

Mariassunta Giannetti

List of Publications by Year in descending order

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Version: 2024-02-01

78
papers

5,331
citations

236925

25
h-index

175258

52
g-index

79
all docs

79
docs citations

79
times ranked

2414
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 1 | What You Sell Is What You Lend? Explaining Trade Credit Contracts. <i>Review of Financial Studies</i> , 2011, 24, 1261-1298. | 6.8 | 591 |
| 2 | The Brain Gain of Corporate Boards: Evidence from China. <i>Journal of Finance</i> , 2015, 70, 1629-1682. | 5.1 | 523 |
| 3 | Do Better Institutions Mitigate Agency Problems? Evidence from Corporate Finance Choices. <i>Journal of Financial and Quantitative Analysis</i> , 2003, 38, 185. | 3.5 | 424 |
| 4 | The flight home effect: Evidence from the syndicated loan market during financial crises. <i>Journal of Financial Economics</i> , 2012, 104, 23-43. | 9.0 | 365 |
| 5 | Do Cultural Differences Between Contracting Parties Matter? Evidence from Syndicated Bank Loans. <i>Management Science</i> , 2012, 58, 365-383. | 4.1 | 306 |
| 6 | Investors' Horizons and the Amplification of Market Shocks. <i>Review of Financial Studies</i> , 2013, 26, 1607-1648. | 6.8 | 277 |
| 7 | Corporate Scandals and Household Stock Market Participation. <i>Journal of Finance</i> , 2016, 71, 2591-2636. | 5.1 | 273 |
| 8 | Financial Integration and Firm Performance: Evidence from Foreign Bank Entry in Emerging Markets*. <i>Review of Finance</i> , 2009, 13, 181-223. | 6.3 | 254 |
| 9 | Which Investors Fear Expropriation? Evidence from Investors' Portfolio Choices. <i>Journal of Finance</i> , 2006, 61, 1507-1547. | 5.1 | 174 |
| 10 | Investor Protection, Equity Returns, and Financial Globalization. <i>Journal of Financial and Quantitative Analysis</i> , 2010, 45, 135-168. | 3.5 | 161 |
| 11 | “Lending by example” Direct and indirect effects of foreign banks in emerging markets. <i>Journal of International Economics</i> , 2012, 86, 167-180. | 3.0 | 153 |
| 12 | On the Real Effects of Bank Bailouts: Micro Evidence from Japan. <i>American Economic Journal: Macroeconomics</i> , 2013, 5, 135-167. | 2.7 | 143 |
| 13 | The effects of integration on regional disparities: Convergence, divergence or both?. <i>European Economic Review</i> , 2002, 46, 539-567. | 2.3 | 100 |
| 14 | Flight Home, Flight Abroad, and International Credit Cycles. <i>American Economic Review</i> , 2012, 102, 219-224. | 8.5 | 100 |
| 15 | <sc>Social Interactions and Entrepreneurial Activity</sc>. <i>Journal of Economics and Management Strategy</i> , 2009, 18, 665-709. | 0.8 | 91 |
| 16 | Shock Propagation and Banking Structure. <i>Review of Financial Studies</i> , 2019, 32, 2499-2540. | 6.8 | 89 |
| 17 | Board Ancestral Diversity and Firm-Performance Volatility. <i>Journal of Financial and Quantitative Analysis</i> , 2019, 54, 1117-1155. | 3.5 | 87 |
| 18 | Pension Reform, Ownership Structure, and Corporate Governance: Evidence from a Natural Experiment. <i>Review of Financial Studies</i> , 2009, 22, 4091-4127. | 6.8 | 84 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 19 | The Externalities of Corruption: Evidence from Entrepreneurial Firms in China*. Review of Finance, 2021, 25, 629-667. | 6.3 | 75 |
| 20 | Forced Asset Sales and the Concentration of Outstanding Debt: Evidence from the Mortgage Market. Journal of Finance, 2017, 72, 1081-1118. | 5.1 | 65 |
| 21 | Serial CEO incentives and the structure of managerial contracts. Journal of Financial Intermediation, 2011, 20, 633-662. | 2.5 | 62 |
| 22 | What You Sell is What You Lend? Explaining Trade Credit Contracts. SSRN Electronic Journal, 0, , . | 0.4 | 56 |
| 23 | Uncertainty, access to debt, and firm precautionary behavior. Journal of Financial Economics, 2021, 141, 436-453. | 9.0 | 56 |
| 24 | Financial liberalization and banking crises: The role of capital inflows and lack of transparency. Journal of Financial Intermediation, 2007, 16, 32-63. | 2.5 | 54 |
| 25 | Financial Integration and Firm Performance: Evidence from Foreign Bank Entry in Emerging Markets. SSRN Electronic Journal, 2007, , . | 0.4 | 48 |
| 26 | Is there a zero lower bound? The effects of negative policy rates on banks and firms. Journal of Financial Economics, 2022, 144, 885-907. | 9.0 | 44 |
| 27 | Do Cultural Differences Between Contracting Parties Matter? Evidence from Syndicated Bank Loans. SSRN Electronic Journal, 0, , . | 0.4 | 43 |
| 28 | On the mechanics of migration decisions: skill complementarities and endogenous price differentials. Journal of Development Economics, 2003, 71, 329-349. | 4.5 | 39 |
| 29 | Local Ownership, Crises, and Asset Prices: Evidence from US Mutual Funds *. Review of Finance, 2016, 20, 947-978. | 6.3 | 39 |
| 30 | The Costs and Benefits of Shareholder Democracy: Gadflies and Low-Cost Activism. Review of Financial Studies, 2021, 34, 5629-5675. | 6.8 | 38 |
| 31 | Cheap Trade Credit and Competition in Downstream Markets. Journal of Political Economy, 2021, 129, 1744-1796. | 4.5 | 33 |
| 32 | Skill Complementarities and Migration Decisions. Labour, 2001, 15, 1-31. | 0.6 | 32 |
| 33 | Costs and benefits of financial conglomerate affiliation: Evidence from hedge funds. Journal of Financial Economics, 2019, 134, 355-380. | 9.0 | 32 |
| 34 | Does Money Talk? Divestitures and Corporate Environmental and Social Policies. Review of Finance, 2022, 26, 1469-1508. | 6.3 | 31 |
| 35 | Information Sharing and Rating Manipulation. Review of Financial Studies, 2017, 30, 3269-3304. | 6.8 | 29 |
| 36 | Open-End Organizational Structures and Limits to Arbitrage. Review of Financial Studies, 2018, 31, 773-810. | 6.8 | 29 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 37 | Adapting to Radical Change: The Benefits of Short-Horizon Investors. <i>Management Science</i> , 2021, 67, 4032-4055. | 4.1 | 28 |
| 38 | Is There a Zero Lower Bound? The Effects of Negative Policy Rates on Banks and Firms. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 26 |
| 39 | Bank-Firm Relationships and Contagious Banking Crises. <i>Journal of Money, Credit and Banking</i> , 2003, 35, 239-261. | 1.6 | 22 |
| 40 | Public Attention to Gender Equality and Board Gender Diversity. <i>Journal of Financial and Quantitative Analysis</i> , 2023, 58, 485-511. | 3.5 | 22 |
| 41 | 'Lending by Example': Direct and Indirect Effects of Foreign Banks in Emerging Markets. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 21 |
| 42 | On the fortunes of stock exchanges and their reversals: Evidence from foreign listings. <i>Journal of Financial Intermediation</i> , 2014, 23, 157-176. | 2.5 | 21 |
| 43 | On the Determinants of Entrepreneurial Activity: Individual Characteristics, Economic Environment, and Social Norms. <i>SSRN Electronic Journal</i> , 2004, , . | 0.4 | 19 |
| 44 | Fighting for Talent: Risk-Taking, Corporate Volatility and Organisation Change. <i>Economic Journal</i> , 2009, 119, 1344-1373. | 3.6 | 19 |
| 45 | Trade Credit and the Transmission of Unconventional Monetary Policy. <i>Review of Financial Studies</i> , 2023, 36, 775-813. | 6.8 | 13 |
| 46 | Investor Protection and the Demand for Equity. <i>SSRN Electronic Journal</i> , 2003, , . | 0.4 | 12 |
| 47 | Adapting to Radical Change: The Benefits of Short-Horizon Investors. <i>SSRN Electronic Journal</i> , 2018, , . | 0.4 | 12 |
| 48 | Investors' Horizons and the Amplification of Market Shocks. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 10 |
| 49 | Is Pay a Matter of Values?. <i>International Review of Finance</i> , 2012, 12, 133-173. | 1.9 | 10 |
| 50 | Pension Reform, Ownership Structure, and Corporate Governance: Evidence from a Natural Experiment. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 9 |
| 51 | Compensation and competition for talent: Evidence from the financial industry. <i>Finance Research Letters</i> , 2015, 12, 11-16. | 6.7 | 8 |
| 52 | Liability Structure and Risk-Taking: Evidence from the Money Market Fund Industry. <i>Journal of Financial and Quantitative Analysis</i> , 0, , 1-70. | 3.5 | 8 |
| 53 | Regional Competition. <i>Advances in Spatial Science</i> , 2000, , . | 0.6 | 8 |
| 54 | Sustainability or Performance? Ratings and Fund Managers' Incentives. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 7 |

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|----|---|-----|-----------|
| 55 | Economic Development and Relationship-Based Financing. Review of Corporate Finance Studies, 2015, 4, 69-107. | 2.5 | 6 |
| 56 | On the Fortunes of Stock Exchanges and Their Reversals: Evidence from Foreign Listings. SSRN Electronic Journal, 0, , . | 0.4 | 6 |
| 57 | Liquidity constraints and occupational choice. Finance Research Letters, 2011, 8, 37-44. | 6.7 | 5 |
| 58 | Changing corporate governance norms: Evidence from dual class shares in the UK. Journal of Financial Intermediation, 2019, 37, 15-27. | 2.5 | 5 |
| 59 | Flight Home, Flight Abroad and International Credit Cycles. SSRN Electronic Journal, 2011, , . | 0.4 | 4 |
| 60 | Information Sharing and Rating Manipulation. SSRN Electronic Journal, 0, , . | 0.4 | 4 |
| 61 | Liability Structure and Risk-Taking: Evidence from the Money Market Fund Industry. SSRN Electronic Journal, 2017, , . | 0.4 | 4 |
| 62 | Public Attention to Gender Equality and the Demand for Female Directors. SSRN Electronic Journal, 0, , . | 0.4 | 4 |
| 63 | Local Bias and Stock Market Conditions. SSRN Electronic Journal, 2012, , . | 0.4 | 3 |
| 64 | Cheap Trade Credit and Competition in Downstream Markets. SSRN Electronic Journal, 0, , . | 0.4 | 3 |
| 65 | Shock Propagation and Banking Structure. SSRN Electronic Journal, 0, , . | 0.4 | 3 |
| 66 | Financial Liberalization and Banking Crises: The Role of Capital Inflows and Lack of Transparency. SSRN Electronic Journal, 2005, , . | 0.4 | 2 |
| 67 | Shock Propagation and Banking Structure. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 68 | Market Discipline, Social Preferences, and Corporate Policies. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 69 | Compensation and Competition for Talent: Talent Scarcity or Incentives?. SSRN Electronic Journal, 0, , . | 0.4 | 1 |
| 70 | Liquidity Constraints and Occupational Choice. SSRN Electronic Journal, 0, , . | 0.4 | 1 |
| 71 | At the Origins of the Non-Voting Sharesâ€™ Discount: Sentiment vs. Fundamentals. SSRN Electronic Journal, 2012, , . | 0.4 | 0 |
| 72 | Are Financial-Conglomerate-Affiliated Hedge Funds Special?. SSRN Electronic Journal, 0, , . | 0.4 | 0 |

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| 73 | Shock Propagation and Banking Structure. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 74 | Is Pay a Matter of Values?. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 75 | On the Mechanics of Migration Decisions: Skill Complementarities and Price Differentials. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 76 | Trade Credit and the Transmission of Unconventional Monetary Policy. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 77 | Adapting to Radical Change: The Benefits of Short-Horizon Investors. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 78 | Who Lends Before Banking Crises? Evidence from the International Syndicated Loan Market. SSRN Electronic Journal, 0, , . | 0.4 | 0 |