

# Julia B Bear

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7636602/publications.pdf>

Version: 2024-02-01

14  
papers

435  
citations

933447

10  
h-index

1199594

12  
g-index

15  
all docs

15  
docs citations

15  
times ranked

319  
citing authors

#	ARTICLE	IF	CITATIONS
1	Avoiding Backlash or Proving One's Manhood? Beliefs About Gender Differences in Negotiation. <i>Group Decision and Negotiation</i> , 2022, 31, 81-110.	3.3	3
2	Forget the "Mommy Track": Temporal Flexibility Increases Promotion Aspirations for Women and Reduces Gender Gaps. <i>Psychology of Women Quarterly</i> , 2021, 45, 294-307.	2.0	7
3	Reconceptualizing What and How Women Negotiate for Career Advancement. <i>Academy of Management Journal</i> , 2019, 62, 1645-1671.	6.3	48
4	The Caregiving Ambition Framework. <i>Academy of Management Review</i> , 2019, 44, 99-125.	11.7	18
5	Negotiating Femininity. <i>Psychology of Women Quarterly</i> , 2017, 41, 163-174.	2.0	17
6	Breadwinner Bonus and Caregiver Penalty in Workplace Rewards for Men and Women. <i>Social Psychological and Personality Science</i> , 2017, 8, 780-788.	3.9	31
7	Where are the Women in Wikipedia? Understanding the Different Psychological Experiences of Men and Women in Wikipedia. <i>Sex Roles</i> , 2016, 74, 254-265.	2.4	42
8	Effects of Attachment Anxiety and Avoidance on Negotiation Propensity and Performance. <i>Negotiation and Conflict Management Research</i> , 2015, 8, 153-173.	1.0	11
9	Can conflict be energizing? A study of task conflict, positive emotions, and job satisfaction.. <i>Journal of Applied Psychology</i> , 2014, 99, 451-467.	5.3	113
10	Gender and the Emotional Experience of Relationship Conflict: The Differential Effectiveness of Avoidant Conflict Management. <i>Negotiation and Conflict Management Research</i> , 2014, 7, 213-231.	1.0	20
11	Identifying gaps between the conceptualization of conflict and its measurement. , 2014, , .		7
12	Negotiation Topic as a Moderator of Gender Differences in Negotiation. <i>Psychological Science</i> , 2012, 23, 743-744.	3.3	53
13	"Passing the Buck": Incongruence Between Gender Role and Topic Leads to Avoidance of Negotiation. <i>Negotiation and Conflict Management Research</i> , 2011, 4, 47-72.	1.0	53
14	Excited to Disagree? A Study of Conflict and Emotions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5