

Marc Scholten

List of Publications by Year in descending order

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26
papers

654
citations

933447

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752698

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27
all docs

27
docs citations

27
times ranked

511
citing authors

#	ARTICLE	IF	CITATIONS
1	Improving Self-Control: The Influence of Role Models on Intertemporal Choices. <i>Frontiers in Psychology</i> , 2019, 10, 1722.	2.1	3
2	The framing of nothing and the psychology of choice. <i>Journal of Risk and Uncertainty</i> , 2019, 59, 125-149.	1.5	5
3	Fast or slow? Decision-making styles in small family and nonfamily firms. <i>Journal of Family Business Management</i> , 2018, 8, 113-125.	3.4	10
4	Entrepreneurial Orientation in Family Firms: Looking at a European Outermost Region. <i>Journal of Enterprising Culture</i> , 2017, 25, 441-460.	0.5	23
5	Thoughts on analyses of intransitive intertemporal preference.. <i>Decision</i> , 2017, 4, 123-126.	0.5	2
6	Cumulative weighing of time in intertemporal tradeoffs.. <i>Journal of Experimental Psychology: General</i> , 2016, 145, 1177-1205.	2.1	13
7	Prospect theory and the "forgotten" fourfold pattern of risk preferences. <i>Journal of Risk and Uncertainty</i> , 2014, 48, 67-83.	1.5	39
8	Weighing Outcomes <i>by</i> Time or <i>Against</i> Time? Evaluation Rules in Intertemporal Choice. <i>Cognitive Science</i> , 2014, 38, 399-438.	1.7	42
9	Better is worse, worse is better: Violations of dominance in intertemporal choice.. <i>Decision</i> , 2014, 1, 215-222.	0.5	5
10	Impact of M&As on organizational performance: The moderating role of HRM centrality. <i>European Management Journal</i> , 2013, 31, 323-332.	5.1	19
11	DRIFT: An analysis of outcome framing in intertemporal choice.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2013, 39, 573-588.	0.9	57
12	Time and outcome framing in intertemporal tradeoffs.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2013, 39, 1192-1212.	0.9	15
13	Tradeoffs between sequences: Weighing accumulated outcomes against outcome-adjusted delays.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2012, 38, 1675-1688.	0.9	9
14	Efeitos contextuais na escolha intertemporal: Evidência contra modelos de desconto. <i>Análise Psicológica</i> , 2012, 30, 269-284.	0.2	5
15	Escolha intertemporal: Enquadramento, sinal e diferimento das suas consequências. <i>Análise Psicológica</i> , 2012, 30, 251-267.	0.2	0
16	Outcome Framing in Intertemporal Choice: The DRIFT Model. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	6
17	Descriptive Models of Intertemporal Choice Part 2: The Delay-Speedup Asymmetry and Other Anomalies. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	2
18	The psychology of intertemporal tradeoffs.. <i>Psychological Review</i> , 2010, 117, 925-944.	3.8	186

#	ARTICLE	IF	CITATIONS
19	Tradeoffs and theory: The double-mediation model.. Journal of Experimental Psychology: General, 2006, 135, 237-261.	2.1	5
20	Discounting by Intervals: A Generalized Model of Intertemporal Choice. Management Science, 2006, 52, 1424-1436.	4.1	139
21	Conflict-mediated choice. Organizational Behavior and Human Decision Processes, 2002, 88, 683-718.	2.5	9
22	Lost and found: The information-processing model of advertising effectiveness. Journal of Business Research, 1996, 37, 97-104.	10.2	45
23	Descriptive Models of Intertemporal Choice Part 1: Anomalies in Choices Between Less Sooner and More Later. SSRN Electronic Journal, 0, , .	0.4	2
24	Fast or Slow? Decision Making Styles in Small Family and Nonfamily Firms. SSRN Electronic Journal, 0, , .	0.4	1
25	Anomalies to Markowitz's Hypothesis and a Prospect-Theoretical Interpretation. SSRN Electronic Journal, 0, , .	0.4	4
26	The Psychology of Intertemporal Tradeoffs. SSRN Electronic Journal, 0, , .	0.4	5