

Vincent P Crawford

List of Publications by Year in descending order

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Version: 2024-02-01

70
papers

10,369
citations

147726
31
h-index

128225
60
g-index

73
all docs

73
docs citations

73
times ranked

3887
citing authors

#	ARTICLE	IF	CITATIONS
1	Strategic Information Transmission. <i>Econometrica</i> , 1982, 50, 1431.	2.6	3,045
2	Job Matching, Coalition Formation, and Gross Substitutes. <i>Econometrica</i> , 1982, 50, 1483.	2.6	937
3	Lying for Strategic Advantage: Rational and Boundedly Rational Misrepresentation of Intentions. <i>American Economic Review</i> , 2003, 93, 133-149.	4.0	711
4	Cognition and Behavior in Normal-Form Games: An Experimental Study. <i>Econometrica</i> , 2001, 69, 1193-1235.	2.6	622
5	Cognition and Behavior in Two-Person Guessing Games: An Experimental Study. <i>American Economic Review</i> , 2006, 96, 1737-1768.	4.0	446
6	A Survey of Experiments on Communication via Cheap Talk. <i>Journal of Economic Theory</i> , 1998, 78, 286-298.	0.5	431
7	Level-k Auctions: Can a Nonequilibrium Model of Strategic Thinking Explain the Winner's Curse and Overbidding in Private-Value Auctions?. <i>Econometrica</i> , 2007, 75, 1721-1770.	2.6	384
8	New York City Cab Drivers' Labor Supply Revisited: Reference-Dependent Preferences with Rational-Expectations Targets for Hours and Income. <i>American Economic Review</i> , 2011, 101, 1912-1932.	4.0	375
9	Job Matching with Heterogeneous Firms and Workers. <i>Econometrica</i> , 1981, 49, 437.	2.6	360
10	Structural Models of Nonequilibrium Strategic Thinking: Theory, Evidence, and Applications. <i>Journal of Economic Literature</i> , 2013, 51, 5-62.	4.5	342
11	Learning How to Cooperate: Optimal Play in Repeated Coordination Games. <i>Econometrica</i> , 1990, 58, 571.	2.6	291
12	Adaptive Dynamics in Coordination Games. <i>Econometrica</i> , 1995, 63, 103.	2.6	224
13	The Power of Focal Points Is Limited: Even Minute Payoff Asymmetry May Yield Large Coordination Failures. <i>American Economic Review</i> , 2008, 98, 1443-1458.	4.0	203
14	A Theory of Disagreement in Bargaining. <i>Econometrica</i> , 1982, 50, 607.	2.6	195
15	Fatal Attraction: Salience, Naïveté, and Sophistication in Experimental "Hide-and-Seek" Games. <i>American Economic Review</i> , 2007, 97, 1731-1750.	4.0	170
16	An "evolutionary" interpretation of Van Huyck, Battalio, and Beil's experimental results on coordination. <i>Games and Economic Behavior</i> , 1991, 3, 25-59.	0.4	167
17	Social Security and the Retirement Decision. <i>Quarterly Journal of Economics</i> , 1981, 96, 505.	3.9	101
18	Equilibrium without independence. <i>Journal of Economic Theory</i> , 1990, 50, 127-154.	0.5	95

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19	Comparing Models of Strategic Thinking in Van Huyck, Battalio, and Beil's Coordination Games. <i>Journal of the European Economic Association</i> , 2009, 7, 365-376.	1.9	93
20	On Compulsory-Arbitration Schemes. <i>Journal of Political Economy</i> , 1979, 87, 131-159.	3.3	90
21	Comparative statics in matching markets. <i>Journal of Economic Theory</i> , 1991, 54, 389-400.	0.5	76
22	A Procedure for Generating Pareto-Efficient Egalitarian-Equivalent Allocations. <i>Econometrica</i> , 1979, 47, 49.	2.6	66
23	A Game of Fair Division. <i>Review of Economic Studies</i> , 1977, 44, 235.	2.9	53
24	Distortion of preferences and the Nash theory of bargaining. <i>Economics Letters</i> , 1979, 3, 203-206.	0.9	52
25	Cognition and Behavior in Normal-Form Games: An Experimental Study. <i>SSRN Electronic Journal</i> , 1999, , .	0.4	49
26	Learning behavior and mixed-strategy Nash equilibria. <i>Journal of Economic Behavior and Organization</i> , 1985, 6, 69-78.	1.0	48
27	The Flexible-Salary Match: A proposal to increase the salary flexibility of the National Resident Matching Program. <i>Journal of Economic Behavior and Organization</i> , 2008, 66, 149-160.	1.0	46
28	Relationship-Specific Investment. <i>Quarterly Journal of Economics</i> , 1990, 105, 561.	3.9	45
29	Players of Matching Pennies automatically imitate opponents's gestures against strong incentives. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2013, 110, 2763-2768.	3.3	45
30	Fair division with indivisible commodities. <i>Journal of Economic Theory</i> , 1979, 21, 10-27.	0.5	44
31	Boundedly Rational versus Optimization-Based Models of Strategic Thinking and Learning in Games. <i>Journal of Economic Literature</i> , 2013, 51, 512-527.	4.5	44
32	Behaviorally Optimal Auction Design: Examples and Observations. <i>Journal of the European Economic Association</i> , 2009, 7, 377-387.	1.9	43
33	Learning the Optimal Strategy in a Zero-Sum Game. <i>Econometrica</i> , 1974, 42, 885.	2.6	40
34	Cognition and Behavior in Two-Person Guessing Games: An Experimental Study. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	40
35	Learning and mixed-strategy equilibria in evolutionary games. <i>Journal of Theoretical Biology</i> , 1989, 140, 537-550.	0.8	37
36	An invitation to market design. <i>Oxford Review of Economic Policy</i> , 2017, 33, 541-571.	1.0	35

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37	Efficient and Durable Decision Rules: A Reformulation. <i>Econometrica</i> , 1985, 53, 817.	2.6	30
38	Theory and experiment in the analysis of strategic interaction. , 0, , 206-242.		29
39	Compulsory Arbitration, Arbitral Risk and Negotiated Settlements: A Case Study in Bargaining under Imperfect Information. <i>Review of Economic Studies</i> , 1982, 49, 69.	2.9	25
40	Bargaining and Competition in Matching Markets. <i>International Economic Review</i> , 1986, 27, 329.	0.6	24
41	Introduction to Experimental Game Theory. <i>Journal of Economic Theory</i> , 2002, 104, 1-15.	0.5	23
42	A Self-Administered Solution of the Bargaining Problem. <i>Review of Economic Studies</i> , 1980, 47, 385.	2.9	18
43	Experiments on Cognition, Communication, Coordination, and Cooperation in Relationships. <i>Annual Review of Economics</i> , 2019, 11, 167-191.	2.4	16
44	New Directions for Modelling Strategic Behavior: Game-Theoretic Models of Communication, Coordination, and Cooperation in Economic Relationships. <i>Journal of Economic Perspectives</i> , 2016, 30, 131-150.	2.7	14
45	Bargaining, Strategic Reserves, and International Trade in Exhaustible Resources. <i>American Journal of Agricultural Economics</i> , 1984, 66, 472-480.	2.4	13
46	Dynamic Games and Dynamic Contract Theory. <i>Journal of Conflict Resolution</i> , 1985, 29, 195-224.	1.1	13
47	Nash equilibrium and evolutionary stability in Large- and finite-population "playing the field" models. <i>Journal of Theoretical Biology</i> , 1990, 145, 83-94.	0.8	12
48	A dual Dutch auction in Taipei: the choice of numeraire and auction form in multi-object auctions with bundling. <i>Journal of Economic Behavior and Organization</i> , 2003, 51, 427-442.	1.0	12
49	Comparative statics of mixed-strategy equilibria in noncooperative two-person games. <i>Theory and Decision</i> , 1984, 16, 225-232.	0.5	11
50	John Nash and the analysis of strategic behavior. <i>Economics Letters</i> , 2002, 75, 377-382.	0.9	10
51	Efficient mechanisms for level-k bilateral trading. <i>Games and Economic Behavior</i> , 2021, 127, 80-101.	0.4	10
52	Learning Dynamics, Lock-In, and Equilibrium Selection in Experimental Coordination Games. <i>SSRN Electronic Journal</i> , 0, , .	0.4	10
53	A Comment on Farber's Analysis of Final-Offer Arbitration. <i>Journal of Conflict Resolution</i> , 1982, 26, 157-160.	1.1	9
54	Let's talk it over: Coordination via preplay communication with level- k thinking. <i>Research in Economics</i> , 2017, 71, 20-31.	0.4	8

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55	A Note on the Zeuthen-Harsanyi Theory of Bargaining. <i>Journal of Conflict Resolution</i> , 1980, 24, 525-535.	1.1	7
56	Maximin behavior and efficient allocation. <i>Economics Letters</i> , 1980, 6, 211-215.	0.9	7
57	On the definition of an evolutionarily stable strategy in the "playing the field" model. <i>Journal of Theoretical Biology</i> , 1990, 143, 269-273.	0.8	7
58	Short-Term Contracting and Strategic Oil Reserves. <i>Review of Economic Studies</i> , 1987, 54, 311.	2.9	4
59	"Fatal Attraction" and Level-k thinking in games with Non-neutral frames. <i>Journal of Economic Behavior and Organization</i> , 2018, 156, 219-224.	1.0	3
60	The Theory of Contracts and Agency. <i>American Journal of Agricultural Economics</i> , 1983, 65, 373-379.	2.4	2
61	Adaptive Dynamics, Part II. <i>Games and Economic Behavior</i> , 1993, 5, 509-513.	0.4	2
62	Theory and experiment in the analysis of strategic interaction. , 0, , 206-242.		2
63	Comparative statics at irregular extrema. <i>Economics Letters</i> , 1982, 10, 197-200.	0.9	1
64	CHAPTER TWELVE. Theory and Experiment in the Analysis of Strategic Interaction. , 2004, , 344-373.		1
65	An Invitation to Market Design. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
66	Superfairness: Applications and Theory.. <i>Economic Journal</i> , 1987, 97, 749.	1.9	0
67	Gray Eminence?. , 0, , 57-71.		0
68	Fair Division. , 1987, , 1-3.		0
69	Fair Division. , 1989, , 145-148.		0
70	Fair Division. , 2018, , 4408-4410.		0