

# Pascual Berrone

## List of Publications by Year in descending order

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Version: 2024-02-01

51  
papers

10,304  
citations

201674

27  
h-index

276875

41  
g-index

51  
all docs

51  
docs citations

51  
times ranked

4823  
citing authors

#	ARTICLE	IF	CITATIONS
1	Socioemotional Wealth in Family Firms. <i>Family Business Review</i> , 2012, 25, 258-279.	6.6	1,858
2	Socioemotional Wealth and Corporate Responses to Institutional Pressures: Do Family-Controlled Firms Pollute Less?. <i>Administrative Science Quarterly</i> , 2010, 55, 82-113.	6.9	1,304
3	The Bind that Ties: Socioemotional Wealth Preservation in Family Firms. <i>Academy of Management Annals</i> , 2011, 5, 653-707.	9.6	1,189
4	Necessity as the mother of "green" inventions: Institutional pressures and environmental innovations. <i>Strategic Management Journal</i> , 2013, 34, 891-909.	7.3	1,014
5	Environmental Performance and Executive Compensation: An Integrated Agency-Institutional Perspective. <i>Academy of Management Journal</i> , 2009, 52, 103-126.	6.3	750
6	Corporate governance and environmental performance: is there really a link?. <i>Strategic Management Journal</i> , 2012, 33, 885-913.	7.3	706
7	Socioemotional Wealth and Proactive Stakeholder Engagement: Why Family-Controlled Firms Care More about their Stakeholders. <i>Entrepreneurship Theory and Practice</i> , 2012, 36, 1153-1173.	10.2	484
8	The Bind that Ties: Socioemotional Wealth Preservation in Family Firms. <i>Academy of Management Annals</i> , 2011, 5, 653-707.	9.6	469
9	Are Family Firms Really More Socially Responsible?. <i>Entrepreneurship Theory and Practice</i> , 2014, 38, 1295-1316.	10.2	363
10	Does Greenwashing Pay Off? Understanding the Relationship Between Environmental Actions and Environmental Legitimacy. <i>Journal of Business Ethics</i> , 2017, 144, 363-379.	6.0	248
11	Corporate Ethical Identity as a Determinant of Firm Performance: A Test of the Mediating Role of Stakeholder Satisfaction. <i>Journal of Business Ethics</i> , 2007, 76, 35-53.	6.0	242
12	Reverse logistics, stakeholders' influence, organizational slack, and managers' posture. <i>Journal of Business Research</i> , 2007, 60, 463-473.	10.2	169
13	Smart Cities, Sustainable Progress: Opportunities for Urban Development. <i>IESE Insight</i> , 2012, , 50-57.	0.1	163
14	The Power of One to Make a Difference: How Informal and Formal CEO Power Affect Environmental Sustainability. <i>Journal of Business Ethics</i> , 2017, 145, 293-308.	6.0	156
15	Measuring Environmental Strategy: Construct Development, Reliability, and Validity. <i>Business and Society</i> , 2011, 50, 71-115.	6.4	136
16	Do the Type and Number of Blockholders Influence R&D Investments? New evidence from Spain. <i>Corporate Governance: an International Review</i> , 2007, 15, 828-842.	2.4	131
17	A Socioemotional Wealth Approach to CEO Career Horizons in Family Firms. <i>Journal of Management Studies</i> , 2015, 52, 555-583.	8.3	126
18	Does Stakeholder Management have a Dark Side?. <i>Journal of Business Ethics</i> , 2009, 89, 491-507.	6.0	106

#	ARTICLE	IF	CITATIONS
19	Understanding Community Dynamics in the Study of Grand Challenges: How Nonprofits, Institutional Actors, and the Community Fabric Interact to Influence Income Inequality. <i>Academy of Management Journal</i> , 2016, 59, 1940-1964.	6.3	98
20	The pros and cons of rewarding social responsibility at the top. <i>Human Resource Management</i> , 2009, 48, 959-971.	5.8	94
21	EASIER: An Evaluation Model for Public-Private Partnerships Contributing to the Sustainable Development Goals. <i>Sustainability</i> , 2019, 11, 2339.	3.2	56
22	Understanding the impact of symbolic and substantive environmental actions on organizational reputation. <i>Industrial Marketing Management</i> , 2021, 92, 307-320.	6.7	54
23	Impact of informal institutions on the prevalence, strategy, and performance of family firms: A meta-analysis. <i>Journal of International Business Studies</i> , 2022, 53, 1153-1177.	7.3	51
24	Conflict between Controlling Family Owners and Minority Shareholders: Much Ado about Nothing?. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 999-1027.	10.2	49
25	The Impact of Symbolic and Substantive Actions on Environmental Legitimacy. <i>SSRN Electronic Journal</i> , 0, , .	0.4	38
26	Determinants of Performance in Microenterprises: Preliminary Evidence from Argentina. <i>Journal of Small Business Management</i> , 2014, 52, 477-500.	4.8	36
27	The Open Kimono. <i>California Management Review</i> , 2016, 59, 39-70.	6.3	36
28	Leader beliefs and CSR for employees: the case of telework provision. <i>Leadership and Organization Development Journal</i> , 2016, 37, 609-634.	3.0	35
29	Grassroots Resistance to Digital Platforms and Relational Business Model Design to Overcome It: A Conceptual Framework. <i>Strategy Science</i> , 2020, 5, 271-291.	2.9	31
30	Executive compensation in North American high-technology firms: a contextual approach. <i>International Journal of Human Resource Management</i> , 2008, 19, 1534-1552.	5.3	17
31	Localizing Sustainable Development Goals: Nonprofit Density and City Sustainability. <i>Academy of Management Discoveries</i> , 2019, 5, 487-513.	2.9	17
32	The stakeholder value proposition of digital platforms in an urban ecosystem. <i>Research Policy</i> , 2022, 51, 104488.	6.4	17
33	Where smart meets sustainability: The role of Smart Governance in achieving the Sustainable Development Goals in cities. <i>BRQ Business Research Quarterly</i> , 2023, 26, 27-44.	3.7	16
34	Can Institutional Forces Create Competitive Advantage? An Empirical Examination of Environmental Innovation. <i>SSRN Electronic Journal</i> , 2007, , .	0.4	11
35	Can environmental innovation be a conventional source of higher market valuation?. <i>Journal of Business Research</i> , 2022, 142, 113-121.	10.2	11
36	Green Keys to Unlock Competitive Advantage: Turning Pressure Into Possibility. <i>IESE Insight</i> , 0, , 50-57.	0.1	5

#	ARTICLE	IF	CITATIONS
37	The Role of Ownership on Norm-conforming Environmental Initiatives: Lessons from China. Proceedings - Academy of Management, 2013, 2013, 12962.	0.1	5
38	Ethical Challenges in Strategic Management: The 19th IESE International Symposium on Ethics, Business and Society. Journal of Business Ethics, 2018, 152, 887-898.	6.0	4
39	Being a scholar in Iberoamerica: a long and winding road. Management Research, 2010, 8, 64-74.	0.7	2
40	Business lessons from the soccer World Cup. Management Research, 2011, 9, 73-78.	0.7	2
41	The Power of One: How CEO Power Affects Corporate Environmental Sustainability. Proceedings - Academy of Management, 2015, 2015, 12338.	0.1	2
42	Letâ€™s talk: Examining Dialogue among Firms and Outside Actors on Social and Environmental Issues. Proceedings - Academy of Management, 2014, 2014, 15050.	0.1	2
43	Creating Value for Others: The Role of Nonprofits in Improving Community Environmental Performance. Proceedings - Academy of Management, 2017, 2017, 15638.	0.1	1
44	"The family-legitimizing environment and the prevalence, strategy, and performance of family firms". Proceedings - Academy of Management, 2016, 2016, 11485.	0.1	0
45	A Behavioral Perspective of Search in Nonprofit Organizations. Proceedings - Academy of Management, 2020, 2020, 14089.	0.1	0
46	A Longitudinal Investigation of Institutional Dualism: Strategic Responses to Legitimacy Gaps. Proceedings - Academy of Management, 2013, 2013, 10908.	0.1	0
47	Beyond Symbolism: Do Symbolic Environmental Actions Improve Organizational Reputation?. Proceedings - Academy of Management, 2014, 2014, 15780.	0.1	0
48	Tackling Inequality: How Nonprofits Leverage Institutions and Community Fabric to Reduce Poverty. Proceedings - Academy of Management, 2015, 2015, 15032.	0.1	0
49	Environmental Innovation and Market Value: The Mediating Role of Environmental Legitimacy. Proceedings - Academy of Management, 2015, 2015, 17587.	0.1	0
50	We can work it out? Examining Barriers to the Disruption of Polluting Practices in US Communities. Proceedings - Academy of Management, 2016, 2016, 14601.	0.1	0
51	"CEO Pay, Risk, and Bank Failure: Are We Rewarding Failure?". Proceedings - Academy of Management, 2016, 2016, 12290.	0.1	0