

Jonatan Pinkse

List of Publications by Year in descending order

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Version: 2024-02-01

74
papers

7,611
citations

76326

40
h-index

106344

65
g-index

76
all docs

76
docs citations

76
times ranked

4947
citing authors

#	ARTICLE	IF	CITATIONS
1	Cognitive Frames in Corporate Sustainability: Managerial Sensemaking with Paradoxical and Business Case Frames. <i>Academy of Management Review</i> , 2014, 39, 463-487.	11.7	632
2	Tensions in Corporate Sustainability: Towards an Integrative Framework. <i>Journal of Business Ethics</i> , 2015, 127, 297-316.	6.0	600
3	Corporate Responses in an Emerging Climate Regime: The Institutionalization and Commensuration of Carbon Disclosure. <i>European Accounting Review</i> , 2008, 17, 719-745.	3.8	561
4	Promises and paradoxes of the sharing economy: An organizing framework. <i>Technological Forecasting and Social Change</i> , 2017, 125, 1-10.	11.6	499
5	Trade-offs in corporate sustainability: you can't have your cake and eat it. <i>Business Strategy and the Environment</i> , 2010, 19, 217-229.	14.3	479
6	Business models for sustainable technologies: Exploring business model evolution in the case of electric vehicles. <i>Research Policy</i> , 2014, 43, 284-300.	6.4	425
7	Business Responses to Climate Change: Identifying Emergent Strategies. <i>California Management Review</i> , 2005, 47, 6-20.	6.3	317
8	A Paradox Perspective on Corporate Sustainability: Descriptive, Instrumental, and Normative Aspects. <i>Journal of Business Ethics</i> , 2018, 148, 235-248.	6.0	301
9	Market Strategies for Climate Change. <i>European Management Journal</i> , 2004, 22, 304-314.	5.1	247
10	A perspective on multinational enterprises and climate change: Learning from 'ocean inconvenient truth'. <i>Journal of International Business Studies</i> , 2008, 39, 1359-1378.	7.3	231
11	Harmonization in CSR Reporting. <i>Management International Review</i> , 2011, 51, 665-696.	3.3	187
12	The Role of Short-Termism and Uncertainty Avoidance in Organizational Inaction on Climate Change. <i>Business and Society</i> , 2017, 56, 253-282.	6.4	171
13	Multinationals' Political Activities on Climate Change. <i>Business and Society</i> , 2007, 46, 201-228.	6.4	146
14	Accountability for social impact: A bricolage perspective on impact measurement in social enterprises. <i>Journal of Business Venturing</i> , 2017, 32, 550-568.	6.3	134
15	Multinational enterprises and climate change: Exploring institutional failures and embeddedness. <i>Journal of International Business Studies</i> , 2012, 43, 332-341.	7.3	132
16	Sustainable Entrepreneurship and Corporate Political Activity: Overcoming Market Barriers in the Clean Energy Sector. <i>Entrepreneurship Theory and Practice</i> , 2015, 39, 633-654.	10.2	127
17	Addressing the Climate Change-Sustainable Development Nexus. <i>Business and Society</i> , 2012, 51, 176-210.	6.4	126
18	Ambidexterity for Corporate Social Performance. <i>Organization Studies</i> , 2016, 37, 213-235.	5.3	119

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19	The integration of corporate governance in corporate social responsibility disclosures. <i>Corporate Social Responsibility and Environmental Management</i> , 2010, 17, 15-26.	8.7	117
20	Challenges and trade-offs in corporate innovation for climate change. <i>Business Strategy and the Environment</i> , 2010, 19, 261-272.	14.3	113
21	International Business and Global Climate Change. , 0, , .		111
22	Stakeholder Mismanagement and Corporate Social Responsibility Crises. <i>European Management Journal</i> , 2006, 24, 59-72.	5.1	104
23	Towards strategic stakeholder management? Integrating perspectives on sustainability challenges such as corporate responses to climate change. <i>Corporate Governance (Bingley)</i> , 2007, 7, 370-378.	5.0	93
24	From Animosity to Affinity: The Interplay of Competing Logics and Interdependence in Cross-Sector Partnerships. <i>Journal of Management Studies</i> , 2017, 54, 793-822.	8.3	82
25	Overcoming barriers to sustainability: an explanation of residential builders' reluctance to adopt clean technologies. <i>Business Strategy and the Environment</i> , 2009, 18, 515-527.	14.3	80
26	Managing tensions in a social enterprise: The complex balancing act to deliver a multi-faceted but coherent social mission. <i>Journal of Cleaner Production</i> , 2018, 174, 1314-1324.	9.3	80
27	Multinational Corporations and Emissions Trading:. <i>European Management Journal</i> , 2007, 25, 441-452.	5.1	78
28	The Role of Public and Private Protection in Disruptive Innovation: The Automotive Industry and the Emergence of Low-Emission Vehicles. <i>Journal of Product Innovation Management</i> , 2014, 31, 43-60.	9.5	78
29	On the implementation of a "global" environmental strategy: The role of absorptive capacity. <i>International Business Review</i> , 2010, 19, 160-177.	4.8	75
30	Firms, Regulatory Uncertainty, and the Natural Environment. <i>California Management Review</i> , 2011, 54, 5-16.	6.3	73
31	The consequences of smart grids for the business model of electricity firms. <i>Journal of Cleaner Production</i> , 2016, 112, 3830-3841.	9.3	73
32	Managing Physical Impacts of Climate Change: An Attentional Perspective on Corporate Adaptation. <i>Business and Society</i> , 2019, 58, 333-368.	6.4	72
33	The effect of small firms' competitive strategies on their community and environmental engagement. <i>Journal of Cleaner Production</i> , 2016, 129, 578-585.	9.3	68
34	Corporate intentions to participate in emission trading. <i>Business Strategy and the Environment</i> , 2007, 16, 12-25.	14.3	62
35	Linking Sustainable Business Models to Socio-Ecological Resilience Through Cross-Sector Partnerships: A Complex Adaptive Systems View. <i>Business and Society</i> , 2021, 60, 1216-1252.	6.4	61
36	Value Propositions for Disruptive Technologies: Reconfiguration Tactics in the Case of Electric Vehicles. <i>California Management Review</i> , 2017, 59, 79-96.	6.3	58

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37	The development and commercialization of solar PV technology in the oil industry. <i>Energy Policy</i> , 2012, 40, 11-20.	8.8	56
38	Corporate Adaptation Behaviour to Deal With Climate Change: The Influence of Firm-specific Interpretations of Physical Climate Impacts. <i>Corporate Social Responsibility and Environmental Management</i> , 2016, 23, 179-192.	8.7	53
39	Driving the electric bandwagon: The dynamics of incumbents' sustainable innovation. <i>Business Strategy and the Environment</i> , 2020, 29, 727-743.	14.3	45
40	Case Studies on Trade-offs in Corporate Sustainability. <i>Corporate Social Responsibility and Environmental Management</i> , 2012, 19, 63-68.	8.7	43
41	Private Environmental Governance Through Cross-Sector Partnerships. <i>Organization and Environment</i> , 2014, 27, 140-160.	4.3	43
42	Does the Business Case Matter? The Effect of a Perceived Business Case on Small Firms' Social Engagement. <i>Journal of Business Ethics</i> , 2017, 144, 597-608.	6.0	37
43	Sustainability in the digital age: Intended and unintended consequences of digital technologies for sustainable development. <i>Business Strategy and the Environment</i> , 2022, 31, 599-602.	14.3	33
44	Business and climate change: emergent institutions in global governance. <i>Corporate Governance (Bingley)</i> , 2008, 8, 419-429.	5.0	32
45	Moving beyond opportunity narratives in COVID-19 green recoveries: A comparative analysis of public investment plans in France, Germany, and the United Kingdom. <i>Energy Research and Social Science</i> , 2022, 84, 102368.	6.4	29
46	Being Good When Not Doing Well. <i>Organization and Environment</i> , 2015, 28, 204-222.	4.3	27
47	The institutional evolution process of the global solar industry: The role of public and private actors in creating institutional shifts. <i>Environmental Innovation and Societal Transitions</i> , 2016, 20, 16-32.	5.5	27
48	Justifying Social Impact as a Form of Impression Management: Legitimacy Judgements of Social Enterprises' Impact Accounts. <i>British Journal of Management</i> , 2020, 31, 387-402.	5.0	25
49	Catching recurring waves: Low-emission vehicles, international policy developments and firm innovation strategies. <i>Technological Forecasting and Social Change</i> , 2015, 98, 71-87.	11.6	24
50	The Emergence of Corporate Carbon Norms: Strategic Directions and Managerial Implications. <i>Thunderbird International Business Review</i> , 2013, 55, 633-645.	1.8	22
51	An organisational perspective on the cluster paradox: Exploring how members of a cluster manage the tension between continuity and renewal. <i>Research Policy</i> , 2018, 47, 674-685.	6.4	22
52	Sustainable energy systems in the making: A study on business model adaptation in incumbent utilities. <i>Technological Forecasting and Social Change</i> , 2022, 174, 121207.	11.6	21
53	The uncomfortable relationship between business and biodiversity: Advancing research on business strategies for biodiversity protection. <i>Business Strategy and the Environment</i> , 2023, 32, 2554-2566.	14.3	20
54	Sustainable product innovation and changing consumer behavior: Sustainability affordances as triggers of adoption and usage. <i>Business Strategy and the Environment</i> , 2021, 30, 3120-3130.	14.3	19

#	ARTICLE	IF	CITATIONS
55	Explaining the leopards'™ spots: Responsibility-embedding in business model artefacts across spaces of institutional complexity. Long Range Planning, 2020, 53, 101891.	4.9	18
56	Divide and rule: The effects of diversity and network structure on a firm's sustainability performance. Long Range Planning, 2019, 52, 101880.	4.9	15
57	Supersized Tensions and Slim Responses? The Discursive Construction of Strategic Tensions Around Social Issues. Academy of Management Discoveries, 2019, 5, 314-340.	2.9	15
58	Can the government create a vibrant cluster? Understanding the impact of cluster policy on the development of a cluster. Entrepreneurship and Regional Development, 2018, 30, 901-919.	3.3	14
59	The governance practices of sharing platforms: Unpacking the interplay between social bonds and economic transactions. Technological Forecasting and Social Change, 2020, 158, 120133.	11.6	13
60	Opportunistic behaviors in green signaling: When do firms engage in symbolic green product preannouncement?. International Journal of Production Economics, 2019, 218, 287-296.	8.9	12
61	Mainstreaming Business Models for Sustainability in Mature Industries: Leveraging Alternative Institutional Logics for Optimal Distinctiveness. Organization and Environment, 2022, 35, 414-445.	4.3	7
62	Employee domain and non-financial performance: the moderating effect of digital reputation. Meditari Accountancy Research, 2022, 30, 893-913.	4.0	6
63	A paradox approach to sustainable product-service systems. Industrial Marketing Management, 2022, 105, 182-189.	6.7	6
64	Special issue "Sustainability in the digital age". Business Strategy and the Environment, 2019, 28, 1283-1284.	14.3	4
65	Corporate responses to climate change. , 0, , 48-67.		4
66	A CHALLENGE FOR THE 21ST CENTURY? EMISSIONS TRADING AND CORPORATE CLIMATE STRATEGIES.. Proceedings - Academy of Management, 2005, 2005, C1-C6.	0.1	3
67	Managing physical impacts of climate change: How awareness and vulnerability induce adaptation. Proceedings - Academy of Management, 2013, 2013, 11870.	0.1	2
68	The implementation of emissions trading in companies. , 2008, , 193-208.		1
69	The influence of climate change regulation on corporate responses: the case of emissions trading. , 0, , 43-57.		1
70	The Development and Commercialization of Solar PV Technology in the Oil Industry. SSRN Electronic Journal, 0, , .	0.4	0
71	Business Models for Sustainable Innovation: A Study of the Emergence of Electric Vehicles. Proceedings - Academy of Management, 2012, 2012, 15535.	0.1	0
72	Small Firms' Ongoing CSR Initiatives Amidst a Financial Downturn. Proceedings - Academy of Management, 2014, 2014, 10692.	0.1	0

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73	Firms, institutions and politics: the role of corporate political activity in sustainable innovation. , 2019, , 186-198.		0
74	Academic Theory. , 2010, , .		0