

Catherine C Eckel

List of Publications by Year in descending order

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Version: 2024-02-01

123
papers

9,833
citations

81900

39
h-index

46799

89
g-index

129
all docs

129
docs citations

129
times ranked

5252
citing authors

#	ARTICLE	IF	CITATIONS
1	Subsidizing unit donations: matches, rebates, and discounts compared. <i>Experimental Economics</i> , 2022, 25, 734-758.	2.1	5
2	The effect of stereotypes on black college test scores at a historically black university. <i>Journal of Economic Behavior and Organization</i> , 2022, 194, 408-424.	2.0	1
3	Sacrifice: An experiment on the political economy of extreme intergroup punishment. <i>Journal of Economic Psychology</i> , 2022, 90, 102486.	2.2	5
4	Does cronyism pay? Costly ingroup favoritism in the lab. <i>Economic Inquiry</i> , 2022, 60, 1092-1110.	1.8	0
5	High-Capacity Donors™ Preferences for Charitable Giving. <i>Nonprofit and Voluntary Sector Quarterly</i> , 2021, 50, 1262-1273.	1.9	3
6	Independent vs. Coordinated Fundraising: Understanding the Role of Information. <i>European Economic Review</i> , 2020, 127, 103476.	2.3	9
7	Fundraising design: key issues, unifying framework, and open puzzles. <i>Marketing Letters</i> , 2020, 31, 371-380.	2.9	4
8	The proposer's behavior in the ultimatum game in 11 Mexican villages. <i>Economics Letters</i> , 2019, 177, 5-8.	1.9	2
9	It pays to be a man: Rewards for leaders in a coordination game. <i>Journal of Economic Behavior and Organization</i> , 2019, 161, 197-215.	2.0	27
10	Worthiness versus Self-Interest in Charitable Giving: Evidence from a Low-Income, Minority Neighborhood. <i>Southern Economic Journal</i> , 2019, 85, 1196-1216.	2.1	8
11	Care provision: An experimental investigation. <i>Journal of Economic Behavior and Organization</i> , 2019, 157, 615-630.	2.0	2
12	Complexity in risk elicitation may affect the conclusions: A demonstration using gender differences. <i>Journal of Risk and Uncertainty</i> , 2018, 56, 1-17.	1.5	30
13	Transmission of information within transnational social networks: a field experiment. <i>Experimental Economics</i> , 2018, 21, 905-923.	2.1	2
14	Measuring trust: A reinvestigation. <i>Southern Economic Journal</i> , 2018, 84, 992-1000.	2.1	27
15	Social Distance Matters in Dictator Games: Evidence from 11 Mexican Villages. <i>Games</i> , 2018, 9, 77.	0.6	22
16	Charity Begins at Home: A Lab-in-the-Field Experiment on Charitable Giving. <i>Games</i> , 2018, 9, 95.	0.6	9
17	Can I Rely on You?. <i>Games</i> , 2018, 9, 81.	0.6	5
18	The 2D:4D ratio does not always correlate with economic behavior: A field experiment with African-Americans. <i>Economics and Human Biology</i> , 2018, 30, 172-181.	1.7	5

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19	Gender Differences (Experimental Evidence). , 2018, , 5133-5138.		0
20	A field experiment on directed giving at a public university. Journal of Behavioral and Experimental Economics, 2017, 66, 66-71.	1.2	40
21	Comparing rebate and matching subsidies controlling for donorsâ€™ awareness: Evidence from the field. Journal of Behavioral and Experimental Economics, 2017, 66, 88-95.	1.2	25
22	A Celebration of Vernon Smith's 90th Birthday and Lifetime Contributions to Economics, Southern Economic Association, 2016. Southern Economic Journal, 2017, 83, 639-643.	2.1	1
23	Hidden vs. known gender effects in experimental asset markets. Economics Letters, 2017, 156, 7-9.	1.9	12
24	Common identity and the voluntary provision of public goods: An experimental investigation. Journal of Economic Behavior and Organization, 2017, 142, 32-46.	2.0	14
25	Complexity in Risk Elicitation May Affect the Conclusions: A Demonstration Using Gender Differences. SSRN Electronic Journal, 2017, , .	0.4	1
26	Risky Curves: On the empirical failure of expected utility theory, Daniel Friedman , R. Mark Isaac , Duncan James and Shyam Sunder . Routledge, 2014, xiii + 137 pages.. Economics and Philosophy, 2016, 32, 540-548.	0.3	4
27	Economic preferences and obesity among a low-income African American community. Journal of Economic Behavior and Organization, 2016, 131, 196-208.	2.0	33
28	Group-Level Selection Increases Cooperation in the Public Goods Game. PLoS ONE, 2016, 11, e0157840.	2.5	13
29	Four Classic Public Goods Experiments: A Replication Study. Research in Experimental Economics, 2015, , 13-40.	0.2	9
30	An experimental study of leadership institutions in collective action games. Journal of the Economic Science Association, 2015, 1, 100-113.	2.3	39
31	Thar SHE Blows? Gender, Competition, and Bubbles in Experimental Asset Markets. American Economic Review, 2015, 105, 906-920.	8.5	160
32	Loving the long shot: Risk taking with skewed lotteries. Journal of Risk and Uncertainty, 2015, 51, 195-217.	1.5	37
33	One bad apple? Heterogeneity and information in public good provision. Experimental Economics, 2015, 18, 116-135.	2.1	42
34	Directed giving enhances voluntary giving to government. Economics Letters, 2015, 133, 51-54.	1.9	15
35	Cracking down on bribery. Social Choice and Welfare, 2015, 45, 579-600.	0.8	33
36	Giving versus taking for a cause. Economics Letters, 2015, 132, 28-30.	1.9	40

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37	The UN in the lab. <i>Social Choice and Welfare</i> , 2015, 45, 625-651.	0.8	4
38	Economic Games for Social Scientists. , 2014, , 335-355.		0
39	Ready or Not? How Citizens and Public Officials Perceive Risk and Preparedness. <i>American Review of Public Administration</i> , 2014, 44, 89S-111S.	2.3	96
40	Building a 21st-century infrastructure for the social sciences. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2014, 111, 15855-15856.	7.1	7
41	Solidarity among the poor. <i>Economics Letters</i> , 2014, 123, 144-148.	1.9	7
42	The Discriminating Beta: Prices and Capacity with Correlated Demands. <i>Southern Economic Journal</i> , 2014, 81, 56-67.	2.1	0
43	Introduction: SEA Symposium in Honor of Roger Sherman. <i>Southern Economic Journal</i> , 2014, 81, 1-6.	2.1	0
44	Human capital investment by the poor: Informing policy with laboratory experiments. <i>Journal of Economic Behavior and Organization</i> , 2013, 95, 224-239.	2.0	10
45	Anatomy of the credit score. <i>Journal of Economic Behavior and Organization</i> , 2013, 95, 175-185.	2.0	51
46	Health Behavior and Behavioral Economics: Economic Preferences and Physical Activity Stages of Change in a Low-Income African-American Community. <i>American Journal of Health Promotion</i> , 2013, 27, 211-221.	1.7	38
47	Elinor Ostrom: "A Magnificent and Irreplaceable Treasure" <i>Southern Economic Journal</i> , 2013, 79, 486-495.	2.1	6
48	Who's in Charge? Donor Targeting Enhances Voluntary Giving to Government. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	4
49	Chapter 3 Experiments in Culture and Corruption: A Review. <i>Research in Experimental Economics</i> , 2012, , 51-76.	0.2	30
50	The Stability of Social Preferences in a Low-Income Neighborhood. <i>Southern Economic Journal</i> , 2012, 79, 15-45.	2.1	29
51	School environment and risk preferences: Experimental evidence. <i>Journal of Risk and Uncertainty</i> , 2012, 45, 265-292.	1.5	60
52	Social norms of sharing in high school: Teen giving in the dictator game. <i>Journal of Economic Behavior and Organization</i> , 2011, 80, 603-612.	2.0	24
53	Heterogeneity in Ultimatum Bargaining: The Role of Information, Individual Characteristics, and Emotions. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	1
54	On the Development of Risk Preferences: Experimental Evidence. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	10

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55	The giving type: Identifying donors. <i>Journal of Public Economics</i> , 2011, 95, 428-435.	4.3	58
56	Giving to government: Voluntary taxation in the lab. <i>Journal of Public Economics</i> , 2011, 95, 1190-1201.	4.3	73
57	Counterterrorism strategies in the lab. <i>Public Choice</i> , 2011, 149, 465-478.	1.7	9
58	Face Value. <i>American Economic Review</i> , 2011, 101, 1497-1513.	8.5	129
59	Terrorism experiments. <i>Journal of Peace Research</i> , 2011, 48, 373-382.	2.9	28
60	Trust and Social Exchange. , 2011, , 243-257.		32
61	Motives for Giving: A Reanalysis of Two Classic Public Goods Experiments. <i>Southern Economic Journal</i> , 2010, 77, 15-26.	2.1	54
62	Eliciting risk preferences: When is simple better?. <i>Journal of Risk and Uncertainty</i> , 2010, 41, 219-243.	1.5	353
63	Risk aversion and physical prowess: Prediction, choice and bias. <i>Journal of Risk and Uncertainty</i> , 2010, 41, 167-193.	1.5	51
64	<scp>Cooperation and Status in Organizations</scp>. <i>Journal of Public Economic Theory</i> , 2010, 12, 737-762.	1.1	107
65	Blaming the messenger: Notes on the current state of experimental economics. <i>Journal of Economic Behavior and Organization</i> , 2010, 73, 109-119.	2.0	52
66	Are Preferences Stable Across Domains? An Experimental Investigation of Social Preferences in the Field. <i>SSRN Electronic Journal</i> , 2009, , .	0.4	20
67	Risk loving after the storm: A Bayesian-Network study of Hurricane Katrina evacuees. <i>Journal of Economic Behavior and Organization</i> , 2009, 69, 110-124.	2.0	223
68	Subsidizing charitable contributions: a natural field experiment comparing matching and rebate subsidies. <i>Experimental Economics</i> , 2008, 11, 234-252.	2.1	135
69	Gender and Negotiation in the Small: Are Women (Perceived to Be) More Cooperative than Men?. <i>Negotiation Journal</i> , 2008, 24, 429-445.	0.5	85
70	Forecasting risk attitudes: An experimental study using actual and forecast gamble choices. <i>Journal of Economic Behavior and Organization</i> , 2008, 68, 1-17.	2.0	578
71	Chapter 113 Men, Women and Risk Aversion: Experimental Evidence. <i>Handbook of Experimental Economics Results</i> , 2008, 1, 1061-1073.	0.2	714
72	Chapter 57 Differences in the Economic Decisions of Men and Women: Experimental Evidence. <i>Handbook of Experimental Economics Results</i> , 2008, 1, 509-519.	0.2	249

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73	Gender Differences (Experimental Evidence). , 2008, , 1-6.		0
74	Debt Aversion and the Demand for Loans for Postsecondary Education. Public Finance Review, 2007, 35, 233-262.	0.5	55
75	Social learning in coordination games: does status matter?. Experimental Economics, 2007, 10, 317-329.	2.1	63
76	Is More Information Always Better? An Experimental Study of Charitable Giving and Hurricane Katrina. Southern Economic Journal, 2007, 74, 388-411.	2.1	73
77	People Playing Games: The Human Face of Experimental Economics. Southern Economic Journal, 2007, 73, 840-857.	2.1	16
78	Judging a Book by its Cover: Beauty and Expectations in the Trust Game. Political Research Quarterly, 2006, 59, 189-202.	1.7	323
79	Technology Improves Learning in Large Principles of Economics Classes: Using Our WITS. American Economic Review, 2006, 96, 442-446.	8.5	63
80	Subsidizing Charitable Giving with Rebates or Matching: Further Laboratory Evidence. Southern Economic Journal, 2006, 72, 794.	2.1	42
81	Internet cautions: Experimental games with internet partners. Experimental Economics, 2006, 9, 53-66.	2.1	35
82	Subsidizing Charitable Giving with Rebates or Matching: Further Laboratory Evidence. Southern Economic Journal, 2006, 72, 794-807.	2.1	14
83	An experimental test of the crowding out hypothesis. Journal of Public Economics, 2005, 89, 1543-1560.	4.3	169
84	Bobbing for Widgets: Compensating Wage Differentials. Journal of Economic Education, 2005, 36, 129-138.	1.3	2
85	Managing diversity by creating team identity. Journal of Economic Behavior and Organization, 2005, 58, 371-392.	2.0	307
86	Using Technology to Facilitate Active Learning in Economics Through Experiments. Social Science Computer Review, 2004, 22, 469-478.	4.2	11
87	Vernon Smith: economics as a laboratory science. Journal of Socio-Economics, 2004, 33, 15-28.	1.0	4
88	Is trust a risky decision?. Journal of Economic Behavior and Organization, 2004, 55, 447-465.	2.0	367
89	Introduction: What Role Can Experiments Play in Research on Regulation?. Journal of Regulatory Economics, 2003, 23, 103-107.	1.4	12
90	Rebate versus matching: does how we subsidize charitable contributions matter?. Journal of Public Economics, 2003, 87, 681-701.	4.3	295

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91	Sex differences and statistical stereotyping in attitudes toward financial risk. <i>Evolution and Human Behavior</i> , 2002, 23, 281-295.	2.2	692
92	The value of a smile: Game theory with a human face. <i>Journal of Economic Psychology</i> , 2001, 22, 617-640.	2.2	394
93	Status in Markets. <i>Quarterly Journal of Economics</i> , 2001, 116, 161-188.	8.6	266
94	Chivalry and solidarity in ultimatum games. <i>Economic Inquiry</i> , 2001, 39, 171-188.	1.8	27
95	Volunteers and Pseudo-Volunteers: The Effect of Recruitment Method in Dictator Experiments. <i>Experimental Economics</i> , 2000, 3, 107-120.	2.1	45
96	Volunteers and pseudo-volunteers: The effect of recruitment method in dictator experiments. <i>Experimental Economics</i> , 2000, 3, 107-120.	2.1	35
97	Title is missing!. <i>Journal of Risk and Uncertainty</i> , 1999, 19, 47-48.	1.5	16
98	Are Women Less Selfish Than Men?: Evidence From Dictator Experiments. <i>Economic Journal</i> , 1998, 108, 726-735.	3.6	711
99	The economic value of status. <i>Journal of Socio-Economics</i> , 1998, 27, 495-514.	1.0	99
100	Privatization and efficiency: Industry effects of the sale of British Airways. <i>Journal of Financial Economics</i> , 1997, 43, 275-298.	9.0	129
101	Altruism in Anonymous Dictator Games. <i>Games and Economic Behavior</i> , 1996, 16, 181-191.	0.8	895
102	The relative price of fairness: gender differences in a punishment game. <i>Journal of Economic Behavior and Organization</i> , 1996, 30, 143-158.	2.0	163
103	Buying status: Experimental evidence on status in negotiation. <i>Psychology and Marketing</i> , 1996, 13, 381-405.	8.2	98
104	Price Discrimination with Correlated Demands. <i>Southern Economic Journal</i> , 1992, 59, 58.	2.1	11
105	Customer-class price discrimination by electric utilities. <i>Journal of Economics and Business</i> , 1987, 39, 19-33.	2.7	6
106	The price of government ownership. <i>Journal of Public Economics</i> , 1986, 31, 269-285.	4.3	29
107	Internal Regulation: The Effects of Government Ownership on the Value of the Firm. <i>Journal of Law and Economics</i> , 1986, 29, 381-403.	1.4	35
108	ELEMENTS OF A THEORY OF MIXED ENTERPRISE. <i>Scottish Journal of Political Economy</i> , 1985, 32, 82-94.	1.6	67

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109	A general model of customer-class pricing. <i>Economics Letters</i> , 1985, 17, 285-289.	1.9	4
110	SAVING DECISIONS OF THE WORKING POOR: SHORT- AND LONG-TERM HORIZONS. <i>Research in Experimental Economics</i> , 0, , 219-260.	0.2	48
111	Do Donors Care about Subsidy Type? An Experimental Study. <i>Research in Experimental Economics</i> , 0, , 157-175.	0.2	13
112	Eliciting Risk Preferences: When is Simple Better?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	23
113	The Giving Type: Identifying Donors. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
114	Social Norms of Sharing in High School: Teen Giving in the Dictator Game. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
115	Giving to Government: Voluntary Taxation in the Lab. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
116	(Im)Patience Among Adolescents: A Methodological Note. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
117	Human Capital Investment by the Poor: Informing Policy with Laboratory and Field Experiments. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
118	One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
119	Encouraging Giving: Subsidies in the Field. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
120	Analysis of Public Goods Experiments Using Dynamic Panel Regression Models. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
121	The UN in the Lab. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
122	Heterogeneity in Ultimatum Bargaining. , 0, , 295-312.		1
123	The Democratic Peace: An Experimental Test of a Causal Relation and of Underlying Mechanisms. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1