

# Robert BÄŕhm

## List of Publications by Year in descending order

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77  
papers

4,494  
citations

172457

29  
h-index

128289

60  
g-index

85  
all docs

85  
docs citations

85  
times ranked

4887  
citing authors

#	ARTICLE	IF	CITATIONS
1	Beyond confidence: Development of a measure assessing the 5C psychological antecedents of vaccination. PLoS ONE, 2018, 13, e0208601.	2.5	696
2	The Emotional Path to Action: Empathy Promotes Physical Distancing and Wearing of Face Masks During the COVID-19 Pandemic. Psychological Science, 2020, 31, 1363-1373.	3.3	359
3	Ten considerations for effectively managing the COVID-19 transition. Nature Human Behaviour, 2020, 4, 677-687.	12.0	234
4	Using Behavioral Insights to Increase Vaccination Policy Effectiveness. Policy Insights From the Behavioral and Brain Sciences, 2015, 2, 61-73.	2.4	215
5	On the benefits of explaining herd immunity in vaccine advocacy. Nature Human Behaviour, 2017, 1, .	12.0	211
6	Social and behavioral consequences of mask policies during the COVID-19 pandemic. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 21851-21853.	7.1	207
7	Service Robots: Drivers of Perceived Responsibility for Service Outcomes. Journal of Service Research, 2019, 22, 404-420.	12.2	174
8	“Ingroup love” and “outgroup hate” in intergroup conflict between natural groups. Journal of Experimental Social Psychology, 2015, 60, 110-120.	2.2	160
9	Conspiracy Theories and Their Societal Effects During the COVID-19 Pandemic. Social Psychological and Personality Science, 2022, 13, 49-59.	3.9	136
10	Inviting free-riders or appealing to prosocial behavior? Game-theoretical reflections on communicating herd immunity in vaccine advocacy.. Health Psychology, 2013, 32, 978-985.	1.6	129
11	Vaccination as a social contract. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 14890-14899.	7.1	112
12	Detrimental effects of introducing partial compulsory vaccination: experimental evidence. European Journal of Public Health, 2016, 26, 378-381.	0.3	105
13	Selfish-rational non-vaccination: Experimental evidence from an interactive vaccination game. Journal of Economic Behavior and Organization, 2016, 131, 183-195.	2.0	96
14	The psychology of intergroup conflict: A review of theories and measures. Journal of Economic Behavior and Organization, 2020, 178, 947-962.	2.0	88
15	What makes people go to war? Defensive intentions motivate retaliatory and preemptive intergroup aggression. Evolution and Human Behavior, 2016, 37, 29-34.	2.2	80
16	Sample study protocol for adapting and translating the 5C scale to assess the psychological antecedents of vaccination. BMJ Open, 2020, 10, e034869.	1.9	71
17	Reactance revisited: Consequences of mandatory and scarce vaccination in the case of COVID-19. Applied Psychology: Health and Well-Being, 2021, 13, 986-995.	3.0	71
18	Improving Medical Decision Making and Health Promotion through Culture-Sensitive Health Communication. Medical Decision Making, 2016, 36, 811-833.	2.4	70

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19	The Role of Personality in COVID-19-Related Perceptions, Evaluations, and Behaviors: Findings Across Five Samples, Nine Traits, and 17 Criteria. <i>Social Psychological and Personality Science</i> , 2022, 13, 299-310.	3.9	68
20	Measuring the 7Cs of Vaccination Readiness. <i>European Journal of Psychological Assessment</i> , 2022, 38, 261-269.	3.0	66
21	Information about herd immunity through vaccination and empathy promote COVID-19 vaccination intentions.. <i>Health Psychology</i> , 2022, 41, 85-93.	1.6	62
22	Vaccination policy reactance: Predictors, consequences, and countermeasures. <i>Journal of Health Psychology</i> , 2022, 27, 1394-1407.	2.3	46
23	Prosocial vaccination. <i>Current Opinion in Psychology</i> , 2022, 43, 307-311.	4.9	45
24	The Inter-Group Comparison “Intra-Group Cooperation Hypothesis: Comparisons between Groups Increase Efficiency in Public Goods Provision. <i>PLoS ONE</i> , 2013, 8, e56152.	2.5	44
25	Costs, needs, and integration efforts shape helping behavior toward refugees. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2018, 115, 7284-7289.	7.1	42
26	The willingness to vaccinate increases when vaccination protects others who have low responsibility for not being vaccinated. <i>Journal of Behavioral Medicine</i> , 2019, 42, 381-391.	2.1	37
27	Who Does (Not) Participate in Intergroup Conflict?. <i>Social Psychological and Personality Science</i> , 2016, 7, 778-787.	3.9	36
28	Honesty-humility under threat: Self-uncertainty destroys trust among the nice guys.. <i>Journal of Personality and Social Psychology</i> , 2018, 114, 179-194.	2.8	36
29	Social nudging: The effect of social feedback interventions on vaccine uptake.. <i>Health Psychology</i> , 2018, 37, 1045-1054.	1.6	33
30	Exploring and Promoting Prosocial Vaccination: A Cross-Cultural Experiment on Vaccination of Health Care Personnel. <i>BioMed Research International</i> , 2016, 2016, 1-9.	1.9	32
31	Parochial Versus Universal Cooperation: Introducing a Novel Economic Game of Within- and Between-Group Interaction. <i>Social Psychological and Personality Science</i> , 2020, 11, 36-45.	3.9	32
32	Economic Games: An Introduction and Guide for Research. <i>Collabra: Psychology</i> , 2021, 7, .	1.8	27
33	Charitable giving among females and males: an empirical test of the competitive altruism hypothesis. <i>Journal of Bioeconomics</i> , 2013, 15, 251-267.	3.3	25
34	Moral values do not affect prosocial vaccination. <i>Nature Human Behaviour</i> , 2018, 2, 881-882.	12.0	24
35	A self-administered virtual reality intervention increases COVID-19 vaccination intention. <i>Vaccine</i> , 2021, 39, 6746-6753.	3.8	24
36	Attitude toward a mandatory COVID-19 vaccination policy and its determinants: Evidence from serial cross-sectional surveys conducted throughout the pandemic in Germany. <i>Vaccine</i> , 2022, 40, 7370-7377.	3.8	22

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37	Social mindfulness and prosociality vary across the globe. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	20
38	Virtual reality reduces COVID-19 vaccine hesitancy in the wild: a randomized trial. <i>Scientific Reports</i> , 2022, 12, 4593.	3.3	20
39	Social categorization and groupâ€motivated interindividualâ€intergroup discontinuity. <i>European Journal of Social Psychology</i> , 2013, 43, 40-49.	2.4	19
40	Are we looking for positivity or similarity in a partner's outlook on life? Similarity predicts perceptions of social attractiveness and relationship quality. <i>Journal of Positive Psychology</i> , 2010, 5, 431-438.	4.0	16
41	Age Differences in COVID-19 Preventive Behavior. <i>European Psychologist</i> , 2021, 26, 359-372.	3.1	16
42	Outcome valence and externality valence framing in public good dilemmas. <i>Journal of Economic Psychology</i> , 2016, 54, 151-163.	2.2	15
43	Behavioural consequences of vaccination recommendations: An experimental analysis. <i>Health Economics (United Kingdom)</i> , 2017, 26, 66-75.	1.7	14
44	The Advantage of Democratic Peer Punishment in Sustaining Cooperation within Groups. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 562-571.	1.7	14
45	Effects of the COVID-19 Pandemic Nationwide Lockdown on Mental Health, Environmental Concern, and Prejudice Against Other Social Groups. <i>Environment and Behavior</i> , 2022, 54, 516-537.	4.7	13
46	Voluntary restrictions on self-reliance increase cooperation and mitigate wealth inequality. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 29202-29211.	7.1	12
47	Comparing responses in repeated cross-sectional and panel studies: Results across eight weeks during the first COVID-19 lockdown in Denmark.. <i>Psychological Assessment</i> , 2021, 33, 691-704.	1.5	12
48	The impact of resource valence on childrenâ€™s other-regarding preferences.. <i>Developmental Psychology</i> , 2017, 53, 1656-1665.	1.6	12
49	Buying Unethical Loyalty: A Behavioral Paradigm and Empirical Test. <i>Social Psychological and Personality Science</i> , 2021, 12, 363-370.	3.9	11
50	Measuring parentsâ€™ readiness to vaccinate themselves and their children against COVID-19. <i>Vaccine</i> , 2022, 40, 3825-3834.	3.8	10
51	Nudging Climate Change Mitigation: A Laboratory Experiment with Inter-Generational Public Goods. <i>Games</i> , 2020, 11, 42.	0.6	9
52	On the Stability of Social Preferences in Inter-Group Conflict: A Lab-in-the-Field Panel Study. <i>Journal of Conflict Resolution</i> , 2021, 65, 1215-1248.	2.0	9
53	Reply to Rabb et al.: Why promoting COVID-19 vaccines with community immunity is not a good strategy (yet). <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	9
54	Bending Our Ethics Code. <i>European Psychologist</i> , 2022, 27, 62-70.	3.1	9

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55	The COVID-19 Snapshot Monitoring in Denmark. <i>SamfundsÅkonomen</i> , 2020, , 62-69.	0.1	8
56	To disclose or not to disclose? Factors related to the willingness to disclose information to a COVID-19 tracing app. <i>Information, Communication and Society</i> , 2023, 26, 1954-1978.	4.0	8
57	Behavioral determinants of antibiotic resistance: The role of social information. <i>Applied Psychology: Health and Well-Being</i> , 2022, 14, 757-775.	3.0	7
58	Information nudges for influenza vaccination: Evidence from a large-scale cluster-randomized controlled trial in Finland. <i>PLoS Medicine</i> , 2022, 19, e1003919.	8.4	7
59	Intuitive Participation in Aggressive Intergroup Conflict: Evidence of Weak Versus Strong Parochial Altruism. <i>Frontiers in Psychology</i> , 2016, 7, 1535.	2.1	6
60	The brighter the light, the deeper the shadow: Morality also fuels aggression, conflict, and violence. <i>Behavioral and Brain Sciences</i> , 2018, 41, e98.	0.7	6
61	The power of defaults in intergroup conflict. <i>Organizational Behavior and Human Decision Processes</i> , 2022, 168, 104105.	2.5	6
62	Editorial: Parochial Altruism: Pitfalls and Prospects. <i>Frontiers in Psychology</i> , 2016, 7, 1004.	2.1	5
63	Individual preferences for voluntary vs. mandatory vaccination policies: an experimental analysis. <i>European Journal of Public Health</i> , 2019, 30, 50-55.	0.3	5
64	The conflict-cooperation effect persists under intragroup payoff asymmetry. <i>Group Processes and Intergroup Relations</i> , 2021, 24, 815-835.	3.9	5
65	Are groups more competitive, more selfish-rational or more prosocial bargainers?. <i>Journal of Behavioral and Experimental Economics</i> , 2019, 78, 146-159.	1.2	4
66	Mechanisms and Consequences of Anthropomorphizing Autonomous Products. <i>Schmalenbach Business Review</i> , 2020, 72, 485-510.	0.9	4
67	Reply to Weisel: From polarization to vaccination and back. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, e2102717118.	7.1	4
68	Drawbacks of communicating refugee vaccination rates. <i>Lancet Infectious Diseases</i> , The, 2017, 17, 364-365.	9.1	3
69	The Development of Prosociality: Evidence for a Negative Association between Age and Prosocial Value Orientation from a Representative Sample in Austria. <i>Games</i> , 2021, 12, 67.	0.6	3
70	Cultural Diversity Calls for Culture-Sensitive Health Communication. <i>Medical Decision Making</i> , 2016, 36, 795-797.	2.4	2
71	Sensitive attitudes and adherence to recommendations during the COVID-19 pandemic: Comparing direct and indirect questioning techniques. <i>Personality and Individual Differences</i> , 2022, 190, 111525.	2.9	2
72	Lessons learned about willingness to adopt various protective measures during the early COVID-19 pandemic in three countries. <i>PLoS ONE</i> , 2022, 17, e0265892.	2.5	2

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73	A note on the endogeneity of attacker and defender roles in asymmetric conflicts. Behavioral and Brain Sciences, 2019, 42, e139.	0.7	1
74	Reply to Komatsu etÂal.: From local social mindfulness to global sustainability efforts?. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, e2119303118.	7.1	1
75	Reply to Nielsen etÂal.: Social mindfulness is associated with countriesâ€™ environmental performance and individual environmental concern. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, .	7.1	1
76	Evolved Psychology of Warfare. , 2021, , 2815-2818.		0
77	Evolved Psychology of Warfare. , 2016, , 1-3.		0