

# Joerg Oechssler

## List of Publications by Year in descending order

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Version: 2024-02-01

43  
papers

2,398  
citations

361413

20  
h-index

254184

43  
g-index

44  
all docs

44  
docs citations

44  
times ranked

1417  
citing authors

#	ARTICLE	IF	CITATIONS
1	Two are few and four are many: number effects in experimental oligopolies. <i>Journal of Economic Behavior and Organization</i> , 2004, 53, 435-446.	2.0	363
2	Cognitive abilities and behavioral biases. <i>Journal of Economic Behavior and Organization</i> , 2009, 72, 147-152.	2.0	341
3	Imitationâ€™theory and experimental evidence. <i>Journal of Economic Theory</i> , 2007, 136, 217-235.	1.1	200
4	The Indirect Evolutionary Approach to Explaining Fair Allocations. <i>Games and Economic Behavior</i> , 1999, 28, 13-24.	0.8	189
5	Herding and Contrarian Behavior in Financial Markets: An Internet Experiment. <i>American Economic Review</i> , 2005, 95, 1403-1426.	8.5	170
6	Evolutionary dynamics on infinite strategy spaces. <i>Economic Theory</i> , 2001, 17, 141-162.	0.9	141
7	On the Dynamic Foundation of Evolutionary Stability in Continuous Models. <i>Journal of Economic Theory</i> , 2002, 107, 223-252.	1.1	131
8	Learning to Like What You Have â€™ Explaining the Endowment Effect. <i>Economic Journal</i> , 2005, 115, 689-702.	3.6	74
9	Informational cascades in the laboratory: Do they occur for the right reasons?. <i>Journal of Economic Psychology</i> , 2000, 21, 661-671.	2.2	64
10	Imitation and the evolution of Walrasian behavior: Theoretically fragile but behaviorally robust. <i>Journal of Economic Theory</i> , 2010, 145, 1603-1617.	1.1	56
11	Brownâ€™von Neumannâ€™Nash dynamics: The continuous strategy case. <i>Games and Economic Behavior</i> , 2009, 65, 406-429.	0.8	53
12	Unbeatable imitation. <i>Games and Economic Behavior</i> , 2012, 76, 88-96.	0.8	50
13	Cooperation as a result of learning with aspiration levels. <i>Journal of Economic Behavior and Organization</i> , 2002, 49, 405-409.	2.0	47
14	Herding with and without payoff externalities â€™ an internet experiment. <i>International Journal of Industrial Organization</i> , 2007, 25, 391-415.	1.2	42
15	Can you guess the game you are playing?. <i>Games and Economic Behavior</i> , 2003, 43, 137-152.	0.8	39
16	Stability of the Cournot process - experimental evidence. <i>International Journal of Game Theory</i> , 2002, 31, 123-136.	0.5	34
17	Searching beyond the lamppost: Letâ€™s focus on economically relevant questions. <i>Journal of Economic Behavior and Organization</i> , 2010, 73, 65-67.	2.0	31
18	Through Trial and Error to Collusion*. <i>International Economic Review</i> , 2004, 45, 205-224.	1.3	29

#	ARTICLE	IF	CITATIONS
19	Rage against the machines: how subjects play against learning algorithms. <i>Economic Theory</i> , 2010, 43, 407-430.	0.9	29
20	The Repo Auctions of the European Central Bank and the Vanishing Quota Puzzle*. <i>Scandinavian Journal of Economics</i> , 2003, 105, 207-220.	1.4	27
21	When is tit-for-tat unbeatable?. <i>International Journal of Game Theory</i> , 2014, 43, 25-36.	0.5	26
22	Unintended hedging in ambiguity experiments. <i>Economics Letters</i> , 2014, 122, 243-246.	1.9	26
23	Hierarchy, coercion, and exploitation: An experimental analysis. <i>Journal of Economic Behavior and Organization</i> , 2014, 97, 155-168.	2.0	23
24	Imitation under stress. <i>Journal of Economic Behavior and Organization</i> , 2017, 139, 252-266.	2.0	23
25	Copy Trading. <i>Management Science</i> , 2020, 66, 5608-5622.	4.1	20
26	Overbidding in fixed rate tenders – an empirical assessment of alternative explanations. <i>European Economic Review</i> , 2006, 50, 631-646.	2.3	19
27	Uniform vs. discriminatory auctions with variable supply – experimental evidence. <i>Games and Economic Behavior</i> , 2010, 68, 60-76.	0.8	18
28	A test of mechanical ambiguity. <i>Journal of Economic Behavior and Organization</i> , 2015, 119, 153-162.	2.0	17
29	Zero-Knowledge Cooperation in Dilemma Games. <i>Journal of Theoretical Biology</i> , 2003, 220, 47-54.	1.7	14
30	Finitely repeated games with social preferences. <i>Experimental Economics</i> , 2013, 16, 222-231.	2.1	14
31	The limited liability effect in experimental duopoly markets. <i>International Journal of Industrial Organization</i> , 2004, 22, 163-184.	1.2	13
32	Sick pay provision in experimental labor markets. <i>European Economic Review</i> , 2012, 56, 1-19.	2.3	12
33	Mandatory sick pay provision: A labor market experiment. <i>Journal of Public Economics</i> , 2010, 94, 870-877.	4.3	11
34	Incentives for subjects in internet experiments. <i>Economics Letters</i> , 2009, 105, 120-122.	1.9	10
35	Premium auctions and risk preferences: An experimental study. <i>Games and Economic Behavior</i> , 2014, 87, 467-484.	0.8	10
36	How do subjects view multiple sources of ambiguity?. <i>Theory and Decision</i> , 2015, 78, 339-356.	1.0	9

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37	The Binary Conditional Contribution Mechanism for public good provision in dynamic settings “ Theory and experimental evidence. <i>Journal of Public Economics</i> , 2018, 159, 104-115.	4.3	6
38	GLAD: a simple adaptive strategy that yields cooperation in dilemma games. <i>Physica D: Nonlinear Phenomena</i> , 2005, 200, 133-138.	2.8	5
39	Market volatility and inequality in earnings: experimental evidence. <i>Economics Letters</i> , 2001, 70, 363-368.	1.9	4
40	Imitation of Peers in Children and Adults. <i>Games</i> , 2018, 9, 11.	0.6	4
41	Managerial bonuses and subordinate mistreatment. <i>European Economic Review</i> , 2019, 119, 509-525.	2.3	2
42	Divide et impera: Strategic underpricing in privatizations. <i>Public Choice</i> , 2001, 108, 207-222.	1.7	1
43	The conditional contribution mechanism for repeated public goods “ The general case. <i>Journal of Economic Theory</i> , 2022, 203, 105488.	1.1	1