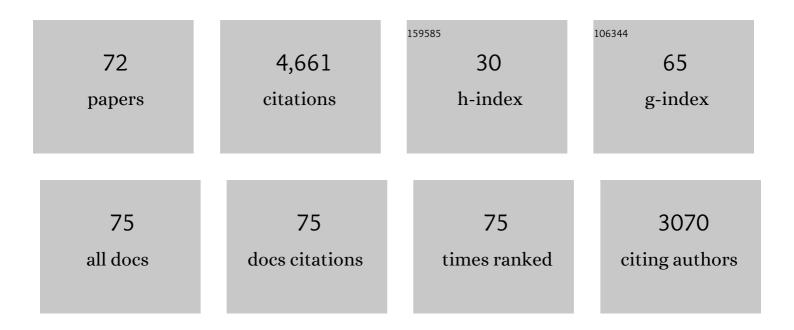
## Paul G W Jansen

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Developing Moral Muscle in a Literature-BasedÂBusiness Ethics Course. Academy of Management Learning and Education, 2023, 22, 63-87.	2.5	3
2	Unravelling leadership potential: conceptual and measurement issues. European Journal of Work and Organizational Psychology, 2021, 30, 206-224.	3.7	5
3	The cognitive costs of managing emotions: A systematic review of the impact of emotional requirements on cognitive performance. Work and Stress, 2021, 35, 301-326.	4.5	5
4	The Emergence of Moral Leadership. Academy of Management Review, 2020, 45, 504-527.	11.7	44
5	Person-job fit across the work lifespan – The case of classical ballet dancers. Journal of Vocational Behavior, 2020, 118, 103400.	3.4	8
6	Psychological Safety, Job Crafting, and Employability: A Comparison Between Permanent and Temporary Workers. Frontiers in Psychology, 2019, 10, 974.	2.1	28
7	Building a sustainable start: The role of career competencies, career success, and career shocks in young professionals' employability. Journal of Vocational Behavior, 2019, 112, 172-184.	3.4	146
8	Individual and contextual predictors of team member proactivity: what do we know and where do we go from here?. Human Resource Management Review, 2019, 29, 100671.	4.8	8
9	Work factors influencing the transfer stages of soft skills training: A literature review. Educational Research Review, 2018, 24, 130-147.	7.8	44
10	Examining calling as a double-edged sword for employability. Journal of Vocational Behavior, 2018, 104, 261-272.	3.4	57
11	How Do Career Aspirations Benefit Organizations? The Mediating Roles of the Proactive and Relational Aspects of Contemporary Work. Frontiers in Psychology, 2018, 9, 2150.	2.1	10
12	Leadership Theory. , 2018, , 1-5.		0
13	How mass layoffs are related to lower job performance and OCB among surviving employees in Chile: an investigation of the essential role of psychological contract. International Journal of Human Resource Management, 2017, 28, 2837-2860.	5.3	25
14	Ambition at work and career satisfaction. Career Development International, 2017, 22, 87-102.	2.7	20
15	Dovetailing talent management and diversity management: the exclusion-inclusion paradox. Journal of Organizational Effectiveness, 2017, 4, 315-331.	2.3	22
16	Dual-earner couples' willingness to relocate abroad: the reciprocal influence of both partners' career role salience and partner role salience. European Journal of Work and Organizational Psychology, 2017, 26, 195-207.	3.7	14
17	How Do Development HR Practices Contribute to Employees' Motivation to Continue Working Beyond Retirement Age?. Work, Aging and Retirement, 2017, 3, 366-378.	3.0	28
18	Bouncing back from psychological contract breach: How commitment recovers over time. Journal of Organizational Behavior, 2016, 37, 494-514.	4.7	89

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19	Workplace Flexibility across the Lifespan. Research in Personnel and Human Resources Management, 2016, , 43-99.	1.6	29
20	What about time? Examining chronological and subjective age and their relation to work motivation. Career Development International, 2016, 21, 419-439.	2.7	45
21	Career competencies and job crafting. Career Development International, 2016, 21, 587-602.	2.7	99
22	The impact of career customization on work outcomes: Boundary conditions of manager support and employee age. Journal of Organizational Behavior, 2015, 36, 421-440.	4.7	37
23	The role of the spouse in managers' family-related career sensemaking. Career Development International, 2015, 20, 503-524.	2.7	21
24	Ethnic identity positioning at work: Understanding professional career experiences. Scandinavian Journal of Management, 2015, 31, 515-525.	1.9	12
25	Ethnic diversity and social capital in upward mobility systems. Career Development International, 2015, 20, 539-558.	2.7	10
26	Change-supportive employee behavior: a career identity explanation. Career Development International, 2015, 20, 38-62.	2.7	21
27	Idiosyncratic Deals for Older Workers: Increased Heterogeneity Among Older Workers Enhance the Need for I-Deals. , 2015, , 129-144.		25
28	Effects of employees' career competencies development on their organizations. Career Development International, 2014, 19, 700-717.	2.7	40
29	Managing aging workers: a mixed methods study on bundles of HR practices for aging workers. International Journal of Human Resource Management, 2014, 25, 2192-2212.	5.3	135
30	A Longitudinal Study of Ageâ€Related Differences in Reactions to Psychological Contract Breach. Applied Psychology, 2013, 62, 157-181.	7.1	41
31	How the impact of HR practices on employee wellâ€being and performance changes with age. Human Resource Management Journal, 2013, 23, 18-35.	5.7	180
32	The bonus as hygiene factor: the role of reward systems in the high performance organization. Evidence-based HRM, 2013, 1, 41-59.	1.2	11
33	Beyond chronological age. Examining perceived future time and subjective health as age-related mediators in relation to work-related motivations and well-being. Work and Stress, 2013, 27, 88-105.	4.5	94
34	Motivating Employees to Work Beyond Retirement: A Multiâ€Level Study of the Role of lâ€Deals and Unit Climate. Journal of Management Studies, 2012, 49, 306-331.	8.3	177
35	Beyond Chronological Age. Time and Health as Age-related Mediators in Relations to Work Motives. Proceedings - Academy of Management, 2012, 2012, 12230.	0.1	0
36	How do Development HR Practices Contribute to the Motivation to Continue Working?. Proceedings - Academy of Management, 2012, 2012, 16834.	0.1	0

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37	Age and Trust as Moderators in the Relation between Procedural Justice and Turnover: A Large-Scale Longitudinal Study. Applied Psychology, 2011, 60, 66-86.	7.1	68
38	Age and workâ€related motives: Results of a metaâ€analysis. Journal of Organizational Behavior, 2011, 32, 197-225.	4.7	490
39	On the relationships among work characteristics and learningâ€related behavior: Does age matter?. Journal of Organizational Behavior, 2010, 31, 925-950.	4.7	35
40	The role of future time perspective in psychological contracts: A study among older workers. Journal of Vocational Behavior, 2010, 76, 474-486.	3.4	109
41	The influence of age on the associations between HR practices and both affective commitment and job satisfaction: A metaâ€analysis. Journal of Organizational Behavior, 2010, 31, 1111-1136.	4.7	293
42	Psychological contract breach and work performance. Journal of Managerial Psychology, 2010, 25, 252-273.	2.2	139
43	Proactivity, job characteristics, and engagement: a longitudinal study. Career Development International, 2010, 15, 59-77.	2.7	59
44	Psychosocial work conditions and work stress in an innovating addiction treatment centre. Consequences for the EFQM Excellence Model. Total Quality Management and Business Excellence, 2009, 20, 267-281.	3.8	20
45	Psychological contract breach and job attitudes: A meta-analysis of age as a moderator. Journal of Vocational Behavior, 2008, 72, 143-158.	3.4	338
46	Older workers' motivation to continue to work: five meanings of age. Journal of Managerial Psychology, 2008, 23, 364-394.	2.2	466
47	Identifying Neo-Schumpeterian Innovation in Service Firms: A Conceptual Essay with a Novel Classification. Economics of Innovation and New Technology, 2007, 16, 541-558.	3.4	63
48	Autonomy as a startâ€up motive. Journal of Small Business and Enterprise Development, 2006, 13, 23-32.	2.6	206
49	Predicting management career success from assessment center data: A longitudinal study. Journal of Vocational Behavior, 2006, 68, 253-266.	3.4	26
50	Gender differences in the determinants of the willingness to accept an international assignment. Journal of Vocational Behavior, 2005, 66, 81-103.	3.4	67
51	Learning Opportunities and Learning Behaviours of Small Business Starters: Relations with Goal Achievement, Skill Development and Satisfaction. Small Business Economics, 2005, 25, 97-108.	6.7	87
52	Using Concept Mapping to design an indicator framework for addiction treatment centres. International Journal for Quality in Health Care, 2005, 17, 193-201.	1.8	33
53	Gender Differences in the Influence of Professional Tenure on Work Attitudes. Sex Roles, 2003, 49, 153-162.	2.4	26
54	Human resource management and performance: lessons from the Netherlands. International Journal of Human Resource Management, 2001, 12, 1107-1125.	5.3	198

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55	The breaking in of new employees: effectiveness of socialisation tactics and personnel instruments. Journal of Management Development, 2001, 20, 159-167.	2.1	40
56	Improving the EFQM Model: An empirical study on model development and theory building using concept mapping. Total Quality Management and Business Excellence, 2001, 12, 69-81.	0.5	31
57	The effectiveness of human resource practices on advancing men's and women's ranks. Journal of Management Development, 2001, 20, 318-331.	2.1	11
58	The dynamics of assessment center validity: Results of a 7-year study Journal of Applied Psychology, 2001, 86, 741-753.	5.3	51
59	Openness to Experience and Growth Need Strength as Moderators between Job Characteristics and Satisfaction. International Journal of Selection and Assessment, 2001, 9, 350-356.	2.5	38
60	A typology of management development. Journal of Management Development, 2001, 20, 106-120.	2.1	16
61	Assessment Center Graduate Selection: Decision Processes, Validity, and Evaluation by Candidates. International Journal of Selection and Assessment, 1994, 2, 193-208.	2.5	3
62	Conditions for Internal Entrepreneurship. Journal of Management Development, 1994, 13, 34-51.	2.1	13
63	Conditions for rasch-dichotomizability of the unidimensional polytomous rasch model. Psychometrika, 1989, 54, 317-332.	2.1	16
64	Correcting Unconditional Parameter Estimates in the Rasch Model for Inconsistency. Applied Psychological Measurement, 1988, 12, 297-306.	1.0	13
65	Consistency of Rasch Model Parameter Estimation: A Simulation Study. Applied Psychological Measurement, 1988, 12, 307-313.	1.0	10
66	Latent trait models and dichotomization of graded responses. Psychometrika, 1986, 51, 69-91.	2.1	51
67	The Mokken Scale: A Critical Discussion. Applied Psychological Measurement, 1986, 10, 265-277.	1.0	26
68	Relationships Between the Thurstone, Coombs, and Rasch Approaches to Itenl Scaling. Applied Psychological Measurement, 1984, 8, 373-383.	1.0	12
69	The Polychotomous Rasch Model and Dichotomizatipn of Graded Responses. Advances in Psychology, 1984, , 413-430.	0.1	2
70	Validity generalization: Some critical remarks on the Schmidtâ€Hunter procedure*. Journal of Occupational Psychology, 1984, 57, 197-210.	1.5	20
71	A New Derivation of the Rasch Model. Advances in Psychology, 1984, 20, 293-307.	0.1	29
72	Transfer of Self-Leadership Skills Within the Dutch Police: a Three-Wave Study. Journal of Police and Criminal Psychology, 0, , 1.	1.9	0