

Holger Herz

List of Publications by Year in descending order

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15
papers

854
citations

1307594

7
h-index

1058476

14
g-index

16
all docs

16
docs citations

16
times ranked

569
citing authors

#	ARTICLE	IF	CITATIONS
1	Building an Equilibrium: Rules vs. Principles in Relational Contracts. <i>Organization Science</i> , 2023, 34, 2231-2249.	4.5	5
2	Time Preferences Across Language Groups: Evidence on Intertemporal Choices from the Swiss Language Border. <i>Economic Journal</i> , 2021, 131, 2920-2954.	3.6	8
3	Do preferences and biases predict life outcomes? Evidence from education and labor market entry decisions. <i>European Economic Review</i> , 2021, 134, 103709.	2.3	10
4	Cooperation and mistrust in relational contracts. <i>Journal of Economic Behavior and Organization</i> , 2019, 166, 366-380.	2.0	4
5	The Causal Effects of Competition on Innovation: Experimental Evidence. <i>Journal of Law, Economics, and Organization</i> , 2018, 34, 162-195.	1.5	59
6	What Makes a Price Fair? An Experimental Study of Transaction Experience and Endogenous Fairness Views. <i>Journal of the European Economic Association</i> , 2018, 16, 316-352.	3.5	19
7	A productive clash of cultures: Injecting economics into leadership research. <i>Leadership Quarterly</i> , 2017, 28, 65-85.	5.8	69
8	Seeking the Roots of Entrepreneurship: Insights from Behavioral Economics. <i>Journal of Economic Perspectives</i> , 2014, 28, 49-70.	5.9	191
9	The Intrinsic Value of Decision Rights. <i>Econometrica</i> , 2014, 82, 2005-2039.	4.2	163
10	How do judgmental overconfidence and overoptimism shape innovative activity?. <i>Games and Economic Behavior</i> , 2014, 83, 1-23.	0.8	61
11	The Lure of Authority: Motivation and Incentive Effects of Power. <i>American Economic Review</i> , 2013, 103, 1325-1359.	8.5	228
12	The Intrinsic Value of Decision Rights. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	12
13	Market Experience is a Reference Point in Judgments of Fairness. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	6
14	Seeking the Roots of Entrepreneurship: Insights from Behavioral Economics. <i>SSRN Electronic Journal</i> , 0, , .	0.4	9
15	Organizational Culture as Equilibrium? Rules versus Principles in Building Relational Contracts. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1