

Maryam Kouchaki

List of Publications by Year in descending order

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27
papers

1,307
citations

623734

14
h-index

501196

28
g-index

28
all docs

28
docs citations

28
times ranked

1233
citing authors

#	ARTICLE	IF	CITATIONS
1	You Will Not Remember This: How Memory Efficacy Influences Virtuous Behavior. <i>Journal of Consumer Research</i> , 2021, 47, 737-754.	5.1	7
2	I Own, So I Help Out: How Psychological Ownership Increases Prosocial Behavior. <i>Journal of Consumer Research</i> , 2021, 47, 698-715.	5.1	47
3	Ethical Learning: The Workplace as a Moral Laboratory for Character Development. <i>Social Issues and Policy Review</i> , 2021, 15, 277-322.	6.5	7
4	The Deception Spiral: Corporate Obfuscation Leads to Perceptions of Immorality and Cheating Behavior. <i>Journal of Language and Social Psychology</i> , 2021, 40, 277-296.	2.3	8
5	“Many others are doing it, so why shouldn't I?” How being in larger competitions leads to more cheating. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 164, 102-115.	2.5	8
6	Virtuous victims. <i>Science Advances</i> , 2021, 7, eabg5902.	10.3	8
7	OBHDP Editorial: Where we are, how we got here, and where we’re going. <i>Organizational Behavior and Human Decision Processes</i> , 2020, 158, A1-A2.	2.5	2
8	Why connect? Moral consequences of networking with a promotion or prevention focus. <i>Journal of Personality and Social Psychology</i> , 2020, 119, 1221-1238.	2.8	14
9	Task Selection and Workload: A Focus on Completing Easy Tasks Hurts Performance. <i>Management Science</i> , 2020, 66, 4397-4416.	4.1	34
10	The Ethical Perils of Personal, Communal Relations: A Language Perspective. <i>Psychological Science</i> , 2019, 30, 1745-1766.	3.3	13
11	A Case of Evolutionary Mismatch? Why Facial Width-to-Height Ratio May Not Predict Behavioral Tendencies. <i>Psychological Science</i> , 2019, 30, 1074-1081.	3.3	32
12	Everything We Do, You Do: The Licensing Effect of Prosocial Marketing Messages on Consumer Behavior. <i>Management Science</i> , 2018, 64, 102-111.	4.1	23
13	Examining Spillovers between Long and Short Repeated Prisoner’s Dilemma Games Played in the Laboratory. <i>Games</i> , 2018, 9, 5.	0.6	8
14	The Link Between Self-Dehumanization and Immoral Behavior. <i>Psychological Science</i> , 2018, 29, 1234-1246.	3.3	36
15	Does deciding among morally relevant options feel like making a choice? How morality constrains people’s sense of choice. <i>Journal of Personality and Social Psychology</i> , 2018, 115, 788-804.	2.8	18
16	Too hot to help! Exploring the impact of ambient temperature on helping. <i>European Journal of Social Psychology</i> , 2017, 47, 525-538.	2.4	12
17	Memories of unethical actions become obfuscated over time. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, 6166-6171.	7.1	138
18	The ethical identity of law students. <i>International Journal of the Legal Profession</i> , 2016, 23, 235-275.	0.3	2

#	ARTICLE	IF	CITATIONS
19	Anxious, threatened, and also unethical: How anxiety makes individuals feel threatened and commit unethical acts.. Journal of Applied Psychology, 2015, 100, 360-375.	5.3	207
20	Excluded and behaving unethically: Social exclusion, physiological responses, and unethical behavior.. Journal of Applied Psychology, 2015, 100, 547-556.	5.3	75
21	Dirty deeds unwanted: the use of biased memory processes in the context of ethics. Current Opinion in Psychology, 2015, 6, 82-86.	4.9	12
22	Professionalism and Moral Behavior. Business and Society, 2015, 54, 376-385.	6.4	10
23	Does the Morning Morality Effect Hold True Only for Morning People?. Psychological Science, 2014, 25, 2275-2276.	3.3	1
24	The burden of guilt: Heavy backpacks, light snacks, and enhanced morality.. Journal of Experimental Psychology: General, 2014, 143, 414-424.	2.1	45
25	Guilt enhances the sense of control and drives risky judgments.. Journal of Experimental Psychology: General, 2014, 143, 2103-2110.	2.1	23
26	The Contaminating Effects of Building Instrumental Ties. Administrative Science Quarterly, 2014, 59, 705-735.	6.9	174
27	The Morning Morality Effect. Psychological Science, 2014, 25, 95-102.	3.3	204