

David R Mandel

List of Publications by Year in descending order

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Version: 2024-02-01

101
papers

2,803
citations

218677

26
h-index

206112

48
g-index

142
all docs

142
docs citations

142
times ranked

1698
citing authors

#	ARTICLE	IF	CITATIONS
1	Positive and Negative Life Changes Following Bereavement and their Relations to Adjustment. <i>Journal of Social and Clinical Psychology</i> , 1993, 12, 90-112.	0.5	232
2	Counterfactual thinking and ascriptions of cause and preventability.. <i>Journal of Personality and Social Psychology</i> , 1996, 71, 450-463.	2.8	212
3	Integration of contingency information in judgments of cause, covariation, and probability.. <i>Journal of Experimental Psychology: General</i> , 1998, 127, 269-285.	2.1	137
4	The inverse fallacy: An account of deviations from Bayes's theorem and the additivity principle. <i>Memory and Cognition</i> , 2002, 30, 171-178.	1.6	130
5	When Possibility Informs Reality. <i>Current Directions in Psychological Science</i> , 1999, 8, 120-123.	5.3	117
6	Counterfactuals, emotions, and context. <i>Cognition and Emotion</i> , 2003, 17, 139-159.	2.0	111
7	Gain-Loss Framing and Choice: Separating Outcome Formulations from Descriptor Formulations. <i>Organizational Behavior and Human Decision Processes</i> , 2001, 85, 56-76.	2.5	94
8	Judgment dissociation theory: An analysis of differences in causal, counterfactual and covariational reasoning.. <i>Journal of Experimental Psychology: General</i> , 2003, 132, 419-434.	2.1	83
9	Improving Intelligence Analysis With Decision Science. <i>Perspectives on Psychological Science</i> , 2015, 10, 753-757.	9.0	76
10	Accuracy of forecasts in strategic intelligence. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2014, 111, 10984-10989.	7.1	66
11	Do framing effects reveal irrational choice?. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 1185-1198.	2.1	63
12	Causal Conceptions in Social Explanation and Moral Evaluation. <i>Perspectives on Psychological Science</i> , 2015, 10, 790-812.	9.0	56
13	Counterfactual thinking and ascriptions of cause and preventability.. <i>Journal of Personality and Social Psychology</i> , 1996, 71, 450-463.	2.8	56
14	Improving the communication of uncertainty in climate science and intelligence analysis. <i>Behavioral Science and Policy</i> , 2015, 1, 43-55.	0.4	53
15	An evaluation of post-adoption services. <i>Children and Youth Services Review</i> , 2007, 29, 162-179.	1.9	48
16	Restructuring structured analytic techniques in intelligence. <i>Intelligence and National Security</i> , 2018, 33, 337-356.	0.6	47
17	“What I did” versus “what I might have done”: Effect of factual versus counterfactual thinking on blame, guilt, and shame in prisoners. <i>Journal of Experimental Social Psychology</i> , 2005, 41, 627-635.	2.2	46
18	Violations of coherence in subjective probability: A representational and assessment processes account. <i>Cognition</i> , 2008, 106, 130-156.	2.2	43

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19	The Obedience Alibi. <i>Analyse Und Kritik</i> , 1998, 20, 74-94.	0.7	41
20	Illness experience, depression, and anxiety in chronic fatigue syndrome. <i>Journal of Psychosomatic Research</i> , 2002, 52, 461-465.	2.6	41
21	Prisoners' Positive Illusions of Their Post-Release Success.. <i>Law and Human Behavior</i> , 2006, 30, 631-647.	0.7	40
22	Are Risk Assessments of a Terrorist Attack Coherent?. <i>Journal of Experimental Psychology: Applied</i> , 2005, 11, 277-288.	1.2	38
23	Beyond mere ownership: transaction demand as a moderator of the endowment effect. <i>Organizational Behavior and Human Decision Processes</i> , 2002, 88, 737-747.	2.5	37
24	Probabilistic Coherence Weighting for Optimizing Expert Forecasts. <i>Decision Analysis</i> , 2013, 10, 305-326.	2.1	36
25	The psychology of Bayesian reasoning. <i>Frontiers in Psychology</i> , 2014, 5, 1144.	2.1	35
26	Instruction in information structuring improves Bayesian judgment in intelligence analysts. <i>Frontiers in Psychology</i> , 2015, 6, 387.	2.1	30
27	Accuracy of Intelligence Forecasts From the Intelligence Consumer's Perspective. <i>Policy Insights From the Behavioral and Brain Sciences</i> , 2015, 2, 111-120.	2.4	26
28	When Does Framing Influence Preferences, Risk Perceptions, and Risk Attitudes? The Explicated Valence Account. <i>Journal of Behavioral Decision Making</i> , 2015, 28, 464-476.	1.7	25
29	The "analysis of competing hypotheses" in intelligence analysis. <i>Applied Cognitive Psychology</i> , 2019, 33, 1080-1090.	1.6	25
30	Reasoning About the Removal of a Child From Home: A Comparison of Police Officers and Social Workers. <i>Journal of Applied Social Psychology</i> , 1995, 25, 906-921.	2.0	24
31	Economic Transactions among Friends. <i>Journal of Conflict Resolution</i> , 2006, 50, 584-606.	2.0	24
32	Taboo or tragic: effect of tradeoff type on moral choice, conflict, and confidence. <i>Mind and Society</i> , 2008, 7, 215-226.	1.3	24
33	Right inferior frontal gyrus activation as a neural marker of successful lying. <i>Frontiers in Human Neuroscience</i> , 2013, 7, 616.	2.0	24
34	Geopolitical Forecasting Skill in Strategic Intelligence. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 127-137.	1.7	24
35	Political Identity Over Personal Impact: Early U.S. Reactions to the COVID-19 Pandemic. <i>Frontiers in Psychology</i> , 2021, 12, 607639.	2.1	24
36	Can cancer researchers accurately judge whether preclinical reports will reproduce?. <i>PLoS Biology</i> , 2017, 15, e2002212.	5.6	24

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37	Effect of counterfactual and factual thinking on causal judgements. <i>Thinking and Reasoning</i> , 2003, 9, 245-265.	3.2	22
38	Should this child be removed from home? Hypothesis generation and information seeking as predictors of case decisions. <i>Child Abuse and Neglect</i> , 1994, 18, 1051-1062.	2.6	21
39	Words or numbers? Communicating probability in intelligence analysis.. <i>American Psychologist</i> , 2021, 76, 549-560.	4.2	21
40	Causal Attributions, Perceived Control, and Psychological Adjustment: A Study of Chronic Fatigue Syndrome. <i>Journal of Applied Social Psychology</i> , 2006, 36, 75-99.	2.0	20
41	Crime as risk taking. <i>Psychology, Crime and Law</i> , 2012, 18, 389-403.	1.0	20
42	The ultimate sacrifice: Perceived peer honor predicts troops' willingness to risk their lives. <i>Group Processes and Intergroup Relations</i> , 2013, 16, 375-388.	3.9	20
43	Improving information evaluation for intelligence production. <i>Intelligence and National Security</i> , 2019, 34, 503-525.	0.6	19
44	Influence of research methods and statistics courses on everyday reasoning, critical abilities, and belief in unsubstantiated phenomena.. <i>Canadian Journal of Behavioural Science</i> , 1994, 26, 246-258.	0.6	17
45	Chaos theory, sensitive dependence, and the logistic equation.. <i>American Psychologist</i> , 1995, 50, 106-107.	4.2	17
46	Uncertainty, Intelligence, and National Security Decisionmaking. <i>International Journal of Intelligence and CounterIntelligence</i> , 2021, 34, 558-582.	0.6	17
47	Public but not private ego threat triggers aggression in narcissists. <i>European Journal of Social Psychology</i> , 2011, 41, 564-568.	2.4	16
48	Money or life: Behavioral and neural context effects on choice under uncertainty.. <i>Journal of Neuroscience, Psychology, and Economics</i> , 2011, 4, 25-36.	1.0	16
49	Communicating uncertainty using words and numbers. <i>Trends in Cognitive Sciences</i> , 2022, 26, 514-526.	7.8	15
50	Weighting of contingency information in causal judgement: Evidence of hypothesis dependence and use of a positive-test strategy. <i>Quarterly Journal of Experimental Psychology</i> , 2009, 62, 2388-2408.	1.1	14
51	Lying in the scanner: Localized inhibition predicts lying skill. <i>Neuroscience Letters</i> , 2012, 529, 18-22.	2.1	14
52	Improving Accuracy by Coherence Weighting of Direct and Ratio Probability Judgments. <i>Decision Analysis</i> , 2019, 16, 197-217.	2.1	14
53	Editorial: Improving Bayesian Reasoning: What Works and Why?. <i>Frontiers in Psychology</i> , 2015, 6, 1872.	2.1	13
54	Correcting Judgment Correctives in National Security Intelligence. <i>Frontiers in Psychology</i> , 2018, 9, 2640.	2.1	13

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55	Integrative Complexity in Reasoning About the Persian Gulf War and the Accountability to Skeptical Audience Hypothesis. <i>Journal of Social Issues</i> , 1993, 49, 201-215.	3.3	12
56	Mathematically aggregating experts' predictions of possible futures. <i>PLoS ONE</i> , 2021, 16, e0256919.	2.5	12
57	Instigators of Genocide Examining Hitler From a Social-Psychological Perspective. , 2002, , 259-284.		12
58	Cognitive Style and Frame Susceptibility in Decision-Making. <i>Frontiers in Psychology</i> , 2018, 9, 1461.	2.1	11
59	Can Oncologists Predict the Efficacy of Treatments in Randomized Trials?. <i>Oncologist</i> , 2021, 26, 56-62.	3.7	11
60	The occasional maverick of analytic tradecraft. <i>Intelligence and National Security</i> , 2020, 35, 438-443.	0.6	11
61	Canadian and Spanish youths' risk perceptions of drinking and driving, and riding with a drunk driver. <i>International Journal of Psychology</i> , 2011, 46, 81-90.	2.8	10
62	Evil and the Instigation of Collective Violence. <i>Analyses of Social Issues and Public Policy</i> , 2002, 2, 101-108.	1.7	9
63	Personality assessment and behavioral prediction at first impression. <i>Personality and Individual Differences</i> , 2012, 52, 250-254.	2.9	9
64	Political Differences in Past, Present, and Future Life Satisfaction: Republicans Are More Sensitive than Democrats to Political Climate. <i>PLoS ONE</i> , 2014, 9, e98854.	2.5	9
65	Debunking the Myth of Value-Neutral VirginitY: Toward Truth in Scientific Advertising. <i>Frontiers in Psychology</i> , 2016, 7, 451.	2.1	9
66	Improving Probability Judgment in Intelligence Analysis: From Structured Analysis to Statistical Aggregation. <i>Risk Analysis</i> , 2020, 40, 1040-1057.	2.7	9
67	Forecasted risk taking in youth: evidence for a bounded-rationality perspective. <i>Synthese</i> , 2012, 189, 161-171.	1.1	8
68	Visual representation of rational belief revision: another look at the Sleeping Beauty problem. <i>Frontiers in Psychology</i> , 2014, 5, 1232.	2.1	8
69	Tracking accuracy of strategic intelligence forecasts: Findings from a long-term Canadian study. <i>Futures & Foresight Science</i> , 2021, 3, e98.	1.0	8
70	Risky discounts: Do people prefer them on a per-item or per-purchase basis and why?. <i>Journal of Economic Psychology</i> , 2011, 32, 951-961.	2.2	7
71	Numerically Bounded Linguistic Probability Schemes Are Unlikely to Communicate Uncertainty Effectively. <i>Earth's Future</i> , 2021, 9, e2020EF001526.	6.3	7
72	On measuring agreement with numerically bounded linguistic probability schemes: A re-analysis of data from Wintle, Fraser, Wills, Nicholson, and Fidler (2019). <i>PLoS ONE</i> , 2021, 16, e0248424.	2.5	7

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73	Predicting blame assignment in a case of negligent harm. <i>Mind and Society</i> , 2010, 9, 5-17.	1.3	6
74	Communicating numeric quantities in context: implications for decision science and rationality claims. <i>Frontiers in Psychology</i> , 2015, 6, 537.	2.1	6
75	Risky choice framing and rational decision-making. <i>Philosophy Compass</i> , 2021, 16, e12763.	1.3	6
76	Arithmetic computation with probability words and numbers. <i>Journal of Behavioral Decision Making</i> , 2021, 34, 593-608.	1.7	6
77	Principal investigators over-optimistically forecast scientific and operational outcomes for clinical trials. <i>PLoS ONE</i> , 2022, 17, e0262862.	2.5	6
78	Neural bases of judgment and decision making. , 2011, , 29-52.		4
79	Nested sets theory, full stop: Explaining performance on Bayesian inference tasks without dual-systems assumptions. <i>Behavioral and Brain Sciences</i> , 2007, 30, 275-276.	0.7	4
80	Is the World Deteriorating?. <i>Global Governance</i> , 2015, 21, 9-14.	0.6	4
81	Threats to Democracy: A Judgment and Decision-Making Perspective. <i>Analyses of Social Issues and Public Policy</i> , 2005, 5, 209-222.	1.7	3
82	Neuroanatomical correlates of categorizing emotional valence. <i>NeuroReport</i> , 2014, 25, 854-859.	1.2	3
83	How Just Were America's Wars? A Survey of Experts Using a Just War Index. <i>International Studies Perspectives</i> , 2015, 16, 270-285.	1.4	3
84	Editorial: Judgment and Decision Making Under Uncertainty: Descriptive, Normative, and Prescriptive Perspectives. <i>Frontiers in Psychology</i> , 2019, 10, 1506.	2.1	3
85	Mental Simulation and the Nexus of Causal and Counterfactual Explanation. , 2011, , 147-170.		3
86	On the meaning and function of normative analysis: Conceptual blur in the rationality debate?. <i>Behavioral and Brain Sciences</i> , 2000, 23, 686-687.	0.7	2
87	Simulating History: The Problem of Contingency. <i>Analyses of Social Issues and Public Policy</i> , 2003, 3, 177-180.	1.7	2
88	Differential focus in causal and counterfactual thinking: Different possibilities or different functions?. <i>Behavioral and Brain Sciences</i> , 2007, 30, 460-461.	0.7	2
89	Gender Differences in Attitudes Toward Police Use of Tasers Following the Dziekanski Case. <i>Analyses of Social Issues and Public Policy</i> , 2013, 13, 310-326.	1.7	2
90	Scoping the future with theory-driven models—Where’s the uncertainty?: A commentary on Lustick and Tetlock 2021. <i>Futures & Foresight Science</i> , 2021, 3, e71.	1.0	2

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91	Policy for promoting analytic rigor in intelligence: professionals' views and their psychological correlates. <i>Intelligence and National Security</i> , 2022, 37, 177-196.	0.6	2
92	American and Chinese public opinion in an era of great power competition: Ingroup bias and threat perceptions. <i>Journal of Contemporary China</i> , 0, , 1-20.	2.3	2
93	Performance of UN Military Observer Teams: Does Victim Proximity Escalate Commitment to Saving Lives?. <i>Human Performance</i> , 2010, 23, 229-246.	2.4	1
94	A positive future for futures and foresight science needs fierce competition in the marketplace of ideas: A commentary on Fergnani and Chermack 2021. <i>Futures & Foresight Science</i> , 2021, 3, e67.	1.0	1
95	Conjectures on science and rationality: Commentary on Fiedler et al. (2022).. <i>Decision</i> , 2022, 9, 212-214.	0.5	1
96	Introduction to the Special Issue, Psychological Perspectives on Threats to Democracy. <i>Analyses of Social Issues and Public Policy</i> , 2005, 5, 205-207.	1.7	0
97	Military Social Influence. <i>Analyses of Social Issues and Public Policy</i> , 2011, 11, 39-42.	1.7	0
98	Suicide terrorism, moral relativism, and the situationist narrative. <i>Behavioral and Brain Sciences</i> , 2014, 37, 373-373.	0.7	0
99	Effect of Feedback Mode and Task Difficulty on Quality of Timing Decisions in a Zero-Sum Game. <i>Human Factors</i> , 2014, 56, 1062-1076.	3.5	0
100	Studies past and future of the past and future: Commentary on Schoemaker 2020. <i>Futures & Foresight Science</i> , 2020, 2, e39.	1.0	0
101	Teaching & learning guide for: Risky choice framing and rational decision-making. <i>Philosophy Compass</i> , 2021, 16, e12794.	1.3	0