

David Hirshleifer

List of Publications by Year in descending order

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132
papers

31,103
citations

28242

55
h-index

33869

99
g-index

159
all docs

159
docs citations

159
times ranked

10051
citing authors

#	ARTICLE	IF	CITATIONS
1	The Exploratory Mindset and Corporate Innovation. Journal of Financial and Quantitative Analysis, 2022, 57, 127-169.	2.0	36
2	Social Transmission Bias and Investor Behavior. Journal of Financial and Quantitative Analysis, 2022, 57, 390-412.	2.0	97
3	Macro news and micro news: Complements or substitutes?. Journal of Financial Economics, 2022, 145, 1006-1024.	4.6	43
4	Misvaluation and Corporate Inventiveness. Journal of Financial and Quantitative Analysis, 2021, 56, 2605-2633.	2.0	25
5	First Impression Bias: Evidence from Analyst Forecasts*. Review of Finance, 2021, 25, 325-364.	3.2	21
6	Social finance as cultural evolution, transmission bias, and market dynamics. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	3.3	8
7	Can Individual Investors Beat the Market?. Review of Asset Pricing Studies, 2021, 11, 552-579.	1.5	11
8	Moonshots, investment booms, and selection bias in the transmission of cultural traits. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	3.3	9
9	Shared analyst coverage: Unifying momentum spillover effects. Journal of Financial Economics, 2020, 136, 649-675.	4.6	122
10	Short- and Long-Horizon Behavioral Factors. Review of Financial Studies, 2020, 33, 1673-1736.	3.7	276
11	The Causal Effect of Limits to Arbitrage on Asset Pricing Anomalies. Journal of Finance, 2020, 75, 2631-2672.	3.2	87
12	Presidential Address: Social Transmission Bias in Economics and Finance. Journal of Finance, 2020, 75, 1779-1831.	3.2	127
13	Mood beta and seasonalities in stock returns. Journal of Financial Economics, 2020, 137, 272-295.	4.6	107
14	Evolutionary dynamics of culturally transmitted, fertility-reducing traits. Proceedings of the Royal Society B: Biological Sciences, 2020, 287, 20192468.	1.2	2
15	Decision fatigue and heuristic analyst forecasts. Journal of Financial Economics, 2019, 133, 83-98.	4.6	125
16	There is little evidence that the Industrial Revolution was caused by a preference shift. Behavioral and Brain Sciences, 2019, 42, e202.	0.4	0
17	American Finance Association. Journal of Finance, 2018, 73, 468-468.	3.2	0
18	Superstition and Financial Decision Making. Management Science, 2018, 64, 235-252.	2.4	77

#	ARTICLE	IF	CITATIONS
19	Innovative Originality, Profitability, and Stock Returns. <i>Review of Financial Studies</i> , 2018, 31, 2553-2605.	3.7	141
20	A Theory of Costly Sequential Bidding*. <i>Review of Finance</i> , 2018, 22, 1631-1665.	3.2	24
21	Social transmission bias and the cultural evolution of folk-economic beliefs. <i>Behavioral and Brain Sciences</i> , 2018, 41, e170.	0.4	5
22	Information Cascades. , 2018, , 6492-6500.		0
23	How to Write an Effective Referee Report and Improve the Scientific Review Process. <i>Journal of Economic Perspectives</i> , 2017, 31, 231-244.	2.7	19
24	Opportunism as a firm and managerial trait: Predicting insider trading profits and misconduct. <i>Journal of Financial Economics</i> , 2017, 126, 490-515.	4.6	138
25	How psychological bias shapes accounting and financial regulation. <i>Behavioural Public Policy</i> , 2017, 1, 87-105.	1.6	6
26	American Finance Association. <i>Journal of Finance</i> , 2017, 72, 2889-2889.	3.2	3
27	Asset pricing in production economies with extrapolative expectations. <i>Journal of Monetary Economics</i> , 2015, 76, 87-106.	1.8	150
28	Preparing a Referee Report: Guidelines and Perspectives. <i>SSRN Electronic Journal</i> , 2015, , .	0.4	3
29	The Causal Effect of Limits to Arbitrage on Asset Pricing Anomalies. <i>SSRN Electronic Journal</i> , 2015, , .	0.4	3
30	Behavioral Finance. <i>Annual Review of Financial Economics</i> , 2015, 7, 133-159.	2.5	280
31	Overconfident Investors, Predictable Returns, and Excessive Trading. <i>Journal of Economic Perspectives</i> , 2015, 29, 61-88.	2.7	259
32	Editorial: Cosmetic Surgery in the Academic Review Process. <i>Review of Financial Studies</i> , 2015, 28, 637-649.	3.7	21
33	Innovative efficiency and stock returns. <i>Journal of Financial Economics</i> , 2013, 107, 632-654.	4.6	674
34	Joint Editorial. <i>Review of Financial Studies</i> , 2013, 26, 2685-2686.	3.7	4
35	Overvalued Equity and Financing Decisions. <i>Review of Financial Studies</i> , 2012, 25, 3645-3683.	3.7	114
36	Are Investors Really Reluctant to Realize Their Losses? Trading Responses to Past Returns and the Disposition Effect. <i>Review of Financial Studies</i> , 2012, 25, 2485-2532.	3.7	281

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37	The Accrual Anomaly: Risk or Mispricing?. Management Science, 2012, 58, 320-335.	2.4	157
38	Are Overconfident CEOs Better Innovators?. Journal of Finance, 2012, 67, 1457-1498.	3.2	1,246
39	The UMO (Undervalued Minus Overvalued) Factor. SSRN Electronic Journal, 2011, , .	0.4	1
40	Taking the road less traveled by: Does conversation eradicate pernicious cascades?. Journal of Economic Theory, 2011, 146, 1418-1436.	0.5	28
41	Investor Overconfidence and the Forward Premium Puzzle. Review of Economic Studies, 2011, 78, 523-558.	2.9	95
42	Short Arbitrage, Return Asymmetry, and the Accrual Anomaly. Review of Financial Studies, 2011, 24, 2429-2461.	3.7	245
43	Fear of the Unknown: Familiarity and Economic Decisions*. Review of Finance, 2011, 15, 173-206.	3.2	137
44	Do Investors Learn from Experience? Evidence from Frequent IPO Investors. Review of Financial Studies, 2011, 24, 1560-1589.	3.7	181
45	Limited Investor Attention and Stock Market Misreactions to Accounting Information. Review of Asset Pricing Studies, 2011, 1, 35-73.	1.5	329
46	A cross-cultural study of reference point adaptation: Evidence from China, Korea, and the US. Organizational Behavior and Human Decision Processes, 2010, 112, 99-111.	1.4	109
47	Self-Enhancing Transmission Bias and Active Investing. SSRN Electronic Journal, 2010, , .	0.4	12
48	The Accrual Anomaly: Risk or Mispricing?. SSRN Electronic Journal, 2010, , .	0.4	28
49	A Financing-Based Misvaluation Factor and the Cross-Section of Expected Returns. Review of Financial Studies, 2010, 23, 3401-3436.	3.7	142
50	Promotion Tournaments and Capital Rationing. Review of Financial Studies, 2009, 22, 219-255.	3.7	13
51	Accruals, cash flows, and aggregate stock returns [†] . Journal of Financial Economics, 2009, 91, 389-406.	4.6	186
52	Driven to Distraction: Extraneous Events and Underreaction to Earnings News. Journal of Finance, 2009, 64, 2289-2325.	3.2	1,100
53	Thought and Behavior Contagion in Capital Markets. , 2009, , 1-56.		55
54	The Psychological Attraction Approach to Accounting and Disclosure Policy*. Contemporary Accounting Research, 2009, 26, 1067-1090.	1.5	57

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55	Systemic risk, coordination failures, and preparedness externalities. <i>Journal of Financial Economic Policy</i> , 2009, 1, 128-142.	0.6	9
56	Psychological Bias as a Driver of Financial Regulation. <i>European Financial Management</i> , 2008, 14, 856-874.	1.7	110
57	Reference point adaptation: Tests in the domain of security trading. <i>Organizational Behavior and Human Decision Processes</i> , 2008, 105, 67-81.	1.4	159
58	Do Individual Investors Cause Post-Earnings Announcement Drift? Direct Evidence from Personal Trades. <i>Accounting Review</i> , 2008, 83, 1521-1550.	1.7	197
59	Information Cascades. , 2008, , 1-9.		5
60	Accruals and Aggregate Stock Market Returns. <i>SSRN Electronic Journal</i> , 2007, , .	0.4	8
61	Psychological Bias as a Driver of Financial Regulation. <i>SSRN Electronic Journal</i> , 2007, , .	0.4	4
62	Does Investor Misvaluation Drive the Takeover Market?. <i>Journal of Finance</i> , 2006, 61, 725-762.	3.2	723
63	Feedback and the success of irrational investorsâ†. <i>Journal of Financial Economics</i> , 2006, 81, 311-338.	4.6	136
64	Product Quality and Product Variety. , 2005, , 257-278.		0
65	A GENERALIZED EARNINGS-BASED STOCK VALUATION MODEL. <i>Manchester School</i> , 2005, 73, 1-31.	0.4	32
66	Do tender offers create value? New methods and evidence. <i>Journal of Financial Economics</i> , 2005, 76, 3-60.	4.6	260
67	Utility and Preference. , 2005, , 69-92.		1
68	Equilibrium in the Product Market â€“ Competitive Industry. , 2005, , 191-220.		0
69	Competition Among the Few: Oligopoly and Strategic Behavior. , 2005, , 279-306.		0
70	Dealing with Uncertainty â€“ The Economics of Risk and Information. , 2005, , 307-336.		0
71	The Nature and Scope of Economics. , 2005, , 3-26.		0
72	Working Tools. , 2005, , 27-66.		1

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73	Consumption and Demand. , 2005, , 93-126.		1
74	Applications and Extensions of Demand Theory. , 2005, , 127-154.		1
75	The Business Firm. , 2005, , 157-190.		1
76	Monopolies, Cartels, and Networks. , 2005, , 221-256.		0
77	The Demand for Factor Services. , 2005, , 339-374.		0
78	Resource Supply and Factor-Market Equilibrium. , 2005, , 375-406.		0
79	Exchange, Transaction Costs, and Money. , 2005, , 409-452.		0
80	The Economics of Time. , 2005, , 455-494.		0
81	Welfare Economics: The Market and the State. , 2005, , 497-536.		0
82	Government, Politics, and Conflict. , 2005, , 537-566.		0
83	Promotion Tournaments and Capital Rationing. SSRN Electronic Journal, 2005, , .	0.4	2
84	Fear and Greed in Financial Markets: A Clinical Study of Day-Traders. American Economic Review, 2005, 95, 352-359.	4.0	231
85	A Generalized Earnings-Based Stock Valuation Model. SSRN Electronic Journal, 2004, , .	0.4	0
86	Do investors overvalue firms with bloated balance sheets?. Journal of Accounting and Economics, 2004, 38, 297-331.	1.7	614
87	Good Day Sunshine: Stock Returns and the Weather. Journal of Finance, 2003, 58, 1009-1032.	3.2	1,229
88	Herd Behaviour and Cascading in Capital Markets: a Review and Synthesis. European Financial Management, 2003, 9, 25-66.	1.7	627
89	Limited attention, information disclosure, and financial reporting. Journal of Accounting and Economics, 2003, 36, 337-386.	1.7	1,589
90	Sidelined Investors, Trading-Generated News, and Security Returns. Review of Financial Studies, 2002, 15, 615-648.	3.7	102

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91	Investor psychology in capital markets: evidence and policy implications. Journal of Monetary Economics, 2002, 49, 139-209.	1.8	549
92	An Economic Approach to the Psychology of Change: Amnesia, Inertia, and Impulsiveness. Journal of Economics and Management Strategy, 2002, 11, 379-421.	0.4	28
93	An Economic Approach to the Psychology of Change: Amnesia, Inertia, and Impulsiveness. Journal of Economics and Management Strategy, 2002, 11, 379-421.	0.4	43
94	Informational Cascades and Social Conventions. , 2002, , 958-965.		2
95	On the survival of overconfident traders in a competitive securities market. Journal of Financial Markets, 2001, 4, 73-84.	0.7	258
96	Investor Psychology and Asset Pricing. SSRN Electronic Journal, 2001, , .	0.4	146
97	Overconfidence, Arbitrage, and Equilibrium Asset Pricing. Journal of Finance, 2001, 56, 921-965.	3.2	702
98	Investor Psychology and Asset Pricing. Journal of Finance, 2001, 56, 1533-1597.	3.2	1,696
99	Corporate Control Through Board Dismissals and Takeovers. Journal of Economics and Management Strategy, 1998, 7, 489-520.	0.4	25
100	Investor Psychology and Security Market Under- and Overreactions. Journal of Finance, 1998, 53, 1839-1885.	3.2	4,150
101	Learning from the Behavior of Others: Conformity, Fads, and Informational Cascades. Journal of Economic Perspectives, 1998, 12, 151-170.	2.7	1,316
102	Corporate Control Through Board Dismissals and Takeovers. Journal of Economics and Management Strategy, 1998, 7, 489-520.	0.4	40
103	A Theory of Overconfidence, Self-Attribution, and Security Market Under- and Over-reactions. SSRN Electronic Journal, 1997, , .	0.4	94
104	Chapter 26 Mergers and acquisitions: Strategic and informational issues. Handbooks in Operations Research and Management Science, 1995, 9, 839-885.	0.6	27
105	Managerial performance, boards of directors and takeover bidding. Journal of Corporate Finance, 1994, 1, 63-90.	2.7	128
106	Security Analysis and Trading Patterns When Some Investors Receive Information Before Others. Journal of Finance, 1994, 49, 1665-1698.	3.2	512
107	Security Analysis and Trading Patterns when Some Investors Receive Information Before Others. Journal of Finance, 1994, 49, 1665.	3.2	134
108	Managerial Reputation and Corporate Investment Decisions. Financial Management, 1993, 22, 145.	1.5	163

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109	Futures Versus Share Contracting as Means of Diversifying Output Risk. <i>Economic Journal</i> , 1993, 103, 620.	1.9	15
110	A Theory of Fads, Fashion, Custom, and Cultural Change as Informational Cascades. <i>Journal of Political Economy</i> , 1992, 100, 992-1026.	3.3	5,053
111	Managerial Conservatism, Project Choice, and Debt. <i>Review of Financial Studies</i> , 1992, 5, 437-470.	3.7	445
112	Risk, managerial effort, and project choice. <i>Journal of Financial Intermediation</i> , 1992, 2, 308-345.	1.4	215
113	Futures Markets.. <i>Journal of Finance</i> , 1991, 46, 1564.	3.2	0
114	Seasonal patterns of futures hedging and the resolution of output uncertainty. <i>Journal of Economic Theory</i> , 1991, 53, 304-327.	0.5	13
115	Share Tendering Strategies and the Success of Hostile Takeover Bids. <i>Journal of Political Economy</i> , 1990, 98, 295-324.	3.3	207
116	Hedging Pressure and Futures Price Movements in a General Equilibrium Model. <i>Econometrica</i> , 1990, 58, 411.	2.6	155
117	Determinants of Hedging and Risk Premia in Commodity Futures Markets. <i>Journal of Financial and Quantitative Analysis</i> , 1989, 24, 313.	2.0	72
118	Facilitation of Competing Bids and the Price of a Takeover Target. <i>Review of Financial Studies</i> , 1989, 2, 587-606.	3.7	120
119	Cooperation in a repeated prisoners' dilemma with ostracism. <i>Journal of Economic Behavior and Organization</i> , 1989, 12, 87-106.	1.0	279
120	Futures Trading, Storage, and the Division of Risk: A Multiperiod Analysis. <i>Economic Journal</i> , 1989, 99, 700.	1.9	17
121	Residual Risk, Trading Costs, and Commodity Futures Risk Premia:. <i>Review of Financial Studies</i> , 1988, 1, 173-193.	3.7	291
122	Risk, Futures Pricing, and the Organization of Production in Commodity Markets. <i>Journal of Political Economy</i> , 1988, 96, 1206-1220.	3.3	83
123	Price Discrimination Through Offers to Match Price. <i>The Journal of Business</i> , 1987, 60, 365.	2.1	134
124	Stock Market Misvaluation and Corporate Investment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	15
125	The Psychological Attraction Approach to Accounting and Disclosure Policy. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
126	The blind leading the blind: social influence, fads, and informational cascades. , 0, , 188-215.		42

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127	Social Transmission Bias and Active Investing. SSRN Electronic Journal, 0, , .	0.4	6
128	Limited Attention, Information Disclosure, and Financial Reporting. SSRN Electronic Journal, 0, , .	0.4	139
129	Disclosure to a Credulous Audience: The Role of Limited Attention. SSRN Electronic Journal, 0, , .	0.4	15
130	Accruals and NOA Anomalies: Risk or Mispricing?. SSRN Electronic Journal, 0, , .	0.4	2
131	Accruals and NOA Anomalies: Risk or Mispricing?*. SSRN Electronic Journal, 0, , .	0.4	4
132	Style as an Attention Technology. SSRN Electronic Journal, 0, , .	0.4	0