

# Christopher J Collins

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/9404644/publications.pdf>

Version: 2024-02-01

18  
papers

4,004  
citations

706676

14  
h-index

993246

17  
g-index

18  
all docs

18  
docs citations

18  
times ranked

3178  
citing authors

#	ARTICLE	IF	CITATIONS
1	Knowledge Exchange and Combination: The Role of Human Resource Practices in the Performance of High-Technology Firms. <i>Academy of Management Journal</i> , 2006, 49, 544-560.	4.3	1,401
2	Existing Knowledge, Knowledge Creation Capability, and the Rate of New Product Introduction in High-Technology Firms. <i>Academy of Management Journal</i> , 2005, 48, 346-357.	4.3	933
3	The relationship between early recruitment-related activities and the application decisions of new labor-market entrants: A brand equity approach to recruitment.. <i>Journal of Applied Psychology</i> , 2002, 87, 1121-1133.	4.2	427
4	Exploring Applicant Pool Quantity and Quality: The Effects of Early Recruitment Practice Strategies, Corporate Advertising, and Firm Reputation. <i>Personnel Psychology</i> , 2004, 57, 685-717.	2.2	248
5	Strategic Human Resource Practices, Top Management Team Social Networks, and Firm Performance: The Role of Human Resource Practices in Creating Organizational Competitive Advantage. <i>Academy of Management Journal</i> , 2003, 46, 740-751.	4.3	228
6	The interactive effects of recruitment practices and product awareness on job seekers' employer knowledge and application behaviors.. <i>Journal of Applied Psychology</i> , 2007, 92, 180-190.	4.2	173
7	The Effects Of Recruitment Message Specificity On Applicant Attraction To Organizations. <i>Journal of Business and Psychology</i> , 2005, 19, 319-339.	2.5	149
8	Expanding the resource based view model of strategic human resource management. <i>International Journal of Human Resource Management</i> , 2021, 32, 331-358.	3.3	112
9	Human resource management and unit performance in knowledge-intensive work.. <i>Journal of Applied Psychology</i> , 2017, 102, 1222-1236.	4.2	73
10	Expanding the concept of fit in strategic human resource management: An examination of the relationship between human resource practices and charismatic leadership on organizational outcomes. <i>Human Resource Management</i> , 2019, 58, 187-202.	3.5	66
11	Human Resource Management, Employee Exchange Relationships, and Performance in Small Businesses. <i>Human Resource Management</i> , 2013, 52, 153-173.	3.5	64
12	A Comparison of the Effects of Positive and Negative Information on Job Seekers' Organizational Attraction and Attribute Recall. <i>Human Performance</i> , 2010, 23, 193-212.	1.4	42
13	Examining Strategic Fit and Misfit in the Management of Knowledge Workers. <i>ILR Review</i> , 2017, 70, 308-335.	1.3	33
14	Employer Brand Equity and Recruitment Research. , 2013, , .		18
15	Exploration and exploitation business strategies and the contingent fit of alternative HR systems. <i>Research in Personnel and Human Resources Management</i> , 2008, , 149-176.	1.0	15
16	Changing an unfavorable employer reputation: the roles of recruitment message type and familiarity with employer. <i>Journal of Applied Social Psychology</i> , 2015, 45, 509-521.	1.3	10
17	Recruitment brand equity for unknown employers: Examining the effects of recruitment message claim verifiability and credibility on job pursuit intentions. <i>Human Resource Management</i> , 2022, 61, 585-597.	3.5	8
18	Drawing the line: How the workplace shapes the naming of sexual harassment. <i>Personnel Psychology</i> , 2023, 76, 113-139.	2.2	4