

# Tobias Brosch

## List of Publications by Year in descending order

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Version: 2024-02-01

67  
papers

4,235  
citations

172457

29  
h-index

118850

62  
g-index

69  
all docs

69  
docs citations

69  
times ranked

4117  
citing authors

#	ARTICLE	IF	CITATIONS
1	From values to emotions: Cognitive appraisal mediates the impact of core values on emotional experience.. <i>Emotion</i> , 2023, 23, 1115-1129.	1.8	10
2	The effectiveness of nudging: A meta-analysis of choice architecture interventions across behavioral domains. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	7.1	209
3	Counteracting electric vehicle range concern with a scalable behavioural intervention. <i>Nature Energy</i> , 2022, 7, 503-510.	39.5	13
4	Short and long-term dominance of negative information in shaping public energy perceptions: The case of shallow geothermal systems. <i>Energy Policy</i> , 2022, 167, 113070.	8.8	7
5	Using rewards and penalties to promote sustainability: Who chooses incentive-based electricity products and why?. <i>Journal of Consumer Behaviour</i> , 2021, 20, 381-398.	4.2	9
6	Theory enhances impact. Reply to: "The case for impact-focused environmental psychology". <i>Journal of Environmental Psychology</i> , 2021, 75, 101597.	5.1	21
7	The rise of affectivism. <i>Nature Human Behaviour</i> , 2021, 5, 816-820.	12.0	77
8	Pay now, save later: Using insights from behavioural economics to commit consumers to environmental sustainability. <i>Journal of Environmental Psychology</i> , 2021, 76, 101625.	5.1	3
9	Affect and emotions as drivers of climate change perception and action: a review. <i>Current Opinion in Behavioral Sciences</i> , 2021, 42, 15-21.	3.9	168
10	Interindividual differences in environmentally relevant positive trait affect impacts sustainable behavior in everyday life. <i>Scientific Reports</i> , 2021, 11, 20423.	3.3	12
11	Individual concerns modulate reward-related learning and behaviors involving sexual outcomes.. <i>Motivation Science</i> , 2021, 7, 424-438.	1.6	2
12	Leveraging emotion for sustainable action. <i>One Earth</i> , 2021, 4, 1693-1703.	6.8	36
13	Affective Dilemmas: The Impact of Trait Affect and State Emotion on Sustainable Consumption Decisions in a Social Dilemma Task. <i>Environment and Behavior</i> , 2020, 52, 33-59.	4.7	19
14	Emotional foundations of the public climate change divide. <i>Climatic Change</i> , 2020, 161, 9-19.	3.6	15
15	Becoming prosumer: Revealing trading preferences and decision-making strategies in peer-to-peer energy communities. <i>Energy Policy</i> , 2020, 137, 111098.	8.8	117
16	Mental accounting mechanisms in energy decision-making and behaviour. <i>Nature Energy</i> , 2020, 5, 952-958.	39.5	24
17	Ideology as Filter: Motivated Information Processing and Decision-Making in the Energy Domain. <i>Sustainability</i> , 2020, 12, 8429.	3.2	8
18	Consumers' preferences for electricity-saving programs: Evidence from a choice-based conjoint study. <i>Journal of Cleaner Production</i> , 2019, 220, 800-815.	9.3	33

#	ARTICLE	IF	CITATIONS
19	Not my future? Core values and the neural representation of future events. <i>Cognitive, Affective and Behavioral Neuroscience</i> , 2018, 18, 476-484.	2.0	14
20	Recent experiences with tariffs for saving electricity in households. <i>Energy Policy</i> , 2018, 115, 514-522.	8.8	23
21	Feel good, stay green: Positive affect promotes pro-environmental behaviors and mitigates compensatory "mental bookkeeping" effects. <i>Journal of Environmental Psychology</i> , 2018, 56, 3-11.	5.1	57
22	Goal-relevant situations facilitate memory of neutral faces. <i>Cognitive, Affective and Behavioral Neuroscience</i> , 2018, 18, 1269-1282.	2.0	9
23	More Than Meets the Eye: The Impact of Materialism on Information Selection During Luxury Choices. <i>Frontiers in Behavioral Neuroscience</i> , 2018, 12, 172.	2.0	6
24	Environmental trait affect. <i>Journal of Environmental Psychology</i> , 2018, 59, 94-106.	5.1	23
25	Combining "carrot and stick" to incentivize sustainability in households. <i>Energy Policy</i> , 2018, 123, 31-40.	8.8	19
26	When symbolism overtakes quality: Materialists consumers disregard product quality when faced with luxury brands. <i>Journal of Economic Psychology</i> , 2017, 61, 115-123.	2.2	14
27	Aberrant link between empathy and social attribution style in borderline personality disorder. <i>Journal of Psychiatric Research</i> , 2017, 94, 163-171.	3.1	7
28	Aversive smell associations shape social judgment. <i>Neurobiology of Learning and Memory</i> , 2017, 144, 86-95.	1.9	2
29	Associating a product with a luxury brand label modulates neural reward processing and favors choices in materialistic individuals. <i>Scientific Reports</i> , 2017, 7, 16176.	3.3	4
30	Emotion Recognition and Perspective Taking: A Comparison between Typical and Incarcerated Male Adolescents. <i>PLoS ONE</i> , 2017, 12, e0170646.	2.5	7
31	Editorial: Behavioral Insights for a Sustainable Energy Transition. <i>Frontiers in Energy Research</i> , 2016, 4, .	2.3	3
32	Seeing Green: A Perceptual Model of Identity-Based Climate Change Judgments. <i>Psychological Inquiry</i> , 2016, 27, 310-318.	0.9	14
33	Time course of attentional biases toward body shapes: The impact of body dissatisfaction. <i>Body Image</i> , 2016, 19, 159-168.	4.3	29
34	Attentional bias for positive emotional stimuli: A meta-analytic investigation.. <i>Psychological Bulletin</i> , 2016, 142, 79-106.	6.1	231
35	Emotional attention for erotic stimuli: Cognitive and brain mechanisms. <i>Journal of Comparative Neurology</i> , 2016, 524, 1668-1675.	1.6	29
36	Measuring wanting and liking from animals to humans: A systematic review. <i>Neuroscience and Biobehavioral Reviews</i> , 2016, 63, 124-142.	6.1	163

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37	When at rest: "Event-free" active inference may give rise to implicit self-models of coping potential. Behavioral and Brain Sciences, 2015, 38, e114.	0.7	1
38	Advances in Understanding Energy Consumption Behavior and the Governance of Its Change - An Outline of an Integrated Framework. Frontiers in Energy Research, 2015, 3, .	2.3	52
39	Stress increases cue-triggered "wanting" for sweet reward in humans.. Journal of Experimental Psychology Animal Learning and Cognition, 2015, 41, 128-136.	0.5	60
40	Learning to fear depends on emotion and gaze interaction: The role of self-relevance in fear learning. Biological Psychology, 2015, 109, 232-238.	2.2	22
41	Affective Influences on Energy-Related Decisions and Behaviors. Frontiers in Energy Research, 2014, 2, .	2.3	46
42	Where is the chocolate? Rapid spatial orienting toward stimuli associated with primary rewards. Cognition, 2014, 130, 348-359.	2.2	77
43	The functional profile of the human amygdala in affective processing: Insights from intracranial recordings. Cortex, 2014, 60, 10-33.	2.4	75
44	Stressing the person: Legal and everyday person attributions under stress. Biological Psychology, 2014, 103, 117-124.	2.2	11
45	Appraising value: The role of universal core values and emotions in decision-making. Cortex, 2014, 59, 203-205.	2.4	14
46	Cross-Modal Modulation of Spatial Attention by Emotion. , 2013, , 207-223.		4
47	Neural mechanisms underlying the integration of situational information into attribution outcomes. Social Cognitive and Affective Neuroscience, 2013, 8, 640-646.	3.0	26
48	Implicit Race Bias Decreases the Similarity of Neural Representations of Black and White Faces. Psychological Science, 2013, 24, 160-166.	3.3	75
49	Comment: On the Role of Appraisal Processes in the Construction of Emotion. Emotion Review, 2013, 5, 369-373.	3.4	23
50	Comment: The Appraising Brain: Towards a Neuro-Cognitive Model of Appraisal Processes in Emotion. Emotion Review, 2013, 5, 163-168.	3.4	122
51	Goal conduciveness as a key determinant of memory facilitation.. Emotion, 2013, 13, 622-628.	1.8	45
52	Neurocognitive mechanisms underlying value-based decision-making: from core values to economic value. Frontiers in Human Neuroscience, 2013, 7, 398.	2.0	35
53	The impact of emotion on perception, attention, memory, and decision-making. Swiss Medical Weekly, 2013, 143, w13786.	1.6	142
54	The importance of actions and the worth of an object: dissociable neural systems representing core value and economic value. Social Cognitive and Affective Neuroscience, 2012, 7, 497-505.	3.0	30

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55	Motivational Salience. <i>Current Directions in Psychological Science</i> , 2012, 21, 54-59.	5.3	293
56	The flexibility of emotional attention: Accessible social identities guide rapid attentional orienting. <i>Cognition</i> , 2012, 125, 309-316.	2.2	41
57	Faces in Context: A Review and Systematization of Contextual Influences on Affective Face Processing. <i>Frontiers in Psychology</i> , 2012, 3, 471.	2.1	280
58	Generating value(s): Psychological value hierarchies reflect context-dependent sensitivity of the reward system. <i>Social Neuroscience</i> , 2011, 6, 198-208.	1.3	47
59	Additive effects of emotional, endogenous, and exogenous attention: Behavioral and electrophysiological evidence. <i>Neuropsychologia</i> , 2011, 49, 1779-1787.	1.6	103
60	The (Non)Automaticity of Amygdala Responses to Threat: On the Issue of Fast Signals and Slow Measures. <i>Journal of Neuroscience</i> , 2011, 31, 14451-14452.	3.6	15
61	The perception and categorisation of emotional stimuli: A review. <i>Cognition and Emotion</i> , 2010, 24, 377-400.	2.0	220
62	Cross-modal Emotional Attention: Emotional Voices Modulate Early Stages of Visual Processing. <i>Journal of Cognitive Neuroscience</i> , 2009, 21, 1670-1679.	2.3	68
63	Culture-specific appraisal biases contribute to emotion dispositions. <i>European Journal of Personality</i> , 2009, 23, 265-288.	3.1	110
64	Behold the voice of wrath: Cross-modal modulation of visual attention by anger prosody. <i>Cognition</i> , 2008, 106, 1497-1503.	2.2	53
65	Beyond Fear. <i>Psychological Science</i> , 2008, 19, 362-370.	3.3	292
66	That baby caught my eye... Attention capture by infant faces.. <i>Emotion</i> , 2007, 7, 685-689.	1.8	278
67	The Role of Fear-Relevant Stimuli in Visual Search: A Comparison of Phylogenetic and Ontogenetic Stimuli.. <i>Emotion</i> , 2005, 5, 360-364.	1.8	129