

# Jens Mazei

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8894628/publications.pdf>

Version: 2024-02-01

10  
papers

411  
citations

1307594

7  
h-index

1474206

9  
g-index

10  
all docs

10  
docs citations

10  
times ranked

527  
citing authors

#	ARTICLE	IF	CITATIONS
1	Supervisor and customer incivility as moderators of the relationship between job insecurity and work engagement: Evidence from a new context. <i>Economic and Industrial Democracy</i> , 2023, 44, 504-525.	1.6	1
2	Avoiding Backlash or Proving One's Manhood? Beliefs About Gender Differences in Negotiation. <i>Group Decision and Negotiation</i> , 2022, 31, 81-110.	3.3	3
3	Masculinity at the Negotiation Table: A Theory of Men's Negotiation Behaviors and Outcomes. <i>Academy of Management Review</i> , 2021, 46, 108-127.	11.7	17
4	Together, everyone achieves more—or, less? An interdisciplinary meta-analysis on effort gains and losses in teams.. <i>Psychological Bulletin</i> , 2021, 147, 504-534.	6.1	11
5	Strategies Aimed at Reducing Gender Differences in Negotiation Are Perceived by Women as Ineffective. <i>Sex Roles</i> , 2020, 83, 580-594.	2.4	10
6	Symmetric conflicts also allow for the investigation of attack and defense. <i>Behavioral and Brain Sciences</i> , 2019, 42, e125.	0.7	0
7	The Paradox of Diversity Initiatives: When Organizational Needs Differ from Employee Preferences. <i>Journal of Business Ethics</i> , 2017, 145, 33-48.	6.0	36
8	On the boundary conditions of effort losses and effort gains in action teams.. <i>Journal of Applied Psychology</i> , 2017, 102, 1673-1685.	5.3	29
9	Reconceptualizing replication as a sequence of different studies: A replication typology. <i>Journal of Experimental Social Psychology</i> , 2016, 66, 81-92.	2.2	102
10	A meta-analysis on gender differences in negotiation outcomes and their moderators.. <i>Psychological Bulletin</i> , 2015, 141, 85-104.	6.1	202