

# Snejina Michailova

## List of Publications by Year in descending order

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Version: 2024-02-01

101  
papers

4,966  
citations

186265

28  
h-index

102487

66  
g-index

108  
all docs

108  
docs citations

108  
times ranked

3061  
citing authors

#	ARTICLE	IF	CITATIONS
1	Governing Knowledge Sharing in Organizations: Levels of Analysis, Governance Mechanisms, and Research Directions. <i>Journal of Management Studies</i> , 2010, 47, 455-482.	8.3	495
2	Diagnosing and Fighting Knowledge-Sharing Hostility. <i>Organizational Dynamics</i> , 2002, 31, 60-73.	2.6	380
3	Knowledge sharing, knowledge leaking and relative innovation performance: An empirical study. <i>Technovation</i> , 2015, 35, 22-31.	7.8	375
4	Personal Networking in Russia and China: <i>European Management Journal</i> , 2003, 21, 509-519.	5.1	337
5	National Cultural Influences on Knowledge Sharing: A Comparison of China and Russia. <i>Journal of Management Studies</i> , 2006, 43, 383-405.	8.3	286
6	Knowledge-Sharing Hostility in Russian Firms. <i>California Management Review</i> , 2003, 45, 59-77.	6.3	267
7	Knowledge transfer and expatriation in multinational corporations. <i>Employee Relations</i> , 2004, 26, 663-679.	2.4	262
8	Cultural Intelligence: A Review and New Research Avenues. <i>International Journal of Management Reviews</i> , 2018, 20, 99-119.	8.3	189
9	Subsidiary knowledge flows in multinational corporations: Research accomplishments, gaps, and opportunities. <i>Journal of World Business</i> , 2012, 47, 383-396.	7.7	182
10	Facilitating knowledge sharing in Russian and Chinese subsidiaries: the role of personal networks and group membership. <i>Journal of Knowledge Management</i> , 2004, 8, 84-94.	5.1	144
11	Contextualizing in International Business research: Why do we need more of it and how can we be better at it?. <i>Scandinavian Journal of Management</i> , 2011, 27, 129-139.	1.9	143
12	When common sense becomes uncommon: participation and empowerment in Russian companies with Western participation. <i>Journal of World Business</i> , 2002, 37, 180-187.	7.7	100
13	Organizational values and knowledge sharing in multinational corporations: The Danisco case. <i>International Business Review</i> , 2012, 21, 59-70.	4.8	98
14	Dynamic capabilities and innovation in MNC subsidiaries. <i>Journal of World Business</i> , 2015, 50, 576-583.	7.7	88
15	Why the world economy needs, but will not get, more globalization in the post-COVID-19 decade. <i>Journal of International Business Studies</i> , 2022, 53, 172-186.	7.3	85
16	Knowledge-sharing hostility and governance mechanisms: an empirical test. <i>Journal of Knowledge Management</i> , 2012, 16, 754-773.	5.1	83
17	Working in the Middle East: Western female expatriates' experiences in the United Arab Emirates. <i>International Journal of Human Resource Management</i> , 2012, 23, 625-644.	5.3	80
18	External knowledge sharing and radical innovation: the downsides of uncontrolled openness. <i>Journal of Knowledge Management</i> , 2018, 22, 1104-1123.	5.1	69

#	ARTICLE	IF	CITATIONS
19	Institutional Explanations of Cross-border Alliance Modes: The Case of Emerging Economies Firms. <i>Management International Review</i> , 2008, 48, 551-576.	3.3	62
20	Why modern slavery thrives in multinational corporationsâ€™ global value chains. <i>Multinational Business Review</i> , 2018, 26, 194-206.	2.5	61
21	Effects of Partnership Quality, Talent Management, and Global Mindset on Performance of Offshore IT Service Providers in India. <i>Journal of International Management</i> , 2013, 19, 333-346.	4.2	58
22	Breaking the Silence About Exiting Fieldwork: A Relational Approach and Its Implications For Theorizing. <i>Academy of Management Review</i> , 2014, 39, 138-161.	11.7	56
23	Dual Allegiance and Knowledge Sharing in Inter-firm R&D Collaborations. <i>Organizational Dynamics</i> , 2010, 39, 37-47.	2.6	47
24	Contrasts in culture: Russian and Western perspectives on organizational change. <i>Academy of Management Perspectives</i> , 2000, 14, 99-112.	6.8	47
25	Knowledge Management Systems in Multinational Corporations: Typology and Transitional Dynamics. <i>Long Range Planning</i> , 2007, 40, 314-340.	4.9	45
26	Neither Ghettoed Nor Cosmopolitan. <i>Management International Review</i> , 2013, 53, 291-318.	3.3	45
27	Small firm internationalization through experiential learning: The moderating role of socialization tactics. <i>Journal of World Business</i> , 2008, 43, 243-254.	7.7	43
28	A more expansive perspective on translation in IB research: Insights from the Russian Handbook of Knowledge Management. <i>Journal of International Business Studies</i> , 2014, 45, 906-918.	7.3	39
29	From group-based work to organisational learning: the role of communication forms and knowledge sharing. <i>Knowledge Management Research and Practice</i> , 2011, 9, 73-83.	4.1	33
30	Blockbusters or Bridge-Builders? The Role of Western Trainers in Developing New Entrepreneurialism in Eastern Europe. <i>Management Learning</i> , 2001, 32, 419-436.	2.1	29
31	The impact of group membership on knowledge sharing in Russia and China. <i>International Journal of Emerging Markets</i> , 2006, 1, 21-34.	2.2	28
32	Russia: as solid as a BRIC?. <i>Critical Perspectives on International Business</i> , 2013, 9, 5-18.	2.0	28
33	Knowledge transfer between Russian and Western firms. <i>Critical Perspectives on International Business</i> , 2011, 7, 250-270.	2.0	27
34	Modern slavery and international business scholarship: the governance nexus. <i>Critical Perspectives on International Business</i> , 2019, 15, 139-157.	2.0	27
35	The role of state ownership and home government political support in Russian multinationalsâ€™ internationalization. <i>International Journal of Emerging Markets</i> , 2019, 14, 436-450.	2.2	26
36	Organization and Management Research in Transition Economies. <i>Journal of East-West Business</i> , 2001, 6, 7-46.	0.7	25

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37	Rethinking Ethnocentrism in International Business Research. <i>Global Strategy Journal</i> , 2017, 7, 335-353.	7.4	21
38	Innovation management research methods: embracing rigor and diversity. <i>R and D Management</i> , 2020, 50, 297-308.	5.3	20
39	MNCs and knowledge management: a typology and key features. <i>Journal of Knowledge Management</i> , 2006, 10, 44-54.	5.1	19
40	Effective talent retention approaches. <i>Human Resource Management International Digest</i> , 2018, 26, 16-19.	0.0	19
41	Western management training in Eastern Europe: trends and developments over a decade. <i>Human Resource Development International</i> , 2009, 12, 117-133.	4.0	18
42	Sources of Competitiveness of Offshore IT Service Providers in India: Towards a Conceptual Framework. <i>Competition and Change</i> , 2011, 15, 196-220.	4.2	18
43	Linking international experience and cultural intelligence development. <i>Journal of Global Mobility</i> , 2018, 6, 59-78.	1.9	17
44	Knowledge Sharing in Consulting Companies: Opportunities and Limitations of Knowledge Codification. <i>Journal of Information and Knowledge Management</i> , 2005, 04, 201-212.	1.1	16
45	Knowledge Governance: Themes and Questions. , 2009, , 1-24.		16
46	Knowledge Management in Transition Economies: Selected Key Issues and Possible Research Avenues. <i>Organizations and Markets in Emerging Economies</i> , 2010, 1, 68-81.	0.7	15
47	Contextualising Fieldwork: Reflections on Conducting Research in Eastern Europe. , 2004, , .		14
48	Subsidiaries of Multinational Corporations. <i>Journal of Leadership and Organizational Studies</i> , 2016, 23, 116-127.	4.0	13
49	The "tortuous evolution" of international management research: Critical issues on the way to maturity. <i>Thunderbird International Business Review</i> , 2011, 53, 299-310.	1.8	12
50	Cognition and knowledge sharing in post-acquisition integration: insights from Indian IT acquiring firms. <i>Journal of Asia Business Studies</i> , 2014, 8, 146-167.	2.2	12
51	How host organizations prepare for and learn from expatriate assignments. <i>Thunderbird International Business Review</i> , 2020, 62, 329-342.	1.8	12
52	Holding On While Letting Go: Neocolonialism as Organizational Identity Work in a Multinational Corporation. <i>Organization Studies</i> , 2020, 41, 1469-1489.	5.3	12
53	Host country nationals' interaction adjustment as a social exchange: A theoretical model. <i>Journal of Organizational Behavior</i> , 2021, 42, 684-698.	4.7	12
54	DUAL ALLEGIANCE, KNOWLEDGE SHARING, AND KNOWLEDGE PROTECTION: AN EMPIRICAL EXAMINATION. <i>International Journal of Innovation Management</i> , 2013, 17, 1340022.	1.2	11

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55	Decision making in organisations hostile to knowledge sharing. <i>Journal of East European Management Studies</i> , 2004, 9, 6-18.	0.3	11
56	Critiquing the marginalised place of research on women within international business. <i>Critical Perspectives on International Business</i> , 2016, 12, 348-368.	2.0	10
57	Ethnocentric HRM practices: evidence from Western MNEs in Ghana. <i>International Journal of Emerging Markets</i> , 2020, 15, 829-848.	2.2	10
58	The Bulgarian Experience in the Privatization Process. <i>Eastern European Economics</i> , 1997, 35, 75-92.	1.4	8
59	Subsidiary internal and external embeddedness: trade-up and trade-off. <i>International Journal of Multinational Corporation Strategy</i> , 2016, 1, 133.	0.1	8
60	“They make a business out of desperate people”: The role of recruitment agents in cross-border labour chains. <i>Australian Journal of Management</i> , 2021, 46, 672-689.	2.2	8
61	Knowledge Governance: What have We Learned? and Where are We Heading?. , 2009, , 272-288.		8
62	The Development of Russian Multinational Enterprises From the 1990s to the Present. <i>Organizations and Markets in Emerging Economies</i> , 2014, 5, 59-78.	0.7	8
63	HRM in the transition states of Central and Eastern Europe and the former Soviet Union. , 2018, , .		8
64	Emerging economies firms' expansion in the European Union: acquisitions vs. alliances. <i>European Journal of International Management</i> , 2007, 1, 315.	0.2	7
65	Geographical Proximity and Inter-Firm Collaboration. <i>Journal of General Management</i> , 2011, 36, 71-87.	1.2	7
66	A critical view of Russia's IPO market: a sign of success or a reason for caution?. <i>Critical Perspectives on International Business</i> , 2013, 9, 226-242.	2.0	7
67	Aztec multilatinas: characteristics and strategies of Mexican multinationals. <i>Review of International Business and Strategy</i> , 2018, 28, 2-18.	3.3	7
68	MNEs from Russia and CIS: from national champions to global players. <i>International Journal of Emerging Markets</i> , 2019, 14, 382-384.	2.2	7
69	Home governments and MNEs in Russia: Relationships and MNE external legitimacy. <i>Journal of International Management</i> , 2021, 27, 100847.	4.2	7
70	The Transition States of Central and Eastern Europe and the Former Soviet Union. , 2012, , .		7
71	Expatriates' families: A systematic literature review and research agenda. <i>Human Resource Management Review</i> , 2021, , 100877.	4.8	7
72	Lessons from beyond the Great Wall: what cross-cultural management researchers can learn from the Middle Kingdom. <i>European Journal of Cross-Cultural Competence and Management</i> , 2010, 1, 188.	0.1	6

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73	What's happening to international business?. Critical Perspectives on International Business, 2014, 10, 51-64.	2.0	6
74	To Orchestrate MNC Intra-Firm Relationships, One Needs to Understand them. Advances in International Management, 2014, , 377-402.	0.3	6
75	Expatriate Selection: A Historical Overview and Criteria for Decision-Making. International Business and Management, 2016, , 1-24.	0.1	6
76	Embracing localization: evidence from Western MNEs in Ghana. Cross Cultural and Strategic Management, 2018, 25, 690-715.	1.7	6
77	Sleepless Nights While Our Doctoral Students Are in the Field: Supervisor Reflections on Ethical Challenges. Journal of Management Inquiry, 2022, 31, 97-112.	3.9	6
78	Tackling Modern Slavery, the Ugliest Phenomenon of Our Times: An Invitation to the IB Scholarly Community. AIB Insights, 2018, 18, .	1.8	6
79	Talent management, organizational ambidexterity, and firm performance: Evidence from Russian firms. Thunderbird International Business Review, 2022, 64, 379-392.	1.8	6
80	Gender, talent management and firm performance: MNCs' female-focused talent management practices in Russia. Employee Relations, 2022, 44, 850-869.	2.4	6
81	The Role of Personal Networks in Russian MNCs' Internationalization. International Finance Review, 2014, , 73-95.	0.6	5
82	Does exposure to host country language during international experiences influence the development of cultural intelligence?. European Journal of International Management, 2017, 11, 733.	0.2	5
83	Bulgarian Bone Marrow Donors Registry's past and future directions. Cell and Tissue Banking, 2008, 9, 347-351.	1.1	4
84	Socialization Tactics as a Governance Mechanism in R&D Collaborations. , 2009, , 191-219.		4
85	Russian Voices from a Danish Company. Business Strategy Review, 1999, 10, 65-78.	0.0	3
86	INTRAORGANIZATIONAL KNOWLEDGE SHARING IN KNOWLEDGE INTENSIVE FIRMS. , 2004, , .		3
87	How can research on culture in international business be made more interesting. European Journal of Cross-Cultural Competence and Management, 2019, 5, 1.	0.1	3
88	Ventriloquial Authority in Management Learning and Education: A Communication as Constitutive of Learning and Education Perspective. Academy of Management Learning and Education, 2023, 22, 312-330.	2.5	3
89	Female Self-Initiated Expatriates in the United Arab Emirates: An Unexpected Trifecta. , 2013, , 117-135.		2
90	Multinational enterprises' narratives about and approaches to modern slavery: an exploratory study. Review of International Business and Strategy, 2023, 33, 199-218.	3.3	2

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91	Constructing management in Eastern Europe. Journal of World Business, 2003, 38, 165-167.	7.7	1
92	Knowledge transfer and absorptive capacity in Russianâ€Western business settings. Critical Perspectives on International Business, 2011, 7, 367-374.	2.0	1
93	Musings on Current State of International Management Research. , 0, , 180-181.		1
94	Criticality in Management Education: What Is It? and What It Is Not. Proceedings - Academy of Management, 2015, 2015, 13032.	0.1	1
95	Is Irresponsible Business Immune to COVID-19? The Case of Modern Slavery. , 2020, , 257-263.		1
96	From Host Country Nationals to Entrepreneurs: Insights from Professional Service Ventures in Vietnam. Management and Organization Review, 0, , 1-32.	2.1	0
97	Cluster Membership, Knowledge and SMEsâ€™ Internationalization. , 2011, , 126-150.		0
98	Approaching the Macro-Micro Interface in Transitional Societies: Evidence from Bulgaria. Journal of East European Management Studies, 1996, 1, 44-71.	0.3	0
99	Western-Russian Acquisition Negotiations and Post-Acquisition Integration: A Case Study. , 2017, , 245-258.		0
100	To Orchestrate MNC Intra-Firm Relationships, One Needs to Understand them. Advances in International Management, 2014, 27, 377-402.	0.3	0
101	Informal Networks in the Russian Business Context: The Case of Russian Multinationalsâ€™ Political Networks. , 2022, , 147-164.		0