

# Kimberly D Elsbach

## List of Publications by Year in descending order

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Version: 2024-02-01

48  
papers

4,807  
citations

186265

28  
h-index

265206

42  
g-index

49  
all docs

49  
docs citations

49  
times ranked

3155  
citing authors

#	ARTICLE	IF	CITATIONS
1	The Aesthetic Dimension of Organizing: A Review and Research Agenda. <i>Academy of Management Annals</i> , 2022, 16, 217-257.	9.6	23
2	Giving ideas that won't get rejected: how personal identity relates to idea-taking in creative collaboration. <i>Innovation: Management, Policy and Practice</i> , 2020, 22, 12-38.	3.9	2
3	Creating High-Impact Literature Reviews: An Argument for "Integrative Reviews". <i>Journal of Management Studies</i> , 2020, 57, 1277-1289.	8.3	161
4	The Challenge and Opportunity of Navigating Multiple Identities at Work. <i>Proceedings - Academy of Management</i> , 2020, 2020, 20430.	0.1	0
5	New Information Technology and Implicit Bias. <i>Academy of Management Perspectives</i> , 2019, 33, 185-206.	6.8	45
6	How psychological needs motivate family firm identifications and identifiers: A framework and future research agenda. <i>Journal of Family Business Strategy</i> , 2019, 10, 100289.	5.7	20
7	Theorizing About an AOM President's Response to Crisis and the Counter Responses It Evoked. <i>Journal of Management Inquiry</i> , 2019, 28, 276-282.	3.9	2
8	Explaining Stakeholder Identification with Moderate Prestige Collectives: A Study of NASCAR Fans. <i>Organization Studies</i> , 2019, 40, 1279-1305.	5.3	7
9	Identity In and Around Entrepreneurial Families. <i>Proceedings - Academy of Management</i> , 2019, 2019, 11417.	0.1	0
10	Identities in Context: How Does Where We Are Affect Who We Are?. <i>Proceedings - Academy of Management</i> , 2019, 2019, 15120.	0.1	0
11	The <i>Academy of Management Annals</i> : Looking Back, Looking Forward. <i>Academy of Management Annals</i> , 2018, 12, 1-4.	9.6	30
12	Design Thinking and Organizational Culture: A Review and Framework for Future Research. <i>Journal of Management</i> , 2018, 44, 2274-2306.	9.3	225
13	Identity Co-Formation in an Emerging Industry: Forging Organizational Distinctiveness and Industry Coherence Through Sensemaking and Sensegiving. <i>Journal of Management Studies</i> , 2018, 55, 1323-1355.	8.3	16
14	How Observers Assess Women Who Cry in Professional Work Contexts. <i>Academy of Management Discoveries</i> , 2018, 4, 127-154.	2.9	16
15	The Role of Compensation Criteria to Minimize Face-Time Bias and Support Faculty Career Flexibility. <i>Academic Pathology</i> , 2016, 3, 2374289515628024.	1.1	7
16	A dual-mode framework of organizational categorization and momentary perception. <i>Human Relations</i> , 2016, 69, 2011-2039.	5.4	7
17	Theorizing Organizational Lessons from Unusual Settings. <i>Proceedings - Academy of Management</i> , 2015, 2015, 14352.	0.1	0
18	Explaining Variation in Organizational Identity Categorization. <i>Organization Science</i> , 2013, 24, 996-1013.	4.5	37

#	ARTICLE	IF	CITATIONS
19	Creative Collaboration and the Self-Concept: A Study of Toy Designers. <i>Journal of Management Studies</i> , 2013, 50, 515-544.	8.3	47
20	Explaining Paradoxes of Organizational Categorization: A Dual-Process Framework. <i>Proceedings - Academy of Management</i> , 2013, 2013, 13247.	0.1	0
21	The building of employee distrust. <i>Organizational Dynamics</i> , 2012, 41, 254-263.	2.6	11
22	APPEARANCE IS EVERYTHING. <i>Business Strategy Review</i> , 2012, 23, 56-58.	0.0	1
23	Organizations and Their Institutional Environments—Bringing Meaning, Values, and Culture Back In: Introduction to the Special Research Forum. <i>Academy of Management Journal</i> , 2010, 53, 1234-1240.	6.3	156
24	How passive “face time” affects perceptions of employees: Evidence of spontaneous trait inference. <i>Human Relations</i> , 2010, 63, 735-760.	5.4	72
25	Identity affirmation through ‘signature style’: A study of toy car designers. <i>Human Relations</i> , 2009, 62, 1041-1072.	5.4	93
26	A New Look at Stigmatization in and of Organizations. <i>Academy of Management Review</i> , 2008, 33, 186-193.	11.7	106
27	“The Physical Environment in Organizations. <i>Academy of Management Annals</i> , 2007, 1, 181-224.	9.6	120
28	It's More Than a Desk: Working Smarter through Leveraged Office Design. <i>California Management Review</i> , 2007, 49, 80-101.	6.3	90
29	“The Physical Environment in Organizations. <i>Academy of Management Annals</i> , 2007, 1, 181-224.	9.6	192
30	Enhancing Creativity Through “Mindless” Work: A Framework of Workday Design. <i>Organization Science</i> , 2006, 17, 470-483.	4.5	253
31	Identifying Situated Cognition in Organizations. <i>Organization Science</i> , 2005, 16, 422-433.	4.5	186
32	Interpreting workplace identities: the role of office décor. <i>Journal of Organizational Behavior</i> , 2004, 25, 99-128.	4.7	156
33	Relating Physical Environment to Self-Categorizations: Identity Threat and Affirmation in a Non-Territorial Office Space. <i>Administrative Science Quarterly</i> , 2003, 48, 622.	6.9	267
34	ORGANIZATIONAL PERCEPTION MANAGEMENT. <i>Research in Organizational Behavior</i> , 2003, 25, 297-332.	1.2	148
35	Assessing Creativity in Hollywood Pitch Meetings: Evidence for a Dual-Process Model of Creativity Judgments. <i>Academy of Management Journal</i> , 2003, 46, 283-301.	6.3	78
36	How to pitch a brilliant idea. <i>Harvard Business Review</i> , 2003, 81, 117-23, 134.	3.1	53

#	ARTICLE	IF	CITATIONS
37	Us versus Them: The Roles of Organizational Identification and Disidentification in Social Marketing Initiatives. <i>Journal of Public Policy and Marketing</i> , 2002, 21, 26-36.	3.4	150
38	Defining Who You Are By What You're Not: Organizational Disidentification and The National Rifle Association. <i>Organization Science</i> , 2001, 12, 393-413.	4.5	481
39	Ethnography and Experiment in Social Psychological Theory Building: Tactics for Integrating Qualitative Field Data with Quantitative Lab Data. <i>Journal of Experimental Social Psychology</i> , 2000, 36, 51-76.	2.2	103
40	The Effects of Mood on Individuals' Use of Structured Decision Protocols. <i>Organization Science</i> , 1999, 10, 181-198.	4.5	129
41	Perspectives on Developing Management Theory, Circa 1999: Moving from Shriill Monologues to (Relatively) Tame Dialogues. <i>Academy of Management Review</i> , 1999, 24, 627-633.	11.7	48
42	Averting Expected Challenges Through Anticipatory Impression Management: A Study of Hospital Billing. <i>Organization Science</i> , 1998, 9, 68-86.	4.5	206
43	Accounts, Excuses, and Apologies: A Theory of Image Restoration Strategies.. <i>Administrative Science Quarterly</i> , 1997, 42, 584.	6.9	5
44	Members' Responses to Organizational Identity Threats: Encountering and Countering the Business Week Rankings. <i>Administrative Science Quarterly</i> , 1996, 41, 442.	6.9	828
45	MANAGING ORGANIZATIONAL LEGITIMACY IN THE CALIFORNIA CATTLE INDUSTRY: WHAT MAKES VERBAL ACCOUNTS EFFECTIVE?. <i>Proceedings - Academy of Management</i> , 1993, 1993, 212-216.	0.1	0
46	Acquiring Organizational Legitimacy Through Illegitimate Actions: A Marriage of Institutional and Impression Management Theories. <i>Academy of Management Journal</i> , 1992, 35, 699-738.	6.3	227
47	The effects of training stimuli and feedback on the categorization of welding defects: A test of classification models. <i>International Journal of Human Factors in Manufacturing</i> , 1992, 2, 139-153.	0.4	2
48	Resolving conflicts between status and distinctiveness in individual identity. , 0, , 304-330.		0