

Javier Gimeno

List of Publications by Year in descending order

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Version: 2024-02-01

32
papers

6,280
citations

304368

22
h-index

552369

26
g-index

33
all docs

33
docs citations

33
times ranked

3449
citing authors

#	ARTICLE	IF	CITATIONS
1	Initial human and financial capital as predictors of new venture performance. Journal of Business Venturing, 1994, 9, 371-395.	4.0	1,723
2	Survival of the Fittest? Entrepreneurial Human Capital and the Persistence of Underperforming Firms. Administrative Science Quarterly, 1997, 42, 750.	4.8	1,572
3	THE INFLUENCE OF ACTIVISM BY INSTITUTIONAL INVESTORS ON R&D.. Academy of Management Journal, 2001, 44, 144-157.	4.3	366
4	Hypercompetition in a Multimarket Environment: The Role of Strategic Similarity and Multimarket Contact in Competitive De-Escalation. Organization Science, 1996, 7, 322-341.	3.0	347
5	Becoming a founder: How founder role identity affects entrepreneurial transitions and persistence in founding. Journal of Business Venturing, 2010, 25, 41-53.	4.0	294
6	Reciprocal threats in multimarket rivalry: staking out "spheres of influence"™ in the U.S. airline industry. Strategic Management Journal, 1999, 20, 101-128.	4.7	258
7	COMPETITION WITHIN AND BETWEEN NETWORKS: THE CONTINGENT EFFECT OF COMPETITIVE EMBEDDEDNESS ON ALLIANCE FORMATION.. Academy of Management Journal, 2004, 47, 820-842.	4.3	225
8	MULTIMARKET CONTACT, ECONOMIES OF SCOPE, AND FIRM PERFORMANCE.. Academy of Management Journal, 1999, 42, 239-259.	4.3	182
9	The Theory of Multimarket Competition: A Synthesis and Implications for Marketing Strategy. Journal of Marketing, 1999, 63, 49-66.	7.0	168
10	Current and Future Research Methods in Strategic Management. Organizational Research Methods, 1998, 1, 6-44.	5.6	162
11	Explaining the Clustering of International Expansion Moves: A Critical Test in the U.S. Telecommunications Industry. Academy of Management Journal, 2005, 48, 297-319.	4.3	151
12	The Theory of Multimarket Competition: A Synthesis and Implications for Marketing Strategy. Journal of Marketing, 1999, 63, 49.	7.0	107
13	The Influence of Activism by Institutional Investors on R&D. Academy of Management Journal, 2001, 44, 144-157.	4.3	94
14	Earnings Pressure and Long-Term Corporate Governance: Can Long-Term-Oriented Investors and Managers Reduce the Quarterly Earnings Obsession?. Organization Science, 2016, 27, 354-372.	3.0	78
15	Earnings Pressure and Competitive Behavior: Evidence from the U.S. Electricity Industry. Academy of Management Journal, 2010, 53, 743-768.	4.3	74
16	Strategic Delegation. Journal of Management, 2012, 38, 375-414.	6.3	71
17	Ownership form, Managerial Incentives, and the Intensity Of Rivalry. Academy of Management Journal, 2007, 50, 901-922.	4.3	66
18	Constrained Delegation. Administrative Science Quarterly, 2013, 58, 420-471.	4.8	60

#	ARTICLE	IF	CITATIONS
19	Language and Competition: Communication Vagueness, Interpretation Difficulties, and Market Entry. Academy of Management Journal, 2017, 60, 2073-2098.	4.3	50
20	Competition within and Between Networks: The Contingent Effect of Competitive Embeddedness on Alliance Formation. Academy of Management Journal, 2004, 47, 820-842.	4.3	49
21	The Allocation of Capital within Firms. Academy of Management Annals, 2019, 13, 43-83.	5.8	45
22	Multimarket contact: meaning and measurement at multiple levels of analysis. Advances in Strategic Management, 0, , 357-408.	0.1	42
23	The performance effects of unintended and purposive multimarket contact. Managerial and Decision Economics, 2002, 23, 209-224.	1.3	32
24	Multimarket Contact, Economies of Scope, and Firm Performance. Academy of Management Journal, 1999, 42, 239-259.	4.3	26
25	Dynamics of Competitive Repositioning: A Multidimensional Approach. Advances in Strategic Management, 0, , 399-441.	0.1	14
26	MULTIPOINT COMPETITION, MARKET RIVALRY AND FIRM PERFORMANCE: A TEST OF THE COMPLETE MEDIATION MODEL.. Proceedings - Academy of Management, 1994, 1994, 32-36.	0.0	10
27	Becoming a Founder: How Founder Role-Identity Affects Entrepreneurial Transitions and Persistence in Founding. SSRN Electronic Journal, 2007, , .	0.4	5
28	Glue or Gasoline? The Role of Interorganizational Linkages in the Occurrence and Spillover of Competitive Wars. Academy of Management Journal, 2022, 65, 304-330.	4.3	2
29	Playing Entrepreneurial Judo. , 0, , 743-759.		2
30	Language and Competition: Exploring the Antecedents and Consequences of Firm Verbal Signals. Proceedings - Academy of Management, 2014, 2014, 17326.	0.0	0
31	Multipoint Competition. , 2016, , 1-4.		0
32	Multipoint Competition. , 2018, , 1083-1086.		0