

# Vincent P Crawford

## List of Publications by Year in descending order

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70  
papers

10,369  
citations

147801  
31  
h-index

128289  
60  
g-index

73  
all docs

73  
docs citations

73  
times ranked

3887  
citing authors

#	ARTICLE	IF	CITATIONS
1	Efficient mechanisms for level-k bilateral trading. Games and Economic Behavior, 2021, 127, 80-101.	0.8	10
2	Experiments on Cognition, Communication, Coordination, and Cooperation in Relationships. Annual Review of Economics, 2019, 11, 167-191.	5.5	16
3	“Fatal Attraction” and Level-k thinking in games with Non-neutral frames. Journal of Economic Behavior and Organization, 2018, 156, 219-224.	2.0	3
4	Fair Division. , 2018, , 4408-4410.		0
5	Let's talk it over: Coordination via preplay communication with level- k thinking. Research in Economics, 2017, 71, 20-31.	0.8	8
6	An invitation to market design. Oxford Review of Economic Policy, 2017, 33, 541-571.	1.9	35
7	New Directions for Modelling Strategic Behavior: Game-Theoretic Models of Communication, Coordination, and Cooperation in Economic Relationships. Journal of Economic Perspectives, 2016, 30, 131-150.	5.9	14
8	Boundedly Rational versus Optimization-Based Models of Strategic Thinking and Learning in Games. Journal of Economic Literature, 2013, 51, 512-527.	6.5	44
9	Structural Models of Nonequilibrium Strategic Thinking: Theory, Evidence, and Applications. Journal of Economic Literature, 2013, 51, 5-62.	6.5	342
10	Players of Matching Pennies automatically imitate opponents'™ gestures against strong incentives. Proceedings of the National Academy of Sciences of the United States of America, 2013, 110, 2763-2768.	7.1	45
11	New York City Cab Drivers' Labor Supply Revisited: Reference-Dependent Preferences with Rational-Expectations Targets for Hours and Income. American Economic Review, 2011, 101, 1912-1932.	8.5	375
12	Comparing Models of Strategic Thinking in Van Huyck, Battalio, and Beil's Coordination Games. Journal of the European Economic Association, 2009, 7, 365-376.	3.5	93
13	Behaviorally Optimal Auction Design: Examples and Observations. Journal of the European Economic Association, 2009, 7, 377-387.	3.5	43
14	The Flexible-Salary Match: A proposal to increase the salary flexibility of the National Resident Matching Program. Journal of Economic Behavior and Organization, 2008, 66, 149-160.	2.0	46
15	The Power of Focal Points Is Limited: Even Minute Payoff Asymmetry May Yield Large Coordination Failures. American Economic Review, 2008, 98, 1443-1458.	8.5	203
16	Fatal Attraction: Salience, Naïveté, and Sophistication in Experimental “Hide-and-Seek” Games. American Economic Review, 2007, 97, 1731-1750.	8.5	170
17	Level-k Auctions: Can a Nonequilibrium Model of Strategic Thinking Explain the Winner's Curse and Overbidding in Private-Value Auctions?. Econometrica, 2007, 75, 1721-1770.	4.2	384
18	Cognition and Behavior in Two-Person Guessing Games: An Experimental Study. American Economic Review, 2006, 96, 1737-1768.	8.5	446

#	ARTICLE	IF	CITATIONS
19	Cognition and Behavior in Two-Person Guessing Games: An Experimental Study. SSRN Electronic Journal, 2004, , .	0.4	40
20	CHAPTER TWELVE. Theory and Experiment in the Analysis of Strategic Interaction. , 2004, , 344-373.		1
21	A dual Dutch auction in Taipei: the choice of numeraire and auction form in multi-object auctions with bundling. Journal of Economic Behavior and Organization, 2003, 51, 427-442.	2.0	12
22	Lying for Strategic Advantage: Rational and Boundedly Rational Misrepresentation of Intentions. American Economic Review, 2003, 93, 133-149.	8.5	711
23	John Nash and the analysis of strategic behavior. Economics Letters, 2002, 75, 377-382.	1.9	10
24	Introduction to Experimental Game Theory. Journal of Economic Theory, 2002, 104, 1-15.	1.1	23
25	Cognition and Behavior in Normal-Form Games: An Experimental Study. Econometrica, 2001, 69, 1193-1235.	4.2	622
26	Cognition and Behavior in Normal-Form Games: An Experimental Study. SSRN Electronic Journal, 1999, , .	0.4	49
27	A Survey of Experiments on Communication via Cheap Talk. Journal of Economic Theory, 1998, 78, 286-298.	1.1	431
28	Adaptive Dynamics in Coordination Games. Econometrica, 1995, 63, 103.	4.2	224
29	Adaptive Dynamics, Part II. Games and Economic Behavior, 1993, 5, 509-513.	0.8	2
30	An "evolutionary" interpretation of Van Huyck, Battalio, and Beil's experimental results on coordination. Games and Economic Behavior, 1991, 3, 25-59.	0.8	167
31	Comparative statics in matching markets. Journal of Economic Theory, 1991, 54, 389-400.	1.1	76
32	Learning How to Cooperate: Optimal Play in Repeated Coordination Games. Econometrica, 1990, 58, 571.	4.2	291
33	On the definition of an evolutionarily stable strategy in the "playing the field" model. Journal of Theoretical Biology, 1990, 143, 269-273.	1.7	7
34	Equilibrium without independence. Journal of Economic Theory, 1990, 50, 127-154.	1.1	95
35	Nash equilibrium and evolutionary stability in Large- and finite-population "playing the field" models. Journal of Theoretical Biology, 1990, 145, 83-94.	1.7	12
36	Relationship-Specific Investment. Quarterly Journal of Economics, 1990, 105, 561.	8.6	45

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37	Learning and mixed-strategy equilibria in evolutionary games. Journal of Theoretical Biology, 1989, 140, 537-550.	1.7	37
38	Fair Division. , 1989, , 145-148.		0
39	Superfairness: Applications and Theory.. Economic Journal, 1987, 97, 749.	3.6	0
40	Short-Term Contracting and Strategic Oil Reserves. Review of Economic Studies, 1987, 54, 311.	5.4	4
41	Fair Division. , 1987, , 1-3.		0
42	Bargaining and Competition in Matching Markets. International Economic Review, 1986, 27, 329.	1.3	24
43	Efficient and Durable Decision Rules: A Reformulation. Econometrica, 1985, 53, 817.	4.2	30
44	Dynamic Games and Dynamic Contract Theory. Journal of Conflict Resolution, 1985, 29, 195-224.	2.0	13
45	Learning behavior and mixed-strategy Nash equilibria. Journal of Economic Behavior and Organization, 1985, 6, 69-78.	2.0	48
46	Bargaining, Strategic Reserves, and International Trade in Exhaustible Resources. American Journal of Agricultural Economics, 1984, 66, 472-480.	4.3	13
47	Comparative statics of mixed-strategy equilibria in noncooperative two-person games. Theory and Decision, 1984, 16, 225-232.	1.0	11
48	The Theory of Contracts and Agency. American Journal of Agricultural Economics, 1983, 65, 373-379.	4.3	2
49	A Comment on Farber's Analysis of Final-Offer Arbitration. Journal of Conflict Resolution, 1982, 26, 157-160.	2.0	9
50	Job Matching, Coalition Formation, and Gross Substitutes. Econometrica, 1982, 50, 1483.	4.2	937
51	Strategic Information Transmission. Econometrica, 1982, 50, 1431.	4.2	3,045
52	Compulsory Arbitration, Arbitral Risk and Negotiated Settlements: A Case Study in Bargaining under Imperfect Information. Review of Economic Studies, 1982, 49, 69.	5.4	25
53	A Theory of Disagreement in Bargaining. Econometrica, 1982, 50, 607.	4.2	195
54	Comparative statics at irregular extrema. Economics Letters, 1982, 10, 197-200.	1.9	1

#	ARTICLE	IF	CITATIONS
55	Social Security and the Retirement Decision. Quarterly Journal of Economics, 1981, 96, 505.	8.6	101
56	Job Matching with Heterogeneous Firms and Workers. Econometrica, 1981, 49, 437.	4.2	360
57	A Note on the Zeuthen-Harsanyi Theory of Bargaining. Journal of Conflict Resolution, 1980, 24, 525-535.	2.0	7
58	Maximin behavior and efficient allocation. Economics Letters, 1980, 6, 211-215.	1.9	7
59	A Self-Administered Solution of the Bargaining Problem. Review of Economic Studies, 1980, 47, 385.	5.4	18
60	Fair division with indivisible commodities. Journal of Economic Theory, 1979, 21, 10-27.	1.1	44
61	Distortion of preferences and the Nash theory of bargaining. Economics Letters, 1979, 3, 203-206.	1.9	52
62	On Compulsory-Arbitration Schemes. Journal of Political Economy, 1979, 87, 131-159.	4.5	90
63	A Procedure for Generating Pareto-Efficient Egalitarian-Equivalent Allocations. Econometrica, 1979, 47, 49.	4.2	66
64	A Game of Fair Division. Review of Economic Studies, 1977, 44, 235.	5.4	53
65	Learning the Optimal Strategy in a Zero-Sum Game. Econometrica, 1974, 42, 885.	4.2	40
66	Theory and experiment in the analysis of strategic interaction. , 0, , 206-242.		29
67	Gray Eminence?. , 0, , 57-71.		0
68	Learning Dynamics, Lock-In, and Equilibrium Selection in Experimental Coordination Games. SSRN Electronic Journal, 0, , .	0.4	10
69	An Invitation to Market Design. SSRN Electronic Journal, 0, , .	0.4	1
70	Theory and experiment in the analysis of strategic interaction. , 0, , 206-242.		2