## Mo Yamin

## List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/9445397/publications.pdf

Version: 2024-02-01

| 1,496          | 394421       | 454955                            |
|----------------|--------------|-----------------------------------|
| citations      | h-index      | g-index                           |
|                |              |                                   |
| 36             | 36           | 1039                              |
| docs citations | times ranked | citing authors                    |
|                |              | 1,496 19 citations h-index  36 36 |

| #  | Article   | IF  | CITATIONS |
|----|---|-----|-----------|
| 1  | Sales to centre stage! Determinants of the division in strategic sales decisions within the MNE. International Business Review, 2021, 30, 101859.   | 4.8 | О         |
| 2  | The role of spirituality in Islamic business networks: The case of internationalizing Turkish SMEs. Journal of World Business, 2020, 55, 101034.  | 7.7 | 44        |
| 3  | Revisiting the Uppsala internationalization model. International Marketing Review, 2018, 35, 2-17.  | 3.6 | 65        |
| 4  | Spirituality as an antecedent of trust and network commitment: The case of Anatolian Tigers. European Management Journal, 2016, 34, 686-700.  | 5.1 | 31        |
| 5  | Trans-specialization understanding in international technology alliances: The influence of cultural distance. Journal of International Business Studies, 2016, 47, 577-594.   | 7.3 | 57        |
| 6  | Rising power firms $\hat{a} \in ``the developmental promises and challenges: an introduction. Critical Perspectives on International Business, 2015, 11, .$   | 2.0 | 7         |
| 7  | Foreign subsidiaries' internal and external R&D cooperation in South Korea: Explanatory factors and interaction. Asian Business and Management, 2014, 13, 227-256.  | 2.8 | 13        |
| 8  | A retrospective on: Infrastructure or foreign direct investment?. Progress in International Business Research, 2014, , 231-247.   | 0.4 | 0         |
| 9  | Explaining equity shares in international joint ventures: Combining the influence of asset characteristics, culture and institutional differences. Research in International Business and Finance, 2014, 31, 212-233. | 5.9 | 17        |
| 10 | The role of social value creation in business model formulation at the bottom of the pyramid – Implications for MNEs?. International Business Review, 2014, 23, 692-707.  | 4.8 | 188       |
| 11 | Internationalisation of innovative activity in Finnish multinational enterprises. European Journal of International Management, 2014, 8, 310.   | 0.2 | 2         |
| 12 | A retrospective on: Infrastructure or foreign direct investment?. Progress in International Business Research, 2014, , 203-227.   | 0.4 | 0         |
| 13 | Multicultural markets and acculturation: implications for service firms. Journal of Services Marketing, 2013, 27, 515-525.  | 3.0 | 23        |
| 14 | Innovation policy, competence creation and innovation performance of foreign subsidiaries: The case of South Korea. Asian Business and Management, 2012, 11, 56-78.   | 2.8 | 10        |
| 15 | Policy-driven clusters, interfirm interactions and firm internationalisation: Some insights from Malaysia's Multimedia Super Corridor. International Business Review, 2012, 21, 794-805.                              | 4.8 | 33        |
| 16 | Strategy and structure of service multinationals and their impact on linkages with local firms. Service Industries Journal, 2012, 32, 1171-1191.  | 8.3 | 13        |
| 17 | Institutional and Sectoral Determinants of Headquarters-subsidiary Relationships: A Study of UK Service Multinationals in China, Korea, Brazil and Argentina. Long Range Planning, 2012, 45, 16-40.                   | 4.9 | 30        |
| 18 | Domestic firms competing with multinational enterprises: The relevance of resource-accessing alliance formations. International Business Review, 2012, 21, 588-601.   | 4.8 | 19        |

| #  | Article   | IF  | CITATIONS |
|----|---|-----|-----------|
| 19 | The Performance Effects of Headquarters' Involvement in Lateral Innovation Transfers in Multinational Corporations. Management International Review, 2011, 51, 157-177.     | 3.3 | 34        |
| 20 | Subsidiary importance in the MNC: What role does internal embeddedness play?. International Business Review, 2011, 20, 151-162.   | 4.8 | 155       |
| 21 | Asset Specificity, Asset Opacity and Ownership Structures in Domestic and Cross-Border Joint Ventures., 2011,, 345-361.   |     | 0         |
| 22 | A Commentary on Adam Smith and International Business. Multinational Business Review, 2010, 18, 95-112.   | 2.5 | 2         |
| 23 | Influence of subsidiary business networks on the performance of inter-subsidiary innovation transfer in MNCs. Progress in International Business Research, 2010, , 197-220. | 0.4 | 0         |
| 24 | Cultural distance and the pattern of equity ownership structure in international joint ventures. International Business Review, 2010, 19, 457-467.                          | 4.8 | 49        |
| 25 | A comparative examination of consumer decision styles in Austria. Journal of Marketing Management, 2010, 26, 1021-1036.   | 2.3 | 25        |
| 26 | ICT deployment and resource-based power in multinational enterprise futures. Futures, 2010, 42, 952-959.  | 2.5 | 26        |
| 27 | Tourism as a leverage of internationalization for consumer goods firms: A case study approach. Advances in International Marketing, 2009, , 69-85.                          | 0.3 | 7         |
| 28 | Infrastructure or foreign direct investment?. Journal of World Business, 2009, 44, 144-157.   | 7.7 | 72        |
| 29 | EU Harmonization, Managerial Perceptions and SME Export Behavior. Journal of Euromarketing, 2008, 17, 7-21.   | 0.0 | 6         |
| 30 | ICT and MNE reorganisation: the paradox of control. Critical Perspectives on International Business, 2007, 3, 322-336.  | 2.0 | 62        |
| 31 | Hymer's analysis of the multinational organization: Power retention and the demise of the federative MNE. International Business Review, 2006, 15, 166-179.                 | 4.8 | 86        |
| 32 | Online internationalisation, psychic distance reduction and the virtuality trap. International Business Review, 2006, 15, 339-360.  | 4.8 | 196       |
| 33 | Patterns of knowledge flows and MNE innovative performance. Journal of International Management, 2004, 10, 239-258.   | 4.2 | 122       |