

Yoella Bereby-Meyer

List of Publications by Year in descending order

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52
papers

1,965
citations

304743

22
h-index

276875

41
g-index

52
all docs

52
docs citations

52
times ranked

1522
citing authors

#	ARTICLE	IF	CITATIONS
1	Honesty Requires Time (and Lack of Justifications). <i>Psychological Science</i> , 2012, 23, 1264-1270.	3.3	339
2	The Speed of Learning in Noisy Games: Partial Reinforcement and the Sustainability of Cooperation. <i>American Economic Review</i> , 2006, 96, 1029-1042.	8.5	124
3	On Learning To Become a Successful Loser: A Comparison of Alternative Abstractions of Learning Processes in the Loss Domain. <i>Journal of Mathematical Psychology</i> , 1998, 42, 266-286.	1.8	118
4	The Speed of Learning in Noisy Games: Partial Reinforcement and the Sustainability of Cooperation. <i>American Economic Review</i> , 2006, 96, 1029-1042.	8.5	112
5	The effect of adding a constant to all payoffs: experimental investigation, and implications for reinforcement learning models. <i>Journal of Economic Behavior and Organization</i> , 1999, 39, 111-128.	2.0	98
6	Between self-interest and reciprocity: The social bright side of self-control failure.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 745-754.	2.1	82
7	Intuitive Honesty Versus Dishonesty: Meta-Analytic Evidence. <i>Perspectives on Psychological Science</i> , 2019, 14, 778-796.	9.0	69
8	Cross-cultural regularities in the cognitive architecture of pride. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2017, 114, 1874-1879.	7.1	68
9	Motivational influences on transfer of problem-solving strategies. <i>Contemporary Educational Psychology</i> , 2005, 30, 1-22.	2.9	67
10	Fairness in bargaining. <i>Journal of Economic Behavior and Organization</i> , 2005, 56, 173-186.	2.0	61
11	Is it all about the self? The effect of self-control depletion on ultimatum game proposers. <i>Frontiers in Human Neuroscience</i> , 2013, 7, 240.	2.0	59
12	Interest as a Motivational Resource: Feedback and Gender Matter, but Interest Makes the Difference. <i>Social Psychology of Education</i> , 2006, 9, 27-42.	2.5	58
13	Overcoming focusing failures in competitive environments. <i>Journal of Behavioral Decision Making</i> , 2004, 17, 159-172.	1.7	54
14	When performance goals deter performance: Transfer of skills in integrative negotiations. <i>Organizational Behavior and Human Decision Processes</i> , 2004, 93, 142-154.	2.5	52
15	Deliberate honesty. <i>Current Opinion in Psychology</i> , 2015, 6, 195-198.	4.9	47
16	Prospect theory analysis of guessing in multiple choice tests. <i>Journal of Behavioral Decision Making</i> , 2002, 15, 313-327.	1.7	44
17	Honesty Speaks a Second Language. <i>Topics in Cognitive Science</i> , 2020, 12, 632-643.	1.9	44
18	Proud to cooperate: The consideration of pride promotes cooperation in a social dilemma. <i>Journal of Experimental Social Psychology</i> , 2014, 55, 105-109.	2.2	42

#	ARTICLE	IF	CITATIONS
19	Children's choice strategies: the effects of age and task demands. <i>Cognitive Development</i> , 2004, 19, 127-146.	1.3	35
20	Taxing the brain to uncover lying? Meta-analyzing the effect of imposing cognitive load on the reaction-time costs of lying. <i>Journal of Applied Research in Memory and Cognition</i> , 2018, 7, 462-469.	1.1	33
21	On the Robustness of the Winner's Curse Phenomenon. <i>Theory and Decision</i> , 2007, 63, 389-418.	1.0	31
22	Overcoming the winner's curse: an adaptive learning perspective. <i>Journal of Behavioral Decision Making</i> , 2008, 21, 15-27.	1.7	30
23	Exploring relations between task conflict and informational conflict in the Stroop task. <i>Psychological Research</i> , 2015, 79, 913-927.	1.7	29
24	Changes in Negative Reciprocity as a Function of Age. <i>Journal of Behavioral Decision Making</i> , 2013, 26, 397-403.	1.7	27
25	Careful Cheating: People Cheat Groups Rather than Individuals. <i>Frontiers in Psychology</i> , 2016, 7, 371.	2.1	26
26	Proportion congruency effects: instructions may be enough. <i>Frontiers in Psychology</i> , 2014, 5, 1108.	2.1	24
27	Decision making under internal uncertainty: the case of multiple-choice tests with different scoring rules. <i>Acta Psychologica</i> , 2003, 112, 207-220.	1.5	23
28	Perceptions of Active Versus Passive Risks, and the Effect of Personal Responsibility. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 999-1007.	3.0	23
29	Not taking responsibility: Equity trumps efficiency in allocation decisions. <i>Journal of Experimental Psychology: General</i> , 2017, 146, 771-775.	2.1	21
30	Stretching the Effectiveness of Analogical Training in Negotiations: Teaching Diverse Principles for Creating Value. <i>Negotiation and Conflict Management Research</i> , 2008, 1, 99-134.	1.0	20
31	Passive- and not active-risk tendencies predict cyber security behavior. <i>Computers and Security</i> , 2020, 97, 101964.	6.0	13
32	Resource Allocation Decisions: When Do We Sacrifice Efficiency in the Name of Equity?. , 2017, , 93-105.		12
33	Children's adaptive pre-decisional search behavior: Effects of memory and number of alternatives. <i>Journal of Economic Psychology</i> , 2010, 31, 17-24.	2.2	11
34	Perception of artificial stereoscopic stimuli from an incorrect viewing point. <i>Perception & Psychophysics</i> , 1999, 61, 1555-1563.	2.3	9
35	Overcoming the Winner's Curse: An Adaptive Learning Perspective. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	9
36	Honesty requires time—a reply to Foerster et al. (2013). <i>Frontiers in Psychology</i> , 2013, 4, 634.	2.1	8

#	ARTICLE	IF	CITATIONS
37	On the Robustness of the Winner's Curse Phenomenon. SSRN Electronic Journal, 2003, , .	0.4	6
38	Who's more generous than me? Children's self-evaluation of their prosociality in normative social comparisons. Journal of Experimental Child Psychology, 2021, 201, 104996.	1.4	6
39	HOW MANIPULABLE ARE FAIRNESS PERCEPTIONS? THE EFFECT OF ADDITIONAL ALTERNATIVES. Research on Economic Inequality, 0, , 43-53.	0.6	5
40	Passive- and not active-risk tendencies predict cyber security behavior. Computers and Security, 2020, 96, 101929.	6.0	4
41	The Effects of Achievement Motivational Goals and of Debriefing on the Transfer of Skills in Integrative Negotiations. Negotiation and Conflict Management Research, 2010, 3, 64-86.	1.0	3
42	Reciprocity and uncertainty. Behavioral and Brain Sciences, 2012, 35, 18-19.	0.7	3
43	When Feeling Skillful Impairs Coordination in a Lottery Selection Task. PLoS ONE, 2013, 8, e65092.	2.5	3
44	Choosing Between Lotteries: Remarkable Coordination Without Communication. Journal of Behavioral Decision Making, 2013, 26, 338-347.	1.7	2
45	Honesty Speaks a Second Language. SSRN Electronic Journal, 0, , .	0.4	2
46	Achieving More With Less: Intuitive Correction in Selection. Psychological Science, 2020, 31, 437-448.	3.3	2
47	Leaving with something: When do people experience an equity-efficiency conflict?. Journal of Behavioral Decision Making, 2021, 34, 213-227.	1.7	2
48	Getting More out of Analogical Training in Negotiations: Learning Core Principles for Creating Value. SSRN Electronic Journal, 0, , .	0.4	2
49	To deliberate or not? The role of intuition and deliberation when controlling for irrelevant information in selection decisions. Cognition, 2022, 225, 105105.	2.2	2
50	Pitfall or scaffolding? Starting-point pull in configuration tasks.. Journal of Experimental Psychology: Learning Memory and Cognition, 2013, 39, 502-514.	0.9	1
51	The Effects of Reflection and Motivational Goals on the Transfer of Skills in Integrative Negotiations. SSRN Electronic Journal, 2005, , .	0.4	0
52	Responses to Alerts and Subjective Reports. Proceedings of the Human Factors and Ergonomics Society, 2013, 57, 144-148.	0.3	0