

Robert Folger

List of Publications by Year in descending order

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94
papers

10,400
citations

61984

43
h-index

69250

77
g-index

105
all docs

105
docs citations

105
times ranked

4606
citing authors

#	ARTICLE	IF	CITATIONS
1	Introducing the Special Issue on "Social Justice: Lessons Learned and Needed Research", Social Justice Research, 2022, 35, 1.	1.1	0
2	An exploratory examination of organizational insiders'™ descriptive and normative perceptions of cyber-relevant rights and responsibilities. Computers and Security, 2020, 99, 102038.	6.0	4
3	Other-Focused Emotion Triads. , 2020, , 452-467.		1
4	Breaking the cycle of abusive supervision: How disidentification and moral identity help the trickle-down change course.. Journal of Applied Psychology, 2019, 104, 164-182.	5.3	42
5	Cheating under pressure: A self-protection model of workplace cheating behavior.. Journal of Applied Psychology, 2018, 103, 54-73.	5.3	144
6	A Critical Analysis of the Conceptualization and Measurement of Organizational Justice: Is It Time for Reassessment?. Academy of Management Annals, 2017, 11, 919-959.	9.6	101
7	Abduction 101: Reasoning processes to aid discovery. Human Resource Management Review, 2017, 27, 306-315.	4.8	52
8	The Effect of a Consciously Set and a Primed Goal on Fair Behavior. Human Resource Management, 2016, 55, 789-807.	5.8	17
9	Delivering Bad News: How Procedural Unfairness Affects Messengers'™ Distancing and Refusals. Journal of Business Ethics, 2016, 136, 43-55.	6.0	13
10	The "Right" and the "Good" in Ethical Leadership: Implications for Supervisors'™ Performance and Promotability Evaluations. Journal of Business Ethics, 2016, 137, 743-755.	6.0	27
11	Third parties'™ reactions to the abusive supervision of coworkers.. Journal of Applied Psychology, 2015, 100, 1040-1055.	5.3	212
12	Framing effects in justice perceptions: Prospect theory and counterfactuals. Organizational Behavior and Human Decision Processes, 2015, 126, 27-36.	2.5	25
13	Then and Now: Organizational Justice. Proceedings - Academy of Management, 2015, 2015, 12198.	0.1	0
14	Evolving Concepts of Evolution: The Case of Shame and Guilt. Social and Personality Psychology Compass, 2014, 8, 659-671.	3.7	3
15	Abusive Supervision Climate: A Multiple-Mediation Model of its Impact on Group Outcomes. Academy of Management Journal, 2014, 57, 1513-1534.	6.3	151
16	Supervisors' exceedingly difficult goals and abusive supervision: The mediating effects of hindrance stress, anger, and anxiety. Journal of Organizational Behavior, 2014, 35, 358-372.	4.7	153
17	The "Right" and the "Good" in Ethical Leadership. Proceedings - Academy of Management, 2014, 2014, 11222.	0.1	1
18	Observer reactions to interpersonal injustice: The roles of perpetrator intent and victim perception. Journal of Organizational Behavior, 2013, 34, 327-349.	4.7	45

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19	Bounded autonomy and behavioral ethics: Deonance and reactance as competing motives. <i>Human Relations</i> , 2013, 66, 905-924.	5.4	37
20	Every Cloud Has a Silver Lining: Positive Effects of Deviant Coworkers. <i>Journal of Social Psychology</i> , 2012, 152, 586-612.	1.5	14
21	Moral Resources. <i>Critical Issues in Social Justice</i> , 2012, , 149-159.	0.2	4
22	The importance of contextual variables when judging fairness: An examination of counterfactual thoughts and fairness theory. <i>Organizational Behavior and Human Decision Processes</i> , 2011, 114, 127-141.	2.5	67
23	The relationship between ethical leadership and core job characteristics. <i>Journal of Organizational Behavior</i> , 2010, 31, 259-278.	4.7	506
24	Triangle model of fairness: investigating spillovers and reciprocal transfers. <i>Journal of Service Management</i> , 2010, 21, 515-530.	7.2	3
25	Business Ethics and the Brain: <i>Rommel Salvador and Robert G. Folger</i>. <i>Business Ethics Quarterly</i> , 2009, 19, 1-31.	1.5	75
26	Research on Corruption and Unethical Behavior in Organizations: The Use of Conjoint Analysis. , 2009, , ,		0
27	Is Management Theory Too "Self-ish"? <i>Journal of Management</i> , 2008, 34, 1127-1151.	9.3	59
28	Self-interest: defining and understanding a human motive. <i>Journal of Organizational Behavior</i> , 2005, 26, 985-991.	4.7	91
29	Prior Experiences as Temporal Frames of Reference in Social Justice: The Influence of Previous Fairness Experiences on Reactions to New and Old Supervisors. <i>Social Justice Research</i> , 2005, 18, 99-120.	1.1	21
30	Fairness and Transaction Costs: The Contribution of Organizational Justice Theory to an Integrative Model of Economic Organization. <i>Organization Science</i> , 2004, 15, 719-729.	4.5	115
31	When Social Accounts Backfire: The Exacerbating Effects of a Polite Message or an Apology on Reactions to an Unfair Outcome1. <i>Journal of Applied Social Psychology</i> , 2004, 34, 322-341.	2.0	93
32	High procedural fairness heightens the effect of outcome favorability on self-evaluations: An attributional analysis. <i>Organizational Behavior and Human Decision Processes</i> , 2003, 91, 51-68.	2.5	84
33	Deontic justice: the role of moral principles in workplace fairness. <i>Journal of Organizational Behavior</i> , 2003, 24, 1019-1024.	4.7	307
34	The Impact of Community Violence and an Organization's Procedural Justice Climate on Workplace Aggression. <i>Academy of Management Journal</i> , 2003, 46, 317-326.	6.3	68
35	The Just World and Winston Churchill: An Approach/Avoidance Conflict about Psychological Distance When Harming Victims. , 2002, , 168-186.		9
36	Is virtue its own reward? Self-sacrificial decisions for the sake of fairness. <i>Organizational Behavior and Human Decision Processes</i> , 2002, 89, 839-865.	2.5	322

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37	Social Comparison and Fairness. , 2000, , 423-441.		30
38	Personality as a Moderator in the Relationship Between Fairness and Retaliation. Academy of Management Journal, 1999, 42, 100-108.	6.3	21
39	The Use of Personality and the Five-Factor Model to Predict New Business Ventures: From Outplacement to Start-up. Journal of Vocational Behavior, 1999, 54, 82-101.	3.4	58
40	Unfairness and resistance to change: hardship as mistreatment. Journal of Organizational Change Management, 1999, 12, 35-50.	2.7	186
41	HRM and service fairness: How being fair with employees spills over to customers. Organizational Dynamics, 1999, 27, 7-23.	2.6	219
42	Theorizing as the Thickness of Thin Abstraction. Academy of Management Review, 1999, 24, 742.	11.7	15
43	Theorizing as the Thickness of Thin Abstraction. Academy of Management Review, 1999, 24, 742-758.	11.7	61
44	When Tough Times Make Tough Bosses: Managerial Distancing as a Function of Layoff Blame. Academy of Management Journal, 1998, 41, 79-87.	6.3	29
45	Retaliation in the workplace: The roles of distributive, procedural, and interactional justice.. Journal of Applied Psychology, 1997, 82, 434-443.	5.3	1,467
46	Distributive and procedural justice: Multifaceted meanings and interrelations. Social Justice Research, 1996, 9, 395-416.	1.1	31
47	Elaborating Procedural Fairness: Justice Becomes Both Simpler and more Complex. Personality and Social Psychology Bulletin, 1996, 22, 435-441.	3.0	27
48	PARTICIPATION IN AMERICAN VERSUS JIT SYSTEMS: IS IT THE SAME?. International Journal of Organizational Analysis, 1995, 3, 138-155.	0.5	0
49	Workplace justice and employee worth. Social Justice Research, 1994, 7, 225-240.	1.1	46
50	Equity and derogation of those against whom we have aggressed. Aggressive Behavior, 1993, 19, 355-360.	2.4	7
51	Justice, motivation, and performance beyond role requirements. Employee Responsibilities and Rights Journal, 1993, 6, 239-248.	1.4	78
52	Perspectives on Value Creation: Variations on the Energization Model. Basic and Applied Social Psychology, 1993, 14, 421-436.	2.1	3
53	ESTABLISHING JUSTICE IN TIMES OF ORGANIZATIONAL CHANGE.. Proceedings - Academy of Management, 1993, 1993, 191-195.	0.1	1
54	On Wanting What We Do Not Have. Basic and Applied Social Psychology, 1992, 13, 123-133.	2.1	24

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55	The Workplace and Problem Drinking as Seen by Two Novices. <i>Alcoholism: Clinical and Experimental Research</i> , 1992, 16, 190-198.	2.4	14
56	The Effects of Procedures, Social Accounts, and Benefits Level on Victims' Layoff Reactions. <i>Journal of Applied Social Psychology</i> , 1991, 21, 630-650.	2.0	120
57	Money, Methods, and Theory: On Taking Crano Seriously. <i>Basic and Applied Social Psychology</i> , 1991, 12, 391-404.	2.1	1
58	Toward integration of marketing and organizational behavior in the service economy. <i>Journal of Business Research</i> , 1990, 20, 1-2.	10.2	21
59	Effects of Procedural and Distributive Justice on Reactions to Pay Raise Decisions. <i>Academy of Management Journal</i> , 1989, 32, 115-130.	6.3	124
60	Managerial responsibilities and procedural justice. <i>Employee Responsibilities and Rights Journal</i> , 1989, 2, 79-90.	1.4	238
61	Referent cognitions and task decision autonomy: Beyond equity theory.. <i>Journal of Applied Psychology</i> , 1989, 74, 293-299.	5.3	235
62	Significance tests and the duplicity of binary decisions.. <i>Psychological Bulletin</i> , 1989, 106, 155-160.	6.1	76
63	Meta-analysis Versus Traditional Integrations of Research. , 1988, , 177-194.		0
64	The Laboratory Experiment Versus Field Research. , 1988, , 61-78.		0
65	Subject Roles. , 1988, , 95-120.		0
66	Role Playing Versus Deception. , 1988, , 39-60.		0
67	Debriefing. , 1988, , 139-160.		0
68	The Scientific Status of Social Psychology. , 1988, , 1-20.		0
69	Experiments Versus Quasi-experiments. , 1988, , 79-93.		0
70	Beyond Negative Affectivity:. <i>Journal of Organizational Behavior Management</i> , 1987, 8, 141-158.	1.2	220
71	Distributive and procedural justice in the workplace. <i>Social Justice Research</i> , 1987, 1, 143-159.	1.1	140
72	Relative deprivation and referent cognitions: Distributive and procedural justice effects. <i>Journal of Experimental Social Psychology</i> , 1986, 22, 531-546.	2.2	208

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73	Rethinking Equity Theory. <i>Critical Issues in Social Justice</i> , 1986, , 145-162.	0.2	176
74	Emerging Issues in the Social Psychology of Justice. <i>Critical Issues in Social Justice</i> , 1984, , 3-24.	0.2	35
75	Rain in a Bucket: Publicly Capturing Private Experience. <i>PsycCritiques</i> , 1984, 29, 325-326.	0.0	0
76	Relative deprivation and referent cognitions. <i>Journal of Experimental Social Psychology</i> , 1983, 19, 172-184.	2.2	57
77	Relative deprivation and procedural justifications.. <i>Journal of Personality and Social Psychology</i> , 1983, 45, 268-273.	2.8	165
78	Procedural Justice, Participation, and the Fair Process Effect in Groups and Organizations. , 1983, , 235-256.		305
79	Effect of an Encounter with a Black Panhandler on Subsequent Helping for Blacks. <i>Personality and Social Psychology Bulletin</i> , 1982, 8, 664-671.	3.0	19
80	European Group Dynamics: A Pastiche of Perspectives. <i>PsycCritiques</i> , 1982, 27, 115-116.	0.0	0
81	Microjustice and Macrojustice. <i>Critical Issues in Social Justice</i> , 1981, , 173-202.	0.2	137
82	When rewards reflect competence: A qualification of the overjustification effect.. <i>Journal of Personality and Social Psychology</i> , 1980, 39, 368-376.	2.8	90
83	Distributional and Procedural Aspects of Satisfaction With Citizen-Police Encounters. <i>Basic and Applied Social Psychology</i> , 1980, 1, 281-292.	2.1	240
84	Effects of "voice" and peer opinions on responses to inequity.. <i>Journal of Personality and Social Psychology</i> , 1979, 37, 2253-2261.	2.8	227
85	Justice vs justification effects on productivity: Reconciling equity and dissonance findings. <i>Organizational Behavior and Human Performance</i> , 1978, 22, 465-473.	1.4	13
86	Equity and intrinsic motivation: The role of choice.. <i>Journal of Personality and Social Psychology</i> , 1978, 36, 557-564.	2.8	48
87	Intergroup cooperation and intergroup attraction: The effect of previous interaction and outcome of combined effort. <i>Journal of Experimental Social Psychology</i> , 1977, 13, 131-140.	2.2	118
88	Distributive and procedural justice: Combined impact of voice and improvement on experienced inequity.. <i>Journal of Personality and Social Psychology</i> , 1977, 35, 108-119.	2.8	812
89	Patients' attitudes and attributions to electroconvulsive shock therapy. <i>Journal of Clinical Psychology</i> , 1977, 33, 855-861.	1.9	16
90	A balance theory interpretation of dissonance.. <i>Psychological Review</i> , 1975, 82, 169-183.	3.8	14

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91	Implied threat to behavioral freedom.. Journal of Personality and Social Psychology, 1974, 30, 765-771.	2.8	30
92	Violence and hostility at work: A model of reactions to perceived injustice.. , 0, , 51-85.		99
93	Third-Party Reactions to Workplace Aggression. , 0, , 156-185.		3
94	Beyond Counterproductive Work Behavior: Moral Emotions and Deontic Retaliation Versus Reconciliation.. , 0, , 83-105.		38