## Lorenzo Sacconi

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/7811116/publications.pdf

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933447 794594 36 638 10 19 citations h-index g-index papers 42 42 42 284 citing authors all docs docs citations times ranked

#	Article	IF	CITATIONS
1	John Rawls and compliance to climate change agreements: insights from a laboratory experiment. International Environmental Agreements: Politics, Law and Economics, 2021, 21, 531-551.	2.9	7
2	Justice and Corporate Governance: New Insights from Rawlsian Social Contract and Sen's Capabilities Approach. Journal of Business Ethics, 2019, 160, 937-960.	6.0	24
3	Experimental economics as a method for normative business ethics. Business Ethics, 2015, 24, S41.	3.5	12
4	The social contract in the laboratory. An experimental analysis of self-enforcing impartial agreements. Public Choice, 2015, 163, 225-246.	1.7	11
5	Social responsibility, activism and boycotting in a firm–stakeholders network of games with players' conformist preferences. Journal of Socio-Economics, 2013, 45, 216-226.	1.0	8
6	Behavioral Business Ethics as a Method for Normative Business Ethics. SSRN Electronic Journal, 2012, , .	0.4	0
7	Modeling Cognitive Social Capital and Corporate Social Responsibility (CSR) as Preconditions for Sustainable Networks of Relations. SSRN Electronic Journal, 2011, , .	0.4	2
8	A Rawlsian View of CSR and the Game Theory of its Implementation (III): Conformism, Equilibrium Refinement and Selection. SSRN Electronic Journal, $2011, \ldots$	0.4	0
9	From Individual Responsibility to 'Shared' Social Responsibilities: Concepts for a New Paradigm. SSRN Electronic Journal, 2011, , .	0.4	6
10	A Rawlsian View of CSR and the Game Theory of its Implementation (Part II): Fairness and Equilibrium. , 2011, , 194-252.		7
11	Contractarian Compliance and the 'Sense of Justice': A Behavioral Conformity Model and Its Experimental Support. Analyse Und Kritik, 2011, 33, 273-310.	0.7	13
12	The case against lawyers' contingent fees and the misapplication of principal-agent models. European Journal of Law and Economics, 2011, 32, 263-292.	1,1	12
13	A Rawlsian View of CSR and the Game Theory of its Implementation (Part I): the Multi-stakeholder Model of Corporate Governance., 2011,, 157-193.		22
14	Modeling Cognitive Social Capital and Corporate Social Responsibility as Preconditions for Sustainable Networks of Relations., 2011,, 161-239.		8
15	Conformity, reciprocity and the sense of justice. How social contract-based preferences and beliefs explain norm compliance: the experimental evidence. Constitutional Political Economy, 2010, 21, 171-201.	1.1	39
16	A FUZZY LOGIC AND DEFAULT REASONING MODEL OF SOCIAL NORMS AND EQUILIBRIUM SELECTION IN GAMES UNDER UNFORESEEN CONTINGENCIES. International Journal of Uncertainty, Fuzziness and Knowlege-Based Systems, 2008, 16, 59-81.	1.9	9
17	A Social Contract Account for CSR as an Extended Model of Corporate Governance (II): Compliance, Reputation and Reciprocity. Journal of Business Ethics, 2007, 75, 77-96.	6.0	106
18	Incomplete contracts and corporate ethics. Routledge Siena Studies in Political Economy, 2007, , .	0.0	5

#	Article	IF	CITATIONS
19	A Social Contract Account for CSR as an Extended Model of Corporate Governance (I): Rational Bargaining and Justification. Journal of Business Ethics, 2006, 68, 259-281.	6.0	140
20	The Constitution of the Not-For-Profit Organisation: Reciprocal Conformity to Morality. Constitutional Political Economy, 2005, 16, 249-276.	1.1	46
21	A Social Contract Account for CSR as Extended Model of Corporate Governance (Part II): Compliance, Reputation and Reciprocity. SSRN Electronic Journal, 2005, , .	0.4	7
22	Corporate Social Responsibility (CSR) as a Model of 'Extended' Corporate Governance: An Explanation Based on the Economic Theories of Social Contract, Reputation and Reciprocal Conformism. SSRN Electronic Journal, 2004, , .	0.4	43
23	The Social Contract of the Firm. Ethical Economy, 2000, , .	0.1	40
24	Title is missing!. Journal of Business Ethics, 1999, 21, 189-202.	6.0	30
25	A Theoretical Analysis of the Relationship between Social Capital and Corporate Social Responsibility: Concepts and Definitions. SSRN Electronic Journal, 0, , .	0.4	8
26	Specific investments, cognitive resources, and specialized nature of research production in academic institutions: why shared governance matters for performance. Journal of Institutional Economics, 0, , 1-22.	1.5	1
27	Compliance by Believing: An Experimental Exploration on Social Norms and Impartial Agreements. SSRN Electronic Journal, 0, , .	0.4	7
28	CSR as Contractarian Model of Multi-Stakeholder Corporate Governance and the Game-Theory of its Implementation. SSRN Electronic Journal, 0, , .	0.4	6
29	A Rawlsian View of CSR and the Game Theory of its Implementation (Part I): The Multistakeholder Model of Corporate Governance. SSRN Electronic Journal, 0, , .	0.4	2
30	Multi-Stakeholder Governance for Effectively Sharing Social Responsibility (Social Contracts,) Tj ETQq0 0 0 rgBT	Overlock	10 <sub>1</sub> Tf 50 302
31	Conformity and Reciprocity in the 'Exclusion Game': An Experimental Investigation. SSRN Electronic Journal, 0, , .	0.4	1
32	Conformity, Reciprocity and the Sense of Justice how Social Contract-Based Preferences and Beliefs Explain Norm Compliance: The Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	0
33	Distributive Justice with Production and the Social Contract. An Experimental Study. SSRN Electronic Journal, 0, , .	0.4	0
34	Justice and Corporate Governance: New Insights from Rawlsian Social Contract and Sen's Capabilities Approach. SSRN Electronic Journal, 0, , .	0.4	0
35	Institutions, Frames, and Social Contract Reasoning. SSRN Electronic Journal, 0, , .	0.4	0
36	Liberal egalitarian justice in the distribution of a common output. Experimental evidence and implications for effective institution design. Journal of Institutional Economics, 0, , 1-18.	1.5	1