

Jens Mazei

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8894628/publications.pdf>

Version: 2024-02-01

10
papers

411
citations

1307594

7
h-index

1474206

9
g-index

10
all docs

10
docs citations

10
times ranked

527
citing authors

#	ARTICLE	IF	CITATIONS
1	A meta-analysis on gender differences in negotiation outcomes and their moderators.. Psychological Bulletin, 2015, 141, 85-104.	6.1	202
2	Reconceptualizing replication as a sequence of different studies: A replication typology. Journal of Experimental Social Psychology, 2016, 66, 81-92.	2.2	102
3	The Paradox of Diversity Initiatives: When Organizational Needs Differ from Employee Preferences. Journal of Business Ethics, 2017, 145, 33-48.	6.0	36
4	On the boundary conditions of effort losses and effort gains in action teams.. Journal of Applied Psychology, 2017, 102, 1673-1685.	5.3	29
5	Masculinity at the Negotiation Table: A Theory of Men's Negotiation Behaviors and Outcomes. Academy of Management Review, 2021, 46, 108-127.	11.7	17
6	Together, everyone achieves more—or, less? An interdisciplinary meta-analysis on effort gains and losses in teams.. Psychological Bulletin, 2021, 147, 504-534.	6.1	11
7	Strategies Aimed at Reducing Gender Differences in Negotiation Are Perceived by Women as Ineffective. Sex Roles, 2020, 83, 580-594.	2.4	10
8	Avoiding Backlash or Proving One's Manhood? Beliefs About Gender Differences in Negotiation. Group Decision and Negotiation, 2022, 31, 81-110.	3.3	3
9	Supervisor and customer incivility as moderators of the relationship between job insecurity and work engagement: Evidence from a new context. Economic and Industrial Democracy, 2023, 44, 504-525.	1.6	1
10	Symmetric conflicts also allow for the investigation of attack and defense. Behavioral and Brain Sciences, 2019, 42, e125.	0.7	0