

Stephen V Burks

List of Publications by Year in descending order

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Version: 2024-02-01

24
papers

1,955
citations

567281

15
h-index

839539

18
g-index

26
all docs

26
docs citations

26
times ranked

1587
citing authors

#	ARTICLE	IF	CITATIONS
1	Employer-mandated obstructive sleep apnea treatment and healthcare cost savings among truckers. <i>Sleep</i> , 2020, 43, .	1.1	17
2	Worker overconfidence: Field evidence and implications for employee turnover and firm profits. <i>Quantitative Economics</i> , 2020, 11, 315-348.	1.4	37
3	Nonadherence with Employer-Mandated Sleep Apnea Treatment and Increased Risk of Serious Truck Crashes. <i>Sleep</i> , 2016, 39, 967-975.	1.1	90
4	Toward the integration of personality theory and decision theory in explaining economic behavior: An experimental investigation. <i>Journal of Behavioral and Experimental Economics</i> , 2016, 64, 122-137.	1.2	80
5	The Value of Hiring through Employee Referrals *. <i>Quarterly Journal of Economics</i> , 2015, 130, 805-839.	8.6	183
6	Cognitive skills, personality, and economic preferences in collegiate success. <i>Journal of Economic Behavior and Organization</i> , 2015, 115, 30-44.	2.0	43
7	Self-selection and variations in the laboratory measurement of other-regarding preferences across subject pools: evidence from one college student and two adult samples. <i>Experimental Economics</i> , 2013, 16, 170-189.	2.1	67
8	Overconfidence and Social Signalling. <i>Review of Economic Studies</i> , 2013, 80, 949-983.	5.4	142
9	A Multimethod Approach to Identifying Norms and Normative Expectations Within a Corporate Hierarchy: Evidence from the Financial Services Industry. <i>Management Science</i> , 2012, 58, 203-217.	4.1	67
10	Which measures of time preference best predict outcomes: Evidence from a large-scale field experiment. <i>Journal of Economic Behavior and Organization</i> , 2012, 84, 308-320.	2.0	83
11	Obesity is associated with the future risk of heavy truck crashes among newly recruited commercial drivers. <i>Accident Analysis and Prevention</i> , 2012, 49, 378-384.	5.7	93
12	Cognitive skills affect economic preferences, strategic behavior, and job attachment. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2009, 106, 7745-7750.	7.1	514
13	Performance pay and worker cooperation: Evidence from an artefactual field experiment. <i>Journal of Economic Behavior and Organization</i> , 2009, 70, 458-469.	2.0	71
14	Stuck in the Slow Lane: Undoing Traffic Composition Biases in the Measurement of Trucking Productivity. <i>Southern Economic Journal</i> , 2009, 75, 1220-1237.	2.1	4
15	Fairness and Freight-Handlers: Local Labor Market Conditions and Wage-Fairness Perceptions in a Trucking Firm. <i>ILR Review</i> , 2007, 60, 477-498.	2.3	10
16	The effect of stakes in distribution experiments. <i>Economics Letters</i> , 2005, 86, 393-398.	1.9	159
17	7. SHIFTING GEARS IN THE CORNER OFFICE: DEREGULATION AND THE EARNINGS OF TRUCKING EXECUTIVES. <i>Research in Transportation Economics</i> , 2004, 10, 137-164.	4.1	6
18	Playing both roles in the trust game. <i>Journal of Economic Behavior and Organization</i> , 2003, 51, 195-216.	2.0	201

#	ARTICLE	IF	CITATIONS
19	COMPARING STUDENTS TO WORKERS: THE EFFECTS OF SOCIAL FRAMING ON BEHAVIOR IN DISTRIBUTION GAMES. Research in Experimental Economics, 0, , 261-289.	0.2	56
20	Training Contracts, Worker Overconfidence, and the Provision of Firm-Sponsored General Training. SSRN Electronic Journal, 0, , .	0.4	9
21	The Value of Hiring through Referrals. SSRN Electronic Journal, 0, , .	0.4	4
22	Is the U.S. labor market for truck drivers broken?. Monthly Labor Review, 0, , .	1.5	6
23	Using Behavioral Economic Field Experiments at a Firm. , 0, , 45-106.		6
24	Driver Selection Tests and Measurement. , 0, , .		0