recipients and tax compliance. <i>Journal of Economic Psychology</i> , 2008, 29, 597-611.	2.2	57
36	"How can I help you?" Perceived Service Orientation of Tax Authorities and Tax Compliance. <i>FinanzArchiv</i> , 2013, 69, 487.	0.6	57

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37	Regulatory Focus Scale (RFS): Development of a Scale to Record Dispositional Regulatory Focus. <i>Swiss Journal of Psychology</i> , 2007, 66, 109-116.	0.9	56
38	Effects of supervision on tax compliance: Evidence from a field experiment in Austria. <i>Economics Letters</i> , 2014, 123, 378-382.	1.9	53
39	Social exchange in the labor market: Reciprocity and trust versus egoistic money maximization. <i>Journal of Economic Psychology</i> , 1996, 17, 313-341.	2.2	52
40	Framing Effects, Selective Information, and Market Behavior: An Experimental Analysis. <i>Journal of Behavioral Finance</i> , 2005, 6, 90-100.	1.7	51
41	Origin of endowments in public good games: The impact of effort on contributions.. <i>Journal of Neuroscience, Psychology, and Economics</i> , 2009, 2, 59-67.	1.0	50
42	Patriotism's Impact on Cooperation with the State: An Experimental Study on Tax Compliance. <i>Political Psychology</i> , 2016, 37, 867-881.	3.6	50
43	Spouses' joint purchase decisions: Determinants of influence tactics for muddling through the process. <i>Journal of Economic Psychology</i> , 1993, 14, 405-438.	2.2	49
44	Confidence in the economy in times of crisis: Social representations of experts and laypeople. <i>Journal of Socio-Economics</i> , 2012, 41, 603-614.	1.0	49
45	Tax compliance across sociodemographic categories: Meta-analyses of survey studies in 111 countries. <i>Journal of Economic Psychology</i> , 2017, 62, 63-71.	2.2	49
46	Are we nice(r) to nice(r) people? An experimental analysis. <i>Experimental Economics</i> , 2007, 10, 53-69.	2.1	48
47	The role of emotions in tax compliance behavior: A mixed-methods approach. <i>Journal of Economic Psychology</i> , 2019, 74, 102194.	2.2	48
48	Rationality Versus Emotions: The Case of Tax Ethics and Compliance. <i>Journal of Business Ethics</i> , 2012, 109, 339-350.	6.0	47
49	Spending and credit use in the private household. <i>Journal of Socio-Economics</i> , 2008, 37, 519-532.	1.0	46
50	The Impact of Voting on Tax Payments. <i>Kyklos</i> , 2010, 63, 144-158.	1.4	46
51	Tax compliance depends on voice of taxpayers. <i>Journal of Economic Psychology</i> , 2016, 56, 141-150.	2.2	46
52	Gender Stereotypes of Leaders: An Analysis of the Contents of Obituaries from 1974 to 1998. <i>Sex Roles</i> , 2001, 45, 827-843.	2.4	45
53	Identification with peers as a strategy to muddle through the troubles of the adolescent years. <i>Journal of Adolescence</i> , 1990, 13, 351-369.	2.4	44
54	Price developments after a nominal shock: Benford's Law and psychological pricing after the euro introduction. <i>International Journal of Research in Marketing</i> , 2005, 22, 471-480.	4.2	43

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55	Tax policy and the news: An empirical analysis of taxpayers'™ perceptions of tax-related media coverage and its impact on tax compliance. <i>Journal of Behavioral and Experimental Economics</i> , 2015, 54, 58-63.	1.2	42
56	When violence overshadows the spirit of sporting competition: Italian football fans and their clubs. <i>Journal of Community and Applied Social Psychology</i> , 1991, 1, 5-21.	2.4	41
57	The burden of new taxes: acceptance of taxes as a function of affectedness and egoistic versus altruistic orientation. <i>Journal of Socio-Economics</i> , 1997, 26, 421-437.	1.0	41
58	Studying economic decisions within private households: A critical review and design for a "couple experiences diary". <i>Journal of Economic Psychology</i> , 1995, 16, 393-419.	2.2	39
59	The backfiring effect of auditing on tax compliance. <i>Journal of Economic Psychology</i> , 2017, 62, 284-294.	2.2	39
60	Twenty-five years of the <i>Journal of Economic Psychology</i> (1981-2005): A report on the development of an interdisciplinary field of research. <i>Journal of Economic Psychology</i> , 2006, 27, 793-804.	2.2	37
61	Nationalism and patriotism as determinants of European identity and attitudes towards the euro. <i>Journal of Socio-Economics</i> , 2003, 32, 685-700.	1.0	36
62	Does the Sole Description of a Tax Authority Affect Tax Evasion? - The Impact of Described Coercive and Legitimate Power. <i>PLoS ONE</i> , 2015, 10, e0123355.	2.5	35
63	Hindsight bias in economic expectations: I knew all along what I want to hear.. <i>Journal of Applied Psychology</i> , 2002, 87, 437-443.	5.3	34
64	The Relationship Between Political Ideology and Attitudes Toward Tax Compliance: The Case of Italian Taxpayers. <i>Journal of Social and Political Psychology</i> , 2013, 1, 51-73.	1.1	34
65	Job loss and mood. <i>Journal of Economic Psychology</i> , 1985, 6, 9-25.	2.2	32
66	The decision process for ethical investment. <i>Journal of Financial Services Marketing</i> , 2007, 12, 4-16.	3.4	32
67	Price and its Relation to Objective and Subjective Product Quality: Evidence from the Austrian Market. <i>Journal of Consumer Policy</i> , 2010, 33, 275-286.	1.3	31
68	Delayed feedback on tax audits affects compliance and fairness perceptions. <i>Journal of Economic Behavior and Organization</i> , 2016, 124, 81-87.	2.0	31
69	Mental accounting of income tax and value added tax among self-employed business owners. <i>Journal of Economic Psychology</i> , 2019, 70, 125-139.	2.2	31
70	Differential effects of identification with family and peers on coping with developmental tasks in adolescence. <i>European Journal of Social Psychology</i> , 1991, 21, 381-402.	2.4	30
71	Effort and Aspirations in Tax Evasion: Experimental Evidence. <i>Applied Psychology</i> , 2009, 58, 488-507.	7.1	30
72	Authorities' Coercive and Legitimate Power: The Impact on Cognitions Underlying Cooperation. <i>Frontiers in Psychology</i> , 2017, 8, 5.	2.1	30

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73	Adorable woman, expert man: Changing gender images of women and men in management. <i>European Journal of Social Psychology</i> , 1992, 22, 363-373.	2.4	27
74	What Goes Around Comes Around? Experimental Evidence of the Effect of Rewards on Tax Compliance. <i>Public Finance Review</i> , 2011, 39, 150-167.	0.5	27
75	Emotions and tax compliance among small business owners: An experimental survey. <i>International Review of Law and Economics</i> , 2018, 56, 42-52.	0.8	25
76	Diary reports on daily economic decisions of happy versus unhappy couples. <i>Journal of Economic Psychology</i> , 1988, 9, 327-357.	2.2	24
77	Explaining attitudes towards the euro: Design of a cross-national study. <i>Journal of Economic Psychology</i> , 1998, 19, 663-680.	2.2	24
78	The Backfiring Effect of Auditing on Tax Compliance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	24
79	Peergroups and evolution of the self-system in adolescence. <i>European Journal of Psychology of Education</i> , 1989, 4, 3-15.	2.6	22
80	Social categorization processes as dependent on status differences between groups: A step into adolescents' peer-groups. <i>European Journal of Social Psychology</i> , 1994, 24, 541-563.	2.4	22
81	Tax Amnesties, Justice Perceptions, and Filing Behavior: A Simulation Study. <i>Law and Policy</i> , 2010, 32, 214-225.	0.7	22
82	Regulatory fit effects on perceived fiscal exchange and tax compliance. <i>Journal of Socio-Economics</i> , 2010, 39, 271-277.	1.0	22
83	Mental Accounting of Self-Employed Taxpayers: On the Mental Segregation of the Net Income and the Tax Due. <i>FinanzArchiv</i> , 2013, 69, 412.	0.6	22
84	Mental Accounting and Tax Compliance. <i>Public Finance Review</i> , 2017, 45, 118-139.	0.5	22
85	Coercive and legitimate authority impact tax honesty: evidence from behavioral and ERP experiments. <i>Social Cognitive and Affective Neuroscience</i> , 2017, 12, 1108-1117.	3.0	22
86	â€œIt's practical, but no more controllableâ€ Social representations of the electronic purse in Austria. <i>Journal of Economic Psychology</i> , 2004, 25, 771-787.	2.2	21
87	Spouses' influence strategies in purchase decisions as dependent on conflict type and relationship characteristics. <i>Journal of Economic Psychology</i> , 1990, 11, 101-118.	2.2	20
88	Personal loan usersâ€™ mental integration of payment and consumption. <i>Marketing Letters</i> , 2006, 17, 281-294.	2.9	20
89	Individual Differences in Mental Accounting. <i>Frontiers in Psychology</i> , 2019, 10, 2866.	2.1	20
90	Work performance and tax compliance in flat and progressive tax systems. <i>Journal of Economic Psychology</i> , 2016, 56, 262-273.	2.2	19

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91	Do Audits Deter or Provoke Future Tax Noncompliance? Evidence on Self-Employed Taxpayers. CESifo Economic Studies, 2020, 66, 248-264.	0.5	19
92	Loan repayment plans as sequences of instalments. Journal of Economic Psychology, 2011, 32, 621-631.	2.2	18
93	Towards a General Theory of Tax Practice. Social and Legal Studies, 2015, 24, 289-312.	1.3	18
94	Uncertainty resolution in tax experiments: Why waiting for an audit increases compliance. Journal of Socio-Economics, 2012, 41, 289-291.	1.0	16
95	Attitudes towards the Euro by national identity and relative national status. Journal of Economic Psychology, 2003, 24, 293-299.	2.2	14
96	Sweet sixteen ... Adolescents' problems and the peer group as source of support. European Journal of Psychology of Education, 1991, 6, 393-410.	2.6	13
97	Hindsight Bias and Individual Risk Attitude within the Context of Experimental Asset Markets. Journal of Behavioral Finance, 2002, 3, 227-235.	0.4	13
98	Consumer Adaptation Strategies: From Austrian Shilling to the Euro. Journal of Consumer Policy, 2007, 30, 367-381.	1.3	13
99	Perceived Distributive Fairness of EU Transfer Payments, Outcome Favorability, Identity, and EU-Tax Compliance. Law and Policy, 2011, 33, 60-81.	0.7	13
100	The Dynamics of Internalised and Extrinsic Motivation in the Ethical Decision-Making of Small Business Owners. Applied Psychology, 2019, 68, 177-201.	7.1	13
101	Hard-Earned Income and Tax Compliance. European Psychologist, 2008, 13, 298-304.	3.1	13
102	Causal Attribution and Hindsight Bias for Economic Developments.. Journal of Applied Psychology, 2005, 90, 167-174.	5.3	12
103	Differences in risk-defusing behavior in deciding for oneself versus deciding for other people. Acta Psychologica, 2012, 139, 239-243.	1.5	12
104	Marital relationships and purchasing decisions "to buy or not to buy, that is the question. Journal of Economic Psychology, 1984, 5, 139-157.	2.2	11
105	Sex-Role Specialization in a Transforming Market: Empirical Evidence from Vietnamese Middle-Class Households. Journal of Macromarketing, 2012, 32, 61-73.	2.6	11
106	Inheritance tax compliance " earmarking with normative value principles. International Journal of Sociology and Social Policy, 2017, 37, 452-467.	1.2	11
107	Male Dominance, Role Segregation, and Spouses' Interdependence in Conflict. Journal of Cross-Cultural Psychology, 1990, 21, 48-70.	1.6	10
108	Evolution of the Self Concept in Adolescence and Social Categorization Processes. European Review of Social Psychology, 1992, 3, 285-308.	9.4	10

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109	The Dynamics of Power and Trust in the 'Slippery Slope Framework' and its Impact on the Tax Climate. SSRN Electronic Journal, 0, , .	0.4	10
110	Households in international marketing research. International Marketing Review, 2016, 33, 432-453.	3.6	10
111	RlSk SCReening on the Financial Market (RISC-FM): A tool to assess investorsâ€™ financial risk tolerance. Cogent Psychology, 2020, 7, .	1.3	10
112	Emotions in Tax Related Situations Shape Compliance Intentions: A Comparison between Austria and Italy. Journal of Behavioral and Experimental Economics, 2021, 92, 101698.	1.2	10
113	Financial decisions in the household. , 2008, , 132-154.		9
114	Perceived Distributive Fairness of European Transfer Payments and EUâ€™ Taxes in Austria, the Czech Republic, and the United Kingdom. Applied Psychology, 2012, 61, 454-478.	7.1	9
115	Obituaries of Female and Male Leaders From 1974 to 2016 Suggest Change in Descriptive but Stability of Prescriptive Gender Stereotypes. Frontiers in Psychology, 2018, 9, .	2.1	9
116	The Relationship Between Austrian Tax Auditors and Self-Employed Taxpayers: Evidence From a Qualitative Study. Frontiers in Psychology, 2019, 10, 1034.	2.1	9
117	Experiencing costs and benefits of a loan transaction: The role of costâ€™benefit associations. Journal of Economic Psychology, 2010, 31, 1047-1056.	2.2	8
118	Targeting occupations with varying reputations to increase tax revenue. Journal of Socio-Economics, 2010, 39, 400-406.	1.0	8
119	Household Economic Decision Making. , 1988, , 258-292.		8
120	The â€™Whysâ€™ and â€™Howsâ€™ of ethical investment: Understanding an early-stage market through an explorative approach. Journal of Financial Services Marketing, 2009, 14, 102-117.	3.4	7
121	Over-indebtedness and the interplay of factual and mental money management: An interview study. New Zealand Economic Papers, 2011, 45, 139-160.	0.8	7
122	Trust, Power, and Tax Compliance: Testing the 'Slippery Slope Framework' Among Self-Employed Taxpayers. SSRN Electronic Journal, 0, , .	0.4	7
123	Differentiating Views of Inheritance: The Free Association Task as a Method to Assess Social Representations of Wealth, Inherit, and Bequeath. Review of Behavioral Economics, 2016, 3, 91-111.	0.4	7
124	Gaming the System: An Investigation of Small Business Ownersâ€™ Attitudes to Tax Avoidance, Tax Planning, and Tax Evasion. Games, 2019, 10, 46.	0.6	7
125	Using â€™responsive regulationâ€™ to reduce tax base erosion. Regulation and Governance, 2020, , .	2.9	7
126	Why don't they stay at home? Prejudices against ethnic minorities in Italy. Journal of Community and Applied Social Psychology, 1995, 5, 59-65.	2.4	6

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127	Unbelievable Similarity: Accuracy in Spouses' Reports on their Partners' Tactics to Influence Joint Economic Decisions. <i>Applied Psychology</i> , 1999, 48, 329-348.	7.1	6
128	Drug addicts in therapy-changes in life space in the course of one year. <i>Journal of Community and Applied Social Psychology</i> , 2002, 12, 353-368.	2.4	6
129	Economic and Psychological Determinants of Consumer Behavior. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2011, 219, 195-197.	1.0	6
130	'How Can I Help You?' Perceived Service Orientation of Tax Authorities and Tax Compliance. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	6
131	Horizontal Monitoring in Austria: subjective representations by tax officials and company employees. <i>Business Research</i> , 2019, 12, 75-94.	4.0	6
132	The Impact of Transaction Utility on Consumer Decisions. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2011, 219, 217-223.	1.0	6
133	Status, identification and in-group favouritism of the unemployed compared to other social categories. <i>Journal of Socio-Economics</i> , 2013, 43, 37-43.	1.0	5
134	Wealthy Tax Non-Fileers in a Developing Country: Taxpayer Knowledge, Perceived Corruption and Service Orientation in Pakistan. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
135	<i>Tax Psychology</i> , 0, , 405-429.		5
136	Are consumption taxes really disliked more than equivalent costs? Inconclusive results in the USA and no effect in the UK. <i>Journal of Economic Psychology</i> , 2019, 75, 102145.	2.2	5
137	Research practices and statistical reporting quality in 250 economic psychology master's theses: a meta-research investigation. <i>Royal Society Open Science</i> , 2019, 6, 190738.	2.4	5
138	Women Quotas vs. Men Quotas in Academia: Students Perceive Favoring Women as Less Fair Than Favoring Men. <i>Frontiers in Psychology</i> , 2020, 11, 700.	2.1	5
139	Methods of Studying Economic Decisions in Private Households*. <i>Revista Critica De Ciencias Sociais</i> , 2016, , 81-108.	0.1	5
140	<i>Conflict and Decision Making in Close Relationships</i> , 0, , .		5
141	Do Audits Deter or Provoke Future Tax Noncompliance? Evidence on Self-employed Taxpayers. <i>IMF Working Papers</i> , 2019, 19, .	1.1	5
142	Austrian children's economic socialization: Age differences. <i>Journal of Economic Psychology</i> , 1990, 11, 483-494.	2.2	4
143	Risk-defusing in decisions by probability of detection of harm and promotion and prevention focus. <i>Journal of Socio-Economics</i> , 2010, 39, 595-600.	1.0	4
144	Justice perceptions and cooperation of citizens with the tax-authorities: The group engagement model of cooperation. <i>Citizenship Teaching and Learning</i> , 2013, 8, 179-193.	0.3	4

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145	Kontraproduktives Verhalten durch Schädigung Öffentlicher Güter. Springer-Lehrbuch, 2007, , 357-378.	0.0	4
146	Inequitable wages and tax evasion. Journal of Behavioral and Experimental Economics, 2022, 96, 101811.	1.2	4
147	Diary reports on emotional experiences in the onset of a psychosocial transition: becoming drug-free. Journal of Community and Applied Social Psychology, 2001, 11, 19-35.	2.4	3
148	Holistic experimentation versus decomposition: an ultimatum experiment. Journal of Economic Behavior and Organization, 2002, 48, 445-453.	2.0	3
149	Tax Authorities' Interaction with Taxpayers: Compliance by Power and Trust. SSRN Electronic Journal, 2012, , .	0.4	3
150	Wealthy Tax Non-Filers in a Developing Nation: The Roles of Taxpayer Knowledge, Perceived Corruption and Service Orientation in Pakistan. , 0, , 355-376.		3
151	Psychologie in Zeiten der Krise. Essentials, 2020, , .	0.1	3
152	Confidence in the Economy in Times of Crisis: Social Representations of Experts and Laypeople. SSRN Electronic Journal, 0, , .	0.4	3
153	Tax Compliance Behavior. Advances in Public Policy and Administration, 2016, , 248-267.	0.1	3
154	Taxpayers' Subjective Concepts of Taxes, Tax Evasion, and Tax Avoidance. , 2020, , 191-205.		3
155	Economic Psychology. , 2005, , 29-80.		2
156	Mental Accounting of Self-Employed Taxpayers: On the Mental Segregation of the Net Income and the Tax Due. SSRN Electronic Journal, 0, , .	0.4	2
157	Tax compliance is not fundamentally influenced by incidental emotions: An experiment. Economics of Governance, 2021, 22, 345-362.	1.5	2
158	Effects of Weather and Air Pollution on Mood: An Individual Difference Approach. , 1988, , 149-159.		2
159	Tax Policy and the News: An Empirical Analysis of Taxpayers' Perceptions of Tax-related Media Coverage and its Impact on Tax Compliance. SSRN Electronic Journal, 0, , .	0.4	2
160	Information processing in tax decisions: a MouseLabWEB study on the deterrence model of income tax evasion. Journal of Behavioral Decision Making, 2022, 35, .	1.7	2
161	A Comparison of Models Describing the Impact of Moral Decision Making on Investment Decisions. SSRN Electronic Journal, 2005, , .	0.4	1
162	Enhancing Tax Compliance Through Coercive and Legitimate Power of Authorities. SSRN Electronic Journal, 0, , .	0.4	1

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163	Shedding Light on the Shadow of the Economy: Research Methods in Studies on Tax Behavior. Review of Behavioral Economics, 2016, 3, 1-4.	0.4	1
164	Une typologie des contribuables travailleurs indépendants basée sur les attitudes motivationnelles. Social Science Information, 2016, 55, 60-77.	1.6	1
165	Income tax compliance. , 2017, , .		1
166	Financial decisions in the household. , 2017, , .		1
167	Diary reports on emotional experiences in the onset of a psychosocial transition: becoming drug-free. Journal of Community and Applied Social Psychology, 2001, 11, 19-35.	2.4	1
168	Steuern: Widerstand und Kooperation. , 2013, , 229-249.		1
169	Hindsight bias in economic expectations: I knew all along what I want to hear.. Journal of Applied Psychology, 2002, 87, 437-443.	5.3	1
170	Framing Effects, Selective Information and Market Behavior: An Experimental Analysis. , 2010, , .		1
171	Kontraproduktives Verhalten durch Schädigung Öffentlicher Güter. Springer-Lehrbuch, 2015, , 323-342.	0.0	1
172	Affective States, Purchase Intention and Perceived Risk in Online Shopping. , 2017, , 191-205.		1
173	Tax Compliance: Research Methods and Decision Processes. , 2020, , 291-330.		1
174	Beginn der Krise. Essentials, 2020, , 7-20.	0.1	1
175	Unbelievable Similarity: Accuracy in Spouses' Reports on their Partners' Tactics to Influence Joint Economic Decisions. Applied Psychology, 1999, 48, 329-348.	7.1	0
176	Konflikte in Organisationen: Erprobung eines instrumentes zur messung von einflusstaktiken. Markt, 2003, 42, 80-88.	0.7	0
177	Editorial Note Special Issue: Good Governance and Tax Compliance. FinanzArchiv, 2013, 69, 391.	0.6	0
178	The Double-Edged Relationship between Coercive Power and Compliance with Public Authority: Evidence from a Representative Sample of Austrian Self-Employed Taxpayers. SSRN Electronic Journal, 2015, , .	0.4	0
179	Money Management in Households. , 0, , 260-284.		0
180	Strengthening Tax Compliance by Balancing Authorities' Power and Trustworthiness. , 2021, , 799-821.		0

#	ARTICLE	IF	CITATIONS
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