

Joerg Oechssler

List of Publications by Year in descending order

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Version: 2024-02-01

43
papers

2,398
citations

361413

20
h-index

254184

43
g-index

44
all docs

44
docs citations

44
times ranked

1417
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 1 | The conditional contribution mechanism for repeated public goods – The general case. <i>Journal of Economic Theory</i> , 2022, 203, 105488. | 1.1 | 1 |
| 2 | Copy Trading. <i>Management Science</i> , 2020, 66, 5608-5622. | 4.1 | 20 |
| 3 | Managerial bonuses and subordinate mistreatment. <i>European Economic Review</i> , 2019, 119, 509-525. | 2.3 | 2 |
| 4 | The Binary Conditional Contribution Mechanism for public good provision in dynamic settings – Theory and experimental evidence. <i>Journal of Public Economics</i> , 2018, 159, 104-115. | 4.3 | 6 |
| 5 | Imitation of Peers in Children and Adults. <i>Games</i> , 2018, 9, 11. | 0.6 | 4 |
| 6 | Imitation under stress. <i>Journal of Economic Behavior and Organization</i> , 2017, 139, 252-266. | 2.0 | 23 |
| 7 | How do subjects view multiple sources of ambiguity?. <i>Theory and Decision</i> , 2015, 78, 339-356. | 1.0 | 9 |
| 8 | A test of mechanical ambiguity. <i>Journal of Economic Behavior and Organization</i> , 2015, 119, 153-162. | 2.0 | 17 |
| 9 | When is tit-for-tat unbeatable?. <i>International Journal of Game Theory</i> , 2014, 43, 25-36. | 0.5 | 26 |
| 10 | Premium auctions and risk preferences: An experimental study. <i>Games and Economic Behavior</i> , 2014, 87, 467-484. | 0.8 | 10 |
| 11 | Hierarchy, coercion, and exploitation: An experimental analysis. <i>Journal of Economic Behavior and Organization</i> , 2014, 97, 155-168. | 2.0 | 23 |
| 12 | Unintended hedging in ambiguity experiments. <i>Economics Letters</i> , 2014, 122, 243-246. | 1.9 | 26 |
| 13 | Finitely repeated games with social preferences. <i>Experimental Economics</i> , 2013, 16, 222-231. | 2.1 | 14 |
| 14 | Sick pay provision in experimental labor markets. <i>European Economic Review</i> , 2012, 56, 1-19. | 2.3 | 12 |
| 15 | Unbeatable imitation. <i>Games and Economic Behavior</i> , 2012, 76, 88-96. | 0.8 | 50 |
| 16 | Rage against the machines: how subjects play against learning algorithms. <i>Economic Theory</i> , 2010, 43, 407-430. | 0.9 | 29 |
| 17 | Imitation and the evolution of Walrasian behavior: Theoretically fragile but behaviorally robust. <i>Journal of Economic Theory</i> , 2010, 145, 1603-1617. | 1.1 | 56 |
| 18 | Mandatory sick pay provision: A labor market experiment. <i>Journal of Public Economics</i> , 2010, 94, 870-877. | 4.3 | 11 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 19 | Searching beyond the lamppost: Let's focus on economically relevant questions. <i>Journal of Economic Behavior and Organization</i> , 2010, 73, 65-67. | 2.0 | 31 |
| 20 | Uniform vs. discriminatory auctions with variable supply – experimental evidence. <i>Games and Economic Behavior</i> , 2010, 68, 60-76. | 0.8 | 18 |
| 21 | Incentives for subjects in internet experiments. <i>Economics Letters</i> , 2009, 105, 120-122. | 1.9 | 10 |
| 22 | Brown's von Neumann's Nash dynamics: The continuous strategy case. <i>Games and Economic Behavior</i> , 2009, 65, 406-429. | 0.8 | 53 |
| 23 | Cognitive abilities and behavioral biases. <i>Journal of Economic Behavior and Organization</i> , 2009, 72, 147-152. | 2.0 | 341 |
| 24 | Herding with and without payoff externalities – an internet experiment. <i>International Journal of Industrial Organization</i> , 2007, 25, 391-415. | 1.2 | 42 |
| 25 | Imitation theory and experimental evidence. <i>Journal of Economic Theory</i> , 2007, 136, 217-235. | 1.1 | 200 |
| 26 | Overbidding in fixed rate tenders – an empirical assessment of alternative explanations. <i>European Economic Review</i> , 2006, 50, 631-646. | 2.3 | 19 |
| 27 | Herding and Contrarian Behavior in Financial Markets: An Internet Experiment. <i>American Economic Review</i> , 2005, 95, 1403-1426. | 8.5 | 170 |
| 28 | GLAD: a simple adaptive strategy that yields cooperation in dilemma games. <i>Physica D: Nonlinear Phenomena</i> , 2005, 200, 133-138. | 2.8 | 5 |
| 29 | Learning to Like What You Have – Explaining the Endowment Effect. <i>Economic Journal</i> , 2005, 115, 689-702. | 3.6 | 74 |
| 30 | Through Trial and Error to Collusion*. <i>International Economic Review</i> , 2004, 45, 205-224. | 1.3 | 29 |
| 31 | The limited liability effect in experimental duopoly markets. <i>International Journal of Industrial Organization</i> , 2004, 22, 163-184. | 1.2 | 13 |
| 32 | Two are few and four are many: number effects in experimental oligopolies. <i>Journal of Economic Behavior and Organization</i> , 2004, 53, 435-446. | 2.0 | 363 |
| 33 | Zero-Knowledge Cooperation in Dilemma Games. <i>Journal of Theoretical Biology</i> , 2003, 220, 47-54. | 1.7 | 14 |
| 34 | The Repo Auctions of the European Central Bank and the Vanishing Quota Puzzle*. <i>Scandinavian Journal of Economics</i> , 2003, 105, 207-220. | 1.4 | 27 |
| 35 | Can you guess the game you are playing?. <i>Games and Economic Behavior</i> , 2003, 43, 137-152. | 0.8 | 39 |
| 36 | Cooperation as a result of learning with aspiration levels. <i>Journal of Economic Behavior and Organization</i> , 2002, 49, 405-409. | 2.0 | 47 |

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|----|--|-----|-----------|
| 37 | Stability of the Cournot process - experimental evidence. International Journal of Game Theory, 2002, 31, 123-136. | 0.5 | 34 |
| 38 | On the Dynamic Foundation of Evolutionary Stability in Continuous Models. Journal of Economic Theory, 2002, 107, 223-252. | 1.1 | 131 |
| 39 | Market volatility and inequality in earnings: experimental evidence. Economics Letters, 2001, 70, 363-368. | 1.9 | 4 |
| 40 | Evolutionary dynamics on infinite strategy spaces. Economic Theory, 2001, 17, 141-162. | 0.9 | 141 |
| 41 | Divide et impera: Strategic underpricing in privatizations. Public Choice, 2001, 108, 207-222. | 1.7 | 1 |
| 42 | Informational cascades in the laboratory: Do they occur for the right reasons?. Journal of Economic Psychology, 2000, 21, 661-671. | 2.2 | 64 |
| 43 | The Indirect Evolutionary Approach to Explaining Fair Allocations. Games and Economic Behavior, 1999, 28, 13-24. | 0.8 | 189 |