

Luca Grilli

List of Publications by Year in descending order

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Version: 2024-02-01

76
papers

4,636
citations

186265

28
h-index

118850

62
g-index

81
all docs

81
docs citations

81
times ranked

2695
citing authors

#	ARTICLE	IF	CITATIONS
1	Founders' human capital and the growth of new technology-based firms: A competence-based view. <i>Research Policy</i> , 2005, 34, 795-816.	6.4	856
2	On growth drivers of high-tech start-ups: Exploring the role of founders' human capital and venture capital. <i>Journal of Business Venturing</i> , 2010, 25, 610-626.	6.3	480
3	Venture capital financing and the growth of high-tech start-ups: Disentangling treatment from selection effects. <i>Research Policy</i> , 2011, 40, 1028-1043.	6.4	314
4	In search of complementary assets: The determinants of alliance formation of high-tech start-ups. <i>Research Policy</i> , 2006, 35, 1166-1199.	6.4	299
5	Government, venture capital and the growth of European high-tech entrepreneurial firms. <i>Research Policy</i> , 2014, 43, 1523-1543.	6.4	239
6	Governmental and independent venture capital investments in Europe: A firm-level performance analysis. <i>Journal of Corporate Finance</i> , 2017, 42, 439-459.	5.5	209
7	Funding Gaps? Access To Bank Loans By High-Tech Start-Ups. <i>Small Business Economics</i> , 2007, 29, 25-46.	6.7	204
8	Entrepreneurs' human capital and the start-up size of new technology-based firms. <i>International Journal of Industrial Organization</i> , 2004, 22, 1183-1211.	1.2	193
9	Is there a relationship between public expenditures in energy R&D and carbon emissions per GDP? An empirical investigation. <i>Energy Policy</i> , 2010, 38, 5600-5613.	8.8	171
10	ICT services and small businesses' productivity gains: An analysis of the adoption of broadband Internet technology. <i>Information Economics and Policy</i> , 2013, 25, 171-189.	3.5	114
11	R&D subsidies and the performance of high-tech start-ups. <i>Economics Letters</i> , 2011, 112, 97-99.	1.9	107
12	Venture capital investor type and the growth mode of new technology-based firms. <i>Small Business Economics</i> , 2013, 40, 527-552.	6.7	83
13	New technology-based firms in Europe: market penetration, public venture capital, and timing of investment. <i>Industrial and Corporate Change</i> , 2015, 24, 1109-1148.	2.8	83
14	Innovative start-ups and policy initiatives. <i>Research Policy</i> , 2020, 49, 104027.	6.4	79
15	Effects of international R&D alliances on performance of high-tech start-ups: a longitudinal analysis. <i>Strategic Entrepreneurship Journal</i> , 2009, 3, 346-368.	4.4	65
16	Management Discretion and Political Interference in Municipal Enterprises. Evidence from Italian Utilities. <i>Local Government Studies</i> , 2013, 39, 514-540.	2.2	56
17	Venture capital enters academia: an analysis of university-managed funds. <i>Journal of Technology Transfer</i> , 2014, 39, 688-715.	4.3	54
18	Start-up size: The role of external financing. <i>Economics Letters</i> , 2005, 88, 243-250.	1.9	52

#	ARTICLE	IF	CITATIONS
19	Determinants of the price response to residential water tariffs: Meta-analysis and beyond. <i>Environmental Modelling and Software</i> , 2018, 101, 236-248.	4.5	50
20	When the going gets tough, do the tough get going? The pre-entry work experience of founders and high-tech start-up survival during an industry crisis. <i>International Small Business Journal</i> , 2011, 29, 626-647.	4.8	48
21	Entrepreneurship policy and the financing of young innovative companies: Evidence from the Italian Startup Act. <i>Research Policy</i> , 2019, 48, 103801.	6.4	47
22	Public subsidies and the employment growth of high-tech start-ups: assessing the impact of selective and automatic support schemes. <i>Industrial and Corporate Change</i> , 2013, 22, 1273-1314.	2.8	46
23	Supporting high-tech start-ups: Lessons from Italian technology policy. <i>International Entrepreneurship and Management Journal</i> , 2006, 2, 189-209.	5.0	40
24	Service quality in the electricity industry: The role of privatization and managerial behavior. <i>Energy Policy</i> , 2007, 35, 6212-6224.	8.8	39
25	The role of institutional pressures in the introduction of energy efficiency innovations. <i>Business Strategy and the Environment</i> , 2018, 27, 1245-1257.	14.3	35
26	Cherry-picking or frog-kissing? A theoretical analysis of how investors select entrepreneurial ventures in thin venture capital markets. <i>Small Business Economics</i> , 2016, 46, 391-405.	6.7	32
27	Venture capital in Europe: social capital, formal institutions and mediation effects. <i>Small Business Economics</i> , 2018, 51, 393-410.	6.7	32
28	Selective subsidies, entrepreneurial founders' human capital, and access to R&D alliances. <i>Research Policy</i> , 2018, 47, 1945-1963.	6.4	32
29	To what extent do young innovative companies take advantage of policy support to enact innovation appropriation mechanisms?. <i>Research Policy</i> , 2020, 49, 103797.	6.4	32
30	Sowing the seeds of the future: Policies for financing tomorrow's innovations. <i>Technological Forecasting and Social Change</i> , 2018, 127, 1-7.	11.6	31
31	The Creation of A Middle Management Level by Entrepreneurial Ventures: Testing Economic Theories of Organizational Design. <i>Journal of Economics and Management Strategy</i> , 2013, 22, 390-422.	0.8	30
32	High-Tech Start-Up Access to Public Funds and Venture Capital: Evidence from Italy. <i>International Review of Applied Economics</i> , 2007, 21, 381-402.	2.2	29
33	Do public subsidies affect the performance of new technology-based firms? The importance of evaluation schemes and agency goals. <i>Prometheus</i> , 2012, 30, 97-111.	0.4	28
34	High-Tech Entrepreneurship in Europe: A Heuristic Firm Growth Model and Three (Un-)easy Pieces for Policy-Making. <i>Industry and Innovation</i> , 2014, 21, 267-284.	3.1	27
35	Barriers and drivers in the adoption of advanced wastewater treatment technologies: a comparative analysis of Italian utilities. <i>Journal of Cleaner Production</i> , 2018, 171, S69-S78.	9.3	27
36	A capital partnership: how human and venture capital affect the growth of high-tech start-ups. <i>Strategic Change</i> , 2009, 18, 231-239.	4.1	25

#	ARTICLE	IF	CITATIONS
37	Talking about a revolution? Costly and costless signals and the role of innovativeness in equity crowdfunding. <i>Journal of Small Business Management</i> , 2023, 61, 831-862.	4.8	24
38	INSTITUTIONAL DETERMINANTS OF VENTURE CAPITAL ACTIVITY: AN EMPIRICALLY DRIVEN LITERATURE REVIEW AND A RESEARCH AGENDA. <i>Journal of Economic Surveys</i> , 2019, 33, 1094-1122.	6.6	23
39	There must be an angel? Local financial markets, business angels and the financing of innovative start-ups. <i>Regional Studies</i> , 2019, 53, 620-629.	4.4	22
40	Price elasticity of water demand considering scarcity and attitudes. <i>Utilities Policy</i> , 2019, 59, 100927.	4.0	22
41	The Creation of High-Tech Entrepreneurial Ventures at the Local Level: The Role of Local Competences and Communication Infrastructures. <i>Industry and Innovation</i> , 2011, 18, 563-580.	3.1	21
42	Toward Voltage-Quality Regulation in Italy. <i>IEEE Transactions on Power Delivery</i> , 2010, 25, 1124-1132.	4.3	20
43	Governmental and Independent Venture Capital Investments in Europe: A Firm-Level Performance Analysis. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	20
44	Self-selection of entrepreneurial firms in thin venture capital markets: Theory and empirical evidence. <i>Strategic Entrepreneurship Journal</i> , 2019, 13, 47-74.	4.4	18
45	Incentives to water conservation under scarcity: Comparing price and reward effects through stated preferences. <i>Journal of Cleaner Production</i> , 2020, 244, 118632.	9.3	17
46	Technology policy for the knowledge economy: Public support to young ICT service firms. <i>Telecommunications Policy</i> , 2007, 31, 573-591.	5.3	14
47	Financial and Institutional Reforms for an Entrepreneurial Society. <i>Small Business Economics</i> , 2018, 51, 279-291.	6.7	14
48	A close look at the contingencies of founders'™ effect on venture performance. <i>Industrial and Corporate Change</i> , 2020, 29, 997-1020.	2.8	14
49	Internet start-ups access to the bank loan market: evidence from Italy. <i>Applied Economics</i> , 2005, 37, 293-305.	2.2	13
50	The energy-efficient transformation of EU business enterprises: Adapting policies to contextual factors. <i>Energy Policy</i> , 2017, 109, 49-58.	8.8	13
51	Firm dissolution in high-tech sectors: An analysis of closure and M&A. <i>Economics Letters</i> , 2010, 109, 14-16.	1.9	12
52	Government, Venture Capital and the Growth of European High-Tech Start-Ups: A Firm-Level Panel Data Analysis. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
53	Industrial policy, innovative entrepreneurship, and the human capital of founders. <i>Small Business Economics</i> , 2023, 60, 707-728.	6.7	8
54	Human capital of entrepreneurial teams in nascent high-tech sectors: a comparison between Cleantech and Internet. <i>Technology Analysis and Strategic Management</i> , 2018, 30, 84-97.	3.5	7

#	ARTICLE	IF	CITATIONS
55	Why do entrepreneurs refuse venture capital?. <i>Industry and Innovation</i> , 2019, 26, 619-642.	3.1	7
56	Should I stay or should I go? Founder's decision to leave an entrepreneurial venture during an industrial crisis. <i>Industry and Innovation</i> , 2017, 24, 97-121.	3.1	6
57	Young firm growth in high-tech sectors: The role of founders' human capital. , 2007, , 67-86.		5
58	Entrepreneurship and new product development: Exploring the "advantage of youth" and "business acumen" views. <i>Journal of Product Innovation Management</i> , 2022, 39, 662-685.	9.5	5
59	New Technology-Based Firms in Europe: Market Penetration, Public Venture Capital and Timing of Investment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
60	Technological paradigms and the power of convergence. <i>Industrial and Corporate Change</i> , 2022, 30, 1633-1654.	2.8	4
61	Econometric Evaluation of Public Policies for Science and Innovation: A Brief Guide to Practice. , 2011, , .		3
62	Special tariffs to promote fixed telephony penetration: reflections from the UK experience during the 1990s. <i>Telecommunications Policy</i> , 2004, 28, 295-308.	5.3	2
63	The Imprinting of Founders' Human Capital on Entrepreneurial Venture Growth: Evidence from New Technology-Based Firms. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
64	Network Externalities, Incumbents' Competitive Advantage and the Degree of Openness of Software Start-Ups. <i>Computational Economics</i> , 2014, 44, 175-200.	2.6	2
65	Selective Subsidies, Entrepreneurial Founders' Human Capital, and Access to R&D Alliances. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
66	Venture Capital Financing and the Growth of New Technology-Based Firms: Correcting for Sample Self-Selection. <i>International Studies in Entrepreneurship</i> , 2009, , 125-144.	0.8	2
67	An Empirical Study of the Determinants of Broadband Adoption Among Italian SMEs?. , 2008, , 466-480.		2
68	Management Discretion and Political Interference in Municipal Enterprises. Evidence from Italian Utilities. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	1
69	Why Do Entrepreneurs Refuse Venture Capital?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
70	Cherry Picking or Frog Kissing? The Matching Process between Investors and Entrepreneurial Ventures in Thin Venture Capital Markets. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
71	Venture Capital Enters in Academia: A Look at University-Managed Funds. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
72	Does it Take Two to Tango? Founders' Human Capital, Venture Capital and the Growth of High-Tech Start-Ups. <i>SSRN Electronic Journal</i> , 2008, , .	0.4	0

#	ARTICLE	IF	CITATIONS
73	Entrepreneurial Team Formation Dynamics: Mind the Sector. SSRN Electronic Journal, 2014, , .	0.4	0
74	Can a technology turn (also) into a symbol The 3D printers case. International Journal of Technology Management, 2020, 82, 244.	0.5	0
75	Young Firms' Growth in High-Tech Sectors: The Role of Founders' Human Capital. SSRN Electronic Journal, 0, , .	0.4	0
76	The Diffusion of Broadband-Based Applications Among Italian Small and Medium Enterprises. Contributions To Economics, 2009, , 175-186.	0.3	0