

Martin Kilduff

List of Publications by Year in descending order

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76
papers

9,968
citations

57681

46
h-index

93651

72
g-index

88
all docs

88
docs citations

88
times ranked

6213
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 1 | One tie to capture advice and friendship: Leader multiplex centrality effects on team performance change.. Journal of Applied Psychology, 2022, 107, 968-986. | 4.2 | 7 |
| 2 | Network Agency. Academy of Management Annals, 2021, 15, 68-110. | 5.8 | 109 |
| 3 | The Integration of People and Networks. Annual Review of Organizational Psychology and Organizational Behavior, 2020, 7, 155-179. | 5.6 | 28 |
| 4 | Making connections: Social networks in international business. Journal of International Business Studies, 2020, 51, 714-736. | 4.6 | 56 |
| 5 | Self-Monitoring. , 2019, , 155-177. | | 2 |
| 6 | Personality Change: Implications for Organizational Behavior. Academy of Management Annals, 2018, 12, 467-493. | 5.8 | 59 |
| 7 | When Brokerage Between Friendship Cliques Endangers Trust: A Personalityâ€“Network Fit Perspective. Academy of Management Journal, 2018, 61, 802-825. | 4.3 | 45 |
| 8 | The paradox of agency: Feeling powerful reduces brokerage opportunity recognition yet increases willingness to broker.. Journal of Applied Psychology, 2018, 103, 929-938. | 4.2 | 22 |
| 9 | Brokering Trust to Enhance Leadership: A Self-Monitoring Approach to Leadership Emergence. Knowledge and Space, 2017, , 221-240. | 0.3 | 6 |
| 10 | Magnification and Correction of the Acolyte Effect: Initial Benefits and <i>Ex Post</i> Settling up in NFL Coaching Careers. Academy of Management Journal, 2016, 59, 352-375. | 4.3 | 26 |
| 11 | Group Emotions: Cutting the Gordian Knots Concerning Terms, Levels of Analysis, and Processes. Academy of Management Annals, 2015, 9, 845-928. | 5.8 | 74 |
| 12 | The Microfoundations of Organizational Social Networks. Journal of Management, 2015, 41, 1361-1387. | 6.3 | 218 |
| 13 | Making a meaningful contribution to theory. International Journal of Operations and Production Management, 2015, 35, 1231-1252. | 3.5 | 73 |
| 14 | The awestruck effect: Followers suppress emotion expression in response to charismatic but not individually considerate leadership. Leadership Quarterly, 2015, 26, 626-640. | 3.6 | 25 |
| 15 | Group Emotions: Cutting the Gordian Knots Concerning Terms, Levels of Analysis, and Processes. Academy of Management Annals, 2015, 9, 845-928. | 5.8 | 63 |
| 16 | Integrating Personality and Social Networks: A Meta-Analysis of Personality, Network Position, and Work Outcomes in Organizations. Organization Science, 2015, 26, 1243-1260. | 3.0 | 301 |
| 17 | The Leader-in-Social-Network Schema: Perceptions of Network Structure Affect Gendered Attributions of Charisma. Organization Science, 2015, 26, 1210-1225. | 3.0 | 58 |
| 18 | Just Like a Woman? Effects of Gender-Biased Perceptions of Friendship Network Brokerage on Attributions and Performance. Organization Science, 2014, 25, 1530-1548. | 3.0 | 72 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 19 | The Two-Pipe Problem: Analysing and Theorizing about 2-Mode Networks. Research in the Sociology of Organizations, 2014, , 337-354. | 0.5 | 4 |
| 20 | Relational Pluralism Within and Between Organizations. Academy of Management Journal, 2014, 57, 449-459. | 4.3 | 118 |
| 21 | Social Network Analysis: Foundations and Frontiers on Advantage. Annual Review of Psychology, 2013, 64, 527-547. | 9.9 | 472 |
| 22 | Emotion Helping by Managers: An Emergent Understanding of Discrepant Role Expectations and Outcomes. Academy of Management Journal, 2013, 56, 334-357. | 4.3 | 90 |
| 23 | Bridging the Gap between Research and Practice in Organizational Network Analysis: A Conversation between Rob Cross and Martin Kilduff. Human Resource Management, 2013, 52, 627-644. | 3.5 | 20 |
| 24 | Binoculars and Blinders: Anticipating Trends and Breakthroughs in Communities. Proceedings - Academy of Management, 2013, 2013, 17165. | 0.0 | 0 |
| 25 | From Blue Sky Research to Problem Solving: A Philosophy of Science Theory of New Knowledge Production. Academy of Management Review, 2011, 36, 297-317. | 7.4 | 57 |
| 26 | Centrality and charisma: Comparing how leader networks and attributions affect team performance.. Journal of Applied Psychology, 2011, 96, 1209-1222. | 4.2 | 88 |
| 27 | Job design: A social network perspective. Journal of Organizational Behavior, 2010, 31, 309-318. | 2.9 | 60 |
| 28 | Organizational Social Network Research: Core Ideas and Key Debates. Academy of Management Annals, 2010, 4, 317-357. | 5.8 | 277 |
| 29 | Strategic use of emotional intelligence in organizational settings: Exploring the dark side. Research in Organizational Behavior, 2010, 30, 129-152. | 0.9 | 122 |
| 30 | Organizational Social Network Research: Core Ideas and Key Debates. Academy of Management Annals, 2010, 4, 317-357. | 5.8 | 313 |
| 31 | Organizational network perceptions versus reality: A small world after all?. Organizational Behavior and Human Decision Processes, 2008, 107, 15-28. | 1.4 | 109 |
| 32 | The ripple effect of personality on social structure: Self-monitoring origins of network brokerage.. Journal of Applied Psychology, 2008, 93, 1155-1164. | 4.2 | 144 |
| 33 | Using Technology to Improve the Editorial Process. , 2008, , 97-103. | | 0 |
| 34 | Editor's comments: The top ten reasons why your paper might not be sent out for review. Academy of Management Review, 2007, 32, 700-702. | 7.4 | 43 |
| 35 | Demographic antecedents and performance consequences of structural holes in work teams. Journal of Organizational Behavior, 2007, 28, 241-260. | 2.9 | 112 |
| 36 | EMOTION HELPERS: THE ROLE OF HIGH POSITIVE AFFECTIVITY AND HIGH SELF-MONITORING MANAGERS. Personnel Psychology, 2007, 60, 337-365. | 2.2 | 63 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 37 | Celebrating Thirty Years of Theory Publishing in Amr: Award-Winning Articles from the First Two Decades Revisited. <i>Academy of Management Review</i> , 2007, 32, 332-333. | 7.4 | 7 |
| 38 | Networks (volumes I and II) Networks (Volumes I and II), edited by Grabher Gemot and Powell Walter W. Cheltenham, UK: Edward Elgar, 2004.. <i>Academy of Management Review</i> , 2007, 32, 993-994. | 7.4 | 0 |
| 39 | Erratum to "The ties that lead: A social network approach to leadership" [The Leadership Quarterly 16 (2005) 941-961]. <i>Leadership Quarterly</i> , 2006, 17, 418. | 3.6 | 2 |
| 40 | Editor's Comments: Publishing Theory. <i>Academy of Management Review</i> , 2006, 31, 252-255. | 7.4 | 131 |
| 41 | A Paradigm Too Far? A Dynamic Stability Reconsideration of the Social Network Research Program. <i>Academy of Management Review</i> , 2006, 31, 1031-1048. | 7.4 | 167 |
| 42 | Deconstructing Diffusion. <i>Organizational Research Methods</i> , 2006, 9, 432-455. | 5.6 | 22 |
| 43 | Editor's Comments: Change, Development, And Challenge At Amr. <i>Academy of Management Review</i> , 2006, 31, 8-9. | 7.4 | 0 |
| 44 | The ties that lead: A social network approach to leadership. <i>Leadership Quarterly</i> , 2005, 16, 941-961. | 3.6 | 257 |
| 45 | Zooming In and Out: Connecting Individuals and Collectivities at the Frontiers of Organizational Network Research. <i>Organization Science</i> , 2005, 16, 359-371. | 3.0 | 413 |
| 46 | Deconstructing Discourse. , 2004, , 259-273. | | 13 |
| 47 | Structure, culture and Simmelian ties in entrepreneurial firms. <i>Social Networks</i> , 2002, 24, 279-290. | 1.3 | 127 |
| 48 | The Social Networks of High and Low Self-Monitors: Implications for Workplace Performance. <i>Administrative Science Quarterly</i> , 2001, 46, 121. | 4.8 | 898 |
| 49 | The Consolations of Organization Theory. <i>British Journal of Management</i> , 2001, 12, S55-S59. | 3.3 | 42 |
| 50 | Change and Development in a Pluralistic World: the View From the Classics. <i>Academy of Management Review</i> , 2000, 25, 777-782. | 7.4 | 38 |
| 51 | Resisting the Discourse of Modernity: Rationality Versus Emotion in Hazardous Waste Siting. <i>Human Relations</i> , 2000, 53, 1175-1205. | 3.8 | 23 |
| 52 | Top Management-Team Diversity and Firm Performance: Examining the Role of Cognitions. <i>Organization Science</i> , 2000, 11, 21-34. | 3.0 | 499 |
| 53 | Change and Development in a Pluralistic World: The View from the Classics. <i>Academy of Management Review</i> , 2000, 25, 777. | 7.4 | 7 |
| 54 | Whether close or far: Social distance effects on perceived balance in friendship networks.. <i>Journal of Personality and Social Psychology</i> , 1999, 76, 770-782. | 2.6 | 266 |

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|----|---|-----|-----------|
| 55 | AT THE MARGINS: A DISTINCTIVENESS APPROACH TO THE SOCIAL IDENTITY AND SOCIAL NETWORKS OF UNDERREPRESENTED GROUPS.. Academy of Management Journal, 1998, 41, 441-452. | 4.3 | 355 |
| 56 | At the Margins: A Distinctiveness Approach to the Social Identity and Social Networks of Underrepresented Groups. Academy of Management Journal, 1998, 41, 441-452. | 4.3 | 92 |
| 57 | Engineering Identity in a Japanese Factory. Organization Science, 1997, 8, 579-592. | 3.0 | 34 |
| 58 | Postmodernism and Organizational Research. Academy of Management Review, 1997, 22, 453. | 7.4 | 32 |
| 59 | Postmodernism and Organizational Research. Academy of Management Review, 1997, 22, 453-481. | 7.4 | 193 |
| 60 | Making Sense of Sense Making. Journal of Management Inquiry, 1996, 5, 246-249. | 2.5 | 3 |
| 61 | Bringing the Individual Back in: A Structural Analysis of the Internal Market for Reputation in Organizations. Academy of Management Journal, 1994, 37, 87-108. | 4.3 | 35 |
| 62 | DO CHAMELEONS GET AHEAD? THE EFFECTS OF SELF-MONITORING ON MANAGERIAL CAREERS.. Academy of Management Journal, 1994, 37, 1047-1060. | 4.3 | 215 |
| 63 | BRINGING THE INDIVIDUAL BACK IN: A STRUCTURAL ANALYSIS OF THE INTERNAL MARKET FOR REPUTATION IN ORGANIZATIONS.. Academy of Management Journal, 1994, 37, 87-108. | 4.3 | 482 |
| 64 | Do Chameleons Get Ahead? The Effects of Self-Monitoring on Managerial Careers. Academy of Management Journal, 1994, 37, 1047-1060. | 4.3 | 48 |
| 65 | Deconstructing Organizations. Academy of Management Review, 1993, 18, 13. | 7.4 | 26 |
| 66 | Deconstructing Organizations. Academy of Management Review, 1993, 18, 13-31. | 7.4 | 177 |
| 67 | The friendship network as a decision-making resource: Dispositional moderators of social influences on organizational choice.. Journal of Personality and Social Psychology, 1992, 62, 168-180. | 2.6 | 101 |
| 68 | Performance and Interaction Routines in Multinational Corporation. Journal of International Business Studies, 1992, 23, 133-145. | 4.6 | 48 |
| 69 | Friendship Patterns and Culture: The Control of Organizational Diversity. American Anthropologist, 1990, 92, 142-154. | 0.7 | 158 |
| 70 | The interpersonal structure of decision making: A social comparison approach to organizational choice. Organizational Behavior and Human Decision Processes, 1990, 47, 270-288. | 1.4 | 133 |
| 71 | What people say and what they do: The differential effects of informational cues and task design. Organizational Behavior and Human Decision Processes, 1988, 41, 83-97. | 1.4 | 18 |
| 72 | Enacting Market Crisis: The Social Construction of a Speculative Bubble. Administrative Science Quarterly, 1988, 33, 177. | 4.8 | 115 |

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|----|---|-----|-----------|
| 73 | Optimism about Elections: Dissonance Reduction at the Ballot Box. Political Psychology, 1988, 9, 101. | 2.2 | 51 |
| 74 | Organizational Symbolism.. Administrative Science Quarterly, 1986, 31, 159. | 4.8 | 0 |
| 75 | BRINGING IDEAS BACK IN: ECLECTICISM AND DISCOVERY IN ORGANIZATIONAL STUDIES. Research in the Sociology of Organizations, 0, , 89-109. | 0.5 | 1 |
| 76 | Philosophy as Core Competence. , 0, , 79-81. | | 1 |