

Liran Einav

List of Publications by Year in descending order

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50
papers

5,246
citations

172457

29
h-index

197818

49
g-index

52
all docs

52
docs citations

52
times ranked

3080
citing authors

#	ARTICLE	IF	CITATIONS
1	Estimating Risk Preferences from Deductible Choice. American Economic Review, 2007, 97, 745-788.	8.5	496
2	Peer-to-Peer Markets. Annual Review of Economics, 2016, 8, 615-635.	5.5	398
3	Economics in the age of big data. Science, 2014, 346, 1243089.	12.6	323
4	Estimating Welfare in Insurance Markets Using Variation in Prices [*] . Quarterly Journal of Economics, 2010, 125, 877-921.	8.6	302
5	Liquidity Constraints and Imperfect Information in Subprime Lending. American Economic Review, 2009, 99, 49-84.	8.5	275
6	Seasonality in the U.S. motion picture industry. RAND Journal of Economics, 2007, 38, 127-145.	2.3	273
7	Selection in Insurance Markets: Theory and Empirics in Pictures. Journal of Economic Perspectives, 2011, 25, 115-138.	5.9	232
8	Selection on Moral Hazard in Health Insurance. American Economic Review, 2013, 103, 178-219.	8.5	232
9	The RAND Health Insurance Experiment, Three Decades Later. Journal of Economic Perspectives, 2013, 27, 197-222.	5.9	193
10	How General Are Risk Preferences? Choices under Uncertainty in Different Domains. American Economic Review, 2012, 102, 2606-2638.	8.5	183
11	Beyond Testing: Empirical Models of Insurance Markets. Annual Review of Economics, 2010, 2, 311-336.	5.5	182
12	Recording discrepancies in Nielsen Homescan data: Are they present and do they matter?. Quantitative Marketing and Economics, 2010, 8, 207-239.	1.5	151
13	The Data Revolution and Economic Analysis. Innovation Policy and the Economy, 2014, 14, 1-24.	4.7	143
14	What's in a Surname? The Effects of Surname Initials on Academic Success. Journal of Economic Perspectives, 2006, 20, 175-188.	5.9	125
15	The Response of Drug Expenditure to Nonlinear Contract Design: Evidence from Medicare Part D *. Quarterly Journal of Economics, 2015, 130, 841-899.	8.6	121
16	Consumer Price Search and Platform Design in Internet Commerce. American Economic Review, 2018, 108, 1820-1859.	8.5	121
17	NOT ALL RIVALS LOOK ALIKE: ESTIMATING AN EQUILIBRIUM MODEL OF THE RELEASE DATE TIMING GAME. Economic Inquiry, 2010, 48, 369-390.	1.8	118
18	Contract Pricing in Consumer Credit Markets. Econometrica, 2012, 80, 1387-1432.	4.2	118

#	ARTICLE	IF	CITATIONS
19	The impact of credit scoring on consumer lending. RAND Journal of Economics, 2013, 44, 249-274.	2.3	118
20	Moral Hazard in Health Insurance: What We Know and How We Know It. Journal of the European Economic Association, 2018, 16, 957-982.	3.5	114
21	Sales Taxes and Internet Commerce. American Economic Review, 2014, 104, 1-26.	8.5	110
22	Predictive modeling of U.S. health care spending in late life. Science, 2018, 360, 1462-1465.	12.6	100
23	Assessing Sale Strategies in Online Markets Using Matched Listings. American Economic Journal: Microeconomics, 2015, 7, 215-247.	1.2	98
24	Optimal Mandates and the Welfare Cost of Asymmetric Information: Evidence From the U.K. Annuity Market. Econometrica, 2010, 78, 1031-1092.	4.2	97
25	Moral Hazard in Health Insurance: Do Dynamic Incentives Matter?. Review of Economics and Statistics, 2015, 97, 725-741.	4.3	85
26	Health Care Spending and Utilization in Public and Private Medicare. American Economic Journal: Applied Economics, 2019, 11, 302-332.	2.9	64
27	Provider Incentives and Healthcare Costs: Evidence From Long-Term Care Hospitals. Econometrica, 2018, 86, 2161-2219.	4.2	51
28	A Theory of Endogenous Commitment. Review of Economic Studies, 2008, 75, 99-116.	5.4	47
29	Bunching at the kink: Implications for spending responses to health insurance contracts. Journal of Public Economics, 2017, 146, 27-40.	4.3	37
30	Private Provision of Social Insurance: Drug-Specific Price Elasticities and Cost Sharing in Medicare Part D. American Economic Journal: Economic Policy, 2018, 10, 122-153.	3.1	37
31	A Model of Market Power in Customer Markets. Journal of Industrial Economics, 2013, 61, 938-986.	1.3	31
32	Equilibrium demand elasticities across quality segments. International Journal of Industrial Organization, 2007, 25, 13-30.	1.2	24
33	Stock market response to changes in movies' opening dates. Journal of Cultural Economics, 2009, 33, 311-319.	2.2	24
34	Prediction Accuracy With Electronic Medical Records Versus Administrative Claims. Medical Care, 2019, 57, 551-559.	2.4	21
35	Randomized trial shows healthcare payment reform has equal-sized spillover effects on patients not targeted by reform. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 18939-18947.	7.1	20
36	Beyond Statistics: The Economic Content of Risk Scores. American Economic Journal: Applied Economics, 2016, 8, 195-224.	2.9	19

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37	ON THE OPTIMALITY OF LINE CALL CHALLENGES IN PROFESSIONAL TENNIS*. International Economic Review, 2012, 53, 939-964.	1.3	18
38	Efficient entry. Economics Letters, 2005, 88, 278-283.	1.9	16
39	Rising opioid prescription fulfillment among non-cancer and non-elderly patientsâ€™ Israelâ€™s alarming example. Regional Anesthesia and Pain Medicine, 2021, 46, 455-456.	2.3	16
40	Informational Asymmetries and Observational Learning in Search. Journal of Risk and Uncertainty, 2005, 30, 241-259.	1.5	12
41	Is American Pet Health Care (Also) Uniquely Inefficient?. American Economic Review, 2017, 107, 491-495.	8.5	11
42	Screening and Selection: The Case of Mammograms. American Economic Review, 2020, 110, 3836-3870.	8.5	11
43	Voluntary Regulation: Evidence from Medicare Payment Reform. Quarterly Journal of Economics, 2021, 137, 565-618.	8.6	11
44	Production targets. RAND Journal of Economics, 2008, 39, 990-1017.	2.3	9
45	Multilateral bargaining with concession costs. Journal of Economic Theory, 2007, 132, 147-166.	1.1	8
46	The impact of financial incentives on health and health care: Evidence from a large wellness program. Health Economics (United Kingdom), 2019, 28, 261-279.	1.7	6
47	Consolidation of primary care physicians and its impact on healthcare utilization. Health Economics (United Kingdom), 2021, 30, 1361-1373.	1.7	6
48	Supply-side variation in the use of emergency departments. Journal of Health Economics, 2021, 78, 102453.	2.7	4
49	Reprint of: Bunching at the kink: Implications for spending responses to health insurance contracts. Journal of Public Economics, 2019, 171, 117-130.	4.3	1
50	Can targeting high-risk patients reduce readmission rates? Evidence from Israel. Journal of Applied Economics, 2020, 23, 729-745.	1.3	0