

Vincent Y Yzerbyt

List of Publications by Year in descending order

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Version: 2024-02-01

161
papers

13,013
citations

36271

51
h-index

26591

107
g-index

183
all docs

183
docs citations

183
times ranked

8303
citing authors

#	ARTICLE	IF	CITATIONS
1	When moderation is mediated and mediation is moderated.. Journal of Personality and Social Psychology, 2005, 89, 852-863.	2.6	2,647
2	Fundamental dimensions of social judgment: Understanding the relations between judgments of competence and warmth.. Journal of Personality and Social Psychology, 2005, 89, 899-913.	2.6	799
3	The "Black Sheep Effect": Extremity of judgments towards ingroup members as a function of group identification. European Journal of Social Psychology, 1988, 18, 1-16.	1.5	680
4	I Belong, therefore, I Exist: Ingroup Identification, Ingroup Entitativity, and Ingroup Bias. Personality and Social Psychology Bulletin, 2002, 28, 135-143.	1.9	416
5	Power Can Bias Impression Processes: Stereotyping Subordinates by Default and by Design. Group Processes and Intergroup Relations, 2000, 3, 227-256.	2.4	322
6	Culture, gender, and the self: Variations and impact of social comparison processes.. Journal of Personality and Social Psychology, 2007, 92, 1118-1134.	2.6	301
7	The black sheep effect: Judgmental extremity towards ingroup members in inter-and intra-group situations. European Journal of Social Psychology, 1988, 18, 287-292.	1.5	273
8	I feel for us: The impact of categorization and identification on emotions and action tendencies. British Journal of Social Psychology, 2003, 42, 533-549.	1.8	244
9	Adjusting researchers' approach to adjustment: On the use of covariates when testing interactions. Journal of Experimental Social Psychology, 2004, 40, 424-431.	1.3	241
10	The Interplay of Subjective Essentialism and Entitativity in the Formation of Stereotypes. Personality and Social Psychology Review, 2001, 5, 141-155.	3.4	227
11	Fundamental dimensions of social judgment. European Journal of Social Psychology, 2008, 38, 1063-1065.	1.5	219
12	New recommendations for testing indirect effects in mediational models: The need to report and test component paths.. Journal of Personality and Social Psychology, 2018, 115, 929-943.	2.6	205
13	Aware and (Dis)Liking: Item-Based Analyses Reveal That Valence Acquisition via Evaluative Conditioning Emerges Only When There Is Contingency Awareness.. Journal of Experimental Psychology: Learning Memory and Cognition, 2007, 33, 130-144.	0.7	194
14	Social judgeability: The impact of meta-informational cues on the use of stereotypes.. Journal of Personality and Social Psychology, 1994, 66, 48-55.	2.6	189
15	You want to give a good impression? Be honest! Moral traits dominate group impression formation. British Journal of Social Psychology, 2012, 51, 149-166.	1.8	175
16	Perceived group and personal discrimination: differential effects on personal self-esteem. European Journal of Social Psychology, 2006, 36, 773-789.	1.5	165
17	Group Entitativity and Social Attribution: On Translating Situational Constraints into Stereotypes. Personality and Social Psychology Bulletin, 1998, 24, 1089-1103.	1.9	158
18	Who May Enter? The Impact of In-Group Identification on In-Group/Out-Group Categorization. Journal of Experimental Social Psychology, 2002, 38, 315-322.	1.3	157

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19	We are one and I like it: The impact of ingroup entitativity on ingroup identification. <i>European Journal of Social Psychology</i> , 2003, 33, 735-754.	1.5	153
20	The Primacy of the Ingroup: The Interplay of Entitativity and Identification. <i>European Review of Social Psychology</i> , 2000, 11, 257-295.	5.8	152
21	Social Categorization and Fear Reactions to the September 11th Terrorist Attacks. <i>Personality and Social Psychology Bulletin</i> , 2003, 29, 1509-1520.	1.9	143
22	Not Competent but Warm... Really? Compensatory Stereotypes in the French-speaking World. <i>Group Processes and Intergroup Relations</i> , 2005, 8, 291-308.	2.4	124
23	Compensation Versus Halo: The Unique Relations Between the Fundamental Dimensions of Social Judgment. <i>Personality and Social Psychology Bulletin</i> , 2008, 34, 1110-1123.	1.9	123
24	Ageism at work: The impact of intergenerational contact and organizational multi-age perspective. <i>European Journal of Work and Organizational Psychology</i> , 2013, 22, 331-346.	2.2	122
25	The ingroup overexclusion effect: Impact of valence and confirmation on stereotypical information search. <i>European Journal of Social Psychology</i> , 1992, 22, 549-569.	1.5	121
26	Emotional reactions to harmful intergroup behavior. <i>European Journal of Social Psychology</i> , 2006, 36, 15-30.	1.5	120
27	Collective Rituals, Emotional Climate and Intergroup Perception: Participation in "Gacaca" Tribunals and Assimilation of the Rwandan Genocide. <i>Journal of Social Issues</i> , 2007, 63, 387-403.	1.9	119
28	Compensation between warmth and competence: Antecedents and consequences of a negative relation between the two fundamental dimensions of social perception. <i>European Review of Social Psychology</i> , 2010, 21, 155-187.	5.8	118
29	Do not prime hawks with doves: The interplay of construct activation and consistency of social value orientation on cooperative behavior.. <i>Journal of Personality and Social Psychology</i> , 2003, 84, 972-987.	2.6	115
30	Navigating the social world: Toward an integrated framework for evaluating self, individuals, and groups.. <i>Psychological Review</i> , 2021, 128, 290-314.	2.7	112
31	Culture, essentialism, and agency: are individuals universally believed to be more real entities than groups?. <i>European Journal of Social Psychology</i> , 2005, 35, 147-169.	1.5	100
32	A question of compensation: The social life of the fundamental dimensions of social perception.. <i>Journal of Personality and Social Psychology</i> , 2009, 96, 828-842.	2.6	95
33	Emotional Consequences of Categorizing Victims of Negative Outgroup Behavior as Ingroup or Outgroup. <i>Group Processes and Intergroup Relations</i> , 2001, 4, 317-326.	2.4	92
34	Forecasting the Primary Dimension of Social Perception. <i>Social Psychology</i> , 2015, 46, 36-45.	0.3	92
35	The impact of Gacaca tribunals in Rwanda: Psychosocial effects of participation in a truth and reconciliation process after a genocide. <i>European Journal of Social Psychology</i> , 2011, 41, 695-706.	1.5	91
36	Protecting the ingroup stereotype: Ingroup identification and the management of deviant ingroup members. <i>British Journal of Social Psychology</i> , 2002, 41, 365-385.	1.8	90

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37	Fencing off the deviant: The role of cognitive resources in the maintenance of stereotypes.. Journal of Personality and Social Psychology, 1999, 77, 449-462.	2.6	88
38	Integrating the stereotype content model (warmth and competence) and the Osgood semantic differential (evaluation, potency, and activity). European Journal of Social Psychology, 2013, 43, 673-681.	1.5	85
39	The Role of Awareness in Attitude Formation Through Evaluative Conditioning. Personality and Social Psychology Review, 2014, 18, 187-209.	3.4	85
40	The ingroup overexclusion effect: Identity concerns in decisions about group membership. European Journal of Social Psychology, 1995, 25, 1-16.	1.5	80
41	Evaluative conditioning may incur attentional costs.. Journal of Experimental Psychology, 2009, 35, 279-285.	1.9	76
42	Lay Theories of Essentialism. Group Processes and Intergroup Relations, 2006, 9, 25-42.	2.4	74
43	Whatever people say I am, that's what I am: Social labeling as a social marketing tool. International Journal of Research in Marketing, 2007, 24, 278-288.	2.4	74
44	The Social Judgeability Approach to Stereotypes. European Review of Social Psychology, 1992, 3, 91-120.	5.8	72
45	Judgeability concerns: The interplay of information, applicability, and accountability in the overattribution bias.. Journal of Personality and Social Psychology, 1999, 76, 377-387.	2.6	69
46	Competence and warmth in context: The compensatory nature of stereotypic views of national groups. European Journal of Social Psychology, 2008, 38, 1175-1183.	1.5	69
47	Why do superiors attend to negative stereotypic information about their subordinates? Effects of power legitimacy on social perception. European Journal of Social Psychology, 2000, 30, 651-671.	1.5	66
48	Metacognition: Cognitive and Social Dimensions. , 1998, , .		66
49	Beyond awareness and resources: Evaluative conditioning may be sensitive to processing goals. Journal of Experimental Social Psychology, 2009, 45, 279-282.	1.3	62
50	Dilution of Stereotype-Based Cooperation in Mixed-Motive Interdependence. Journal of Experimental Social Psychology, 1995, 31, 575-593.	1.3	61
51	From personal pictures in the head to collective tools in the world: how shared stereotypes allow groups to represent and change social reality. , 2002, , 157-185.		56
52	The highs and lows of group homogeneity. Behavioural Processes, 1998, 42, 219-238.	0.5	54
53	Protecting the Ingroup: Motivated Allocation of Cognitive Resources in the Presence of Threatening Ingroup Members. Group Processes and Intergroup Relations, 2001, 4, 327-339.	2.4	54
54	Narrowing down to open up for other people's concerns: Empathic concern can be enhanced by inducing detailed processing. Journal of Experimental Social Psychology, 2011, 47, 418-424.	1.3	52

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55	Attributions of intergroup bias and outgroup homogeneity to ingroup and outgroup others. <i>European Journal of Social Psychology</i> , 2005, 35, 677-704.	1.5	50
56	Social identity salience shapes group-based emotions through group-based appraisals. <i>Cognition and Emotion</i> , 2013, 27, 1359-1377.	1.2	50
57	Requesting information to form an impression: The influence of valence and confirmatory status. <i>Journal of Experimental Social Psychology</i> , 1991, 27, 337-356.	1.3	49
58	Mediation and Moderation. , 2014, , 653-676.		47
59	Compensation in intergroup relations: An investigation of its structural and strategic foundations. <i>British Journal of Social Psychology</i> , 2015, 54, 140-158.	1.8	47
60	Confirmation and Disconfirmation: Their Social Advantages. <i>European Review of Social Psychology</i> , 1999, 10, 199-230.	5.8	45
61	Anticipated cooperation vs. competition moderates interpersonal projection. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 375-381.	1.3	45
62	Threat and the Group Attribution Error: When Threat Elicits Judgments of Extremity and Homogeneity. <i>Personality and Social Psychology Bulletin</i> , 2001, 27, 437-446.	1.9	44
63	Social, cultural and cognitive factors in stereotype formation. , 2002, , 1-15.		43
64	You want to appear competent? Be mean! You want to appear sociable? Be lazy! Group differentiation and the compensation effect. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 363-367.	1.3	43
65	Intergroup stereotyping. <i>Current Opinion in Psychology</i> , 2016, 11, 90-95.	2.5	42
66	What Do You Mean by "European"? Evidence of Spontaneous Ingroup Projection. <i>Personality and Social Psychology Bulletin</i> , 2010, 36, 960-974.	1.9	41
67	Evaluative conditioning of high-novelty stimuli does not seem to be based on an automatic form of associative learning. <i>Journal of Experimental Social Psychology</i> , 2010, 46, 1118-1121.	1.3	40
68	Group-Based Emotions: The Impact of Social Identity on Appraisals, Emotions, and Behaviors. <i>Basic and Applied Social Psychology</i> , 2012, 34, 20-33.	1.2	40
69	Is Martin Luther King or Malcolm X the more acceptable face of protest? High-status groups'™ reactions to low-status groups'™ collective action.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 919-944.	2.6	37
70	Adjusting for a Mediator in Models With Two Crossed Treatment Variables. <i>Organizational Research Methods</i> , 2008, 11, 224-240.	5.6	35
71	Social Judgeability and the Dilution of Stereotypes: The Impact of the Nature and Sequence of Information. <i>Personality and Social Psychology Bulletin</i> , 1997, 23, 1312-1322.	1.9	33
72	Adversarial alignment enables competing models to engage in cooperative theory building toward cumulative science. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 7561-7567.	3.3	32

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73	The relation between conspiracism, government trust, and COVID-19 vaccination intentions: The key role of motivation. <i>Social Science and Medicine</i> , 2022, 301, 114926.	1.8	32
74	Psychological Distress among Students in Higher Education: One Year after the Beginning of the COVID-19 Pandemic. <i>International Journal of Environmental Research and Public Health</i> , 2021, 18, 7445.	1.2	31
75	Meta-stereotypes of Groups with Opposite Religious Views: Believers and Non-Believers. <i>Journal of Community and Applied Social Psychology</i> , 2011, 21, 484-498.	1.4	30
76	Groups' warmth is a personal matter: Understanding consensus on stereotype dimensions reconciles adversarial models of social evaluation. <i>Journal of Experimental Social Psychology</i> , 2020, 89, 103995.	1.3	30
77	Subjective essentialism and the emergence of stereotypes. , 2002, , 38-66.		28
78	When do primes prime? The moderating role of the self-concept in individuals' susceptibility to priming effects on social behavior. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 211-216.	1.3	28
79	When talking makes you feel like a group: The emergence of group-based emotions. <i>Cognition and Emotion</i> , 2016, 30, 33-50.	1.2	28
80	Subjective status and perceived legitimacy across countries. <i>European Journal of Social Psychology</i> , 2020, 50, 921-942.	1.5	28
81	Social evaluation: Comparing models across interpersonal, intragroup, intergroup, several-group, and many-group contexts. <i>Advances in Experimental Social Psychology</i> , 2021, 63, 1-68.	2.0	28
82	When compensation guides inferences: Indirect and implicit measures of the compensation effect. <i>European Journal of Social Psychology</i> , 2011, 41, 144-150.	1.5	27
83	Social Judgeability Concerns in Impression Formation. , 0, , 126-156.		27
84	The role of applicability in the emergence of the overattribution bias.. <i>Journal of Personality and Social Psychology</i> , 1996, 70, 219-229.	2.6	26
85	Social Judgeability and the Bogus Pipeline: The Role of Naive Theories of Judgment in Impression Formation. <i>Social Cognition</i> , 1998, 16, 56-77.	0.5	26
86	Holding a Mirror Up to the Self. <i>Personality and Social Psychology Bulletin</i> , 2012, 38, 1259-1271.	1.9	26
87	Psychometric Properties and Correlates of Precarious Manhood Beliefs in 62 Nations. <i>Journal of Cross-Cultural Psychology</i> , 2021, 52, 231-258.	1.0	26
88	Social attribution, correspondence bias, and the emergence of stereotypes *This research has been completed in partial requirement of a doctoral dissertation of the first author under the supervision of the second author. We wish to thank the members of the social psychology division at the University of Louvain at Louvain-la-Neuve, especially Steve Rocher and Emanuele Castano for their insightful comments on preliminary drafts. This paper has been enriched by feedbacks received from Russell Spears, Roos Vo. <i>Swiss Journal of Psychology</i> , 1999, 58, 233-240.	0.9	26
89	Anti-American Sentiment and America's Perceived Intent to Dominate: An 11-Nation Study. <i>Basic and Applied Social Psychology</i> , 2006, 28, 363-373.	1.2	25
90	The Dynamics of Compensation: When Ingroup Favoritism Paves the Way for Outgroup Praise. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 587-600.	1.9	23

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91	Subtyping and social consensus: the role of the audience in the maintenance of stereotypic beliefs. <i>European Journal of Social Psychology</i> , 2007, 37, 902-922.	1.5	20
92	Social anxiety biases the evaluation of facial displays: Evidence from single face and multi-facial stimuli. <i>Cognition and Emotion</i> , 2012, 26, 1107-1115.	1.2	20
93	The online-VAAST: A short and online tool to measure spontaneous approach and avoidance tendencies. <i>Acta Psychologica</i> , 2019, 201, 102942.	0.7	20
94	Trust, Individual Guilt, Collective Guilt and Dispositions Toward Reconciliation Among Rwandan Survivors and Prisoners Before and After Their Participation in Postgenocide Gacaca Courts in Rwanda. <i>Journal of Social and Political Psychology</i> , 2014, 2, 401-416.	0.6	20
95	Stereotype formation as category formation. , 2002, , 16-37.		19
96	The role of theories in the formation of stereotype content. , 2002, , 67-89.		19
97	The Social Sharing of Emotions in Interpersonal and in Collective Situations: Common Psychosocial Consequences. , 2011, , 147-163.		19
98	Teorías Implícitas y Esencialismo Psicológico: Herramientas Conceptuales Para el Estudio de las Relaciones Entre y Dentro de los Grupos. <i>Psyche</i> , 2007, 16, .	0.4	18
99	Overcoming Correlational Pitfalls. <i>Social Psychological and Personality Science</i> , 2014, 5, 250-257.	2.4	18
100	Predicting variability: Using multilevel modelling to assess differences in variance. <i>European Journal of Social Psychology</i> , 2014, 44, 691-700.	1.5	18
101	When Are Emotions Related to Group-Based Appraisals? A Comparison Between Group-Based Emotions and General Group Emotions. <i>Personality and Social Psychology Bulletin</i> , 2014, 40, 1574-1588.	1.9	18
102	Two routes toward compensation: An investigation into the mechanisms of compensation for high- and low-status groups. <i>Journal of Experimental Social Psychology</i> , 2018, 77, 24-35.	1.3	18
103	War Stress and Coping Modes: Representations of Self-Identity and Time Perspective among Palestinian Children. <i>International Journal of Mental Health</i> , 1989, 18, 44-62.	0.5	17
104	The dispositional inference strikes back: Situational focus and dispositional suppression in causal attribution.. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 365-376.	2.6	17
105	Choosing the best means to an end: The influence of ingroup goals on the selection of representatives in intergroup negotiations. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 228-234.	1.3	17
106	Social Projection Increases for Positive Targets. <i>Personality and Social Psychology Bulletin</i> , 2014, 40, 1373-1388.	1.9	17
107	An advantage of appearing mean or lazy: Amplified impressions of competence or warmth after mixed descriptions. <i>Journal of Experimental Social Psychology</i> , 2016, 62, 17-23.	1.3	17
108	Context effects on intergroup discrimination: In-group bias as a function of experimenter's provenance. <i>British Journal of Social Psychology</i> , 1988, 27, 301-318.	1.8	16

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109	Personality traits that distinguish you and me are better memorized. <i>European Journal of Social Psychology</i> , 1997, 27, 511-522.	1.5	16
110	Regulatory Focus in Predictions About Others. <i>Personality and Social Psychology Bulletin</i> , 2015, 41, 379-392.	1.9	15
111	Of Nice and Mean: The Personal Relevance of Others's™ Competence Drives Perceptions of Warmth. <i>Personality and Social Psychology Bulletin</i> , 2019, 45, 1549-1562.	1.9	14
112	How fatiguing is dispositional suppression? Disentangling the effects of procedural rebound and ego-depletion. <i>European Journal of Social Psychology</i> , 2007, 37, 216-230.	1.5	13
113	The Dimensional Compensation Model. , 2018, , 126-141.		13
114	Suppression and hypothesis testing: does suppressing stereotypes during interactions help to avoid confirmation biases?. <i>European Journal of Social Psychology</i> , 2003, 33, 659-677.	1.5	12
115	Eye'm lovin' it! The role of gazing awareness in mimetic desires. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 987-993.	1.3	12
116	Compensation is for real: Evidence from existing groups in the context of actual relations. <i>Group Processes and Intergroup Relations</i> , 2017, 20, 745-756.	2.4	12
117	Justice reactions to deviant ingroup members: Ingroup identity threat motivates utilitarian punishments. <i>British Journal of Social Psychology</i> , 2019, 58, 869-893.	1.8	12
118	Four degrees of stereotype formation: differentiation by any means necessary. , 2002, , 127-156.		11
119	The return of dispositionalism: On the linguistic consequences of dispositional suppression. <i>Journal of Experimental Social Psychology</i> , 2004, 40, 264-272.	1.3	11
120	The complexity of relations between dimensions of social perception: Decomposing bivariate associations with crossed random factors. <i>Journal of Experimental Social Psychology</i> , 2019, 82, 200-207.	1.3	11
121	Emotion in Cultural Dynamics. <i>Emotion Review</i> , 2020, 12, 48-64.	2.1	11
122	Social consensus and the encoding of consistent and inconsistent information: when one's future audience orients information processing. <i>European Journal of Social Psychology</i> , 2006, 36, 199-210.	1.5	10
123	On reducing an empathy gap: The impact of self-construal and order of judgment. <i>British Journal of Social Psychology</i> , 2011, 50, 553-562.	1.8	10
124	Playing with deviance: Typicality assessments of ingroup members as a strategy of outgroup approach. <i>European Journal of Social Psychology</i> , 2013, 43, 32-39.	1.5	10
125	Doctoral Training in the French- Speaking Countries of Europe: Objectives and Suggestions for Improvement. <i>European Psychologist</i> , 2003, 8, 9-17.	1.8	10
126	Nice or smart? Task relevance of self-characteristics moderates interpersonal projection. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 335-340.	1.3	9

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127	Body posture and interpersonal perception in a dyadic interaction: A Big Two analysis. <i>European Journal of Social Psychology</i> , 2021, 51, 23-39.	1.5	9
128	The dilution effect and group membership: An instance of the pervasive impact of outgroup homogeneity. <i>European Journal of Social Psychology</i> , 1989, 19, 243-250.	1.5	8
129	Improving communicative understanding: The benefits of global processing. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 1179-1182.	1.3	8
130	When does it hurt? Intergroup permeability moderates the link between discrimination and self-esteem. <i>European Journal of Social Psychology</i> , 2015, 45, 3-9.	1.5	7
131	How we think they see us? Valence and difficulty of retrieval as moderators of the effect of meta-stereotype activation on intergroup orientations. <i>International Journal of Psychology</i> , 2017, 52, 26-34.	1.7	7
132	Relational versus structural goals prioritize different social information.. <i>Journal of Personality and Social Psychology</i> , 2022, 122, 659-682.	2.6	7
133	Warmth and Competence in Interpersonal Comparisons: The Quiz Master Paradigm through the Lens of Compensation. <i>Revue Internationale De Psychologie Sociale</i> , 2020, 33, .	1.0	7
134	Illusory correlation and stereotype formation: making sense of group differences and cognitive biases. , 2002, , 90-110.		6
135	Perception of emotional climate in a revolution: Test of a multistage theory of revolution in the Tunisian context. <i>British Journal of Social Psychology</i> , 2017, 56, 633-654.	1.8	6
136	Motivational Processes. , 0, , 146-162.		6
137	Social comparison and group-based emotions. , 2005, , 174-205.		5
138	ESTUDIO CORRELACIONAL DE PREJUICIO Y DISCRIMINACIÓN IMPLÍCITA Y EXPLÍCITA EN UNA MUESTRA MAGALLÁNICA. <i>Atenea</i> , 2016, , 251-262.	0.0	5
139	Retrieving Autobiographical Memories Influences Judgments About Others. <i>Personality and Social Psychology Bulletin</i> , 2014, 40, 526-539.	1.9	4
140	When my actions shape your looks: Experience-based properties of approach/avoidance bias the visual representation of others.. <i>Journal of Personality and Social Psychology</i> , 2021, 120, 1146-1174.	2.6	4
141	When Being Nice or Being Smart Could Bring You Down: Compensatory Dynamics in Strategic Self-presentation. <i>Revue Internationale De Psychologie Sociale</i> , 2018, 31, 16.	1.0	4
142	The dispositional inference strikes back: Situational focus and dispositional suppression in causal attribution.. <i>Journal of Personality and Social Psychology</i> , 2001, 81, 365-376.	2.6	4
143	Conclusion: stereotypes are selective, variable and contested explanations. , 2002, , 186-199.		3
144	Social comparison and the personal group discrimination discrepancy. , 2005, , 228-246.		3

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145	Atypicality and the two fundamental dimensions: Applying the negativity effect on warmth to group perception. <i>European Journal of Social Psychology</i> , 2010, 40, 484-489.	1.5	3
146	The Power of Projection for Powerless and Powerful People. <i>Social Psychological and Personality Science</i> , 2017, 8, 888-896.	2.4	3
147	Cultural differences in the correction of social inferences: Does the dispositional rebound occur in an interdependent culture?. <i>British Journal of Social Psychology</i> , 2007, 46, 423-435.	1.8	2
148	Similarity on the Rebound: Inhibition of Similarity Assessment Leads to an Ironic Postsuppressional Rebound. <i>Quarterly Journal of Experimental Psychology</i> , 2011, 64, 1788-1796.	0.6	2
149	From regulation to projection: Reliance on regulatory mode in predictions about others. <i>European Journal of Social Psychology</i> , 2020, 50, 1379-1393.	1.5	2
150	Direct and indirect dimensional compensation: Is there a difference between observers and group members?. <i>Group Processes and Intergroup Relations</i> , 2022, 25, 335-353.	2.4	2
151	He, She, & "They" at the Bargaining Table Woman, Man or Just Negotiators? A Critical Review on Gender Ideologies in Mixed-Gender Negotiations. <i>Psychologica Belgica</i> , 2020, 60, 236-254.	1.0	2
152	Dependence and the formation of stereotyped beliefs about groups: from interpersonal to intergroup perception. , 2002, , 111-126.		1
153	Inherence heuristic versus essentialism: Issues of antecedence and cognitive mechanism. <i>Behavioral and Brain Sciences</i> , 2014, 37, 505-506.	0.4	1
154	When votes depend on who's listening: Voters' intragroup status and voting procedure predict representative endorsement in intergroup contexts. <i>British Journal of Social Psychology</i> , 2015, 54, 695-711.	1.8	1
155	"Whatever you do, just don't let him notice you're a woman!" General beliefs on women's gender ideology as a function of topic in mixed-gender negotiations. <i>International Journal of Psychology</i> , 2021, 56, 338-348.	1.7	1
156	Efecto del Estatus en la Orientaci3n a la Dominancia Social en Estudiantes Universitarios de Lima. , 2021, 30, .		1
157	Preference for directive versus participative leadership: the role of regulatory mode and context quality definition. <i>Comprehensive Results in Social Psychology</i> , 2020, 4, 290-314.	1.1	1
158	Influence of membership in outgroups varying in competence and warmth on observers' Level2 visual perspective taking. <i>British Journal of Psychology</i> , 2022, 113, 938-959.	1.2	1
159	Autrui ne serait-il pas plus biais3 que moi ? Le cas des relations franco-am3ricaines. <i>Les Cahiers Internationaux De Psychologie Sociale</i> , 2005, Num3ro 67-68, 7-21.	0.3	0
160	Efecto de las Creencias Esencialistas en las Estrategias de Consenso Intra-Grupal. , 2017, 26, .		0
161	Evaluative Influences of CS-US Pairings Are Non-Reciprocal. <i>Psychologia SpoÅeczna</i> , 2019, 14, .	1.8	0