

# Tridas Mukhopadhyay

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/809580/publications.pdf>

Version: 2024-02-01

52  
papers

5,125  
citations

147801

31  
h-index

223800

46  
g-index

53  
all docs

53  
docs citations

53  
times ranked

2237  
citing authors

#	ARTICLE	IF	CITATIONS
1	Information Technologies and Business Value: An Analytic and Empirical Investigation. Information Systems Research, 1995, 6, 3-23.	3.7	817
2	Business Value of Information Technology: A Study of Electronic Data Interchange. MIS Quarterly: Management Information Systems, 1995, 19, 137.	4.2	610
3	Strategic and Operational Benefits of Electronic Integration in B2B Procurement Processes. Management Science, 2002, 48, 1301-1313.	4.1	327
4	Contracts in Offshore Software Development: An Empirical Analysis. Management Science, 2003, 49, 1671-1683.	4.1	299
5	Impact of Electronic Data Interchange Technology on JIT Shipments. Management Science, 1994, 40, 1291-1304.	4.1	287
6	Interdependent Benefits from Interorganizational Systems: Opportunities for Business Partner Reengineering. Journal of Management Information Systems, 1994, 11, 37-57.	4.3	223
7	Personalized Pricing and Quality Differentiation. Management Science, 2005, 51, 1120-1130.	4.1	209
8	The Growth of Interorganizational Systems in the Presence of Network Externalities. Management Science, 1994, 40, 984-998.	4.1	183
9	The HomeNet field trial of residential Internet services. Communications of the ACM, 1996, 39, 55-63.	4.5	181
10	Information Technology Impact on Process Output and Quality. Management Science, 1997, 43, 1645-1659.	4.1	167
11	Information and Communication: Alternative Uses of the Internet in Households. Information Systems Research, 1999, 10, 287-303.	3.7	161
12	A Model of Neutral B2B Intermediaries. Journal of Management Information Systems, 2002, 19, 43-68.	4.3	161
13	The role of software processes and communication in offshore software development. Communications of the ACM, 2002, 45, 193-200.	4.5	153
14	An Economic Analysis of Strategic Information Technology Investments. MIS Quarterly: Management Information Systems, 1991, 15, 313.	4.2	117
15	Software Processes and Project Performance. Journal of Management Information Systems, 1995, 12, 187-205.	4.3	114
16	The Market Structure for Internet Search Engines. Journal of Management Information Systems, 2004, 21, 137-160.	4.3	114
17	Software-Effort Estimation: An Exploratory Study of Expert Performance. Information Systems Research, 1991, 2, 243-262.	3.7	85
18	How to Attract and Retain Readers in Enterprise Blogging?. Information Systems Research, 2014, 25, 35-52.	3.7	82

#	ARTICLE	IF	CITATIONS
19	Impact of electronic data interchange technology on quality improvement and inventory reduction programs: A field study. <i>International Journal of Production Economics</i> , 1992, 28, 265-282.	8.9	75
20	Systems Design, Process Performance, and Economic Outcomes in International Banking. <i>Journal of Management Information Systems</i> , 2006, 23, 65-90.	4.3	63
21	Assessing the impact of information technology on labor productivity A field study. <i>Decision Support Systems</i> , 1997, 19, 109-122.	5.9	55
22	The Impact of Internet Referral Services on a Supply Chain. <i>Information Systems Research</i> , 2007, 18, 300-319.	3.7	55
23	A Mixture Model for Internet Search-Engine Visits. <i>Journal of Marketing Research</i> , 2004, 41, 206-214.	4.8	49
24	Overcoming EDI Adoption and Implementation Risks. <i>International Journal of Electronic Commerce</i> , 1999, 3, 103-123.	3.0	48
25	What's in a "Name"? Impact of Use of Customer Information in E-Mail Advertisements. <i>Information Systems Research</i> , 2012, 23, 679-697.	3.7	47
26	Drivers of Web portal use. <i>Electronic Commerce Research and Applications</i> , 2005, 4, 49-65.	5.0	42
27	Electronic B2B Marketplaces with Different Ownership Structures. <i>Management Science</i> , 2007, 53, 952-961.	4.1	40
28	Information Personalization in a Two-Dimensional Product Differentiation Model. <i>Journal of Management Information Systems</i> , 2009, 26, 69-95.	4.3	39
29	Project Managers' Practical Intelligence and Project Performance in Software Offshore Outsourcing: A Field Study. <i>Information Systems Research</i> , 2014, 25, 364-384.	3.7	39
30	Selling Virtual Currency in Digital Games: Implications for Gameplay and Social Welfare. <i>Information Systems Research</i> , 2019, 30, 430-446.	3.7	38
31	The Effect of Liability and Patch Release on Software Security: The Monopoly Case. <i>Production and Operations Management</i> , 2011, 20, 603-617.	3.8	34
32	Learning Curves of Agents with Diverse Skills in Information Technology-Enabled Physician Referral Systems. <i>Information Systems Research</i> , 2011, 22, 586-605.	3.7	25
33	A Decision Model for Software Maintenance. <i>Information Systems Research</i> , 2004, 15, 396-412.	3.7	22
34	Risk aversion and the value of information. <i>Decision Support Systems</i> , 1996, 16, 241-254.	5.9	21
35	E-Procurement Infusion and Operational Process Impacts in MRO Procurement: Complementary or Substitutive Effects?. <i>Production and Operations Management</i> , 2015, 24, 1054-1070.	3.8	21
36	Software-effort estimation with a case-based reasoner. <i>Journal of Experimental and Theoretical Artificial Intelligence</i> , 1996, 8, 341-363.	2.8	17

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37	Optimal policies for subsidizing supplier interorganizational system adoption. Journal of Organizational Computing and Electronic Commerce, 1995, 5, 295-325.	1.8	16
38	An Economic Analysis of the Software Market with a Risk-Sharing Mechanism. International Journal of Electronic Commerce, 2009, 14, 7-40.	3.0	15
39	Determining Optimal CRM Implementation Strategies. Information Systems Research, 2011, 22, 624-639.	3.7	14
40	A Study of Sourcing Channels for Electronic Business Transactions. Journal of Management Information Systems, 2011, 28, 145-170.	4.3	11
41	Assessing the Business Value of Information Technology in Global Wholesale Banking: The Case of Trade Services. Journal of Organizational Computing and Electronic Commerce, 2002, 12, 5-16.	1.8	10
42	The role of software processes and communication in offshore software development. Communications of the ACM, 2002, 45, .	4.5	9
43	Direct and Indirect Impacts of Information Technology Applications on Productivity: A Field Study. International Journal of Electronic Commerce, 1997, 1, 83-102.	3.0	8
44	Modeling Impacts of Electronic Data Interchange Technology. Profiles in Operations Research, 1999, , 359-379.	0.4	5
45	How Well Do Mexican Banks Manage Their Reserves?. Journal of Money, Credit and Banking, 2005, 37, 623-643.	1.6	2
46	Strategic Benefits of Referral Services. SSRN Electronic Journal, 0, , .	0.4	2
47	Strategic benefits of Internet referral services. , 2003, , .		1
48	IT Contract Flexibility and Negotiator Incentives. Managerial and Decision Economics, 2017, 38, 291-301.	2.5	1
49	Learning Curves of Agents with Diverse Skills in Information Technology Enabled Physician Referral Systems. SSRN Electronic Journal, 2009, , .	0.4	0
50	Marketplaces or Web Services? Alternate Business Models for Electronic B2B Transactions. , 2011, , .		0
51	Contracting for Innovation in Information Technology Outsourcing. SSRN Electronic Journal, 0, , .	0.4	0
52	Cost, Quality and Customer Satisfaction of Software Products: A Field Study. , 1997, , 99-116.		0