

# Robb Willer

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8810712/publications.pdf>

Version: 2024-02-01

47  
papers

7,993  
citations

159585

30  
h-index

233421

45  
g-index

62  
all docs

62  
docs citations

62  
times ranked

9348  
citing authors

#	ARTICLE	IF	CITATIONS
1	Using social and behavioural science to support COVID-19 pandemic response. <i>Nature Human Behaviour</i> , 2020, 4, 460-471.	12.0	3,200
2	Groups Reward Individual Sacrifice: The Status Solution to the Collective Action Problem. <i>American Sociological Review</i> , 2009, 74, 23-43.	5.2	506
3	Partner choice creates competitive altruism in humans. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2007, 274, 749-753.	2.6	373
4	The Emperor's Dilemma: A Computational Model of Self-Enforcing Norms. <i>American Journal of Sociology</i> , 2005, 110, 1009-1040.	0.5	264
5	The Social Structure of Political Echo Chambers: Variation in Ideological Homophily in Online Networks. <i>Political Psychology</i> , 2017, 38, 551-569.	3.6	264
6	The virtues of gossip: Reputational information sharing as prosocial behavior.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 1015-1030.	2.8	239
7	Beyond Altruism: Sociological Foundations of Cooperation and Prosocial Behavior. <i>Annual Review of Sociology</i> , 2015, 41, 43-63.	6.1	232
8	From Gulf to Bridge. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 1665-1681.	3.0	219
9	Overdoing Gender: A Test of the Masculine Overcompensation Thesis. <i>American Journal of Sociology</i> , 2013, 118, 980-1022.	0.5	218
10	High economic inequality leads higher-income individuals to be less generous. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015, 112, 15838-15843.	7.1	198
11	Altruism and Indirect Reciprocity: The Interaction of Person and Situation in Prosocial Behavior. <i>Social Psychology Quarterly</i> , 2008, 71, 37-52.	2.1	192
12	The False Enforcement of Unpopular Norms. <i>American Journal of Sociology</i> , 2009, 115, 451-490.	0.5	156
13	Privilege on the Precipice: Perceived Racial Status Threats Lead White Americans to Oppose Welfare Programs. <i>Social Forces</i> , 2018, 97, 793-822.	1.3	140
14	For whom do the ends justify the means? Social class and utilitarian moral judgment.. <i>Journal of Personality and Social Psychology</i> , 2013, 104, 490-503.	2.8	138
15	Virtual reality perspective-taking increases cognitive empathy for specific others. <i>PLoS ONE</i> , 2018, 13, e0202442.	2.5	133
16	A Sense of Powerlessness Fosters System Justification: Implications for the Legitimation of Authority, Hierarchy, and Government. <i>Political Psychology</i> , 2015, 36, 93-110.	3.6	125
17	Flustered and faithful: Embarrassment as a signal of prosociality.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 81-97.	2.8	122
18	Moral reframing: A technique for effective and persuasive communication across political divides. <i>Social and Personality Psychology Compass</i> , 2019, 13, e12501.	3.7	109

#	ARTICLE	IF	CITATIONS
19	The origins of deference: When do people prefer lower status?. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 1077-1088.	2.8	105
20	Structure, Identity, and Solidarity. <i>Administrative Science Quarterly</i> , 2012, 57, 119-155.	6.9	102
21	Status Hierarchies and the Organization of Collective Action. <i>Sociological Theory</i> , 2012, 30, 149-166.	3.2	94
22	Elite party cues increase vaccination intentions among Republicans. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	94
23	The activistâ€™s dilemma: Extreme protest actions reduce popular support for social movements.. <i>Journal of Personality and Social Psychology</i> , 2020, 119, 1086-1111.	2.8	77
24	What drives the gender gap in charitable giving? Lower empathy leads men to give less to poverty relief. <i>Social Science Research</i> , 2015, 52, 83-98.	2.0	65
25	My Brotherâ€™s Keeper?. <i>Social Psychological and Personality Science</i> , 2013, 4, 31-38.	3.9	55
26	Hierarchy and Its Discontents: Status Disagreement Leads to Withdrawal of Contribution and Lower Group Performance. <i>Organization Science</i> , 2016, 27, 373-390.	4.5	55
27	The Role of Gender Identity Threat in Perceptions of Date Rape and Sexual Coercion. <i>Violence Against Women</i> , 2012, 18, 1125-1146.	1.7	53
28	Unethical and inept? The influence of moral information on perceptions of competence.. <i>Journal of Personality and Social Psychology</i> , 2018, 114, 195-210.	2.8	50
29	The social significance of spirituality: New perspectives on the compassionâ€™altruism relationship.. <i>Psychology of Religion and Spirituality</i> , 2013, 5, 201-218.	1.3	38
30	Gut check: Reappraisal of disgust helps explain liberalâ€™conservative differences on issues of purity.. <i>Emotion</i> , 2014, 14, 513-521.	1.8	38
31	Religious identity cues increase vaccination intentions and trust in medical experts among American Christians. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	33
32	Correcting inaccurate metaperceptions reduces Americansâ€™ support for partisan violence. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, e2116851119.	7.1	33
33	Conservative and liberal attitudes drive polarized neural responses to political content. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 27731-27739.	7.1	30
34	The Psychology of Entrenched Privilege: High Socioeconomic Status Individuals From Affluent Backgrounds Are Uniquely High in Entitlement. <i>Personality and Social Psychology Bulletin</i> , 2021, 47, 70-88.	3.0	30
35	The Corruption of Value. <i>Social Psychological and Personality Science</i> , 2014, 5, 60-66.	3.9	29
36	â€œThou shalt not killâ€: Religious fundamentalism, conservatism, and rule-based moral processing.. <i>Psychology of Religion and Spirituality</i> , 2013, 5, 110-115.	1.3	23

#	ARTICLE	IF	CITATIONS
37	How Do the Powerful Attain Status? The Roots of Legitimate Power Inequalities. <i>Managerial and Decision Economics</i> , 2012, 33, 355-367.	2.5	21
38	Reciprocity on the Hardwood: Passing Patterns among Professional Basketball Players. <i>PLoS ONE</i> , 2012, 7, e49807.	2.5	15
39	Reducing Explicit Blatant Dehumanization by Correcting Exaggerated Meta-Perceptions. <i>Social Psychological and Personality Science</i> , 2023, 14, 407-418.	3.9	14
40	The Enforcement of Moral Boundaries Promotes Cooperation and Prosocial Behavior in Groups. <i>Scientific Reports</i> , 2017, 7, 42844.	3.3	13
41	Did Ohio's Vaccine Lottery Increase Vaccination Rates? A Pre-Registered, Synthetic Control Study. <i>Journal of Experimental Political Science</i> , 2023, 10, 242-260.	2.5	12
42	Influence Over Observers of Structural Power: An Experimental Investigation. <i>Sociological Quarterly</i> , 2005, 46, 263-277.	1.2	11
43	Replications provide mixed evidence that inequality moderates the association between income and generosity. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 8696-8697.	7.1	10
44	Radical flanks of social movements can increase support for moderate factions. , 2022, 1, .		9
45	Pragmatic bias impedes women's access to political leadership. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2022, 119, .	7.1	8
46	Changing Americans' Attitudes about Immigration: Using Moral Framing to Bolster Factual Arguments. <i>Annals of the American Academy of Political and Social Science</i> , 2022, 700, 73-85.	1.6	3
47	Dissertation abstract: A status theory of collective action. <i>Experimental Economics</i> , 2007, 10, 189-190.	2.1	0