

# Panu Poutvaara

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8172431/publications.pdf>

Version: 2024-02-01

55  
papers

1,772  
citations

361413

20  
h-index

345221

36  
g-index

59  
all docs

59  
docs citations

59  
times ranked

1066  
citing authors

#	ARTICLE	IF	CITATIONS
1	The looks of a winner: Beauty and electoral success. <i>Journal of Public Economics</i> , 2010, 94, 8-15.	4.3	290
2	Immigration and electoral support for the far-left and the far-right. <i>European Economic Review</i> , 2019, 115, 99-143.	2.3	154
3	Faces of politicians: Babyfacedness predicts inferred competence but not electoral success. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 1132-1135.	2.2	104
4	Pay for politicians and candidate selection: An empirical analysis. <i>Journal of Public Economics</i> , 2011, 95, 877-885.	4.3	92
5	The right look: Conservative politicians look better and voters reward it. <i>Journal of Public Economics</i> , 2017, 146, 79-86.	4.3	67
6	Promises, policies and pocketbook voting. <i>European Economic Review</i> , 2015, 75, 177-194.	2.3	62
7	Candidate quality. <i>International Tax and Public Finance</i> , 2007, 14, 7-27.	1.0	60
8	Foreign Students and Migration to the United States. <i>World Development</i> , 2011, 39, 1294-1307.	4.9	57
9	Immigration, Search and Redistribution: A Quantitative Assessment of Native Welfare. <i>Journal of the European Economic Association</i> , 2018, 16, 1137-1188.	3.5	54
10	Educating Europe: Should Public Education be Financed with Graduate Taxes or Income-contingent Loans?. <i>CESifo Economic Studies</i> , 2004, 50, 663-684.	0.5	49
11	Public and Private Education in an Integrated Europe: Studying to Migrate and Teaching to Stay?. <i>Scandinavian Journal of Economics</i> , 2008, 110, 591-608.	1.4	48
12	Returns to Office in National and Local Politics: A Bootstrap Method and Evidence from Finland. <i>Journal of Law, Economics, and Organization</i> , 2017, 33, 413-442.	1.5	46
13	Self-selection of Emigrants: Theory and Evidence on Stochastic Dominance in Observable and Unobservable Characteristics. <i>Economic Journal</i> , 2019, 129, 143-171.	3.6	45
14	Refugees' and irregular migrants's self-selection into Europe. <i>Journal of Development Economics</i> , 2021, 152, 102681.	4.5	32
15	Dynamic Costs of the Draft. <i>German Economic Review</i> , 2004, 5, 381-406.	1.1	31
16	To draft or not to draft? Inefficiency, generational incidence, and political economy of military conscription. <i>European Journal of Political Economy</i> , 2007, 23, 975-987.	1.8	31
17	MILITARY DRAFT AND ECONOMIC GROWTH IN OECD COUNTRIES. <i>Defence and Peace Economics</i> , 2009, 20, 373-393.	1.9	30
18	Bitterness in life and attitudes towards immigration. <i>European Journal of Political Economy</i> , 2018, 55, 471-490.	1.8	30

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19	Facial appearance and leadership: An overview and challenges for new research. <i>Leadership Quarterly</i> , 2014, 25, 801-804.	5.8	27
20	Smoking and social interaction. <i>Journal of Health Economics</i> , 2008, 27, 1503-1515.	2.7	26
21	The effect of police intelligence on group violence: Evidence from reassignments in Sweden. <i>Journal of Public Economics</i> , 2009, 93, 403-411.	4.3	26
22	The Five-Factor Model of personality and Degree and Transitivity of Facebook social networks. <i>Journal of Research in Personality</i> , 2014, 50, 98-101.	1.7	26
23	Why Invest in Your Neighbor? Social Contract on Educational Investment. <i>International Tax and Public Finance</i> , 2000, 7, 547-562.	1.0	25
24	On the political economy of social security and public education. <i>Journal of Population Economics</i> , 2006, 19, 345-365.	5.6	25
25	Conscription: Economic costs and political allure. <i>The Economics of Peace and Security Journal</i> , 2007, 2, .	0.2	22
26	Firms' ethics, consumer boycotts, and signalling. <i>European Journal of Political Economy</i> , 2010, 26, 340-350.	1.8	21
27	Social Security Reform and Investment in Education: Is There Scope for a Pareto Improvement?. <i>Economica</i> , 2006, 73, 299-319.	1.6	20
28	Social security incentives, human capital investment and mobility of labor. <i>Journal of Public Economics</i> , 2007, 91, 1299-1325.	4.3	19
29	Efficiency and Equity Aspects of Alternative Social Security Rules. <i>FinanzArchiv</i> , 2004, 60, 325.	0.6	18
30	Income taxes, property values, and migration. <i>Journal of Public Economics</i> , 2008, 92, 915-923.	4.3	18
31	<scp>Hooliganism and Police Tactics</scp>. <i>Journal of Public Economic Theory</i> , 2009, 11, 441-453.	1.1	18
32	Does a Military Draft Discourage Enrollment in Higher Education?. <i>FinanzArchiv</i> , 2010, 66, 97.	0.6	18
33	Alternative tax constitutions and risky education in a federation. <i>Regional Science and Urban Economics</i> , 2001, 31, 355-377.	2.6	17
34	Party Platforms with Endogenous Party Membership. <i>Public Choice</i> , 2003, 117, 79-98.	1.7	16
35	Pareto-improving bequest taxation. <i>International Tax and Public Finance</i> , 2009, 16, 647-669.	1.0	12
36	Unemployment and gang crime: can prosperity backfire?. <i>Economics of Governance</i> , 2011, 12, 259-273.	1.5	12

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37	A market for connections. <i>European Journal of Political Economy</i> , 2014, 33, 37-52.	1.8	12
38	Rent taxation and its intertemporal welfare effects in a small open economy. <i>International Tax and Public Finance</i> , 2009, 16, 697-709.	1.0	11
39	Shocking news and cognitive performance. <i>European Journal of Political Economy</i> , 2018, 51, 93-106.	1.8	11
40	Education, Mobility of Labour and Tax Competition. <i>International Tax and Public Finance</i> , 2000, 7, 699-719.	1.0	10
41	Candidate Quality. <i>SSRN Electronic Journal</i> , 0, , .	0.4	10
42	Gerontocracy revisited: unilateral transfer to the young may benefit the middle-aged. <i>Journal of Public Economics</i> , 2004, 88, 161-174.	4.3	9
43	Why is the public sector more labor-intensive? A distortionary tax argument. <i>Journal of Economics/Zeitschrift Fur Nationalökonomie</i> , 2008, 94, 105-124.	0.7	9
44	The expansion of higher education and time-consistent taxation. <i>European Journal of Political Economy</i> , 2011, 27, 257-267.	1.8	8
45	On the stability of risk preferences: Measurement matters. <i>Economics Letters</i> , 2022, 210, 110172.	1.9	8
46	On human capital formation with exit options: comment and new results. <i>Journal of Population Economics</i> , 2008, 21, 679-684.	5.6	6
47	The invisible hand plays dice: multiple equilibria in insect markets. <i>Public Choice</i> , 2010, 145, 483-502.	1.7	6
48	Education returns of wage earners and self-employed workers: Comment. <i>Economics of Education Review</i> , 2009, 28, 641-644.	1.4	5
49	Parties as efficiency-improving gatekeepers in rent-seeking societies. <i>European Journal of Political Economy</i> , 2015, 38, 87-101.	1.8	5
50	The Right Look: Conservative Politicians Look Better and Their Voters Reward It. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
51	Pocketbook voting, social preferences, and expressive motives in referenda. <i>Journal of Economic Behavior and Organization</i> , 2020, 175, 185-205.	2.0	2
52	International family migration and the dual-earner model. <i>Journal of Economic Geography</i> , 0, , .	3.0	1
53	Education returns of wage earners and self-employed workers: Rejoinder. <i>Economics of Education Review</i> , 2009, 28, 648.	1.4	0
54	Introduction to the special issue on Taxation in a Global Economy. <i>International Tax and Public Finance</i> , 2016, 23, 603-606.	1.0	0

#	ARTICLE	IF	CITATIONS
55	The Economics of Peace and War: An Overview. CESifo Economic Studies, 2018, 64, 545-554.	0.5	0