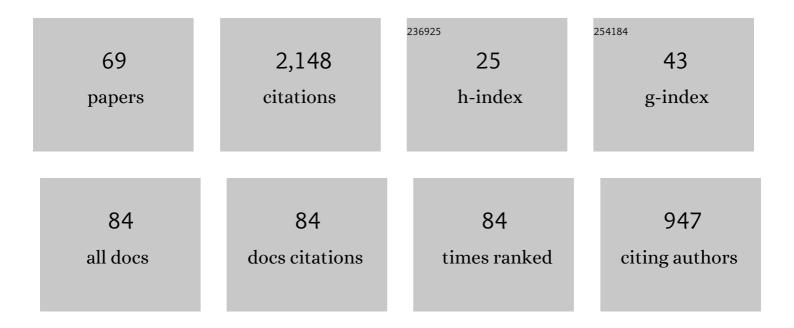
## Martin R W Hiebl

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Sample Selection in Systematic Literature Reviews of Management Research. Organizational Research Methods, 2023, 26, 229-261.	9.1	125
2	Individual responses to using management control practices for hybridizing public-sector organizations: evidence from an emerging country. International Public Management Journal, 2023, 26, 199-220.	2.0	3
3	Financial managers and organizational ambidexterity in the German Mittelstand: the moderating role of strategy involvement. Review of Managerial Science, 2023, 17, 569-605.	7.1	8
4	Management Accounting Research on Africa. European Accounting Review, 2022, 31, 1029-1057.	3.8	16
5	Controller-Einbindung in die Strategieentwicklung. Controlling, 2022, 34, 65-71.	0.0	0
6	Psychological ownership and stewardship behavior: The moderating role of agency culture. Scandinavian Journal of Management, 2022, 38, 101209.	1.9	4
7	Controlling in Familienunternehmen. , 2022, , 1249-1270.		2
8	Enterprise Risk Management in Germany. , 2021, , 23-37.		2
9	Controlling in Familienunternehmen. Springer Reference Wirtschaft, 2021, , 1-22.	0.1	0
10	Digitalisierung im Controlling: VerdrÃ <b>¤</b> gt der Data Scientist den Controller?. Controlling, 2021, 33, 43-45.	0.0	1
11	Anwendung und Ausgestaltung der Balanced Scorecard in Familienunternehmen. Controlling, 2021, 33, 59-65.	0.0	1
12	Non-family managers in family firms: review, integrative framework and future research agenda. Review of Managerial Science, 2020, 14, 763-807.	7.1	40
13	Survey Response Rates in Family Business Research. European Management Review, 2020, 17, 327-346.	3.7	34
14	Accounting for family and business overlaps. Journal of Management History, 2020, 26, 249-276.	0.8	7
15	Stand der Digitalisierung des Controllings in Familienunternehmen. Controlling, 2020, 32, 73-74.	0.0	3
16	Enterprise risk management in family firms: evidence from Austria and Germany. Journal of Risk Finance, 2019, 20, 39-58.	5.6	37
17	Management accounting research on farms: what is known and what needs knowing?. Journal of Accounting and Organizational Change, 2019, 15, 58-86.	2.0	17
18	Using quotations from non-English interviews in accounting research. Qualitative Research in Accounting and Management, 2019, 17, 229-262.	1.9	17

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19	Professionalization of management accounting in family firms: the impact of family members. Review of Managerial Science, 2019, 13, 1037-1068.	7.1	45
20	Professionalisierung des Controllings in Familienunternehmen. , 2019, , 337-354.		2
21	Management control in family firms: a guest editorial. Journal of Management Control, 2018, 28, 377-381.	2.1	14
22	Future research on management accounting and control in family firms: suggestions linked to architecture, governance, entrepreneurship and stewardship. Journal of Management Control, 2018, 28, 529-546.	2.1	34
23	Management accounting as a political resource for enabling embedded agency. Management Accounting Research, 2018, 38, 22-38.	3.3	38
24	Beyond budgeting: review and research agenda. Journal of Accounting and Organizational Change, 2018, 14, 314-337.	2.0	16
25	Management accounting routines: a framework on their foundations. Qualitative Research in Accounting and Management, 2018, 15, 535-562.	1.9	13
26	Response Rates in Management Accounting Survey Research. Journal of Management Accounting Research, 2018, 30, 59-79.	1.4	62
27	Risk Governance im Mittelstand: Eine Einführung der Gastherausgeber. ZfKE – Zeitschrift Für KMU Und Entrepreneurship, 2018, 66, 1-11.	0.3	5
28	The introduction of accounting machines at Guinness. , 2018, , 11-27.		1
29	Position practices of the present-day CFO: A reflection on historic roles at Guinness, 1920–1945. Revista De Contabilidad-Spanish Accounting Review, 2017, 20, 55-62.	0.9	1
30	Chief financial officer (CFO) characteristics and ERP system adoption. Journal of Accounting and Organizational Change, 2017, 13, 85-111.	2.0	26
31	Enabling factors that contribute to women reaching leadership positions in business organizations. Management Research Review, 2017, 40, 165-194.	2.7	16
32	Finance managers in family firms: an upper-echelons view. Journal of Family Business Management, 2017, 7, 207-220.	3.4	24
33	Strategisches Controlling in Kleinund Mittelunternehmen. , 2017, , 149-172.		4
34	The role of management accounting in international entrepreneurship. Journal of Accounting and Organizational Change, 2017, 13, 381-409.	2.0	12
35	Born-again globals: generational change and family business internationalisation. European Journal of International Management, 2017, 11, 581.	0.2	16
36	Born-again globals: generational change and family business internationalisation. European Journal of International Management, 2017, 11, 581.	0.2	8

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37	Issues with Big Data. , 2017, , 161-172.		11
38	Management control systems and organizational ambidexterity. Journal of Management Control, 2016, 27, 371-404.	2.1	34
39	The influence of individual executives on corporate financial reporting: A review and outlook from the perspective of upper echelons theory. Journal of Accounting Literature, 2016, 37, 55-75.	0.5	152
40	Einfluss des Chief Financial Officers auf die Ausgestaltung des Controllings. , 2016, , 627-638.		0
41	Wie Frauen und Mäner sich im Controlling unterscheiden. , 2016, , 312-320.		Ο
42	Family Influence and Management Accounting Usage — Findings from Germany and Austria. Schmalenbach Business Review, 2015, 67, 368-404.	0.9	50
43	Applying the four-eyes principle to management decisions in the manufacturing sector. Management Research Review, 2015, 38, 264-282.	2.7	12
44	No Consensus in Sight: An Analysis of Ten Years of Family Business Definitions in Empirical Research Studies. Journal of Enterprising Culture, 2015, 23, 25-62.	0.5	69
45	Family involvement and organizational ambidexterity in later-generation family businesses. Management Decision, 2015, 53, 1061-1082.	3.9	56
46	Agency and stewardship attitudes of chief financial officers in private companies. Qualitative Research in Financial Markets, 2015, 7, 4-23.	2.1	16
47	Risk management in SMEs: a systematic review of available evidence. Journal of Risk Finance, 2015, 16, 122-144.	5.6	176
48	An analysis of the role of a Chief Accountant at Guinness c. 1920–1940. Accounting History Review, 2015, 25, 145-165.	0.5	30
49	Management accounting and management control in family businesses. Journal of Accounting and Organizational Change, 2015, 11, 573-606.	2.0	86
50	Management Accounting in Small and Medium-Sized Enterprises: Current Knowledge and Avenues for Further Research. Journal of Management Accounting Research, 2015, 27, 81-119.	1.4	169
51	Aktuelle Trends und Entwicklungen im Controlling in und für KMU: Eine Einführung der Gastherausgeber. ZfKE – Zeitschrift Für KMU Und Entrepreneurship, 2015, 63, 193-208.	0.3	6
52	What can the corporate world learn from the cellarer?. Society and Business Review, 2014, 9, 51-73.	2.6	38
53	Risk aversion in the family business: the dark side of caution. Journal of Business Strategy, 2014, 35, 38-42.	1.6	29
54	Upper echelons theory in management accounting and control research. Journal of Management Control, 2014, 24, 223-240.	2.1	110

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55	A finance professional who understands the family: family firms' specific requirements for non-family chief financial officers. Review of Managerial Science, 2014, 8, 465-494.	7.1	41
56	THE RELATIONSHIP BETWEEN CORPORATE GOVERNANCE CONFIGURATION IN FAMILY BUSINESSES AND THE USE OF MANAGEMENT ACCOUNTING. International Journal of Business Research, 2014, 14, 53-74.	0.1	3
57	Einfluss des Chief Financial Officers auf die Ausgestaltung des Controllings. , 2014, , 1-10.		0
58	Towards a definition of performance for religious organizations and beyond. Qualitative Research in Accounting and Management, 2013, 10, 213-233.	1.9	31
59	Bean counter or strategist? Differences in the role of the CFO in family and non-family businesses. Journal of Family Business Strategy, 2013, 4, 147-161.	5.7	46
60	The changing role of management accounting in the transition from a family business to a nonâ€family business. Journal of Accounting and Organizational Change, 2013, 9, 119-154.	2.0	49
61	Nonâ€family CFOs in family businesses: do they fit?. Journal of Business Strategy, 2013, 34, 45-51.	1.6	19
62	Management accounting in the family business: tipping the balance for survival. Journal of Business Strategy, 2013, 34, 19-25.	1.6	29
63	THE CHIEF FINANCIAL OFFICER�S ROLE IN MEDIUM-SIZED FIRMS: EXPLORATORY EVIDENCE FROM GERMANY. Journal of International Business and Economics, 2013, 13, 83-92.	0.1	14
64	Die Organisation des Controllings in österreichischen und bayerischen Familienunternehmen. ZfKE – Zeitschrift Für KMU Und Entrepreneurship, 2013, 61, 83-114.	0.3	20
65	Risk aversion in family firms: what do we really know?. Journal of Risk Finance, 2012, 14, 49-70.	5.6	107
66	INSTITUTIONALISATION OF MANAGEMENT ACCOUNTING IN FAMILY BUSINESSES — EMPIRICAL EVIDENCE FROM AUSTRIA AND GERMANY. Journal of Enterprising Culture, 2012, 20, 405-436.	0.5	29
67	Peculiarities Of Financial Management In Family Firms. International Business and Economics Research Journal, 2012, 11, 315.	0.4	23
68	Familienunternehmen. WiSt - Wirtschaftswissenschaftliches Studium, 2012, 41, 184-188.	0.0	4
69	The Changing Role of Management Accounting in the Transition from a Family Business to a Non-Family Business. SSRN Electronic Journal, 0, , .	0.4	1