

# Sam J Maglio

## List of Publications by Year in descending order

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Version: 2024-02-01

39  
papers

941  
citations

516710

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477307

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40  
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40  
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40  
times ranked

707  
citing authors

#	ARTICLE	IF	CITATIONS
1	How to overcome algorithm aversion: Learning from mistakes. <i>Journal of Consumer Psychology</i> , 2023, 33, 285-302.	4.5	20
2	Yesterday's great expectations: Metamemory and retrospective subjective duration. <i>Journal of Experimental Social Psychology</i> , 2022, 98, 104242.	2.2	1
3	Effects of maximizing on choosing a product and using it over 1 month. <i>Personality and Individual Differences</i> , 2022, 196, 111702.	2.9	5
4	Pleas for patience from the cumulative future self. <i>Behavioral and Brain Sciences</i> , 2021, 44, e46.	0.7	1
5	No laughing matter: Why humor mistakes are more damaging for men than women. <i>Journal of Experimental Social Psychology</i> , 2021, 96, 104169.	2.2	5
6	Text is gendered: the role of letter case. <i>Marketing Letters</i> , 2021, 32, 179-190.	2.9	1
7	Stocks, flows, and risk response to pandemic data.. <i>Journal of Experimental Psychology: Applied</i> , 2021, 27, 657-668.	1.2	8
8	Perceptions of Collaborations: How Many Cooks Seem to Spoil the Broth?. <i>Social Psychological and Personality Science</i> , 2020, 11, 236-243.	3.9	3
9	Judgments Based on Stocks and Flows: Different Presentations of the Same Data Can Lead to Opposing Inferences. <i>Management Science</i> , 2020, 66, 2213-2231.	4.1	9
10	The Voice of Cognition: Active and Passive Voice Influence Distance and Construal. <i>Personality and Social Psychology Bulletin</i> , 2020, 46, 547-558.	3.0	15
11	Featuring Mistakes: The Persuasive Impact of Purchase Mistakes in Online Reviews. <i>Journal of Marketing</i> , 2020, 84, 52-65.	11.3	44
12	Psychological distance in consumer psychology: Consequences and antecedents. <i>Consumer Psychology Review</i> , 2020, 3, 108-125.	5.5	30
13	An agenda for psychological distance apart from construal level. <i>Social and Personality Psychology Compass</i> , 2020, 14, e12552.	3.7	10
14	When does the present end and the future begin?. <i>Journal of Experimental Psychology: General</i> , 2020, 149, 701-718.	2.1	10
15	Choice protection for feeling-focused decisions.. <i>Journal of Experimental Psychology: General</i> , 2020, 149, 1704-1718.	2.1	3
16	Temporal orientation. <i>Current Opinion in Psychology</i> , 2019, 26, 62-66.	4.9	11
17	Coffee cues elevate arousal and reduce level of construal. <i>Consciousness and Cognition</i> , 2019, 70, 57-69.	1.5	29
18	Feeling certain: Gut choice, the true self, and attitude certainty.. <i>Emotion</i> , 2019, 19, 876-888.	1.8	14

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19	When soon feels far and later looms imminent: Decoupling absolute and relative timing estimates. <i>Journal of Experimental Social Psychology</i> , 2018, 76, 169-174.	2.2	8
20	Vanishing time in the pursuit of happiness. <i>Psychonomic Bulletin and Review</i> , 2018, 25, 1337-1342.	2.8	5
21	Urgently Yours: Temporal Communication Norms and Psychological Distance. <i>Journal of Consumer Psychology</i> , 2018, 28, 665-672.	4.5	19
22	Mere Gifting: Liking a Gift More Because It Is Shared. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 1582-1594.	3.0	22
23	The Making of Social Experience from the Sounds in Names. <i>Social Cognition</i> , 2017, 35, 663-674.	0.9	11
24	The sound of distance. <i>Cognition</i> , 2016, 152, 141-149.	2.2	33
25	Revising probability estimates: Why increasing likelihood means increasing impact.. <i>Journal of Personality and Social Psychology</i> , 2016, 111, 141-158.	2.8	40
26	Anticipated ambiguity prolongs the present: Evidence of a return trip effect.. <i>Journal of Experimental Psychology: General</i> , 2016, 145, 1415-1419.	2.1	10
27	Construal Level and Temporal Distance: Revisiting this Relationship Using Subjective Time Format. <i>Proceedings - Academy of Management</i> , 2016, 2016, 13877.	0.1	0
28	From Time Perspective to Psychological Distance (and Back). , 2015, , 143-154.		9
29	Spatial Orientation Shrinks and Expands Psychological Distance. <i>Psychological Science</i> , 2014, 25, 1345-1352.	3.3	24
30	Vowel sounds in words affect mental construal and shift preferences for targets.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 1082-1096.	2.1	37
31	Emotion and control in the planning of goals. <i>Motivation and Emotion</i> , 2014, 38, 620-634.	1.3	22
32	Distance from a distance: Psychological distance reduces sensitivity to any further psychological distance.. <i>Journal of Experimental Psychology: General</i> , 2013, 142, 644-657.	2.1	109
33	The Common Currency of Psychological Distance. <i>Current Directions in Psychological Science</i> , 2013, 22, 278-282.	5.3	59
34	Disembodiment: Abstract construal attenuates the influence of contextual bodily state in judgment.. <i>Journal of Experimental Psychology: General</i> , 2012, 141, 211-216.	2.1	84
35	Should I go with my gut? Investigating the benefits of emotion-focused decision making.. <i>Emotion</i> , 2011, 11, 743-753.	1.8	60
36	Scale and construal: How larger measurement units shrink length estimates and expand mental horizons. <i>Psychonomic Bulletin and Review</i> , 2011, 18, 165-170.	2.8	45

#	ARTICLE	IF	CITATIONS
37	Sad mood promotes self-initiated mental contrasting of future and reality.. Emotion, 2011, 11, 1206-1222.	1.8	28
38	Following your heart or your head: Focusing on emotions versus information differentially influences the decisions of younger and older adults.. Journal of Experimental Psychology: Applied, 2010, 16, 87-95.	1.2	92
39	Time Will Fly During Future Fun (But Drag Until Then). Journal of Consumer Psychology, 0, , .	4.5	4