

Lorenzo Sacconi

List of Publications by Year in descending order

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Version: 2024-02-01

36
papers

638
citations

933447

10
h-index

794594

19
g-index

42
all docs

42
docs citations

42
times ranked

284
citing authors

#	ARTICLE	IF	CITATIONS
1	A Social Contract Account for CSR as an Extended Model of Corporate Governance (I): Rational Bargaining and Justification. <i>Journal of Business Ethics</i> , 2006, 68, 259-281.	6.0	140
2	A Social Contract Account for CSR as an Extended Model of Corporate Governance (II): Compliance, Reputation and Reciprocity. <i>Journal of Business Ethics</i> , 2007, 75, 77-96.	6.0	106
3	The Constitution of the Not-For-Profit Organisation: Reciprocal Conformity to Morality. <i>Constitutional Political Economy</i> , 2005, 16, 249-276.	1.1	46
4	Corporate Social Responsibility (CSR) as a Model of 'Extended' Corporate Governance: An Explanation Based on the Economic Theories of Social Contract, Reputation and Reciprocal Conformism. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	43
5	The Social Contract of the Firm. <i>Ethical Economy</i> , 2000, , .	0.1	40
6	Conformity, reciprocity and the sense of justice. How social contract-based preferences and beliefs explain norm compliance: the experimental evidence. <i>Constitutional Political Economy</i> , 2010, 21, 171-201.	1.1	39
7	Title is missing!. <i>Journal of Business Ethics</i> , 1999, 21, 189-202.	6.0	30
8	Justice and Corporate Governance: New Insights from Rawlsian Social Contract and Sen's Capabilities Approach. <i>Journal of Business Ethics</i> , 2019, 160, 937-960.	6.0	24
9	A Rawlsian View of CSR and the Game Theory of its Implementation (Part I): the Multi-stakeholder Model of Corporate Governance. , 2011, , 157-193.		22
10	Contractarian Compliance and the 'Sense of Justice': A Behavioral Conformity Model and Its Experimental Support. <i>Analyse Und Kritik</i> , 2011, 33, 273-310.	0.7	13
11	The case against lawyers' contingent fees and the misapplication of principal-agent models. <i>European Journal of Law and Economics</i> , 2011, 32, 263-292.	1.1	12
12	Experimental economics as a method for normative business ethics. <i>Business Ethics</i> , 2015, 24, S41.	3.5	12
13	The social contract in the laboratory. An experimental analysis of self-enforcing impartial agreements. <i>Public Choice</i> , 2015, 163, 225-246.	1.7	11
14	A FUZZY LOGIC AND DEFAULT REASONING MODEL OF SOCIAL NORMS AND EQUILIBRIUM SELECTION IN GAMES UNDER UNFORESEEN CONTINGENCIES. <i>International Journal of Uncertainty, Fuzziness and Knowledge-Based Systems</i> , 2008, 16, 59-81.	1.9	9
15	A Theoretical Analysis of the Relationship between Social Capital and Corporate Social Responsibility: Concepts and Definitions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
16	Social responsibility, activism and boycotting in a firm's stakeholders network of games with players' conformist preferences. <i>Journal of Socio-Economics</i> , 2013, 45, 216-226.	1.0	8
17	Modeling Cognitive Social Capital and Corporate Social Responsibility as Preconditions for Sustainable Networks of Relations. , 2011, , 161-239.		8
18	A Social Contract Account for CSR as Extended Model of Corporate Governance (Part II): Compliance, Reputation and Reciprocity. <i>SSRN Electronic Journal</i> , 2005, , .	0.4	7

#	ARTICLE	IF	CITATIONS
19	A Rawlsian View of CSR and the Game Theory of its Implementation (Part II): Fairness and Equilibrium. , 2011, , 194-252.		7
20	John Rawls and compliance to climate change agreements: insights from a laboratory experiment. International Environmental Agreements: Politics, Law and Economics, 2021, 21, 531-551.	2.9	7
21	Compliance by Believing: An Experimental Exploration on Social Norms and Impartial Agreements. SSRN Electronic Journal, 0, , .	0.4	7
22	From Individual Responsibility to 'Shared' Social Responsibilities: Concepts for a New Paradigm. SSRN Electronic Journal, 2011, , .	0.4	6
23	CSR as Contractarian Model of Multi-Stakeholder Corporate Governance and the Game-Theory of its Implementation. SSRN Electronic Journal, 0, , .	0.4	6
24	Incomplete contracts and corporate ethics. Routledge Siena Studies in Political Economy, 2007, , .	0.0	5
25	Modeling Cognitive Social Capital and Corporate Social Responsibility (CSR) as Preconditions for Sustainable Networks of Relations. SSRN Electronic Journal, 2011, , .	0.4	2
26	A Rawlsian View of CSR and the Game Theory of its Implementation (Part I): The Multistakeholder Model of Corporate Governance. SSRN Electronic Journal, 0, , .	0.4	2
27	Specific investments, cognitive resources, and specialized nature of research production in academic institutions: why shared governance matters for performance. Journal of Institutional Economics, 0, , 1-22.	1.5	1
28	Multi-Stakeholder Governance for Effectively Sharing Social Responsibility (Social Contracts,) Tj ETQq0 0 0 rgBT /Overlock 10 Tf 50 382	0.4	1
29	Conformity and Reciprocity in the 'Exclusion Game': An Experimental Investigation. SSRN Electronic Journal, 0, , .	0.4	1
30	Liberal egalitarian justice in the distribution of a common output. Experimental evidence and implications for effective institution design. Journal of Institutional Economics, 0, , 1-18.	1.5	1
31	A Rawlsian View of CSR and the Game Theory of its Implementation (III): Conformism, Equilibrium Refinement and Selection. SSRN Electronic Journal, 2011, , .	0.4	0
32	Behavioral Business Ethics as a Method for Normative Business Ethics. SSRN Electronic Journal, 2012, , .	0.4	0
33	Conformity, Reciprocity and the Sense of Justice how Social Contract-Based Preferences and Beliefs Explain Norm Compliance: The Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	0
34	Distributive Justice with Production and the Social Contract. An Experimental Study. SSRN Electronic Journal, 0, , .	0.4	0
35	Justice and Corporate Governance: New Insights from Rawlsian Social Contract and Sen's Capabilities Approach. SSRN Electronic Journal, 0, , .	0.4	0
36	Institutions, Frames, and Social Contract Reasoning. SSRN Electronic Journal, 0, , .	0.4	0