

Robert Folger

List of Publications by Year in descending order

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94
papers

10,400
citations

61984

43
h-index

69250

77
g-index

105
all docs

105
docs citations

105
times ranked

4606
citing authors

#	ARTICLE	IF	CITATIONS
1	Retaliation in the workplace: The roles of distributive, procedural, and interactional justice.. Journal of Applied Psychology, 1997, 82, 434-443.	5.3	1,467
2	Distributive and procedural justice: Combined impact of voice and improvement on experienced inequity.. Journal of Personality and Social Psychology, 1977, 35, 108-119.	2.8	812
3	The relationship between ethical leadership and core job characteristics. Journal of Organizational Behavior, 2010, 31, 259-278.	4.7	506
4	Is virtue its own reward? Self-sacrificial decisions for the sake of fairness. Organizational Behavior and Human Decision Processes, 2002, 89, 839-865.	2.5	322
5	Deontic justice: the role of moral principles in workplace fairness. Journal of Organizational Behavior, 2003, 24, 1019-1024.	4.7	307
6	Procedural Justice, Participation, and the Fair Process Effect in Groups and Organizations. , 1983, , 235-256.		305
7	Distributional and Procedural Aspects of Satisfaction With Citizen-Police Encounters. Basic and Applied Social Psychology, 1980, 1, 281-292.	2.1	240
8	Managerial responsibilities and procedural justice. Employee Responsibilities and Rights Journal, 1989, 2, 79-90.	1.4	238
9	Referent cognitions and task decision autonomy: Beyond equity theory.. Journal of Applied Psychology, 1989, 74, 293-299.	5.3	235
10	Effects of "voice" and peer opinions on responses to inequity.. Journal of Personality and Social Psychology, 1979, 37, 2253-2261.	2.8	227
11	Beyond Negative Affectivity.. Journal of Organizational Behavior Management, 1987, 8, 141-158.	1.2	220
12	HRM and service fairness: How being fair with employees spills over to customers. Organizational Dynamics, 1999, 27, 7-23.	2.6	219
13	Third parties' reactions to the abusive supervision of coworkers.. Journal of Applied Psychology, 2015, 100, 1040-1055.	5.3	212
14	Relative deprivation and referent cognitions: Distributive and procedural justice effects. Journal of Experimental Social Psychology, 1986, 22, 531-546.	2.2	208
15	Unfairness and resistance to change: hardship as mistreatment. Journal of Organizational Change Management, 1999, 12, 35-50.	2.7	186
16	Rethinking Equity Theory. Critical Issues in Social Justice, 1986, , 145-162.	0.2	176
17	Relative deprivation and procedural justifications.. Journal of Personality and Social Psychology, 1983, 45, 268-273.	2.8	165
18	Supervisors' exceedingly difficult goals and abusive supervision: The mediating effects of hindrance stress, anger, and anxiety. Journal of Organizational Behavior, 2014, 35, 358-372.	4.7	153

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19	Abusive Supervision Climate: A Multiple-Mediation Model of its Impact on Group Outcomes. <i>Academy of Management Journal</i> , 2014, 57, 1513-1534.	6.3	151
20	Cheating under pressure: A self-protection model of workplace cheating behavior.. <i>Journal of Applied Psychology</i> , 2018, 103, 54-73.	5.3	144
21	Distributive and procedural justice in the workplace. <i>Social Justice Research</i> , 1987, 1, 143-159.	1.1	140
22	Microjustice and Macrojustice. <i>Critical Issues in Social Justice</i> , 1981, , 173-202.	0.2	137
23	Effects of Procedural and Distributive Justice on Reactions to Pay Raise Decisions. <i>Academy of Management Journal</i> , 1989, 32, 115-130.	6.3	124
24	The Effects of Procedures, Social Accounts, and Benefits Level on Victims' Layoff Reactions. <i>Journal of Applied Social Psychology</i> , 1991, 21, 630-650.	2.0	120
25	Intergroup cooperation and intergroup attraction: The effect of previous interaction and outcome of combined effort. <i>Journal of Experimental Social Psychology</i> , 1977, 13, 131-140.	2.2	118
26	Fairness and Transaction Costs: The Contribution of Organizational Justice Theory to an Integrative Model of Economic Organization. <i>Organization Science</i> , 2004, 15, 719-729.	4.5	115
27	A Critical Analysis of the Conceptualization and Measurement of Organizational Justice: Is It Time for Reassessment?. <i>Academy of Management Annals</i> , 2017, 11, 919-959.	9.6	101
28	Violence and hostility at work: A model of reactions to perceived injustice.. , 0, , 51-85.		99
29	When Social Accounts Backfire: The Exacerbating Effects of a Polite Message or an Apology on Reactions to an Unfair Outcome1. <i>Journal of Applied Social Psychology</i> , 2004, 34, 322-341.	2.0	93
30	Self-interest: defining and understanding a human motive. <i>Journal of Organizational Behavior</i> , 2005, 26, 985-991.	4.7	91
31	When rewards reflect competence: A qualification of the overjustification effect.. <i>Journal of Personality and Social Psychology</i> , 1980, 39, 368-376.	2.8	90
32	High procedural fairness heightens the effect of outcome favorability on self-evaluations: An attributional analysis. <i>Organizational Behavior and Human Decision Processes</i> , 2003, 91, 51-68.	2.5	84
33	Justice, motivation, and performance beyond role requirements. <i>Employee Responsibilities and Rights Journal</i> , 1993, 6, 239-248.	1.4	78
34	Significance tests and the duplicity of binary decisions.. <i>Psychological Bulletin</i> , 1989, 106, 155-160.	6.1	76
35	Business Ethics and the Brain:<i>Rommel Salvador and Robert G. Folger</i>. <i>Business Ethics Quarterly</i> , 2009, 19, 1-31.	1.5	75
36	The Impact of Community Violence and an Organization's Procedural Justice Climate on Workplace Aggression. <i>Academy of Management Journal</i> , 2003, 46, 317-326.	6.3	68

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37	The importance of contextual variables when judging fairness: An examination of counterfactual thoughts and fairness theory. <i>Organizational Behavior and Human Decision Processes</i> , 2011, 114, 127-141.	2.5	67
38	Theorizing as the Thickness of Thin Abstraction. <i>Academy of Management Review</i> , 1999, 24, 742-758.	11.7	61
39	Is Management Theory Too "Self-ish"? <i>Journal of Management</i> , 2008, 34, 1127-1151.	9.3	59
40	The Use of Personality and the Five-Factor Model to Predict New Business Ventures: From Outplacement to Start-up. <i>Journal of Vocational Behavior</i> , 1999, 54, 82-101.	3.4	58
41	Relative deprivation and referent cognitions. <i>Journal of Experimental Social Psychology</i> , 1983, 19, 172-184.	2.2	57
42	Abduction 101: Reasoning processes to aid discovery. <i>Human Resource Management Review</i> , 2017, 27, 306-315.	4.8	52
43	Equity and intrinsic motivation: The role of choice.. <i>Journal of Personality and Social Psychology</i> , 1978, 36, 557-564.	2.8	48
44	Workplace justice and employee worth. <i>Social Justice Research</i> , 1994, 7, 225-240.	1.1	46
45	Observer reactions to interpersonal injustice: The roles of perpetrator intent and victim perception. <i>Journal of Organizational Behavior</i> , 2013, 34, 327-349.	4.7	45
46	Breaking the cycle of abusive supervision: How disidentification and moral identity help the trickle-down change course.. <i>Journal of Applied Psychology</i> , 2019, 104, 164-182.	5.3	42
47	Beyond Counterproductive Work Behavior: Moral Emotions and Deontic Retaliation Versus Reconciliation.. , 0, , 83-105.		38
48	Bounded autonomy and behavioral ethics: Deonance and reactance as competing motives. <i>Human Relations</i> , 2013, 66, 905-924.	5.4	37
49	Emerging Issues in the Social Psychology of Justice. <i>Critical Issues in Social Justice</i> , 1984, , 3-24.	0.2	35
50	Distributive and procedural justice: Multifaceted meanings and interrelations. <i>Social Justice Research</i> , 1996, 9, 395-416.	1.1	31
51	Implied threat to behavioral freedom.. <i>Journal of Personality and Social Psychology</i> , 1974, 30, 765-771.	2.8	30
52	Social Comparison and Fairness. , 2000, , 423-441.		30
53	When Tough Times Make Tough Bosses: Managerial Distancing as a Function of Layoff Blame. <i>Academy of Management Journal</i> , 1998, 41, 79-87.	6.3	29
54	Elaborating Procedural Fairness: Justice Becomes Both Simpler and more Complex. <i>Personality and Social Psychology Bulletin</i> , 1996, 22, 435-441.	3.0	27

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55	The "Right" and the "Good" in Ethical Leadership: Implications for Supervisors'™ Performance and Promotability Evaluations. <i>Journal of Business Ethics</i> , 2016, 137, 743-755.	6.0	27
56	Framing effects in justice perceptions: Prospect theory and counterfactuals. <i>Organizational Behavior and Human Decision Processes</i> , 2015, 126, 27-36.	2.5	25
57	On Wanting What We Do Not Have. <i>Basic and Applied Social Psychology</i> , 1992, 13, 123-133.	2.1	24
58	Toward integration of marketing and organizational behavior in the service economy. <i>Journal of Business Research</i> , 1990, 20, 1-2.	10.2	21
59	Personality as a Moderator in the Relationship Between Fairness and Retaliation. <i>Academy of Management Journal</i> , 1999, 42, 100-108.	6.3	21
60	Prior Experiences as Temporal Frames of Reference in Social Justice: The Influence of Previous Fairness Experiences on Reactions to New and Old Supervisors. <i>Social Justice Research</i> , 2005, 18, 99-120.	1.1	21
61	Effect of an Encounter with a Black Panhandler on Subsequent Helping for Blacks. <i>Personality and Social Psychology Bulletin</i> , 1982, 8, 664-671.	3.0	19
62	The Effect of a Consciously Set and a Primed Goal on Fair Behavior. <i>Human Resource Management</i> , 2016, 55, 789-807.	5.8	17
63	Patients' attitudes and attributions to electroconvulsive shock therapy. <i>Journal of Clinical Psychology</i> , 1977, 33, 855-861.	1.9	16
64	Theorizing as the Thickness of Thin Abstraction. <i>Academy of Management Review</i> , 1999, 24, 742.	11.7	15
65	A balance theory interpretation of dissonance.. <i>Psychological Review</i> , 1975, 82, 169-183.	3.8	14
66	The Workplace and Problem Drinking as Seen by Two Novices. <i>Alcoholism: Clinical and Experimental Research</i> , 1992, 16, 190-198.	2.4	14
67	Every Cloud Has a Silver Lining: Positive Effects of Deviant Coworkers. <i>Journal of Social Psychology</i> , 2012, 152, 586-612.	1.5	14
68	Justice vs justification effects on productivity: Reconciling equity and dissonance findings. <i>Organizational Behavior and Human Performance</i> , 1978, 22, 465-473.	1.4	13
69	Delivering Bad News: How Procedural Unfairness Affects Messengers'™ Distancing and Refusals. <i>Journal of Business Ethics</i> , 2016, 136, 43-55.	6.0	13
70	The Just World and Winston Churchill: An Approach/Avoidance Conflict about Psychological Distance When Harming Victims. , 2002, , 168-186.		9
71	Equity and derogation of those against whom we have aggressed. <i>Aggressive Behavior</i> , 1993, 19, 355-360.	2.4	7
72	Moral Resources. <i>Critical Issues in Social Justice</i> , 2012, , 149-159.	0.2	4

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73	An exploratory examination of organizational insiders'™ descriptive and normative perceptions of cyber-relevant rights and responsibilities. Computers and Security, 2020, 99, 102038.	6.0	4
74	Perspectives on Value Creation: Variations on the Energization Model. Basic and Applied Social Psychology, 1993, 14, 421-436.	2.1	3
75	Triangle model of fairness: investigating spillovers and reciprocal transfers. Journal of Service Management, 2010, 21, 515-530.	7.2	3
76	Evolving Concepts of Evolution: The Case of Shame and Guilt. Social and Personality Psychology Compass, 2014, 8, 659-671.	3.7	3
77	Third-Party Reactions to Workplace Aggression. , 0, , 156-185.		3
78	Money, Methods, and Theory: On Taking Crano Seriously. Basic and Applied Social Psychology, 1991, 12, 391-404.	2.1	1
79	ESTABLISHING JUSTICE IN TIMES OF ORGANIZATIONAL CHANGE.. Proceedings - Academy of Management, 1993, 1993, 191-195.	0.1	1
80	Other-Focused Emotion Triads. , 2020, , 452-467.		1
81	The "Right" and the "Good" in Ethical Leadership. Proceedings - Academy of Management, 2014, 2014, 11222.	0.1	1
82	PARTICIPATION IN AMERICAN VERSUS JIT SYSTEMS: IS IT THE SAME?. International Journal of Organizational Analysis, 1995, 3, 138-155.	0.5	0
83	Meta-analysis Versus Traditional Integrations of Research. , 1988, , 177-194.		0
84	The Laboratory Experiment Versus Field Research. , 1988, , 61-78.		0
85	Subject Roles. , 1988, , 95-120.		0
86	Role Playing Versus Deception. , 1988, , 39-60.		0
87	Debriefing. , 1988, , 139-160.		0
88	The Scientific Status of Social Psychology. , 1988, , 1-20.		0
89	Experiments Versus Quasi-experiments. , 1988, , 79-93.		0
90	Then and Now: Organizational Justice. Proceedings - Academy of Management, 2015, 2015, 12198.	0.1	0

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91	Introducing the Special Issue on "Social Justice: Lessons Learned and Needed Research", Social Justice Research, 2022, 35, 1.	1.1	0
92	Rain in a Bucket: Publicly Capturing Private Experience. PsycCritiques, 1984, 29, 325-326.	0.0	0
93	European Group Dynamics: A Pastiche of Perspectives. PsycCritiques, 1982, 27, 115-116.	0.0	0
94	Research on Corruption and Unethical Behavior in Organizations: The Use of Conjoint Analysis. , 2009, , .		0