

Luca Grilli

List of Publications by Year in descending order

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76
papers

4,636
citations

186265

28
h-index

118850

62
g-index

81
all docs

81
docs citations

81
times ranked

2695
citing authors

#	ARTICLE	IF	CITATIONS
1	Talking about a revolution? Costly and costless signals and the role of innovativeness in equity crowdfunding. <i>Journal of Small Business Management</i> , 2023, 61, 831-862.	4.8	24
2	Industrial policy, innovative entrepreneurship, and the human capital of founders. <i>Small Business Economics</i> , 2023, 60, 707-728.	6.7	8
3	Technological paradigms and the power of convergence. <i>Industrial and Corporate Change</i> , 2022, 30, 1633-1654.	2.8	4
4	Entrepreneurship and new product development: Exploring the "advantage of youth" and "business acumen" views. <i>Journal of Product Innovation Management</i> , 2022, 39, 662-685.	9.5	5
5	Incentives to water conservation under scarcity: Comparing price and reward effects through stated preferences. <i>Journal of Cleaner Production</i> , 2020, 244, 118632.	9.3	17
6	To what extent do young innovative companies take advantage of policy support to enact innovation appropriation mechanisms?. <i>Research Policy</i> , 2020, 49, 103797.	6.4	32
7	Can a technology turn (also) into a symbol The 3D printers case. <i>International Journal of Technology Management</i> , 2020, 82, 244.	0.5	0
8	A close look at the contingencies of founders'™ effect on venture performance. <i>Industrial and Corporate Change</i> , 2020, 29, 997-1020.	2.8	14
9	Innovative start-ups and policy initiatives. <i>Research Policy</i> , 2020, 49, 104027.	6.4	79
10	There must be an angel? Local financial markets, business angels and the financing of innovative start-ups. <i>Regional Studies</i> , 2019, 53, 620-629.	4.4	22
11	Why do entrepreneurs refuse venture capital?. <i>Industry and Innovation</i> , 2019, 26, 619-642.	3.1	7
12	Entrepreneurship policy and the financing of young innovative companies: Evidence from the Italian Startup Act. <i>Research Policy</i> , 2019, 48, 103801.	6.4	47
13	INSTITUTIONAL DETERMINANTS OF VENTURE CAPITAL ACTIVITY: AN EMPIRICALLY DRIVEN LITERATURE REVIEW AND A RESEARCH AGENDA. <i>Journal of Economic Surveys</i> , 2019, 33, 1094-1122.	6.6	23
14	Price elasticity of water demand considering scarcity and attitudes. <i>Utilities Policy</i> , 2019, 59, 100927.	4.0	22
15	Self-selection of entrepreneurial firms in thin venture capital markets: Theory and empirical evidence. <i>Strategic Entrepreneurship Journal</i> , 2019, 13, 47-74.	4.4	18
16	Barriers and drivers in the adoption of advanced wastewater treatment technologies: a comparative analysis of Italian utilities. <i>Journal of Cleaner Production</i> , 2018, 171, S69-S78.	9.3	27
17	Determinants of the price response to residential water tariffs: Meta-analysis and beyond. <i>Environmental Modelling and Software</i> , 2018, 101, 236-248.	4.5	50
18	Venture capital in Europe: social capital, formal institutions and mediation effects. <i>Small Business Economics</i> , 2018, 51, 393-410.	6.7	32

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19	Financial and Institutional Reforms for an Entrepreneurial Society. <i>Small Business Economics</i> , 2018, 51, 279-291.	6.7	14
20	Human capital of entrepreneurial teams in nascent high-tech sectors: a comparison between Cleantech and Internet. <i>Technology Analysis and Strategic Management</i> , 2018, 30, 84-97.	3.5	7
21	Sowing the seeds of the future: Policies for financing tomorrow's innovations. <i>Technological Forecasting and Social Change</i> , 2018, 127, 1-7.	11.6	31
22	Selective subsidies, entrepreneurial founders' human capital, and access to R&D alliances. <i>Research Policy</i> , 2018, 47, 1945-1963.	6.4	32
23	The role of institutional pressures in the introduction of energy efficiency innovations. <i>Business Strategy and the Environment</i> , 2018, 27, 1245-1257.	14.3	35
24	The energy-efficient transformation of EU business enterprises: Adapting policies to contextual factors. <i>Energy Policy</i> , 2017, 109, 49-58.	8.8	13
25	Should I stay or should I go? Founder's decision to leave an entrepreneurial venture during an industrial crisis. <i>Industry and Innovation</i> , 2017, 24, 97-121.	3.1	6
26	Governmental and independent venture capital investments in Europe: A firm-level performance analysis. <i>Journal of Corporate Finance</i> , 2017, 42, 439-459.	5.5	209
27	Cherry-picking or frog-kissing? A theoretical analysis of how investors select entrepreneurial ventures in thin venture capital markets. <i>Small Business Economics</i> , 2016, 46, 391-405.	6.7	32
28	New technology-based firms in Europe: market penetration, public venture capital, and timing of investment. <i>Industrial and Corporate Change</i> , 2015, 24, 1109-1148.	2.8	83
29	Entrepreneurial Team Formation Dynamics: Mind the Sector. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	0
30	High-Tech Entrepreneurship in Europe: A Heuristic Firm Growth Model and Three "Un-easy Pieces" for Policy-Making. <i>Industry and Innovation</i> , 2014, 21, 267-284.	3.1	27
31	Venture capital enters academia: an analysis of university-managed funds. <i>Journal of Technology Transfer</i> , 2014, 39, 688-715.	4.3	54
32	Network Externalities, Incumbent's Competitive Advantage and the Degree of Openness of Software Start-Ups. <i>Computational Economics</i> , 2014, 44, 175-200.	2.6	2
33	Government, venture capital and the growth of European high-tech entrepreneurial firms. <i>Research Policy</i> , 2014, 43, 1523-1543.	6.4	239
34	ICT services and small businesses' productivity gains: An analysis of the adoption of broadband Internet technology. <i>Information Economics and Policy</i> , 2013, 25, 171-189.	3.5	114
35	Venture capital investor type and the growth mode of new technology-based firms. <i>Small Business Economics</i> , 2013, 40, 527-552.	6.7	83
36	The Creation of A Middle Management Level by Entrepreneurial Ventures: Testing Economic Theories of Organizational Design. <i>Journal of Economics and Management Strategy</i> , 2013, 22, 390-422.	0.8	30

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37	Public subsidies and the employment growth of high-tech start-ups: assessing the impact of selective and automatic support schemes. <i>Industrial and Corporate Change</i> , 2013, 22, 1273-1314.	2.8	46
38	Management Discretion and Political Interference in Municipal Enterprises. Evidence from Italian Utilities. <i>Local Government Studies</i> , 2013, 39, 514-540.	2.2	56
39	Governmental and Independent Venture Capital Investments in Europe: A Firm-Level Performance Analysis. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	20
40	Do public subsidies affect the performance of new technology-based firms? The importance of evaluation schemes and agency goals. <i>Prometheus</i> , 2012, 30, 97-111.	0.4	28
41	R&D subsidies and the performance of high-tech start-ups. <i>Economics Letters</i> , 2011, 112, 97-99.	1.9	107
42	Venture capital financing and the growth of high-tech start-ups: Disentangling treatment from selection effects. <i>Research Policy</i> , 2011, 40, 1028-1043.	6.4	314
43	The Creation of High-Tech Entrepreneurial Ventures at the Local Level: The Role of Local Competences and Communication Infrastructures. <i>Industry and Innovation</i> , 2011, 18, 563-580.	3.1	21
44	When the going gets tough, do the tough get going? The pre-entry work experience of founders and high-tech start-up survival during an industry crisis. <i>International Small Business Journal</i> , 2011, 29, 626-647.	4.8	48
45	Econometric Evaluation of Public Policies for Science and Innovation: A Brief Guide to Practice. , 2011, , .		3
46	Is there a relationship between public expenditures in energy R&D and carbon emissions per GDP? An empirical investigation. <i>Energy Policy</i> , 2010, 38, 5600-5613.	8.8	171
47	Management Discretion and Political Interference in Municipal Enterprises. Evidence from Italian Utilities. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	1
48	On growth drivers of high-tech start-ups: Exploring the role of founders' human capital and venture capital. <i>Journal of Business Venturing</i> , 2010, 25, 610-626.	6.3	480
49	Firm dissolution in high-tech sectors: An analysis of closure and M&A. <i>Economics Letters</i> , 2010, 109, 14-16.	1.9	12
50	Toward Voltage-Quality Regulation in Italy. <i>IEEE Transactions on Power Delivery</i> , 2010, 25, 1124-1132.	4.3	20
51	A capital partnership: how human and venture capital affect the growth of high-tech start-ups. <i>Strategic Change</i> , 2009, 18, 231-239.	4.1	25
52	Effects of international R&D alliances on performance of high-tech start-ups: a longitudinal analysis. <i>Strategic Entrepreneurship Journal</i> , 2009, 3, 346-368.	4.4	65
53	Venture Capital Financing and the Growth of New Technology-Based Firms: Correcting for Sample Self-Selection. <i>International Studies in Entrepreneurship</i> , 2009, , 125-144.	0.8	2
54	The Diffusion of Broadband-Based Applications Among Italian Small and Medium Enterprises. <i>Contributions To Economics</i> , 2009, , 175-186.	0.3	0

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55	Does it Take Two to Tango? Founders' Human Capital, Venture Capital and the Growth of High-Tech Start-Ups. SSRN Electronic Journal, 2008, , .	0.4	0
56	An Empirical Study of the Determinants of Broadband Adoption Among Italian SMEs?. , 2008, , 466-480.		2
57	High-tech Start-up Access to Public Funds and Venture Capital: Evidence from Italy. International Review of Applied Economics, 2007, 21, 381-402.	2.2	29
58	Technology policy for the knowledge economy: Public support to young ICT service firms. Telecommunications Policy, 2007, 31, 573-591.	5.3	14
59	Service quality in the electricity industry: The role of privatization and managerial behavior. Energy Policy, 2007, 35, 6212-6224.	8.8	39
60	Funding Gaps? Access To Bank Loans By High-Tech Start-Ups. Small Business Economics, 2007, 29, 25-46.	6.7	204
61	Young firm growth in high-tech sectors: The role of founders' human capital. , 2007, , 67-86.		5
62	In search of complementary assets: The determinants of alliance formation of high-tech start-ups. Research Policy, 2006, 35, 1166-1199.	6.4	299
63	Supporting high-tech start-ups: Lessons from Italian technology policy. International Entrepreneurship and Management Journal, 2006, 2, 189-209.	5.0	40
64	Internet start-ups access to the bank loan market: evidence from Italy. Applied Economics, 2005, 37, 293-305.	2.2	13
65	Start-up size: The role of external financing. Economics Letters, 2005, 88, 243-250.	1.9	52
66	Founders' human capital and the growth of new technology-based firms: A competence-based view. Research Policy, 2005, 34, 795-816.	6.4	856
67	Special tariffs to promote fixed telephony penetration: reflections from the UK experience during the 1990s. Telecommunications Policy, 2004, 28, 295-308.	5.3	2
68	Entrepreneurs' human capital and the start-up size of new technology-based firms. International Journal of Industrial Organization, 2004, 22, 1183-1211.	1.2	193
69	Government, Venture Capital and the Growth of European High-Tech Start-Ups: A Firm-Level Panel Data Analysis. SSRN Electronic Journal, 0, , .	0.4	8
70	The Imprinting of Founders' Human Capital on Entrepreneurial Venture Growth: Evidence from New Technology-Based Firms. SSRN Electronic Journal, 0, , .	0.4	2
71	New Technology-Based Firms in Europe: Market Penetration, Public Venture Capital and Timing of Investment. SSRN Electronic Journal, 0, , .	0.4	4
72	Selective Subsidies, Entrepreneurial Founders' Human Capital, and Access to R&D Alliances. SSRN Electronic Journal, 0, , .	0.4	2

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73	Why Do Entrepreneurs Refuse Venture Capital?. SSRN Electronic Journal, 0, , .	0.4	1
74	Cherry Picking or Frog Kissing? The Matching Process between Investors and Entrepreneurial Ventures in Thin Venture Capital Markets. SSRN Electronic Journal, 0, , .	0.4	1
75	Young Firms' Growth in High-Tech Sectors: The Role of Founders' Human Capital. SSRN Electronic Journal, 0, , .	0.4	0
76	Venture Capital Enters in Academia: A Look at University-Managed Funds. SSRN Electronic Journal, 0, , .	0.4	1