

Martin Kilduff

List of Publications by Year in descending order

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Version: 2024-02-01

76
papers

9,968
citations

50244

46
h-index

82499

72
g-index

88
all docs

88
docs citations

88
times ranked

5323
citing authors

#	ARTICLE	IF	CITATIONS
1	The Social Networks of High and Low Self-Monitors: Implications for Workplace Performance. <i>Administrative Science Quarterly</i> , 2001, 46, 121.	4.8	898
2	Top Management-Team Diversity and Firm Performance: Examining the Role of Cognitions. <i>Organization Science</i> , 2000, 11, 21-34.	3.0	499
3	BRINGING THE INDIVIDUAL BACK IN: A STRUCTURAL ANALYSIS OF THE INTERNAL MARKET FOR REPUTATION IN ORGANIZATIONS.. <i>Academy of Management Journal</i> , 1994, 37, 87-108.	4.3	482
4	Social Network Analysis: Foundations and Frontiers on Advantage. <i>Annual Review of Psychology</i> , 2013, 64, 527-547.	9.9	472
5	Zooming In and Out: Connecting Individuals and Collectivities at the Frontiers of Organizational Network Research. <i>Organization Science</i> , 2005, 16, 359-371.	3.0	413
6	AT THE MARGINS: A DISTINCTIVENESS APPROACH TO THE SOCIAL IDENTITY AND SOCIAL NETWORKS OF UNDERREPRESENTED GROUPS.. <i>Academy of Management Journal</i> , 1998, 41, 441-452.	4.3	355
7	Organizational Social Network Research:<i>Core Ideas and Key Debates</i>. <i>Academy of Management Annals</i> , 2010, 4, 317-357.	5.8	313
8	Integrating Personality and Social Networks: A Meta-Analysis of Personality, Network Position, and Work Outcomes in Organizations. <i>Organization Science</i> , 2015, 26, 1243-1260.	3.0	301
9	Organizational Social Network Research:<i>Core Ideas and Key Debates</i>. <i>Academy of Management Annals</i> , 2010, 4, 317-357.	5.8	277
10	Whether close or far: Social distance effects on perceived balance in friendship networks.. <i>Journal of Personality and Social Psychology</i> , 1999, 76, 770-782.	2.6	266
11	The ties that lead: A social network approach to leadership. <i>Leadership Quarterly</i> , 2005, 16, 941-961.	3.6	257
12	The Microfoundations of Organizational Social Networks. <i>Journal of Management</i> , 2015, 41, 1361-1387.	6.3	218
13	DO CHAMELEONS GET AHEAD? THE EFFECTS OF SELF-MONITORING ON MANAGERIAL CAREERS.. <i>Academy of Management Journal</i> , 1994, 37, 1047-1060.	4.3	215
14	Postmodernism and Organizational Research. <i>Academy of Management Review</i> , 1997, 22, 453-481.	7.4	193
15	Deconstructing Organizations. <i>Academy of Management Review</i> , 1993, 18, 13-31.	7.4	177
16	A Paradigm Too Far? A Dynamic Stability Reconsideration of the Social Network Research Program. <i>Academy of Management Review</i> , 2006, 31, 1031-1048.	7.4	167
17	Friendship Patterns and Culture: The Control of Organizational Diversity. <i>American Anthropologist</i> , 1990, 92, 142-154.	0.7	158
18	The ripple effect of personality on social structure: Self-monitoring origins of network brokerage.. <i>Journal of Applied Psychology</i> , 2008, 93, 1155-1164.	4.2	144

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19	The interpersonal structure of decision making: A social comparison approach to organizational choice. <i>Organizational Behavior and Human Decision Processes</i> , 1990, 47, 270-288.	1.4	133
20	Editor's Comments: Publishing Theory. <i>Academy of Management Review</i> , 2006, 31, 252-255.	7.4	131
21	Structure, culture and Simmelian ties in entrepreneurial firms. <i>Social Networks</i> , 2002, 24, 279-290.	1.3	127
22	Strategic use of emotional intelligence in organizational settings: Exploring the dark side. <i>Research in Organizational Behavior</i> , 2010, 30, 129-152.	0.9	122
23	Relational Pluralism Within and Between Organizations. <i>Academy of Management Journal</i> , 2014, 57, 449-459.	4.3	118
24	Enacting Market Crisis: The Social Construction of a Speculative Bubble. <i>Administrative Science Quarterly</i> , 1988, 33, 177.	4.8	115
25	Demographic antecedents and performance consequences of structural holes in work teams. <i>Journal of Organizational Behavior</i> , 2007, 28, 241-260.	2.9	112
26	Organizational network perceptions versus reality: A small world after all?. <i>Organizational Behavior and Human Decision Processes</i> , 2008, 107, 15-28.	1.4	109
27	Network Agency. <i>Academy of Management Annals</i> , 2021, 15, 68-110.	5.8	109
28	The friendship network as a decision-making resource: Dispositional moderators of social influences on organizational choice.. <i>Journal of Personality and Social Psychology</i> , 1992, 62, 168-180.	2.6	101
29	At the Margins: A Distinctiveness Approach to the Social Identity and Social Networks of Underrepresented Groups. <i>Academy of Management Journal</i> , 1998, 41, 441-452.	4.3	92
30	Emotion Helping by Managers: An Emergent Understanding of Discrepant Role Expectations and Outcomes. <i>Academy of Management Journal</i> , 2013, 56, 334-357.	4.3	90
31	Centrality and charisma: Comparing how leader networks and attributions affect team performance.. <i>Journal of Applied Psychology</i> , 2011, 96, 1209-1222.	4.2	88
32	Group Emotions: Cutting the Gordian Knots Concerning Terms, Levels of Analysis, and Processes. <i>Academy of Management Annals</i> , 2015, 9, 845-928.	5.8	74
33	Making a meaningful contribution to theory. <i>International Journal of Operations and Production Management</i> , 2015, 35, 1231-1252.	3.5	73
34	Just Like a Woman? Effects of Gender-Biased Perceptions of Friendship Network Brokerage on Attributions and Performance. <i>Organization Science</i> , 2014, 25, 1530-1548.	3.0	72
35	EMOTION HELPERS: THE ROLE OF HIGH POSITIVE AFFECTIVITY AND HIGH SELF-MONITORING MANAGERS. <i>Personnel Psychology</i> , 2007, 60, 337-365.	2.2	63
36	Group Emotions: Cutting the Gordian Knots Concerning Terms, Levels of Analysis, and Processes. <i>Academy of Management Annals</i> , 2015, 9, 845-928.	5.8	63

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37	Job design: A social network perspective. <i>Journal of Organizational Behavior</i> , 2010, 31, 309-318.	2.9	60
38	Personality Change: Implications for Organizational Behavior. <i>Academy of Management Annals</i> , 2018, 12, 467-493.	5.8	59
39	The Leader-in-Social-Network Schema: Perceptions of Network Structure Affect Gendered Attributions of Charisma. <i>Organization Science</i> , 2015, 26, 1210-1225.	3.0	58
40	From Blue Sky Research to Problem Solving: A Philosophy of Science Theory of New Knowledge Production. <i>Academy of Management Review</i> , 2011, 36, 297-317.	7.4	57
41	Making connections: Social networks in international business. <i>Journal of International Business Studies</i> , 2020, 51, 714-736.	4.6	56
42	Optimism about Elections: Dissonance Reduction at the Ballot Box. <i>Political Psychology</i> , 1988, 9, 101.	2.2	51
43	Performance and Interaction Routines in Multinational Corporation. <i>Journal of International Business Studies</i> , 1992, 23, 133-145.	4.6	48
44	Do Chameleons Get Ahead? The Effects of Self-Monitoring on Managerial Careers. <i>Academy of Management Journal</i> , 1994, 37, 1047-1060.	4.3	48
45	When Brokerage Between Friendship Cliques Endangers Trust: A Personalityâ€“Network Fit Perspective. <i>Academy of Management Journal</i> , 2018, 61, 802-825.	4.3	45
46	Editor's comments: The top ten reasons why your paper might not be sent out for review. <i>Academy of Management Review</i> , 2007, 32, 700-702.	7.4	43
47	The Consolations of Organization Theory. <i>British Journal of Management</i> , 2001, 12, S55-S59.	3.3	42
48	Change and Development in a Pluralistic World: the View From the Classics. <i>Academy of Management Review</i> , 2000, 25, 777-782.	7.4	38
49	Bringing the Individual Back in: A Structural Analysis of the Internal Market for Reputation in Organizations. <i>Academy of Management Journal</i> , 1994, 37, 87-108.	4.3	35
50	Engineering Identity in a Japanese Factory. <i>Organization Science</i> , 1997, 8, 579-592.	3.0	34
51	Postmodernism and Organizational Research. <i>Academy of Management Review</i> , 1997, 22, 453.	7.4	32
52	The Integration of People and Networks. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2020, 7, 155-179.	5.6	28
53	Deconstructing Organizations. <i>Academy of Management Review</i> , 1993, 18, 13.	7.4	26
54	Magnification and Correction of the Acolyte Effect: Initial Benefits and <i>Ex Post</i> Settling up in NFL Coaching Careers. <i>Academy of Management Journal</i> , 2016, 59, 352-375.	4.3	26

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55	The awestruck effect: Followers suppress emotion expression in response to charismatic but not individually considerate leadership. <i>Leadership Quarterly</i> , 2015, 26, 626-640.	3.6	25
56	Resisting the Discourse of Modernity: Rationality Versus Emotion in Hazardous Waste Siting. <i>Human Relations</i> , 2000, 53, 1175-1205.	3.8	23
57	Deconstructing Diffusion. <i>Organizational Research Methods</i> , 2006, 9, 432-455.	5.6	22
58	The paradox of agency: Feeling powerful reduces brokerage opportunity recognition yet increases willingness to broker.. <i>Journal of Applied Psychology</i> , 2018, 103, 929-938.	4.2	22
59	Bridging the Gap between Research and Practice in Organizational Network Analysis: A Conversation between Rob Cross and Martin Kilduff. <i>Human Resource Management</i> , 2013, 52, 627-644.	3.5	20
60	What people say and what they do: The differential effects of informational cues and task design. <i>Organizational Behavior and Human Decision Processes</i> , 1988, 41, 83-97.	1.4	18
61	Deconstructing Discourse. , 2004, , 259-273.		13
62	Change and Development in a Pluralistic World: The View from the Classics. <i>Academy of Management Review</i> , 2000, 25, 777.	7.4	7
63	Celebrating Thirty Years of Theory Publishing in Amr: Award-Winning Articles from the First Two Decades Revisited. <i>Academy of Management Review</i> , 2007, 32, 332-333.	7.4	7
64	One tie to capture advice and friendship: Leader multiplex centrality effects on team performance change.. <i>Journal of Applied Psychology</i> , 2022, 107, 968-986.	4.2	7
65	Brokering Trust to Enhance Leadership: A Self-Monitoring Approach to Leadership Emergence. <i>Knowledge and Space</i> , 2017, , 221-240.	0.3	6
66	The Two-Pipe Problem: Analysing and Theorizing about 2-Mode Networks. <i>Research in the Sociology of Organizations</i> , 2014, , 337-354.	0.5	4
67	Making Sense of Sense Making. <i>Journal of Management Inquiry</i> , 1996, 5, 246-249.	2.5	3
68	Erratum to "The ties that lead: A social network approach to leadership" [The Leadership Quarterly 16 (2005) 941-961]. <i>Leadership Quarterly</i> , 2006, 17, 418.	3.6	2
69	Self-Monitoring. , 2019, , 155-177.		2
70	BRINGING IDEAS BACK IN: ECLECTICISM AND DISCOVERY IN ORGANIZATIONAL STUDIES. <i>Research in the Sociology of Organizations</i> , 0, , 89-109.	0.5	1
71	Philosophy as Core Competence. , 0, , 79-81.		1
72	Organizational Symbolism.. <i>Administrative Science Quarterly</i> , 1986, 31, 159.	4.8	0

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73	Editor's Comments: Change, Development, And Challenge At Amr. Academy of Management Review, 2006, 31, 8-9.	7.4	0
74	Networks (volumes I and II) Networks (Volumes I and II), edited by GrabherGemot and PowellWalter W. Cheltenham, UK: Edward Elgar, 2004.. Academy of Management Review, 2007, 32, 993-994.	7.4	0
75	Using Technology to Improve the Editorial Process. , 2008, , 97-103.		0
76	Binoculars and Blinders: Anticipating Trends and Breakthroughs in Communities. Proceedings - Academy of Management, 2013, 2013, 17165.	0.0	0