

Benedict G C Dellaert

List of Publications by Year in descending order

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Version: 2024-02-01

87

papers

4,644

citations

126907

33

h-index

106344

65

g-index

88

all docs

88

docs citations

88

times ranked

3974

citing authors

#	ARTICLE	IF	CITATIONS
1	Beyond nudges: Tools of a choice architecture. <i>Marketing Letters</i> , 2012, 23, 487-504.	2.9	621
2	What drives consumers to shop online? A literature review. <i>Journal of Service Management</i> , 2004, 15, 102-121.	2.0	620
3	Marketing Mass-Customized Products: Striking a Balance between Utility and Complexity. <i>Journal of Marketing Research</i> , 2005, 42, 219-227.	4.8	325
4	The Bright Side and Dark Side of Embedded Ties in Business-to-Business Innovation. <i>Journal of Marketing</i> , 2011, 75, 34-52.	11.3	234
5	How tolerable is delay?: Consumers' evaluations of internet web sites after waiting. <i>Journal of Interactive Marketing</i> , 1999, 13, 41-54.	6.2	185
6	Multi-faceted tourist travel decisions: a constraint-based conceptual framework to describe tourists' sequential choices of travel components. <i>Tourism Management</i> , 1998, 19, 313-320.	9.8	170
7	Retailing Innovations in a Globalizing Retail Market Environment. <i>Journal of Retailing</i> , 2011, 87, S53-S66.	6.2	155
8	The consumer production journey: marketing to consumers as co-producers in the sharing economy. <i>Journal of the Academy of Marketing Science</i> , 2019, 47, 238-254.	11.2	134
9	Investigating Consumers' Tendency to Combine Multiple Shopping Purposes and Destinations. <i>Journal of Marketing Research</i> , 1998, 35, 177.	4.8	113
10	Investigating Consumers' Tendency to Combine Multiple Shopping Purposes and Destinations. <i>Journal of Marketing Research</i> , 1998, 35, 177-188.	4.8	99
11	Tourism development. <i>Annals of Tourism Research</i> , 2001, 28, 1010-1030.	6.4	88
12	Nominal group technique to select attributes for discrete choice experiments: an example for drug treatment choice in osteoporosis. <i>Patient Preference and Adherence</i> , 2013, 7, 133.	1.8	87
13	The Effect of Attribute Variation on Consumer Choice Consistency. <i>Marketing Letters</i> , 1999, 10, 139-147.	2.9	86
14	Combining Sources of Preference Data for Modeling Complex Decision Processes. <i>Marketing Letters</i> , 1999, 10, 205-217.	2.9	81
15	Resident tradeoffs. <i>Annals of Tourism Research</i> , 1999, 26, 554-569.	6.4	77
16	Searching in Choice Mode: Consumer Decision Processes in Product Search with Recommendations. <i>Journal of Marketing Research</i> , 2012, 49, 277-288.	4.8	77
17	Increasing the Attractiveness of Mass Customization: The Role of Complementary On-line Services and Range of Options. <i>International Journal of Electronic Commerce</i> , 2009, 13, 43-70.	3.0	73
18	Shopping context and consumers' mental representation of complex shopping trip decision problems. <i>Journal of Retailing</i> , 2008, 84, 219-232.	6.2	71

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19	Buying Modular Systems in Technology-Intensive Markets. <i>Journal of Marketing Research</i> , 2003, 40, 335-350.	4.8	70
20	A day in the city. <i>Tourism Management</i> , 1995, 16, 347-353.	9.8	65
21	Complexity Effects in Choice Experiment-Based Models. <i>Journal of Marketing Research</i> , 2012, 49, 424-434.	4.8	63
22	Follow-up after treatment for breast cancer: One strategy fits all? An investigation of patient preferences using a discrete choice experiment. <i>Acta Oncologica</i> , 2010, 49, 328-337.	1.8	53
23	Consumer Informedness and Firm Information Strategy. <i>Information Systems Research</i> , 2014, 25, 345-363.	3.7	53
24	Consumer decisions with artificially intelligent voice assistants. <i>Marketing Letters</i> , 2020, 31, 335-347.	2.9	51
25	Modeling and Measuring Individuals' Mental Representations of Complex Spatio-Temporal Decision Problems. <i>Environment and Behavior</i> , 2008, 40, 843-869.	4.7	45
26	Behavioral frontiers in choice modeling. <i>Marketing Letters</i> , 2008, 19, 215-228.	2.9	44
27	Patients' preferences for osteoporosis drug treatment: a discrete-choice experiment. <i>Arthritis Research and Therapy</i> , 2014, 16, R36.	3.5	44
28	Savings adequacy uncertainty: Driver or obstacle to increased pension contributions?. <i>Journal of Economic Psychology</i> , 2012, 33, 882-896.	2.2	42
29	Conjoint models of tourist portfolio choice: Theory and illustration. <i>Leisure Sciences</i> , 1997, 19, 31-58.	3.1	41
30	Situation Variation in Consumers' Media Channel Consideration. <i>Journal of the Academy of Marketing Science</i> , 2005, 33, 575-584.	11.2	41
31	Consumer Acceptance of Recommendations by Interactive Decision Aids: The Joint Role of Temporal Distance and Concrete Versus Abstract Communications. <i>Journal of Management Information Systems</i> , 2011, 27, 231-260.	4.3	41
32	Tourists' Mental Representations of Complex Travel Decision Problems. <i>Journal of Travel Research</i> , 2014, 53, 3-11.	9.0	41
33	Choice in Interactive Environments. <i>Marketing Letters</i> , 2005, 16, 309-320.	2.9	37
34	Tunnel Vision: Local Behavioral Influences on Consumer Decisions in Product Search. <i>Marketing Science</i> , 2010, 29, 438-455.	4.1	37
35	Family Members' Projections of Each Other's Preference and Influence: A Two-Stage Conjoint Approach. <i>Marketing Letters</i> , 1998, 9, 135-145.	2.9	36
36	Whose Algorithm Says So: The Relationships between Type of Firm, Perceptions of Trust and Expertise, and the Acceptance of Financial Robo-Advice. <i>Journal of Interactive Marketing</i> , 2020, 49, 107-124.	6.2	34

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37	Scrutinizing individuals'™ leisure-shopping travel decisions to appraise activity-based models of travel demand. <i>Transportation</i> , 2010, 37, 647-661.	4.0	32
38	Consumers'™ intention to use health recommendation systems to receive personalized nutrition advice. <i>BMC Health Services Research</i> , 2013, 13, 126.	2.2	26
39	Patients'™ preferences for anti-osteoporosis drug treatment: a cross-European discrete choice experiment. <i>Rheumatology</i> , 2017, 56, 1167-1176.	1.9	26
40	Investigating the complementary value of discrete choice experiments for the evaluation of barriers and facilitators in implementation research: a questionnaire survey. <i>Implementation Science</i> , 2009, 4, 10.	6.9	25
41	Consumer Preferences for Health and Nonhealth Outcomes of Health Promotion: Results from a Discrete Choice Experiment. <i>Value in Health</i> , 2013, 16, 114-123.	0.3	24
42	Preferences for potential innovations in non-invasive colorectal cancer screening: A labeled discrete choice experiment for a Dutch screening campaign. <i>Acta Oncol³gica</i> , 2014, 53, 898-908.	1.8	24
43	Route Choice under Uncertainty. <i>Transportation Research Record</i> , 2008, 2082, 72-80.	1.9	19
44	Individual pension risk preference elicitation and collective asset allocation with heterogeneity. <i>Journal of Banking and Finance</i> , 2019, 101, 206-225.	2.9	19
45	Discrete choice experiments for complex health&care decisions: does hierarchical information integration offer a solution?. <i>Health Economics (United Kingdom)</i> , 2009, 18, 903-920.	1.7	18
46	Combining Individual-Level Discrete Choice Experiment Estimates and Costs to Inform Health Care Management Decisions about Customized Care: The Case of Follow-Up Strategies after Breast Cancer Treatment. <i>Value in Health</i> , 2012, 15, 680-689.	0.3	18
47	The Effect of Presenting Information about Invasive Follow-Up Testing on Individuals'™ Noninvasive Colorectal Cancer Screening Participation Decision: Results from a Discrete Choice Experiment. <i>Value in Health</i> , 2014, 17, 578-587.	0.3	18
48	Promoting Interactive Decision Aids on Retail Websites: A Message Framing Perspective with New versus Traditional Focal Actions. <i>Journal of Retailing</i> , 2012, 88, 226-235.	6.2	17
49	An interactive computer-based interface to support the discovery of individuals'™ mental representations and preferences in decisions problems: An application to travel behavior. <i>Computers in Human Behavior</i> , 2011, 27, 997-1011.	8.5	14
50	MODELLING STRATEGIC BEHAVIOUR IN ANTICIPATION OF CONGESTION. <i>Transportmetrica</i> , 2007, 3, 119-138.	1.8	13
51	Individuals'™ Decisions in the Presence of Multiple Goals. <i>Customer Needs and Solutions</i> , 2018, 5, 51-64.	0.8	13
52	Conjoint choice models of joint participation and activity choice. <i>International Journal of Research in Marketing</i> , 1996, 13, 251-264.	4.2	12
53	Variations in Tourist Price Sensitivity: A Stated Preference Model to Capture the Joint Impact of Differences in Systematic Utility and Response Consistency. <i>Leisure Sciences</i> , 2003, 25, 81-96.	3.1	12
54	Consumer activity pattern choice. <i>Journal of Retailing and Consumer Services</i> , 1997, 4, 25-37.	9.4	11

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55	Incorporating Mental Representations in Discrete Choice Models of Travel Behavior: Modeling Approach and Empirical Application. <i>Transportation Science</i> , 2015, 49, 577-590.	4.4	11
56	Product set granularity and consumer response to recommendations. <i>Journal of the Academy of Marketing Science</i> , 2020, 48, 186-202.	11.2	11
57	Touristsâ€™ Valuation of Other Touristsâ€™ Contributions to Travel Web Sites. , 2000, , 293-302.		11
58	Promoting later planned retirement: Construal level intervention impact reverses with age. <i>Journal of Economic Psychology</i> , 2015, 50, 124-131.	2.2	10
59	Preference Dynamics in Sequential Consumer Choice with Defaults. <i>Journal of Marketing Research</i> , 2020, 57, 1096-1112.	4.8	9
60	The Tourist as Value Creator on the Internet. , 1999, , 66-76.		9
61	SUPPORTING TOURIST ACTIVITY PLANNING DECISIONS FROM AN URBAN TOURISM MANAGEMENT PERSPECTIVE. <i>Tourism Analysis</i> , 2003, 8, 153-157.	0.9	8
62	Modeling Impact of Emerging Uncertain Time-Dependent Aggregate Activity-Travel Patterns on Individual Activity Participation and Timing Decisions. <i>Transportation Research Record</i> , 2004, 1894, 28-36.	1.9	8
63	Visitorsâ€™ strategic anticipation of crowding in scarce recreational resources. <i>Journal of Retailing and Consumer Services</i> , 2010, 17, 449-456.	9.4	8
64	Consumersâ€™ evaluation of allocation policies for scarce health care services: Vested interest activation trumps spatial and temporal distance. <i>Marketing Letters</i> , 2012, 23, 531-543.	2.9	8
65	Communication network formation with link specificity and value transferability. <i>European Journal of Operational Research</i> , 2013, 229, 199-211.	5.7	8
66	Integrating Prospect Theory and Stackelberg Games to Model Strategic Dyad Behavior of Information Providers and Travelers: Theory and Numerical Simulations. <i>Transportation Research Record</i> , 2005, 1926, 181-188.	1.9	8
67	The Impact of Price Disclosure on Dynamic Shopping Decisions. <i>Marketing Letters</i> , 2005, 16, 37-52.	2.9	7
68	Online measurement of mental representations of complex spatial decision problems: Comparison of CNET and hard laddering. <i>Transportation Research Part F: Traffic Psychology and Behaviour</i> , 2014, 22, 170-183.	3.7	7
69	Integrating Prospect Theory and Stackelberg Games to Model Strategic Dyad Behavior of Information Providers and Travelers. <i>Transportation Research Record</i> , 2005, 1926, 181-188.	1.9	5
70	Communication channel consideration for in-home services. <i>Journal of Service Management</i> , 2012, 23, 216-252.	7.2	5
71	Paying more for faster care? Individuals' attitude toward price-based priority access in health care. <i>Social Science and Medicine</i> , 2013, 84, 119-128.	3.8	5
72	Deriving attribute utilities from mental representations of complex decisions. <i>Journal of Choice Modelling</i> , 2017, 22, 24-38.	2.3	5

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73	Digital customization of consumer investments in multiple funds: virtual integration improves riskâ€“return decisions. <i>Journal of the Academy of Marketing Science</i> , 2021, 49, 723-742.	11.2	5
74	Situation-based shifts in consumer web site benefit importance: The joint role of cognition and affect. <i>Information and Management</i> , 2009, 46, 23-30.	6.5	4
75	Heuristic decision making in network linking. <i>European Journal of Operational Research</i> , 2016, 251, 158-170.	5.7	4
76	The impact of health vs. non-health goals on individualsâ€™ lifestyle program choices: a discrete choice experiment approach. <i>BMC Public Health</i> , 2020, 20, 411.	2.9	3
77	Incorporating Mental Representations in Discrete Choice Models of Travel Behaviour: Modelling Approach and Empirical Application. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	2
78	Individuals' Decisions in the Presence of Multiple Goals. <i>SSRN Electronic Journal</i> , 2017, , .	0.4	2
79	Publicly announced access recommendations and consumers' service time choices with uncertain congestion. <i>Journal of Choice Modelling</i> , 2014, 10, 1-10.	2.3	1
80	Partitioning Sorted Sets: Overcoming Choice Overload While Maintaining Decision Quality. <i>SSRN Electronic Journal</i> , 2017, , .	0.4	1
81	Choice Architecture for Healthier Insurance Choices: Ordering and Partitioning Can Improve Decisions. <i>SSRN Electronic Journal</i> , 2019, , .	0.4	1
82	Using Conjoint Choice Experiments to Model Consumer Choices of Product Component Packages. , 2007, , 273-293.		1
83	Tunnel Vision: Local Behavioral Influences on Consumer Decisions in Product Search. <i>SSRN Electronic Journal</i> , 2009, , .	0.4	0
84	Investigating Situational Differences in Individualsâ€™ Mental Representations of Activity-Travel Decisions: Progress and Empirical Illustration for the Impact of Online Alternatives. , 2015, , 115-135.		0
85	Promoting Later Planned Retirement: The Differential Impact of Construal Level Interventions for Younger and Older Individuals. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
86	Online Measurement of Mental Representations of Complex Spatial Decision Problems: Comparison of CNET and Hard Laddering. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
87	Heuristic Decision Making in Network Linking. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0