## Liran Einav

List of Publications by Year in descending order

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Ι ίδανι Είνιαν

| #  | Article   | IF   | CITATIONS |
|----|---|------|-----------|
| 1  | Consolidation of primary care physicians and its impact on healthcare utilization. Health Economics<br>(United Kingdom), 2021, 30, 1361-1373.   | 1.7  | 6         |
| 2  | Supply-side variation in the use of emergency departments. Journal of Health Economics, 2021, 78, 102453.   | 2.7  | 4         |
| 3  | Voluntary Regulation: Evidence from Medicare Payment Reform. Quarterly Journal of Economics, 2021, 137, 565-618.  | 8.6  | 11        |
| 4  | Rising opioid prescription fulfillment among non-cancer and non-elderly patients—Israel's alarming<br>example. Regional Anesthesia and Pain Medicine, 2021, 46, 455-456.  | 2.3  | 16        |
| 5  | Screening and Selection: The Case of Mammograms. American Economic Review, 2020, 110, 3836-3870.  | 8.5  | 11        |
| 6  | Can targeting high-risk patients reduce readmission rates? Evidence from Israel. Journal of Applied<br>Economics, 2020, 23, 729-745.  | 1.3  | 0         |
| 7  | Randomized trial shows healthcare payment reform has equal-sized spillover effects on patients not<br>targeted by reform. Proceedings of the National Academy of Sciences of the United States of America,<br>2020, 117, 18939-18947. | 7.1  | 20        |
| 8  | Health Care Spending and Utilization in Public and Private Medicare. American Economic Journal:<br>Applied Economics, 2019, 11, 302-332.  | 2.9  | 64        |
| 9  | Reprint of: Bunching at the kink: Implications for spending responses to health insurance contracts.<br>Journal of Public Economics, 2019, 171, 117-130.  | 4.3  | 1         |
| 10 | Prediction Accuracy With Electronic Medical Records Versus Administrative Claims. Medical Care, 2019, 57, 551-559.  | 2.4  | 21        |
| 11 | The impact of financial incentives on health and health care: Evidence from a large wellness program.<br>Health Economics (United Kingdom), 2019, 28, 261-279.  | 1.7  | 6         |
| 12 | Provider Incentives and Healthcare Costs: Evidence From Long-Term Care Hospitals. Econometrica, 2018, 86, 2161-2219.  | 4.2  | 51        |
| 13 | Predictive modeling of U.S. health care spending in late life. Science, 2018, 360, 1462-1465.   | 12.6 | 100       |
| 14 | Consumer Price Search and Platform Design in Internet Commerce. American Economic Review, 2018, 108, 1820-1859.   | 8.5  | 121       |
| 15 | Private Provision of Social Insurance: Drug-Specific Price Elasticities and Cost Sharing in Medicare<br>Part D. American Economic Journal: Economic Policy, 2018, 10, 122-153.  | 3.1  | 37        |
| 16 | Moral Hazard in Health Insurance: What We Know and How We Know It. Journal of the European<br>Economic Association, 2018, 16, 957-982.  | 3.5  | 114       |
| 17 | Bunching at the kink: Implications for spending responses to health insurance contracts. Journal of<br>Public Economics, 2017, 146, 27-40.  | 4.3  | 37        |
| 18 | ls American Pet Health Care (Also) Uniquely Inefficient?. American Economic Review, 2017, 107, 491-495.   | 8.5  | 11        |

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|----|--|------|-----------|
| 19 | Peer-to-Peer Markets. Annual Review of Economics, 2016, 8, 615-635.  | 5.5  | 398       |
| 20 | Beyond Statistics: The Economic Content of Risk Scores. American Economic Journal: Applied Economics, 2016, 8, 195-224.                                | 2.9  | 19        |
| 21 | Assessing Sale Strategies in Online Markets Using Matched Listings. American Economic Journal:<br>Microeconomics, 2015, 7, 215-247.                    | 1.2  | 98        |
| 22 | Moral Hazard in Health Insurance: Do Dynamic Incentives Matter?. Review of Economics and Statistics, 2015, 97, 725-741.                                | 4.3  | 85        |
| 23 | The Response of Drug Expenditure to Nonlinear Contract Design: Evidence from Medicare Part D *.<br>Quarterly Journal of Economics, 2015, 130, 841-899. | 8.6  | 121       |
| 24 | Sales Taxes and Internet Commerce. American Economic Review, 2014, 104, 1-26.  | 8.5  | 110       |
| 25 | Economics in the age of big data. Science, 2014, 346, 1243089.   | 12.6 | 323       |
| 26 | The Data Revolution and Economic Analysis. Innovation Policy and the Economy, 2014, 14, 1-24.  | 4.7  | 143       |
| 27 | Selection on Moral Hazard in Health Insurance. American Economic Review, 2013, 103, 178-219.   | 8.5  | 232       |
| 28 | The RAND Health Insurance Experiment, Three Decades Later. Journal of Economic Perspectives, 2013, 27, 197-222.  | 5.9  | 193       |
| 29 | The impact of credit scoring on consumer lending. RAND Journal of Economics, 2013, 44, 249-274.  | 2.3  | 118       |
| 30 | A Model of Market Power in Customer Markets. Journal of Industrial Economics, 2013, 61, 938-986.   | 1.3  | 31        |
| 31 | How General Are Risk Preferences? Choices under Uncertainty in Different Domains. American<br>Economic Review, 2012, 102, 2606-2638.                   | 8.5  | 183       |
| 32 | Contract Pricing in Consumer Credit Markets. Econometrica, 2012, 80, 1387-1432.  | 4.2  | 118       |
| 33 | ON THE OPTIMALITY OF LINE CALL CHALLENGES IN PROFESSIONAL TENNIS*. International Economic Review, 2012, 53, 939-964.                                   | 1.3  | 18        |
| 34 | Selection in Insurance Markets: Theory and Empirics in Pictures. Journal of Economic Perspectives, 2011, 25, 115-138.                                  | 5.9  | 232       |
| 35 | Optimal Mandates and the Welfare Cost of Asymmetric Information: Evidence From the U.K. Annuity<br>Market. Econometrica, 2010, 78, 1031-1092.          | 4.2  | 97        |
| 36 | Recording discrepancies in Nielsen Homescan data: Are they present and do they matter?. Quantitative<br>Marketing and Economics, 2010, 8, 207-239.     | 1.5  | 151       |

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|----|--|-----|-----------|
| 37 | NOT ALL RIVALS LOOK ALIKE: ESTIMATING AN EQUILIBRIUM MODEL OF THE RELEASE DATE TIMING GAME.<br>Economic Inquiry, 2010, 48, 369-390.  | 1.8 | 118       |
| 38 | Beyond Testing: Empirical Models of Insurance Markets. Annual Review of Economics, 2010, 2, 311-336.                                 | 5.5 | 182       |
| 39 | Estimating Welfare in Insurance Markets Using Variation in Prices <sup>*</sup> . Quarterly Journal of Economics, 2010, 125, 877-921. | 8.6 | 302       |
| 40 | Stock market response to changes in movies' opening dates. Journal of Cultural Economics, 2009, 33, 311-319.                         | 2.2 | 24        |
| 41 | Liquidity Constraints and Imperfect Information in Subprime Lending. American Economic Review, 2009, 99, 49-84.                      | 8.5 | 275       |
| 42 | A Theory of Endogenous Commitment. Review of Economic Studies, 2008, 75, 99-116.   | 5.4 | 47        |
| 43 | Production targets. RAND Journal of Economics, 2008, 39, 990-1017.   | 2.3 | 9         |
| 44 | Estimating Risk Preferences from Deductible Choice. American Economic Review, 2007, 97, 745-788.                                     | 8.5 | 496       |
| 45 | Equilibrium demand elasticities across quality segments. International Journal of Industrial Organization, 2007, 25, 13-30.          | 1.2 | 24        |
| 46 | Seasonality in the U.S. motion picture industry. RAND Journal of Economics, 2007, 38, 127-145.                                       | 2.3 | 273       |
| 47 | Multilateral bargaining with concession costs. Journal of Economic Theory, 2007, 132, 147-166.                                       | 1.1 | 8         |
| 48 | What's in a Surname? The Effects of Surname Initials on Academic Success. Journal of Economic Perspectives, 2006, 20, 175-188.       | 5.9 | 125       |
| 49 | Informational Asymmetries and Observational Learning in Search. Journal of Risk and Uncertainty, 2005, 30, 241-259.                  | 1.5 | 12        |
| 50 | Efficient entry. Economics Letters, 2005, 88, 278-283.   | 1.9 | 16        |