

Catherine C Eckel

List of Publications by Year in descending order

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123
papers

9,833
citations

81900

39
h-index

46799

89
g-index

129
all docs

129
docs citations

129
times ranked

5252
citing authors

#	ARTICLE	IF	CITATIONS
1	Altruism in Anonymous Dictator Games. <i>Games and Economic Behavior</i> , 1996, 16, 181-191.	0.8	895
2	Chapter 113 Men, Women and Risk Aversion: Experimental Evidence. <i>Handbook of Experimental Economics Results</i> , 2008, 1, 1061-1073.	0.2	714
3	Are Women Less Selfish Than Men?: Evidence From Dictator Experiments. <i>Economic Journal</i> , 1998, 108, 726-735.	3.6	711
4	Sex differences and statistical stereotyping in attitudes toward financial risk. <i>Evolution and Human Behavior</i> , 2002, 23, 281-295.	2.2	692
5	Forecasting risk attitudes: An experimental study using actual and forecast gamble choices. <i>Journal of Economic Behavior and Organization</i> , 2008, 68, 1-17.	2.0	578
6	The value of a smile: Game theory with a human face. <i>Journal of Economic Psychology</i> , 2001, 22, 617-640.	2.2	394
7	Is trust a risky decision?. <i>Journal of Economic Behavior and Organization</i> , 2004, 55, 447-465.	2.0	367
8	Eliciting risk preferences: When is simple better?. <i>Journal of Risk and Uncertainty</i> , 2010, 41, 219-243.	1.5	353
9	Judging a Book by its Cover: Beauty and Expectations in the Trust Game. <i>Political Research Quarterly</i> , 2006, 59, 189-202.	1.7	323
10	Managing diversity by creating team identity. <i>Journal of Economic Behavior and Organization</i> , 2005, 58, 371-392.	2.0	307
11	Rebate versus matching: does how we subsidize charitable contributions matter?. <i>Journal of Public Economics</i> , 2003, 87, 681-701.	4.3	295
12	Status in Markets. <i>Quarterly Journal of Economics</i> , 2001, 116, 161-188.	8.6	266
13	Chapter 57 Differences in the Economic Decisions of Men and Women: Experimental Evidence. <i>Handbook of Experimental Economics Results</i> , 2008, 1, 509-519.	0.2	249
14	Risk loving after the storm: A Bayesian-Network study of Hurricane Katrina evacuees. <i>Journal of Economic Behavior and Organization</i> , 2009, 69, 110-124.	2.0	223
15	An experimental test of the crowding out hypothesis. <i>Journal of Public Economics</i> , 2005, 89, 1543-1560.	4.3	169
16	The relative price of fairness: gender differences in a punishment game. <i>Journal of Economic Behavior and Organization</i> , 1996, 30, 143-158.	2.0	163
17	Thar SHE Blows? Gender, Competition, and Bubbles in Experimental Asset Markets. <i>American Economic Review</i> , 2015, 105, 906-920.	8.5	160
18	Subsidizing charitable contributions: a natural field experiment comparing matching and rebate subsidies. <i>Experimental Economics</i> , 2008, 11, 234-252.	2.1	135

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19	Privatization and efficiency: Industry effects of the sale of British Airways. <i>Journal of Financial Economics</i> , 1997, 43, 275-298.	9.0	129
20	Face Value. <i>American Economic Review</i> , 2011, 101, 1497-1513.	8.5	129
21	<scp>Cooperation and Status in Organizations</scp>. <i>Journal of Public Economic Theory</i> , 2010, 12, 737-762.	1.1	107
22	The economic value of status. <i>Journal of Socio-Economics</i> , 1998, 27, 495-514.	1.0	99
23	Buying status: Experimental evidence on status in negotiation. <i>Psychology and Marketing</i> , 1996, 13, 381-405.	8.2	98
24	Ready or Not? How Citizens and Public Officials Perceive Risk and Preparedness. <i>American Review of Public Administration</i> , 2014, 44, 89S-111S.	2.3	96
25	Gender and Negotiation in the Small: Are Women (Perceived to Be) More Cooperative than Men?. <i>Negotiation Journal</i> , 2008, 24, 429-445.	0.5	85
26	Giving to government: Voluntary taxation in the lab. <i>Journal of Public Economics</i> , 2011, 95, 1190-1201.	4.3	73
27	Is More Information Always Better? An Experimental Study of Charitable Giving and Hurricane Katrina. <i>Southern Economic Journal</i> , 2007, 74, 388-411.	2.1	73
28	ELEMENTS OF A THEORY OF MIXED ENTERPRISE. <i>Scottish Journal of Political Economy</i> , 1985, 32, 82-94.	1.6	67
29	Technology Improves Learning in Large Principles of Economics Classes: Using Our WITS. <i>American Economic Review</i> , 2006, 96, 442-446.	8.5	63
30	Social learning in coordination games: does status matter?. <i>Experimental Economics</i> , 2007, 10, 317-329.	2.1	63
31	School environment and risk preferences: Experimental evidence. <i>Journal of Risk and Uncertainty</i> , 2012, 45, 265-292.	1.5	60
32	The giving type: Identifying donors. <i>Journal of Public Economics</i> , 2011, 95, 428-435.	4.3	58
33	Debt Aversion and the Demand for Loans for Postsecondary Education. <i>Public Finance Review</i> , 2007, 35, 233-262.	0.5	55
34	Motives for Giving: A Reanalysis of Two Classic Public Goods Experiments. <i>Southern Economic Journal</i> , 2010, 77, 15-26.	2.1	54
35	Blaming the messenger: Notes on the current state of experimental economics. <i>Journal of Economic Behavior and Organization</i> , 2010, 73, 109-119.	2.0	52
36	Risk aversion and physical prowess: Prediction, choice and bias. <i>Journal of Risk and Uncertainty</i> , 2010, 41, 167-193.	1.5	51

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37	Anatomy of the credit score. <i>Journal of Economic Behavior and Organization</i> , 2013, 95, 175-185.	2.0	51
38	SAVING DECISIONS OF THE WORKING POOR: SHORT- AND LONG-TERM HORIZONS. <i>Research in Experimental Economics</i> , 0, , 219-260.	0.2	48
39	Volunteers and Pseudo-Volunteers: The Effect of Recruitment Method in Dictator Experiments. <i>Experimental Economics</i> , 2000, 3, 107-120.	2.1	45
40	Subsidizing Charitable Giving with Rebates or Matching: Further Laboratory Evidence. <i>Southern Economic Journal</i> , 2006, 72, 794.	2.1	42
41	One bad apple? Heterogeneity and information in public good provision. <i>Experimental Economics</i> , 2015, 18, 116-135.	2.1	42
42	Giving versus taking for a cause. <i>Economics Letters</i> , 2015, 132, 28-30.	1.9	40
43	A field experiment on directed giving at a public university. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 66, 66-71.	1.2	40
44	An experimental study of leadership institutions in collective action games. <i>Journal of the Economic Science Association</i> , 2015, 1, 100-113.	2.3	39
45	Health Behavior and Behavioral Economics: Economic Preferences and Physical Activity Stages of Change in a Low-Income African-American Community. <i>American Journal of Health Promotion</i> , 2013, 27, 211-221.	1.7	38
46	Loving the long shot: Risk taking with skewed lotteries. <i>Journal of Risk and Uncertainty</i> , 2015, 51, 195-217.	1.5	37
47	Internet cautions: Experimental games with internet partners. <i>Experimental Economics</i> , 2006, 9, 53-66.	2.1	35
48	Volunteers and pseudo-volunteers: The effect of recruitment method in dictator experiments. <i>Experimental Economics</i> , 2000, 3, 107-120.	2.1	35
49	Internal Regulation: The Effects of Government Ownership on the Value of the Firm. <i>Journal of Law and Economics</i> , 1986, 29, 381-403.	1.4	35
50	Cracking down on bribery. <i>Social Choice and Welfare</i> , 2015, 45, 579-600.	0.8	33
51	Economic preferences and obesity among a low-income African American community. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 196-208.	2.0	33
52	Trust and Social Exchange. , 2011, , 243-257.		32
53	Chapter 3 Experiments in Culture and Corruption: A Review. <i>Research in Experimental Economics</i> , 2012, , 51-76.	0.2	30
54	Complexity in risk elicitation may affect the conclusions: A demonstration using gender differences. <i>Journal of Risk and Uncertainty</i> , 2018, 56, 1-17.	1.5	30

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55	The price of government ownership. <i>Journal of Public Economics</i> , 1986, 31, 269-285.	4.3	29
56	The Stability of Social Preferences in a Low-Income Neighborhood. <i>Southern Economic Journal</i> , 2012, 79, 15-45.	2.1	29
57	Terrorism experiments. <i>Journal of Peace Research</i> , 2011, 48, 373-382.	2.9	28
58	Measuring trust: A reinvestigation. <i>Southern Economic Journal</i> , 2018, 84, 992-1000.	2.1	27
59	It pays to be a man: Rewards for leaders in a coordination game. <i>Journal of Economic Behavior and Organization</i> , 2019, 161, 197-215.	2.0	27
60	Chivalry and solidarity in ultimatum games. <i>Economic Inquiry</i> , 2001, 39, 171-188.	1.8	27
61	Comparing rebate and matching subsidies controlling for donors' awareness: Evidence from the field. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 66, 88-95.	1.2	25
62	Social norms of sharing in high school: Teen giving in the dictator game. <i>Journal of Economic Behavior and Organization</i> , 2011, 80, 603-612.	2.0	24
63	Eliciting Risk Preferences: When is Simple Better?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	23
64	Social Distance Matters in Dictator Games: Evidence from 11 Mexican Villages. <i>Games</i> , 2018, 9, 77.	0.6	22
65	Are Preferences Stable Across Domains? An Experimental Investigation of Social Preferences in the Field. <i>SSRN Electronic Journal</i> , 2009, , .	0.4	20
66	Title is missing!. <i>Journal of Risk and Uncertainty</i> , 1999, 19, 47-48.	1.5	16
67	People Playing Games: The Human Face of Experimental Economics. <i>Southern Economic Journal</i> , 2007, 73, 840-857.	2.1	16
68	Directed giving enhances voluntary giving to government. <i>Economics Letters</i> , 2015, 133, 51-54.	1.9	15
69	Common identity and the voluntary provision of public goods: An experimental investigation. <i>Journal of Economic Behavior and Organization</i> , 2017, 142, 32-46.	2.0	14
70	Subsidizing Charitable Giving with Rebates or Matching: Further Laboratory Evidence. <i>Southern Economic Journal</i> , 2006, 72, 794-807.	2.1	14
71	Do Donors Care about Subsidy Type? An Experimental Study. <i>Research in Experimental Economics</i> , 0, , 157-175.	0.2	13
72	Group-Level Selection Increases Cooperation in the Public Goods Game. <i>PLoS ONE</i> , 2016, 11, e0157840.	2.5	13

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73	Introduction: What Role Can Experiments Play in Research on Regulation?. Journal of Regulatory Economics, 2003, 23, 103-107.	1.4	12
74	Hidden vs. known gender effects in experimental asset markets. Economics Letters, 2017, 156, 7-9.	1.9	12
75	Price Discrimination with Correlated Demands. Southern Economic Journal, 1992, 59, 58.	2.1	11
76	Using Technology to Facilitate Active Learning in Economics Through Experiments. Social Science Computer Review, 2004, 22, 469-478.	4.2	11
77	On the Development of Risk Preferences: Experimental Evidence. SSRN Electronic Journal, 2011, , .	0.4	10
78	Human capital investment by the poor: Informing policy with laboratory experiments. Journal of Economic Behavior and Organization, 2013, 95, 224-239.	2.0	10
79	Counterterrorism strategies in the lab. Public Choice, 2011, 149, 465-478.	1.7	9
80	Four Classic Public Goods Experiments: A Replication Study. Research in Experimental Economics, 2015, , 13-40.	0.2	9
81	Charity Begins at Home: A Lab-in-the-Field Experiment on Charitable Giving. Games, 2018, 9, 95.	0.6	9
82	Independent vs. Coordinated Fundraising: Understanding the Role of Information. European Economic Review, 2020, 127, 103476.	2.3	9
83	Worthiness versus Selfâ€™Interest in Charitable Giving: Evidence from a Lowâ€™Income, Minority Neighborhood. Southern Economic Journal, 2019, 85, 1196-1216.	2.1	8
84	(Im)Patience Among Adolescents: A Methodological Note. SSRN Electronic Journal, 0, , .	0.4	8
85	Building a 21st-century infrastructure for the social sciences. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 15855-15856.	7.1	7
86	Solidarity among the poor. Economics Letters, 2014, 123, 144-148.	1.9	7
87	Giving to Government: Voluntary Taxation in the Lab. SSRN Electronic Journal, 0, , .	0.4	7
88	Customer-class price discrimination by electric utilities. Journal of Economics and Business, 1987, 39, 19-33.	2.7	6
89	Elinor Ostrom: â€™A Magnificent and Irreplaceable Treasureâ€™, Southern Economic Journal, 2013, 79, 486-495.	2.1	6
90	Analysis of Public Goods Experiments Using Dynamic Panel Regression Models. SSRN Electronic Journal, 0, , .	0.4	6

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91	Can I Rely on You?. Games, 2018, 9, 81.	0.6	5
92	The 2D:4D ratio does not always correlate with economic behavior: A field experiment with African-Americans. Economics and Human Biology, 2018, 30, 172-181.	1.7	5
93	Subsidizing unit donations: matches, rebates, and discounts compared. Experimental Economics, 2022, 25, 734-758.	2.1	5
94	Sacrifice: An experiment on the political economy of extreme intergroup punishment. Journal of Economic Psychology, 2022, 90, 102486.	2.2	5
95	A general model of customer-class pricing. Economics Letters, 1985, 17, 285-289.	1.9	4
96	Vernon Smith: economics as a laboratory science. Journal of Socio-Economics, 2004, 33, 15-28.	1.0	4
97	Who's in Charge? Donor Targeting Enhances Voluntary Giving to Government. SSRN Electronic Journal, 2013, , .	0.4	4
98	The UN in the lab. Social Choice and Welfare, 2015, 45, 625-651.	0.8	4
99	Risky Curves: On the empirical failure of expected utility theory, Daniel Friedman , R. Mark Isaac , Duncan James and Shyam Sunder . Routledge, 2014, xiii + 137 pages.. Economics and Philosophy, 2016, 32, 540-548.	0.3	4
100	Fundraising design: key issues, unifying framework, and open puzzles. Marketing Letters, 2020, 31, 371-380.	2.9	4
101	High-Capacity Donorsâ€™ Preferences for Charitable Giving. Nonprofit and Voluntary Sector Quarterly, 2021, 50, 1262-1273.	1.9	3
102	One Bad Apple: Uncertainty and Heterogeneity in Public Good Provision. SSRN Electronic Journal, 0, , .	0.4	3
103	Encouraging Giving: Subsidies in the Field. SSRN Electronic Journal, 0, , .	0.4	3
104	Bobbing for Widgets: Compensating Wage Differentials. Journal of Economic Education, 2005, 36, 129-138.	1.3	2
105	Social Norms of Sharing in High School: Teen Giving in the Dictator Game. SSRN Electronic Journal, 0, , .	0.4	2
106	Transmission of information within transnational social networks: a field experiment. Experimental Economics, 2018, 21, 905-923.	2.1	2
107	The proposerâ€™s behavior in the ultimatum game in 11 Mexican villages. Economics Letters, 2019, 177, 5-8.	1.9	2
108	Care provision: An experimental investigation. Journal of Economic Behavior and Organization, 2019, 157, 615-630.	2.0	2

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109	The Giving Type: Identifying Donors. SSRN Electronic Journal, 0, , .	0.4	1
110	Heterogeneity in Ultimatum Bargaining: The Role of Information, Individual Characteristics, and Emotions. SSRN Electronic Journal, 2011, , .	0.4	1
111	A Celebration of Vernon Smith's 90th Birthday and Lifetime Contributions to Economics, Southern Economic Association, 2016. Southern Economic Journal, 2017, 83, 639-643.	2.1	1
112	Complexity in Risk Elicitation May Affect the Conclusions: A Demonstration Using Gender Differences. SSRN Electronic Journal, 2017, , .	0.4	1
113	Human Capital Investment by the Poor: Informing Policy with Laboratory and Field Experiments. SSRN Electronic Journal, 0, , .	0.4	1
114	The UN in the Lab. SSRN Electronic Journal, 0, , .	0.4	1
115	Heterogeneity in Ultimatum Bargaining. , 0, , 295-312.		1
116	The Democratic Peace: An Experimental Test of a Causal Relation and of Underlying Mechanisms. SSRN Electronic Journal, 0, , .	0.4	1
117	The effect of stereotypes on black college test scores at a historically black university. Journal of Economic Behavior and Organization, 2022, 194, 408-424.	2.0	1
118	Economic Games for Social Scientists. , 2014, , 335-355.		0
119	The Discriminating Beta: Prices and Capacity with Correlated Demands. Southern Economic Journal, 2014, 81, 56-67.	2.1	0
120	Introduction: SEA Symposium in Honor of Roger Sherman. Southern Economic Journal, 2014, 81, 1-6.	2.1	0
121	Gender Differences (Experimental Evidence). , 2008, , 1-6.		0
122	Gender Differences (Experimental Evidence). , 2018, , 5133-5138.		0
123	Does cronyism pay? Costly ingroup favoritism in the lab. Economic Inquiry, 2022, 60, 1092-1110.	1.8	0