

Martin R W Hiebl

List of Publications by Year in descending order

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69
papers

2,148
citations

236925

25
h-index

254184

43
g-index

84
all docs

84
docs citations

84
times ranked

947
citing authors

#	ARTICLE	IF	CITATIONS
1	Risk management in SMEs: a systematic review of available evidence. <i>Journal of Risk Finance</i> , 2015, 16, 122-144.	5.6	176
2	Management Accounting in Small and Medium-Sized Enterprises: Current Knowledge and Avenues for Further Research. <i>Journal of Management Accounting Research</i> , 2015, 27, 81-119.	1.4	169
3	The influence of individual executives on corporate financial reporting: A review and outlook from the perspective of upper echelons theory. <i>Journal of Accounting Literature</i> , 2016, 37, 55-75.	0.5	152
4	Sample Selection in Systematic Literature Reviews of Management Research. <i>Organizational Research Methods</i> , 2023, 26, 229-261.	9.1	125
5	Upper echelons theory in management accounting and control research. <i>Journal of Management Control</i> , 2014, 24, 223-240.	2.1	110
6	Risk aversion in family firms: what do we really know?. <i>Journal of Risk Finance</i> , 2012, 14, 49-70.	5.6	107
7	Management accounting and management control in family businesses. <i>Journal of Accounting and Organizational Change</i> , 2015, 11, 573-606.	2.0	86
8	No Consensus in Sight: An Analysis of Ten Years of Family Business Definitions in Empirical Research Studies. <i>Journal of Enterprising Culture</i> , 2015, 23, 25-62.	0.5	69
9	Response Rates in Management Accounting Survey Research. <i>Journal of Management Accounting Research</i> , 2018, 30, 59-79.	1.4	62
10	Family involvement and organizational ambidexterity in later-generation family businesses. <i>Management Decision</i> , 2015, 53, 1061-1082.	3.9	56
11	Family Influence and Management Accounting Usage – Findings from Germany and Austria. <i>Schmalenbach Business Review</i> , 2015, 67, 368-404.	0.9	50
12	The changing role of management accounting in the transition from a family business to a non-family business. <i>Journal of Accounting and Organizational Change</i> , 2013, 9, 119-154.	2.0	49
13	Bean counter or strategist? Differences in the role of the CFO in family and non-family businesses. <i>Journal of Family Business Strategy</i> , 2013, 4, 147-161.	5.7	46
14	Professionalization of management accounting in family firms: the impact of family members. <i>Review of Managerial Science</i> , 2019, 13, 1037-1068.	7.1	45
15	A finance professional who understands the family: family firms' specific requirements for non-family chief financial officers. <i>Review of Managerial Science</i> , 2014, 8, 465-494.	7.1	41
16	Non-family managers in family firms: review, integrative framework and future research agenda. <i>Review of Managerial Science</i> , 2020, 14, 763-807.	7.1	40
17	What can the corporate world learn from the cellarer?. <i>Society and Business Review</i> , 2014, 9, 51-73.	2.6	38
18	Management accounting as a political resource for enabling embedded agency. <i>Management Accounting Research</i> , 2018, 38, 22-38.	3.3	38

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19	Enterprise risk management in family firms: evidence from Austria and Germany. <i>Journal of Risk Finance</i> , 2019, 20, 39-58.	5.6	37
20	Management control systems and organizational ambidexterity. <i>Journal of Management Control</i> , 2016, 27, 371-404.	2.1	34
21	Future research on management accounting and control in family firms: suggestions linked to architecture, governance, entrepreneurship and stewardship. <i>Journal of Management Control</i> , 2018, 28, 529-546.	2.1	34
22	Survey Response Rates in Family Business Research. <i>European Management Review</i> , 2020, 17, 327-346.	3.7	34
23	Towards a definition of performance for religious organizations and beyond. <i>Qualitative Research in Accounting and Management</i> , 2013, 10, 213-233.	1.9	31
24	An analysis of the role of a Chief Accountant at Guinness c. 1920â€“1940. <i>Accounting History Review</i> , 2015, 25, 145-165.	0.5	30
25	INSTITUTIONALISATION OF MANAGEMENT ACCOUNTING IN FAMILY BUSINESSES â€“ EMPIRICAL EVIDENCE FROM AUSTRIA AND GERMANY. <i>Journal of Enterprising Culture</i> , 2012, 20, 405-436.	0.5	29
26	Management accounting in the family business: tipping the balance for survival. <i>Journal of Business Strategy</i> , 2013, 34, 19-25.	1.6	29
27	Risk aversion in the family business: the dark side of caution. <i>Journal of Business Strategy</i> , 2014, 35, 38-42.	1.6	29
28	Chief financial officer (CFO) characteristics and ERP system adoption. <i>Journal of Accounting and Organizational Change</i> , 2017, 13, 85-111.	2.0	26
29	Finance managers in family firms: an upper-echelons view. <i>Journal of Family Business Management</i> , 2017, 7, 207-220.	3.4	24
30	Peculiarities Of Financial Management In Family Firms. <i>International Business and Economics Research Journal</i> , 2012, 11, 315.	0.4	23
31	Die Organisation des Controllings in Ãsterreichischen und bayerischen Familienunternehmen. <i>ZfKE â€“ Zeitschrift fÃ¼r KMU Und Entrepreneurship</i> , 2013, 61, 83-114.	0.3	20
32	Non-family CFOs in family businesses: do they fit?. <i>Journal of Business Strategy</i> , 2013, 34, 45-51.	1.6	19
33	Management accounting research on farms: what is known and what needs knowing?. <i>Journal of Accounting and Organizational Change</i> , 2019, 15, 58-86.	2.0	17
34	Using quotations from non-English interviews in accounting research. <i>Qualitative Research in Accounting and Management</i> , 2019, 17, 229-262.	1.9	17
35	Agency and stewardship attitudes of chief financial officers in private companies. <i>Qualitative Research in Financial Markets</i> , 2015, 7, 4-23.	2.1	16
36	Enabling factors that contribute to women reaching leadership positions in business organizations. <i>Management Research Review</i> , 2017, 40, 165-194.	2.7	16

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37	Born-again globals: generational change and family business internationalisation. <i>European Journal of International Management</i> , 2017, 11, 581.	0.2	16
38	Beyond budgeting: review and research agenda. <i>Journal of Accounting and Organizational Change</i> , 2018, 14, 314-337.	2.0	16
39	Management Accounting Research on Africa. <i>European Accounting Review</i> , 2022, 31, 1029-1057.	3.8	16
40	Management control in family firms: a guest editorial. <i>Journal of Management Control</i> , 2018, 28, 377-381.	2.1	14
41	THE CHIEF FINANCIAL OFFICER'S ROLE IN MEDIUM-SIZED FIRMS: EXPLORATORY EVIDENCE FROM GERMANY. <i>Journal of International Business and Economics</i> , 2013, 13, 83-92.	0.1	14
42	Management accounting routines: a framework on their foundations. <i>Qualitative Research in Accounting and Management</i> , 2018, 15, 535-562.	1.9	13
43	Applying the four-eyes principle to management decisions in the manufacturing sector. <i>Management Research Review</i> , 2015, 38, 264-282.	2.7	12
44	The role of management accounting in international entrepreneurship. <i>Journal of Accounting and Organizational Change</i> , 2017, 13, 381-409.	2.0	12
45	Issues with Big Data. , 2017, , 161-172.		11
46	Born-again globals: generational change and family business internationalisation. <i>European Journal of International Management</i> , 2017, 11, 581.	0.2	8
47	Financial managers and organizational ambidexterity in the German Mittelstand: the moderating role of strategy involvement. <i>Review of Managerial Science</i> , 2023, 17, 569-605.	7.1	8
48	Accounting for family and business overlaps. <i>Journal of Management History</i> , 2020, 26, 249-276.	0.8	7
49	Aktuelle Trends und Entwicklungen im Controlling in und für KMU: Eine Einführung der Gastherausgeber. <i>ZfKE – Zeitschrift für KMU Und Entrepreneurship</i> , 2015, 63, 193-208.	0.3	6
50	Risk Governance im Mittelstand: Eine Einführung der Gastherausgeber. <i>ZfKE – Zeitschrift für KMU Und Entrepreneurship</i> , 2018, 66, 1-11.	0.3	5
51	Strategisches Controlling in Kleinund Mittelunternehmen. , 2017, , 149-172.		4
52	Familienunternehmen. <i>WiSt - Wirtschaftswissenschaftliches Studium</i> , 2012, 41, 184-188.	0.0	4
53	Psychological ownership and stewardship behavior: The moderating role of agency culture. <i>Scandinavian Journal of Management</i> , 2022, 38, 101209.	1.9	4
54	Individual responses to using management control practices for hybridizing public-sector organizations: evidence from an emerging country. <i>International Public Management Journal</i> , 2023, 26, 199-220.	2.0	3

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55	THE RELATIONSHIP BETWEEN CORPORATE GOVERNANCE CONFIGURATION IN FAMILY BUSINESSES AND THE USE OF MANAGEMENT ACCOUNTING. International Journal of Business Research, 2014, 14, 53-74.	0.1	3
56	Stand der Digitalisierung des Controllings in Familienunternehmen. Controlling, 2020, 32, 73-74.	0.0	3
57	Enterprise Risk Management in Germany. , 2021, , 23-37.		2
58	Professionalisierung des Controllings in Familienunternehmen. , 2019, , 337-354.		2
59	Controlling in Familienunternehmen. , 2022, , 1249-1270.		2
60	Position practices of the present-day CFO: A reflection on historic roles at Guinness, 1920â€“1945. Revista De Contabilidad-Spanish Accounting Review, 2017, 20, 55-62.	0.9	1
61	The Changing Role of Management Accounting in the Transition from a Family Business to a Non-Family Business. SSRN Electronic Journal, 0, , .	0.4	1
62	The introduction of accounting machines at Guinness. , 2018, , 11-27.		1
63	Digitalisierung im Controlling: Verdrängt der Data Scientist den Controller?. Controlling, 2021, 33, 43-45.	0.0	1
64	Anwendung und Ausgestaltung der Balanced Scorecard in Familienunternehmen. Controlling, 2021, 33, 59-65.	0.0	1
65	Einfluss des Chief Financial Officers auf die Ausgestaltung des Controllings. , 2014, , 1-10.		0
66	Einfluss des Chief Financial Officers auf die Ausgestaltung des Controllings. , 2016, , 627-638.		0
67	Wie Frauen und MÄnner sich im Controlling unterscheiden. , 2016, , 312-320.		0
68	Controlling in Familienunternehmen. Springer Reference Wirtschaft, 2021, , 1-22.	0.1	0
69	Controller-Einbindung in die Strategieentwicklung. Controlling, 2022, 34, 65-71.	0.0	0