

# Vincent Y Yzerbyt

## List of Publications by Year in descending order

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161  
papers

13,013  
citations

36303

51  
h-index

26613

107  
g-index

183  
all docs

183  
docs citations

183  
times ranked

8303  
citing authors

#	ARTICLE	IF	CITATIONS
1	Direct and indirect dimensional compensation: Is there a difference between observers and group members?. <i>Group Processes and Intergroup Relations</i> , 2022, 25, 335-353.	3.9	2
2	Relational versus structural goals prioritize different social information.. <i>Journal of Personality and Social Psychology</i> , 2022, 122, 659-682.	2.8	7
3	The relation between conspiracism, government trust, and COVID-19 vaccination intentions: The key role of motivation. <i>Social Science and Medicine</i> , 2022, 301, 114926.	3.8	32
4	Influence of membership in outgroups varying in competence and warmth on observers' Levelâ€ visual perspective taking. <i>British Journal of Psychology</i> , 2022, 113, 938-959.	2.3	1
5	â€œWhatever you do, just don't let him notice you're a woman!â€•General beliefs on women's gender ideology as a function of topic in mixedâ€gender negotiations. <i>International Journal of Psychology</i> , 2021, 56, 338-348.	2.8	1
6	Body posture and interpersonal perception in a dyadic interaction: A Big Two analysis. <i>European Journal of Social Psychology</i> , 2021, 51, 23-39.	2.4	9
7	Social evaluation: Comparing models across interpersonal, intragroup, intergroup, several-group, and many-group contexts. <i>Advances in Experimental Social Psychology</i> , 2021, 63, 1-68.	3.3	28
8	Navigating the social world: Toward an integrated framework for evaluating self, individuals, and groups.. <i>Psychological Review</i> , 2021, 128, 290-314.	3.8	112
9	Psychometric Properties and Correlates of Precarious Manhood Beliefs in 62 Nations. <i>Journal of Cross-Cultural Psychology</i> , 2021, 52, 231-258.	1.6	26
10	When my actions shape your looks: Experience-based properties of approach/avoidance bias the visual representation of others.. <i>Journal of Personality and Social Psychology</i> , 2021, 120, 1146-1174.	2.8	4
11	Psychological Distress among Students in Higher Education: One Year after the Beginning of the COVID-19 Pandemic. <i>International Journal of Environmental Research and Public Health</i> , 2021, 18, 7445.	2.6	31
12	Efecto del Estatus en la OrientaciÃ³n a la Dominancia Social en Estudiantes Universitarios de Lima. , 2021, 30, .		1
13	Emotion in Cultural Dynamics. <i>Emotion Review</i> , 2020, 12, 48-64.	3.4	11
14	From regulation to projection: Reliance on regulatory mode in predictions about others. <i>European Journal of Social Psychology</i> , 2020, 50, 1379-1393.	2.4	2
15	Subjective status and perceived legitimacy across countries. <i>European Journal of Social Psychology</i> , 2020, 50, 921-942.	2.4	28
16	Adversarial alignment enables competing models to engage in cooperative theory building toward cumulative science. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 7561-7567.	7.1	32
17	Groups' warmth is a personal matter: Understanding consensus on stereotype dimensions reconciles adversarial models of social evaluation. <i>Journal of Experimental Social Psychology</i> , 2020, 89, 103995.	2.2	30
18	Is Martin Luther King or Malcolm X the more acceptable face of protest? High-status groupsâ€™ reactions to low-status groupsâ€™ collective action.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 919-944.	2.8	37

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19	Warmth and Competence in Interpersonal Comparisons: The Quiz Master Paradigm through the Lens of Compensation. <i>Revue Internationale De Psychologie Sociale</i> , 2020, 33, .	1.5	7
20	He, She, & "They" at the Bargaining Table: Woman, Man or Just Negotiators? A Critical Review on Gender Ideologies in Mixed-Gender Negotiations. <i>Psychologica Belgica</i> , 2020, 60, 236-254.	1.9	2
21	Preference for directive versus participative leadership: the role of regulatory mode and context quality definition. <i>Comprehensive Results in Social Psychology</i> , 2020, 4, 290-314.	1.8	1
22	The online-VAAST: A short and online tool to measure spontaneous approach and avoidance tendencies. <i>Acta Psychologica</i> , 2019, 201, 102942.	1.5	20
23	Justice reactions to deviant ingroup members: Ingroup identity threat motivates utilitarian punishments. <i>British Journal of Social Psychology</i> , 2019, 58, 869-893.	2.8	12
24	Of Nice and Mean: The Personal Relevance of Others' Competence Drives Perceptions of Warmth. <i>Personality and Social Psychology Bulletin</i> , 2019, 45, 1549-1562.	3.0	14
25	The complexity of relations between dimensions of social perception: Decomposing bivariate associations with crossed random factors. <i>Journal of Experimental Social Psychology</i> , 2019, 82, 200-207.	2.2	11
26	Evaluative Influences of CS-US Pairings Are Non-Reciprocal. <i>Psychologia Społeczna</i> , 2019, 14, .	1.8	0
27	Two routes toward compensation: An investigation into the mechanisms of compensation for high- and low-status groups. <i>Journal of Experimental Social Psychology</i> , 2018, 77, 24-35.	2.2	18
28	New recommendations for testing indirect effects in mediational models: The need to report and test component paths.. <i>Journal of Personality and Social Psychology</i> , 2018, 115, 929-943.	2.8	205
29	The Dimensional Compensation Model. , 2018, , 126-141.		13
30	When Being Nice or Being Smart Could Bring You Down: Compensatory Dynamics in Strategic Self-presentation. <i>Revue Internationale De Psychologie Sociale</i> , 2018, 31, 16.	1.5	4
31	Compensation is for real: Evidence from existing groups in the context of actual relations. <i>Group Processes and Intergroup Relations</i> , 2017, 20, 745-756.	3.9	12
32	How we think they see us? Valence and difficulty of retrieval as moderators of the effect of meta-stereotype activation on intergroup orientations. <i>International Journal of Psychology</i> , 2017, 52, 26-34.	2.8	7
33	The Dynamics of Compensation: When Ingroup Favoritism Paves the Way for Outgroup Praise. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 587-600.	3.0	23
34	The Power of Projection for Powerless and Powerful People. <i>Social Psychological and Personality Science</i> , 2017, 8, 888-896.	3.9	3
35	Perception of emotional climate in a revolution: Test of a multistage theory of revolution in the Tunisian context. <i>British Journal of Social Psychology</i> , 2017, 56, 633-654.	2.8	6
36	Efecto de las Creencias Esencialistas en las Estrategias de Consenso Intra-Grupal. , 2017, 26, .		0

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37	ESTUDIO CORRELACIONAL DE PREJUICIO Y DISCRIMINACIÓN IMPLÍCITA Y EXPLÍCITA EN UNA MUESTRA MAGALLÁNICA. Atenea, 2016, , 251-262.	0.0	5
38	Intergroup stereotyping. Current Opinion in Psychology, 2016, 11, 90-95.	4.9	42
39	An advantage of appearing mean or lazy: Amplified impressions of competence or warmth after mixed descriptions. Journal of Experimental Social Psychology, 2016, 62, 17-23.	2.2	17
40	When talking makes you feel like a group: The emergence of group-based emotions. Cognition and Emotion, 2016, 30, 33-50.	2.0	28
41	When votes depend on who's listening: Voters' intragroup status and voting procedure predict representative endorsement in intergroup contexts. British Journal of Social Psychology, 2015, 54, 695-711.	2.8	1
42	When does it hurt? Intergroup permeability moderates the link between discrimination and self-esteem. European Journal of Social Psychology, 2015, 45, 3-9.	2.4	7
43	Regulatory Focus in Predictions About Others. Personality and Social Psychology Bulletin, 2015, 41, 379-392.	3.0	15
44	Compensation in intergroup relations: An investigation of its structural and strategic foundations. British Journal of Social Psychology, 2015, 54, 140-158.	2.8	47
45	Forecasting the Primary Dimension of Social Perception. Social Psychology, 2015, 46, 36-45.	0.7	92
46	Mediation and Moderation. , 2014, , 653-676.		47
47	Overcoming Correlational Pitfalls. Social Psychological and Personality Science, 2014, 5, 250-257.	3.9	18
48	Social Projection Increases for Positive Targets. Personality and Social Psychology Bulletin, 2014, 40, 1373-1388.	3.0	17
49	Predicting variability: Using multilevel modelling to assess differences in variance. European Journal of Social Psychology, 2014, 44, 691-700.	2.4	18
50	The Role of Awareness in Attitude Formation Through Evaluative Conditioning. Personality and Social Psychology Review, 2014, 18, 187-209.	6.0	85
51	Retrieving Autobiographical Memories Influences Judgments About Others. Personality and Social Psychology Bulletin, 2014, 40, 526-539.	3.0	4
52	When Are Emotions Related to Group-Based Appraisals? A Comparison Between Group-Based Emotions and General Group Emotions. Personality and Social Psychology Bulletin, 2014, 40, 1574-1588.	3.0	18
53	Inference heuristic versus essentialism: Issues of antecedence and cognitive mechanism. Behavioral and Brain Sciences, 2014, 37, 505-506.	0.7	1
54	Trust, Individual Guilt, Collective Guilt and Dispositions Toward Reconciliation Among Rwandan Survivors and Prisoners Before and After Their Participation in Postgenocide Gacaca Courts in Rwanda. Journal of Social and Political Psychology, 2014, 2, 401-416.	1.1	20

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55	Ageism at work: The impact of intergenerational contact and organizational multi-age perspective. <i>European Journal of Work and Organizational Psychology</i> , 2013, 22, 331-346.	3.7	122
56	Playing with deviance: Typicality assessments of ingroup members as a strategy of outgroup approach. <i>European Journal of Social Psychology</i> , 2013, 43, 32-39.	2.4	10
57	Integrating the stereotype content model (warmth and competence) and the Osgood semantic differential (evaluation, potency, and activity). <i>European Journal of Social Psychology</i> , 2013, 43, 673-681.	2.4	85
58	Social identity salience shapes group-based emotions through group-based appraisals. <i>Cognition and Emotion</i> , 2013, 27, 1359-1377.	2.0	50
59	Group-Based Emotions: The Impact of Social Identity on Appraisals, Emotions, and Behaviors. <i>Basic and Applied Social Psychology</i> , 2012, 34, 20-33.	2.1	40
60	Holding a Mirror Up to the Self. <i>Personality and Social Psychology Bulletin</i> , 2012, 38, 1259-1271.	3.0	26
61	Social anxiety biases the evaluation of facial displays: Evidence from single face and multi-facial stimuli. <i>Cognition and Emotion</i> , 2012, 26, 1107-1115.	2.0	20
62	Nice or smart? Task relevance of self-characteristics moderates interpersonal projection. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 335-340.	2.2	9
63	Improving communicative understanding: The benefits of global processing. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 1179-1182.	2.2	8
64	You want to give a good impression? Be honest! Moral traits dominate group impression formation. <i>British Journal of Social Psychology</i> , 2012, 51, 149-166.	2.8	175
65	Choosing the best means to an end: The influence of ingroup goals on the selection of representatives in intergroup negotiations. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 228-234.	2.2	17
66	Narrowing down to open up for other people's concerns: Empathic concern can be enhanced by inducing detailed processing. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 418-424.	2.2	52
67	Eye'm lovin' it! The role of gazing awareness in mimetic desires. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 987-993.	2.2	12
68	On reducing an empathy gap: The impact of self-construal and order of judgment. <i>British Journal of Social Psychology</i> , 2011, 50, 553-562.	2.8	10
69	When compensation guides inferences: Indirect and implicit measures of the compensation effect. <i>European Journal of Social Psychology</i> , 2011, 41, 144-150.	2.4	27
70	The impact of Gacaca tribunals in Rwanda: Psychosocial effects of participation in a truth and reconciliation process after a genocide. <i>European Journal of Social Psychology</i> , 2011, 41, 695-706.	2.4	91
71	Meta-stereotypes of Groups with Opposite Religious Views: Believers and Non-Believers. <i>Journal of Community and Applied Social Psychology</i> , 2011, 21, 484-498.	2.4	30
72	Similarity on the Rebound: Inhibition of Similarity Assessment Leads to an Ironic Postsuppressional Rebound. <i>Quarterly Journal of Experimental Psychology</i> , 2011, 64, 1788-1796.	1.1	2

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73	The Social Sharing of Emotions in Interpersonal and in Collective Situations: Common Psychosocial Consequences. , 2011, , 147-163.		19
74	Atypicality and the two fundamental dimensions: Applying the negativity effect on warmth to group perception. European Journal of Social Psychology, 2010, 40, 484-489.	2.4	3
75	What Do You Mean by "European"? Evidence of Spontaneous Ingroup Projection. Personality and Social Psychology Bulletin, 2010, 36, 960-974.	3.0	41
76	Anticipated cooperation vs. competition moderates interpersonal projection. Journal of Experimental Social Psychology, 2010, 46, 375-381.	2.2	45
77	Evaluative conditioning of high-novelty stimuli does not seem to be based on an automatic form of associative learning. Journal of Experimental Social Psychology, 2010, 46, 1118-1121.	2.2	40
78	Compensation between warmth and competence: Antecedents and consequences of a negative relation between the two fundamental dimensions of social perception. European Review of Social Psychology, 2010, 21, 155-187.	9.4	118
79	You want to appear competent? Be mean! You want to appear sociable? Be lazy! Group differentiation and the compensation effect. Journal of Experimental Social Psychology, 2009, 45, 363-367.	2.2	43
80	Beyond awareness and resources: Evaluative conditioning may be sensitive to processing goals. Journal of Experimental Social Psychology, 2009, 45, 279-282.	2.2	62
81	When do primes prime? The moderating role of the self-concept in individuals' susceptibility to priming effects on social behavior. Journal of Experimental Social Psychology, 2009, 45, 211-216.	2.2	28
82	A question of compensation: The social life of the fundamental dimensions of social perception.. Journal of Personality and Social Psychology, 2009, 96, 828-842.	2.8	95
83	Evaluative conditioning may incur attentional costs.. Journal of Experimental Psychology, 2009, 35, 279-285.	1.7	76
84	Competence and warmth in context: The compensatory nature of stereotypic views of national groups. European Journal of Social Psychology, 2008, 38, 1175-1183.	2.4	69
85	Fundamental dimensions of social judgment. European Journal of Social Psychology, 2008, 38, 1063-1065.	2.4	219
86	Compensation Versus Halo: The Unique Relations Between the Fundamental Dimensions of Social Judgment. Personality and Social Psychology Bulletin, 2008, 34, 1110-1123.	3.0	123
87	Adjusting for a Mediator in Models With Two Crossed Treatment Variables. Organizational Research Methods, 2008, 11, 224-240.	9.1	35
88	Culture, gender, and the self: Variations and impact of social comparison processes.. Journal of Personality and Social Psychology, 2007, 92, 1118-1134.	2.8	301
89	Aware and (Dis)Liking: Item-Based Analyses Reveal That Valence Acquisition via Evaluative Conditioning Emerges Only When There Is Contingency Awareness.. Journal of Experimental Psychology: Learning Memory and Cognition, 2007, 33, 130-144.	0.9	194
90	Whatever people say I am, that's what I am: Social labeling as a social marketing tool. International Journal of Research in Marketing, 2007, 24, 278-288.	4.2	74

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91	Teorías Implícitas y Esencialismo Psicológico: Herramientas Conceptuales Para el Estudio de las Relaciones Entre y Dentro de los Grupos. Psyke, 2007, 16, .	0.4	18
92	How fatiguing is dispositional suppression? Disentangling the effects of procedural rebound and ego-depletion. European Journal of Social Psychology, 2007, 37, 216-230.	2.4	13
93	Subtyping and social consensus: the role of the audience in the maintenance of stereotypic beliefs. European Journal of Social Psychology, 2007, 37, 902-922.	2.4	20
94	Collective Rituals, Emotional Climate and Intergroup Perception: Participation in "Gacaca" Tribunals and Assimilation of the Rwandan Genocide. Journal of Social Issues, 2007, 63, 387-403.	3.3	119
95	Cultural differences in the correction of social inferences: Does the dispositional rebound occur in an interdependent culture?. British Journal of Social Psychology, 2007, 46, 423-435.	2.8	2
96	Lay Theories of Essentialism. Group Processes and Intergroup Relations, 2006, 9, 25-42.	3.9	74
97	Social consensus and the encoding of consistent and inconsistent information: when one's future audience orients information processing. European Journal of Social Psychology, 2006, 36, 199-210.	2.4	10
98	Emotional reactions to harmful intergroup behavior. European Journal of Social Psychology, 2006, 36, 15-30.	2.4	120
99	Perceived group and personal discrimination: differential effects on personal self-esteem. European Journal of Social Psychology, 2006, 36, 773-789.	2.4	165
100	Anti-American Sentiment and America's Perceived Intent to Dominate: An 11-Nation Study. Basic and Applied Social Psychology, 2006, 28, 363-373.	2.1	25
101	Fundamental dimensions of social judgment: Understanding the relations between judgments of competence and warmth.. Journal of Personality and Social Psychology, 2005, 89, 899-913.	2.8	799
102	When moderation is mediated and mediation is moderated.. Journal of Personality and Social Psychology, 2005, 89, 852-863.	2.8	2,647
103	Culture, essentialism, and agency: are individuals universally believed to be more real entities than groups?. European Journal of Social Psychology, 2005, 35, 147-169.	2.4	100
104	Attributions of intergroup bias and outgroup homogeneity to ingroup and outgroup others. European Journal of Social Psychology, 2005, 35, 677-704.	2.4	50
105	Social comparison and group-based emotions. , 2005, , 174-205.		5
106	Social comparison and the personal group discrimination discrepancy. , 2005, , 228-246.		3
107	Not Competent but Warm... Really? Compensatory Stereotypes in the French-speaking World. Group Processes and Intergroup Relations, 2005, 8, 291-308.	3.9	124
108	Autrui ne serait-il pas plus biaisé que moi ? Le cas des relations franco-américaines. Les Cahiers Internationaux De Psychologie Sociale, 2005, Numéro 67-68, 7-21.	0.3	0

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109	Adjusting researchersâ€™ approach to adjustment: On the use of covariates when testing interactions. Journal of Experimental Social Psychology, 2004, 40, 424-431.	2.2	241
110	The return of dispositionalism: On the linguistic consequences of dispositional suppression. Journal of Experimental Social Psychology, 2004, 40, 264-272.	2.2	11
111	I feel for us: The impact of categorization and identification on emotions and action tendencies. British Journal of Social Psychology, 2003, 42, 533-549.	2.8	244
112	We are one and I like it: The impact of ingroup entitativity on ingroup identification. European Journal of Social Psychology, 2003, 33, 735-754.	2.4	153
113	Suppression and hypothesis testing: does suppressing stereotypes during interactions help to avoid confirmation biases?. European Journal of Social Psychology, 2003, 33, 659-677.	2.4	12
114	Social Categorization and Fear Reactions to the September 11th Terrorist Attacks. Personality and Social Psychology Bulletin, 2003, 29, 1509-1520.	3.0	143
115	Do not prime hawks with doves: The interplay of construct activation and consistency of social value orientation on cooperative behavior.. Journal of Personality and Social Psychology, 2003, 84, 972-987.	2.8	115
116	Doctoral Training in the French- Speaking Countries of Europe: Objectives and Suggestions for Improvement. European Psychologist, 2003, 8, 9-17.	3.1	10
117	I Belong, therefore, I Exist: Ingroup Identification, Ingroup Entitativity, and Ingroup Bias. Personality and Social Psychology Bulletin, 2002, 28, 135-143.	3.0	416
118	From personal pictures in the head to collective tools in the world: how shared stereotypes allow groups to represent and change social reality. , 2002, , 157-185.		56
119	Stereotype formation as category formation. , 2002, , 16-37.		19
120	Social, cultural and cognitive factors in stereotype formation. , 2002, , 1-15.		43
121	Who May Enter? The Impact of In-Group Identification on In-Group/Out-Group Categorization. Journal of Experimental Social Psychology, 2002, 38, 315-322.	2.2	157
122	Conclusion: stereotypes are selective, variable and contested explanations. , 2002, , 186-199.		3
123	Four degrees of stereotype formation: differentiation by any means necessary. , 2002, , 127-156.		11
124	Subjective essentialism and the emergence of stereotypes. , 2002, , 38-66.		28
125	Dependence and the formation of stereotyped beliefs about groups: from interpersonal to intergroup perception. , 2002, , 111-126.		1
126	Illusory correlation and stereotype formation: making sense of group differences and cognitive biases. , 2002, , 90-110.		6



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127	The role of theories in the formation of stereotype content. , 2002, , 67-89.		19
128	Protecting the ingroup stereotype: Ingroup identification and the management of deviant ingroup members. British Journal of Social Psychology, 2002, 41, 365-385.	2.8	90
129	The dispositional inference strikes back: Situational focus and dispositional suppression in causal attribution.. Journal of Personality and Social Psychology, 2001, 81, 365-376.	2.8	17
130	Emotional Consequences of Categorizing Victims of Negative Outgroup Behavior as Ingroup or Outgroup. Group Processes and Intergroup Relations, 2001, 4, 317-326.	3.9	92
131	Protecting the Ingroup: Motivated Allocation of Cognitive Resources in the Presence of Threatening Ingroup Members. Group Processes and Intergroup Relations, 2001, 4, 327-339.	3.9	54
132	Threat and the Group Attribution Error: When Threat Elicits Judgments of Extremity and Homogeneity. Personality and Social Psychology Bulletin, 2001, 27, 437-446.	3.0	44
133	The Interplay of Subjective Essentialism and Entitativity in the Formation of Stereotypes. Personality and Social Psychology Review, 2001, 5, 141-155.	6.0	227
134	The dispositional inference strikes back: Situational focus and dispositional suppression in causal attribution.. Journal of Personality and Social Psychology, 2001, 81, 365-376.	2.8	4
135	Why do superiors attend to negative stereotypic information about their subordinates? Effects of power legitimacy on social perception. European Journal of Social Psychology, 2000, 30, 651-671.	2.4	66
136	Power Can Bias Impression Processes: Stereotyping Subordinates by Default and by Design. Group Processes and Intergroup Relations, 2000, 3, 227-256.	3.9	322
137	The Primacy of the Ingroup: The Interplay of Entitativity and Identification. European Review of Social Psychology, 2000, 11, 257-295.	9.4	152
138	Confirmation and Disconfirmation: Their Social Advantages. European Review of Social Psychology, 1999, 10, 199-230.	9.4	45
139	Judgeability concerns: The interplay of information, applicability, and accountability in the overattribution bias.. Journal of Personality and Social Psychology, 1999, 76, 377-387.	2.8	69
140	Fencing off the deviant: The role of cognitive resources in the maintenance of stereotypes.. Journal of Personality and Social Psychology, 1999, 77, 449-462.	2.8	88
141	Social attribution, correspondence bias, and the emergence of stereotypes *This research has been completed in partial requirement of a doctoral dissertation of the first author under the supervision of the second author. We wish to thank the members of the social psychology division at the University of Louvain at Louvain-la-Neuve, especially Steve Rocher and Emanuele Castano for their insightful comments on preliminary drafts. This paper has been enriched by feedbacks received from Russell Spears, Roos Vo. Swiss Journal of Psychology, 1999, 58, 233-240.	0.9	26
142	The highs and lows of group homogeneity. Behavioural Processes, 1998, 42, 219-238.	1.1	54
143	Group Entitativity and Social Attribution: On Translating Situational Constraints into Stereotypes. Personality and Social Psychology Bulletin, 1998, 24, 1089-1103.	3.0	158
144	Social Judgeability and the Bogus Pipeline: The Role of Naive Theories of Judgment in Impression Formation. Social Cognition, 1998, 16, 56-77.	0.9	26

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145	Metacognition: Cognitive and Social Dimensions. , 1998, , .		66
146	Social Judgeability and the Dilution of Stereotypes: The Impact of the Nature and Sequence of Information. Personality and Social Psychology Bulletin, 1997, 23, 1312-1322.	3.0	33
147	Personality traits that distinguish you and me are better memorized. European Journal of Social Psychology, 1997, 27, 511-522.	2.4	16
148	The role of applicability in the emergence of the overattribution bias.. Journal of Personality and Social Psychology, 1996, 70, 219-229.	2.8	26
149	Dilution of Stereotype-Based Cooperation in Mixed-Motive Interdependence. Journal of Experimental Social Psychology, 1995, 31, 575-593.	2.2	61
150	The ingroup overexclusion effect: Identity concerns in decisions about group membership. European Journal of Social Psychology, 1995, 25, 1-16.	2.4	80
151	Social judgeability: The impact of meta-informational cues on the use of stereotypes.. Journal of Personality and Social Psychology, 1994, 66, 48-55.	2.8	189
152	The Social Judgeability Approach to Stereotypes. European Review of Social Psychology, 1992, 3, 91-120.	9.4	72
153	The ingroup overexclusion effect: Impact of valence and confirmation on stereotypical information search. European Journal of Social Psychology, 1992, 22, 549-569.	2.4	121
154	Requesting information to form an impression: The influence of valence and confirmatory status. Journal of Experimental Social Psychology, 1991, 27, 337-356.	2.2	49
155	The dilution effect and group membership: An instance of the pervasive impact of outgroup homogeneity. European Journal of Social Psychology, 1989, 19, 243-250.	2.4	8
156	War Stress and Coping Modes: Representations of Self-Identity and Time Perspective among Palestinian Children. International Journal of Mental Health, 1989, 18, 44-62.	1.3	17
157	The "Black Sheep Effect": Extremity of judgments towards ingroup members as a function of group identification. European Journal of Social Psychology, 1988, 18, 1-16.	2.4	680
158	The black sheep effect: Judgmental extremity towards ingroup members in inter-and intra-group situations. European Journal of Social Psychology, 1988, 18, 287-292.	2.4	273
159	Context effects on intergroup discrimination: In-group bias as a function of experimenter's provenance. British Journal of Social Psychology, 1988, 27, 301-318.	2.8	16
160	Social Judgeability Concerns in Impression Formation. , 0, , 126-156.		27
161	Motivational Processes. , 0, , 146-162.		6