

Torger Reve

List of Publications by Year in descending order

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Version: 2024-02-01

25
papers

2,498
citations

567281

15
h-index

642732

23
g-index

25
all docs

25
docs citations

25
times ranked

1037
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----------|
| 1 | The mediating role of cash slack in the related variety and sales growth relationship: Evidence from Norway. <i>Norsk Geografisk Tidsskrift</i> , 2022, 76, 29-41. | 0.7 | 1 |
| 2 | Unpacking the U-shaped relationship between related variety and firm sales: Evidence from Japan. <i>Papers in Regional Science</i> , 2021, 100, 1136-1158. | 1.9 | 3 |
| 3 | THE EVOLUTION PROCESS OF ENTREPRENEURSHIP STUDIES IN THE 21ST CENTURY: RESEARCH INSIGHTS FROM TOP BUSINESS AND ECONOMICS JOURNALS. <i>Journal of Economic Surveys</i> , 2020, 34, 922-951. | 6.6 | 8 |
| 4 | A LITERATURE REVIEW OF CLUSTER THEORY: ARE RELATIONS AMONG CLUSTERS IMPORTANT?. <i>Journal of Economic Surveys</i> , 2018, 32, 1201-1220. | 6.6 | 15 |
| 5 | Future Prospects of Marine Aquaculture. , 2018, , . | | 5 |
| 6 | Cluster and co-located cluster effects: An empirical study of six Chinese city regions. <i>Research Policy</i> , 2016, 45, 1984-1995. | 6.4 | 23 |
| 7 | Relations among Clusters. <i>European Planning Studies</i> , 2015, 23, 828-845. | 2.9 | 5 |
| 8 | Relations among Clusters in Six Chinese City Regions. <i>European Planning Studies</i> , 2013, 21, 1189-1209. | 2.9 | 11 |
| 9 | Transaction Cost Analysis in Marketing: Looking Back, Moving Forward. <i>Journal of Retailing</i> , 2010, 86, 248-256. | 6.2 | 34 |
| 10 | Inter-firm governance and structural power in industrial relationships: the moderating effect of bargaining power on the contractual safeguarding of specific assets. <i>Scandinavian Journal of Management</i> , 2002, 18, 261-284. | 1.9 | 55 |
| 11 | Asymmetrical deployment of specific assets and contractual safeguarding in industrial purchasing relationships. <i>Journal of Business Research</i> , 2001, 51, 101-113. | 10.2 | 73 |
| 12 | Forming strategic alliances for asset development. <i>Scandinavian Journal of Management</i> , 1998, 14, 151-165. | 1.9 | 33 |
| 13 | Price, authority and trust in international distribution channel relationships. <i>Scandinavian Journal of Management</i> , 1994, 10, 225-244. | 1.9 | 12 |
| 14 | Contracts and Commitment: Economic and Sociological Perspectives on Employment Relations. <i>Human Relations</i> , 1993, 46, 1103-1132. | 5.4 | 41 |
| 15 | Relational Contracting and Distribution Channel Cohesion. <i>Journal of Marketing Channels</i> , 1993, 2, 27-60. | 0.4 | 23 |
| 16 | The organization of employment relations: Integrating sociological and economic approaches. <i>Scandinavian Journal of Management</i> , 1992, 8, 301-318. | 1.9 | 4 |
| 17 | Transmitting signals to consumers for competitive advantage. <i>Business Horizons</i> , 1990, 33, 58-66. | 5.2 | 93 |
| 18 | In memory of Johan Arndt. <i>Scandinavian Journal of Management Studies</i> , 1986, 2, 163-164. | 0.3 | 0 |

| # | ARTICLE | IF | CITATIONS |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----------|
| 19 | Organization and governance in construction. International Journal of Project Management, 1984, 2, 17-25. | 5.6 | 97 |
| 20 | The Environment of Marketing Channel Dyads: A Framework for Comparative Analysis. Journal of Marketing, 1983, 47, 55-67. | 11.3 | 379 |
| 21 | The Reliability and Validity of Key Informant Data from Dyadic Relationships in Marketing Channels. Journal of Marketing Research, 1982, 19, 517. | 4.8 | 293 |
| 22 | The Reliability and Validity of Key Informant Data from Dyadic Relationships in Marketing Channels. Journal of Marketing Research, 1982, 19, 517-524. | 4.8 | 460 |
| 23 | Organizational buying in the offshore oil industry. Industrial Marketing Management, 1982, 11, 275-282. | 6.7 | 32 |
| 24 | Distribution Channels as Political Economies: A Framework for Comparative Analysis. Journal of Marketing, 1980, 44, 52. | 11.3 | 596 |
| 25 | Interorganizational Relations In Marketing Channels. Academy of Management Review, 1979, 4, 405-416. | 11.7 | 202 |