

Aaron C Kay

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8967863/publications.pdf>

Version: 2024-02-01

97
papers

9,183
citations

61945

43
h-index

46771

89
g-index

98
all docs

98
docs citations

98
times ranked

4963
citing authors

#	ARTICLE	IF	CITATIONS
1	Complementary Justice: Effects of "Poor but Happy" and "Poor but Honest" Stereotype Exemplars on System Justification and Implicit Activation of the Justice Motive.. Journal of Personality and Social Psychology, 2003, 85, 823-837.	2.6	804
2	Exposure to Benevolent Sexism and Complementary Gender Stereotypes: Consequences for Specific and Diffuse Forms of System Justification.. Journal of Personality and Social Psychology, 2005, 88, 498-509.	2.6	699
3	God and the government: Testing a compensatory control mechanism for the support of external systems.. Journal of Personality and Social Psychology, 2008, 95, 18-35.	2.6	634
4	Compensatory Control. Current Directions in Psychological Science, 2009, 18, 264-268.	2.8	422
5	Evidence that gendered wording in job advertisements exists and sustains gender inequality.. Journal of Personality and Social Psychology, 2011, 101, 109-128.	2.6	366
6	Material priming: The influence of mundane physical objects on situational construal and competitive behavioral choice. Organizational Behavior and Human Decision Processes, 2004, 95, 83-96.	1.4	365
7	Inequality, discrimination, and the power of the status quo: Direct evidence for a motivation to see the way things are as the way they should be.. Journal of Personality and Social Psychology, 2009, 97, 421-434.	2.6	356
8	Solution aversion: On the relation between ideology and motivated disbelief.. Journal of Personality and Social Psychology, 2014, 107, 809-824.	2.6	349
9	Compensatory control and the appeal of a structured world.. Psychological Bulletin, 2015, 141, 694-722.	5.5	276
10	Religious Belief as Compensatory Control. Personality and Social Psychology Review, 2010, 14, 37-48.	3.4	254
11	Victim Derogation and Victim Enhancement as Alternate Routes to System Justification. Psychological Science, 2005, 16, 240-246.	1.8	237
12	Sour Grapes, Sweet Lemons, and the Anticipatory Rationalization of the Status Quo. Personality and Social Psychology Bulletin, 2002, 28, 1300-1312.	1.9	185
13	For God (or) country: The hydraulic relation between government instability and belief in religious sources of control.. Journal of Personality and Social Psychology, 2010, 99, 725-739.	2.6	179
14	Seeking structure in social organization: Compensatory control and the psychological advantages of hierarchy.. Journal of Personality and Social Psychology, 2014, 106, 590-609.	2.6	173
15	Divergent effects of activating thoughts of God on self-regulation.. Journal of Personality and Social Psychology, 2012, 102, 4-21.	2.6	172
16	A Gender Bias in the Attribution of Creativity. Psychological Science, 2015, 26, 1751-1761.	1.8	166
17	On Social Stability and Social Change. Current Directions in Psychological Science, 2011, 20, 360-364.	2.8	157
18	The perceptual push: The interplay of implicit cues and explicit situational construals on behavioral intentions in the Prisoner's Dilemma. Journal of Experimental Social Psychology, 2003, 39, 634-643.	1.3	145

#	ARTICLE	IF	CITATIONS
19	Randomness, Attributions of Arousal, and Belief in God. <i>Psychological Science</i> , 2010, 21, 216-218.	1.8	144
20	Social disadvantage and the self-regulatory function of justice beliefs.. <i>Journal of Personality and Social Psychology</i> , 2011, 100, 149-171.	2.6	142
21	Subjective Status Shapes Political Preferences. <i>Psychological Science</i> , 2015, 26, 15-26.	1.8	142
22	Reactance Versus Rationalization. <i>Psychological Science</i> , 2012, 23, 205-209.	1.8	132
23	On the belief in God: Towards an understanding of the emotional substrates of compensatory control. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 1559-1562.	1.3	127
24	A Sense of Powerlessness Fosters System Justification: Implications for the Legitimation of Authority, Hierarchy, and Government. <i>Political Psychology</i> , 2015, 36, 93-110.	2.2	125
25	Restricted Emigration, System Inescapability, and Defense of the Status Quo. <i>Psychological Science</i> , 2010, 21, 1075-1082.	1.8	121
26	Positive Stereotypes Are Pervasive and Powerful. <i>Perspectives on Psychological Science</i> , 2015, 10, 451-463.	5.2	117
27	Outsourcing punishment to God: beliefs in divine control reduce earthly punishment. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2012, 279, 3272-3281.	1.2	109
28	Evidence for the specificity of control motivations in worldview defense: Distinguishing compensatory control from uncertainty management and terror management processes. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 949-958.	1.3	105
29	Language and Interpersonal Cognition: Causal Effects of Variations in Pronoun Usage on Perceptions of Closeness. <i>Personality and Social Psychology Bulletin</i> , 2004, 30, 547-557.	1.9	103
30	Panglossian Ideology In The Service Of System Justification: How Complementary Stereotypes Help Us To Rationalize Inequality. <i>Advances in Experimental Social Psychology</i> , 2007, 39, 305-358.	2.0	103
31	When Your World Must Be Defended: Choosing Products to Justify the System. <i>Journal of Consumer Research</i> , 2011, 38, 62-77.	3.5	76
32	Compensatory Control and Its Implications for Ideological Extremism. <i>Journal of Social Issues</i> , 2013, 69, 564-585.	1.9	73
33	A functional basis for structure-seeking: Exposure to structure promotes willingness to engage in motivated action.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 486-491.	1.5	73
34	Toward a Comprehensive Understanding of Existential Threat: Insights from Paul Tillich. <i>Social Cognition</i> , 2012, 30, 734-757.	0.5	69
35	The insidious (and ironic) effects of positive stereotypes. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 287-291.	1.3	59
36	System justification and the defense of committed relationship ideology.. <i>Journal of Personality and Social Psychology</i> , 2011, 101, 291-306.	2.6	57

#	ARTICLE	IF	CITATIONS
37	The psychological advantage of unfalsifiability: The appeal of untestable religious and political ideologies.. <i>Journal of Personality and Social Psychology</i> , 2015, 108, 515-529.	2.6	57
38	Response to restrictive policies: Reconciling system justification and psychological reactance. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 122, 152-162.	1.4	56
39	Loving Those Who Justify Inequality. <i>Psychological Science</i> , 2008, 19, 20-21.	1.8	53
40	System justification: Experimental evidence, its contextual nature, and implications for social change. <i>British Journal of Social Psychology</i> , 2019, 58, 315-339.	1.8	53
41	Self-Stereotyping as a Route to System Justification. <i>Social Cognition</i> , 2011, 29, 360-375.	0.5	52
42	Left-€right ideological differences in system justification following exposure to complementary versus noncomplementary stereotype exemplars. <i>European Journal of Social Psychology</i> , 2009, 39, 290-298.	1.5	48
43	In Search of the Silver Lining. <i>Psychological Science</i> , 2010, 21, 1599-1604.	1.8	45
44	Lean in messages increase attributions of women's responsibility for gender inequality.. <i>Journal of Personality and Social Psychology</i> , 2018, 115, 974-1001.	2.6	43
45	The effects of justice motivation on memory for self- and other-relevant events. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 614-623.	1.3	42
46	A test of the flexible ideology hypothesis: System justification motives interact with ideological cueing to predict political judgments. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 755-758.	1.3	42
47	Compensatory Rationalizations and the Resolution of Everyday Undeserved Outcomes. <i>Personality and Social Psychology Bulletin</i> , 2010, 36, 109-118.	1.9	41
48	Understanding contemporary forms of exploitation: Attributions of passion serve to legitimize the poor treatment of workers.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 121-148.	2.6	38
49	Political mindset: Effects of schema priming on liberal-conservative political positions. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 890-895.	1.3	36
50	Making sense of misfortune: Deservingness, self-esteem, and patterns of self-defeat.. <i>Journal of Personality and Social Psychology</i> , 2014, 107, 142-162.	2.6	36
51	System justification in organizational contexts: How a Motivated preference for the status quo can affect organizational attitudes and behaviors. <i>Research in Organizational Behavior</i> , 2014, 34, 173-187.	0.9	36
52	Anti-feminist backlash: The role of system justification in the rejection of feminism. <i>Group Processes and Intergroup Relations</i> , 2014, 17, 474-484.	2.4	33
53	A Person by Situation Account of Motivated System Defense. <i>Social Psychological and Personality Science</i> , 2011, 2, 212-219.	2.4	31
54	The role of interpersonal perceptions in the prime-to-behavior pathway.. <i>Journal of Personality and Social Psychology</i> , 2009, 96, 395-414.	2.6	29

#	ARTICLE	IF	CITATIONS
55	Guns as a Source of Order and Chaos: Compensatory Control and the Psychological (Dis)Utility of Guns for Liberals and Conservatives. <i>Journal of the Association for Consumer Research</i> , 2018, 3, 16-26.	1.0	29
56	Randomness increases self-reported anxiety and neurophysiological correlates of performance monitoring. <i>Social Cognitive and Affective Neuroscience</i> , 2015, 10, 628-635.	1.5	28
57	CHAPTER 1 On the Social and Psychological Bases of Ideology and System Justification. , 2009, , 3-24.		26
58	Indirect Prime-to-Behavior Effects. <i>Advances in Experimental Social Psychology</i> , 2010, 42, 259-317.	2.0	26
59	Compensatory control and ambiguity intolerance. <i>Organizational Behavior and Human Decision Processes</i> , 2017, 140, 46-61.	1.4	25
60	When and why does belief in a controlling God strengthen goal commitment?. <i>Journal of Experimental Social Psychology</i> , 2018, 75, 71-82.	1.3	24
61	Military veterans are morally typecast as agentic but unfeeling: Implications for veteran employment. <i>Organizational Behavior and Human Decision Processes</i> , 2019, 153, 75-88.	1.4	23
62	The situated person: Effects of construct accessibility on situation construals and interpersonal perception. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 275-291.	1.3	20
63	The Motivational Underpinnings of Belief in God. <i>Advances in Experimental Social Psychology</i> , 2017, , 201-257.	2.0	18
64	Compensatory control and religious beliefs: a registered replication report across two countries. <i>Comprehensive Results in Social Psychology</i> , 2018, 3, 240-265.	1.1	17
65	The Psychological Appeal of Fake-News Attributions. <i>Psychological Science</i> , 2020, 31, 848-857.	1.8	16
66	The Challenges of Military Veterans in Their Transition to the Workplace: A Call for Integrating Basic and Applied Psychological Science. <i>Perspectives on Psychological Science</i> , 2021, 16, 590-613.	5.2	16
67	Structure-seeking as a psychological antecedent of beliefs about morality.. <i>Journal of Experimental Psychology: General</i> , 2020, 149, 1908-1918.	1.5	16
68	“One Nation Under God”: The System’s Justifying Function of Symbolically Aligning God and Government. <i>Political Psychology</i> , 2017, 38, 703-720.	2.2	14
69	Scientific skepticism and inequality: Political and ideological roots. <i>Journal of Experimental Social Psychology</i> , 2020, 91, 104045.	1.3	14
70	The effects of priming legal concepts on perceived trust and competitiveness, self-interested attitudes, and competitive behavior. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 325-335.	1.3	13
71	Reactance or Rationalization? Predicting Public Responses to Government Policy. <i>Policy Insights From the Behavioral and Brain Sciences</i> , 2014, 1, 256-262.	1.4	13
72	How perceptions of one’s organization can affect perceptions of the self: Membership in a stable organization can sustain individuals’ sense of control. <i>Journal of Experimental Social Psychology</i> , 2018, 76, 104-115.	1.3	12

#	ARTICLE	IF	CITATIONS
73	“Self hierarchical, then corrupt”: Exploring people’s tendency to associate hierarchy with corruption in organizations. <i>Organizational Behavior and Human Decision Processes</i> , 2018, 149, 145-164.	1.4	12
74	Political ideology and compensatory control mechanisms. <i>Current Opinion in Behavioral Sciences</i> , 2020, 34, 112-117.	2.0	12
75	When Government Confidence Undermines Public Involvement in Modern Disasters. <i>Social Cognition</i> , 2014, 32, 206-216.	0.5	11
76	Theoretical integration in motivational science: System justification as one of many “autonomous motivational structures”. <i>Behavioral and Brain Sciences</i> , 2014, 37, 146-147.	0.4	10
77	Motivated employee blindness: The impact of labor market instability on judgment of organizational inefficiencies. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 130, 108-122.	1.4	10
78	A control-based account of stereotyping. <i>Journal of Experimental Social Psychology</i> , 2019, 84, 103819.	1.3	10
79	Interventionist external agents make specific advice less demotivating. <i>Journal of Experimental Social Psychology</i> , 2017, 73, 189-196.	1.3	9
80	Cultural Unity and Diversity in Compensatory Control Processes. , 2013, , 181-226.		8
81	Do Difficult Decisions Motivate Belief in Fate? A Test in the Context of the 2012 U.S. Presidential Election. <i>Psychological Science</i> , 2014, 25, 1046-1048.	1.8	7
82	On incidental catalysts of elaboration: Reminders of environmental structure promote effortful thought. <i>Journal of Experimental Social Psychology</i> , 2016, 64, 1-7.	1.3	7
83	Thought-control difficulty motivates structure seeking.. <i>Journal of Experimental Psychology: General</i> , 2017, 146, 1067-1072.	1.5	6
84	Ideology and intergroup inequality: emerging directions and trends. <i>Current Opinion in Psychology</i> , 2016, 11, 110-114.	2.5	5
85	Communal expectations conflict with autonomy motives: The western drive for autonomy shapes women’s negative responses to positive gender stereotypes.. <i>Journal of Personality and Social Psychology</i> , 2023, 124, 1-21.	2.6	5
86	Structure and Goal Pursuit: Individual and Cultural Differences. <i>Advances in Methods and Practices in Psychological Science</i> , 2018, 1, 491-494.	5.4	4
87	“Jesus, take the wheel”: the appeal of spiritual products in satiating concerns about randomness. <i>Journal of Marketing Management</i> , 2019, 35, 467-490.	1.2	4
88	Ironic Egalitarianism: When hierarchy-attenuating motives increase hierarchy-enhancing beliefs. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 164, 86-101.	1.4	4
89	Belief in divine moral authority satisfies the psychological need for structure and increases in the face of perceived injustice. <i>Journal of Experimental Social Psychology</i> , 2022, 101, 104302.	1.3	4
90	An Affect Misattribution Pathway to Perceptions of Intrinsic Reward. <i>Social Cognition</i> , 2017, 35, 163-180.	0.5	3

#	ARTICLE	IF	CITATIONS
91	Fate as a motivated (and de-motivating) belief: Evidence for a link from task importance to belief in fate to effort. <i>Organizational Behavior and Human Decision Processes</i> , 2018, 144, 74-84.	1.4	3
92	Politics and religion: commutable, conflicting, and collaborative systems for satisfying the need for order. , 2020, , 421-434.		0
93	The Consequences of Self- and Other-Signaling on Diversity-Related Cognitions and Decisions. <i>Proceedings - Academy of Management</i> , 2021, 2021, 11946.	0.0	0
94	Leadership Biases: Examining Race, Gender, and Intersectionality Theories. <i>Proceedings - Academy of Management</i> , 2020, 2020, 17841.	0.0	0
95	Multiple Identities and Non-Prototypicality: Intersectionality at Work. <i>Proceedings - Academy of Management</i> , 2020, 2020, 13030.	0.0	0
96	Inequality, Military Veteran Transitions, and Beyond: Compensatory Control Theory and Its Application to Real World Social Justice Problems. <i>Social Justice Research</i> , 2022, 35, 1-6.	0.6	0
97	“They’re Everywhere!” Symbolically Threatening Groups Seem More Pervasive Than Nonthreatening Groups. <i>Psychological Science</i> , 2022, 33, 957-970.	1.8	0